Market Dynamics from Administrative Records;

Seven State Project Report for December 2002

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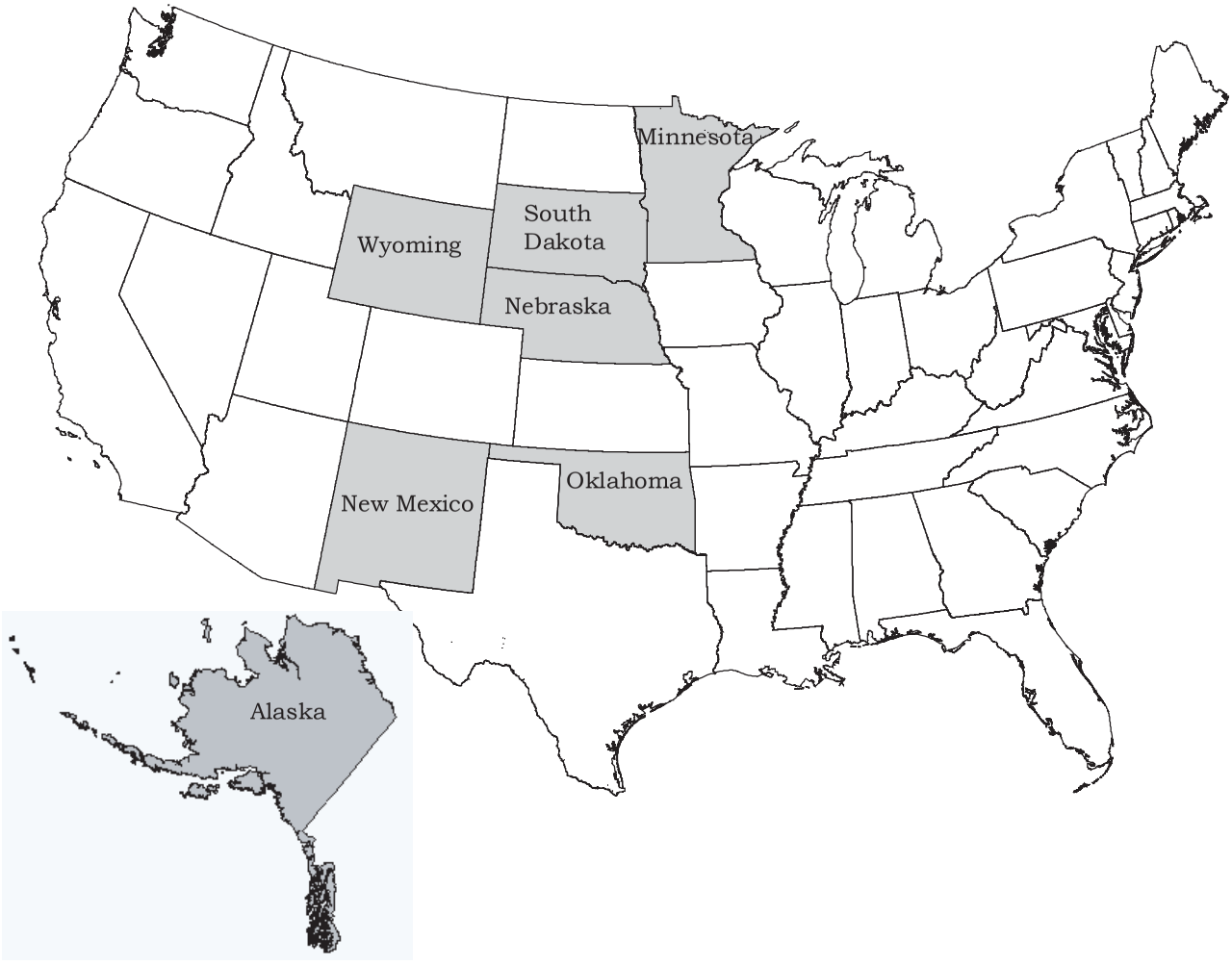

December 2002

The Market Dynamics from Administrative Records (MDAR) project began in 2001. It represents an attempt on the part of seven state Labor Market Information (LMI) offices to meet and exceed the information requirements of the workforce development system. Initially, the project included the LMI offices of Nebraska, South Dakota, Wyoming, and New Mexico. Minnesota, Alaska, and more recently, Oklahoma joined the project. All state LMI shops are welcome participants.

The computation and analysis of turnover serves useful purposes. However, for much of what we need to know, the development of turnover data is merely an intervening step in a broader analytical scheme. What we seek to understand is the relationship between workers and employers. Turnover, once computed, needs to be explained with the attributes of workers and employers, and knowledge of the conditions under which they seek mutual benefits.

Significant theoretical programming and development for the project has been the product of William Glover, Senior Analyst, Research and Planning, Wyoming Department of Employment.

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Market Dynamics from Administrative Records (MDAR)
Participating Research Offices:

Alaska Department of Labor & Workforce Development, Research and Analysis Section

Minnesota Department of Economic Security, Research & Statistics Office

Nebraska Workforce Development - Labor Department

New Mexico Department of Labor, Economic Research & Analysis Bureau

Oklahoma Employment Security Commission, Research & Planning Division

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Introduction and Selected Findings

Can state workforce policy development stabilize the workforce, enhance the supply of labor, and increase its quality? Most state Research Offices cannot answer these questions unless they are using Unemployment Insurance wage records in conjunction with other administrative and survey data. Answering questions about labor supply and retention is only possible (and affordable) when the same human resources can be measured over a period of time. Wage records, when linked to other administrative data and managed to produce measures of workplace tenure and turnover, can be used to successfully answer these questions. This report provides a brief analysis of administrative data that has been statistically manipulated to represent several commonly used terms describing the dynamics of the labor market in seven states.

This report is presented in three sections. The first section includes a basic description of the concepts of worker tenure and job flow over the course of a year. The introductory graphics and narrative focus on the development of definitions associated with the use of administrative data to chart the stocks and flows of labor. While the majority of worker-employer relationships are represented by relative stability, the level of market churning is substantial. However, even with high levels of movement into and out of jobs, there appear to be consistent patterns in this movement, suggesting that there are persistent means (formal and informal institutional behavior) of market communication.

The next section of tabular data (Tables 2a, 2b, and 2c) and figures for the period 1997 to 2001 shifts the focus from measures of central tendency and overall structure in each state's labor market, to seasonal differences associated with climate, geography, industry composition, and the national business cycle. Figure 2a-1 displays the proportion of highly tenured workers in the Heavy Construction industry by quarter for a colder climate state which shares its northern border with Canada on the 49th parallel, a mid-nation state (with its northern border on the 45th parallel), and a southern state which shares a border with Mexico (and a northern border on the 37th parallel). As we move from a northern climate to a southern climate, the degree of seasonal variability among highly tenured Heavy Construction workers declines from 20.0 percent of mean employment for continuous workers in Minnesota to 10.2 percent in New Mexico. Seasonal variability in the way the same industry uses labor can quite clearly be associated with climate and identify the employment consequences for different types of workers.

Graphics presented in conjunction with tabular data for employment exit rates (Table 2b) and hire rates (Table 2c) add dimension to comparatively

featureless measures of the level of employment. These measures can be localized and linked to graphics, identify periods of worker earnings loss, and, among the states, they can also be linked to the use by workers and employers of such services as labor exchange, unemployment insurance, and other programs. Further analysis could identify which states experienced the greatest job loss and in which combination of sectors during the national recession.

Measures of the level of job holding (e.g., the establishment survey) convey a linear impression of state employment response to the national recession. The fact, however, is that a great deal of energy is being expended in the market during a recession that is anything but linear. The Communications and Public Utilities industry in all states appears to have participated in the national recession. Exit rates for several states (see Table 2b and Figures 2b-1 and 2b-2) exceeded the average for all states in the third quarter of 2000 (2000Q3). In 2000Q4, however, turnover in Communications exceeded five-year averages, and in some states turnover was substantial. In Minnesota, the average exit (or turnover rate) for the five-year period was 15.8 percent. However, in 2000Q4, the exit rate rose to 25.6 percent, moved to an unusually high 20.0 percent in the following quarter, dropped to a below normal level for two quarters, and rose again to 27.4 percent in 2001Q4. Hires, or entry rates were unusually high in Minnesota for the period 2000Q4 through the first half of 2001, and then fell well below normal for the balance of the year. New Mexico sustained the highest persistent level of turnover in the Communications industry for the five quarters ending with 2001Q4, while hire rates vacillated between below and above normal for most of the same period.

It seems apparent that Communications and Public Utilities is an industry exposed to the national recession regardless of state. While measures of the employment level (e.g., the establishment survey estimates) reveal marginal changes in employment from month to month, turnover and hire data reveal the extent to which workers and employers manage resources to obtain work and workers in periods of economic uncertainty. Given sufficient resources, it is quite possible to systematically identify the sectors, levels, and timing of dislocation as well as hiring and job finding in response to the business cycle. Answers to the questions of how well, and for whom, do national stimulus packages pay off, at the state and local level, are within our grasp.

This report represents the capacity of the states to come together and develop common measures and standards for the computation of market dynamics concepts and then to place state and local issues into this common context. Wage records are a tool which allow the states to do two

things: (1) describe how the labor market functions, and (2) describe how state workforce development systems interact with their respective labor markets. The third segment of this report illustrates several ways in which administrative data are used by State Research Offices to meet state workforce development needs.

State analysis from South Dakota and Alaska place an emphasis on comprehensive community and labor market based on One Stop analysis. This approach to the use of administrative data empowers workforce development councils and constituent council entities, as well as workers and employers. The Research Office strategy focuses on the workforce development system and its functioning as a whole rather than on selected features of demand and supply. The South Dakota and Alaska reports use wage records and other administrative data to track individuals and firms as they enter into service, employment, educational, and other exchange relationships. The focus of these research efforts is across the community and labor markets, and these efforts are conducted in such a way that they offer opportunities for Workforce Development Council understanding and concrete action.

Wyoming's State report demonstrates the use of control groups in the analysis of a State-incumbent worker training program. The selection of these control groups depends upon access to information for a comparable population segment to the training cohort on the same variables of explanatory importance including demographics and earnings history. The value of the research depends upon the capacity to develop interstate data sharing agreements with Research Offices in order to track experimental and comparison group members longitudinally as they change jobs and work locations. The capacity of the states to conduct rigorous evaluation across a range of employment and training programs depends upon state access to an array of common data elements and interstate data sharing agreements. High levels of performance for both state-funded and federally-funded employment and training programs is an imperative for the states, and, therefore, states have a high level of interest in program evaluation.

However, the report is limited in several ways. For example, it does not explore the issue of the interstate migration of labor even though five of the seven states have interstate data sharing agreements. By definition, labor markets are not closed systems. We have yet to develop a common strategy for interstate analysis. In addition, five of seven states have demographic files from departments of motor vehicles and elsewhere. This report will not present detailed investigations of the demographics of labor turnover, job entry rates, or multiple job holding. Still other states among the seven have measures of hours worked and often can identify outcomes associated with

selected components of the workforce development system. The future course of this project will depend upon the usual resource constraints, the need to evaluate the effectiveness of the current strategy, the interests of additional states in becoming part of the project--and most importantly, determining how we as seven states can respond most effectively to the interest of state and local customers.

Workforce Development and the Labor Market

The Market Dynamics from Administrative Records (MDAR) project produces descriptions of how the labor market works and how the workforce development system interacts with it. The project is also capable of providing policy options for workforce development councils, and producing analysis facilitating the management of employment and training programs. This document presents an overview of market dynamics for all seven states, and then provides examples of state-unique, industry specific, and workforce development program activity within the context of the larger market.

Among the findings of this preliminary report is the demonstration of the capacity of administrative records to produce useful information. It is evident, for example, that wage records-based performance measure results (for WIA, the Employment Service, Carl Perkins, etc.) are to some extent a function of the efficiency of state and local labor markets. Seven states using common measures of hire, employment, and separation clearly demonstrate that the same employment and training program implemented with the same degree of proficiency in each state would produce different performance measurements simply because the labor market of each state is different. MDAR project results indicate that an objective strategy to statistically adjust performance measures to reflect market contingencies uncontrolled by any employment and training program activity could easily be produced.

We have also learned that high turnover rates by themselves, analyzed in isolation from other factors, may not be an indication of a poorly performing labor market. Highly seasonal economies often rely upon the migration of workers to and from states, or parts of states on a regular basis. They may also rely upon the seasonal entry and exit of resident workers. What is apparent, however, is that turnover and worker retention information can be used to establish benchmarks and establish goals for workforce and economic development programs. The use of wage records and other administrative data to add depth and dimension to what have historically been comparatively featureless statistical reports about state and local labor markets raises, as well as answers, questions.

Figure 1: Continous Employment Rates All Industries Five Year Quarterly Average for Seven States, 1997-2001

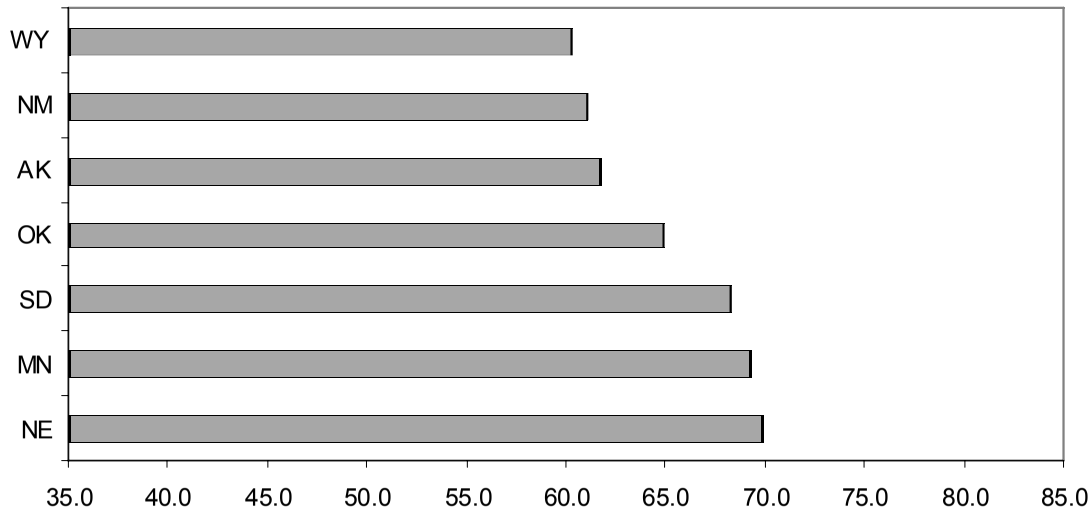
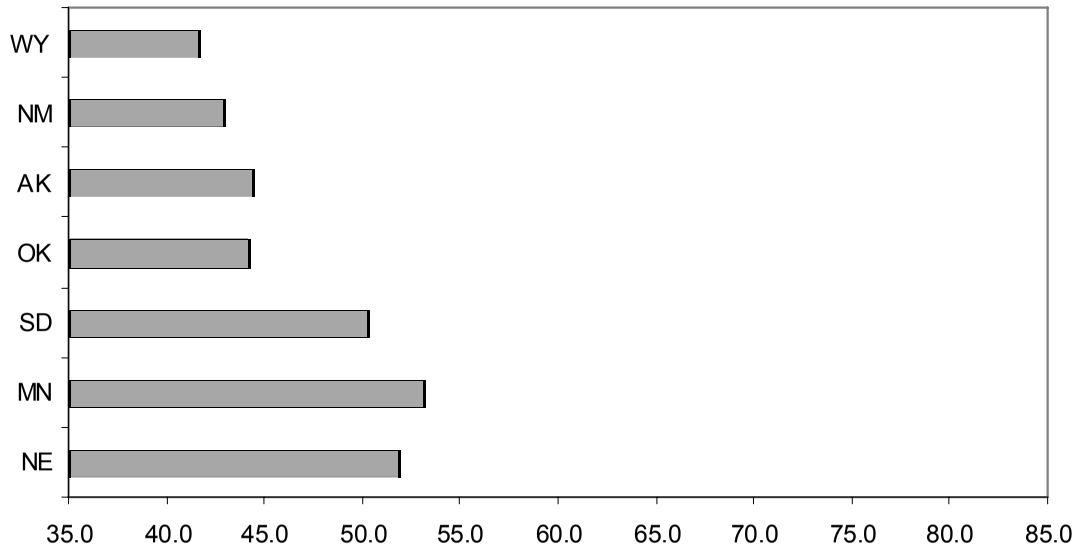


Figure 2: Continuous Employment Rates Eating & Drinking Places, Five Year Quarterly Average for Seven States, 1997-2001



The project demonstrates its capacity to meet its primary goal, providing the information and analysis facilitating workforce development system effectiveness in the broadest sense. However, the results also show how employment and training program participants, whether program managers or participants, can become more effective market participants through the direct use of information from the project. But, most importantly, the project lends itself to direction by State Employment Security Agency executive directors. MDAR can respond in a timely manner to the interests of State and local workforce development entities by changing its content, scope, and focus of analysis.

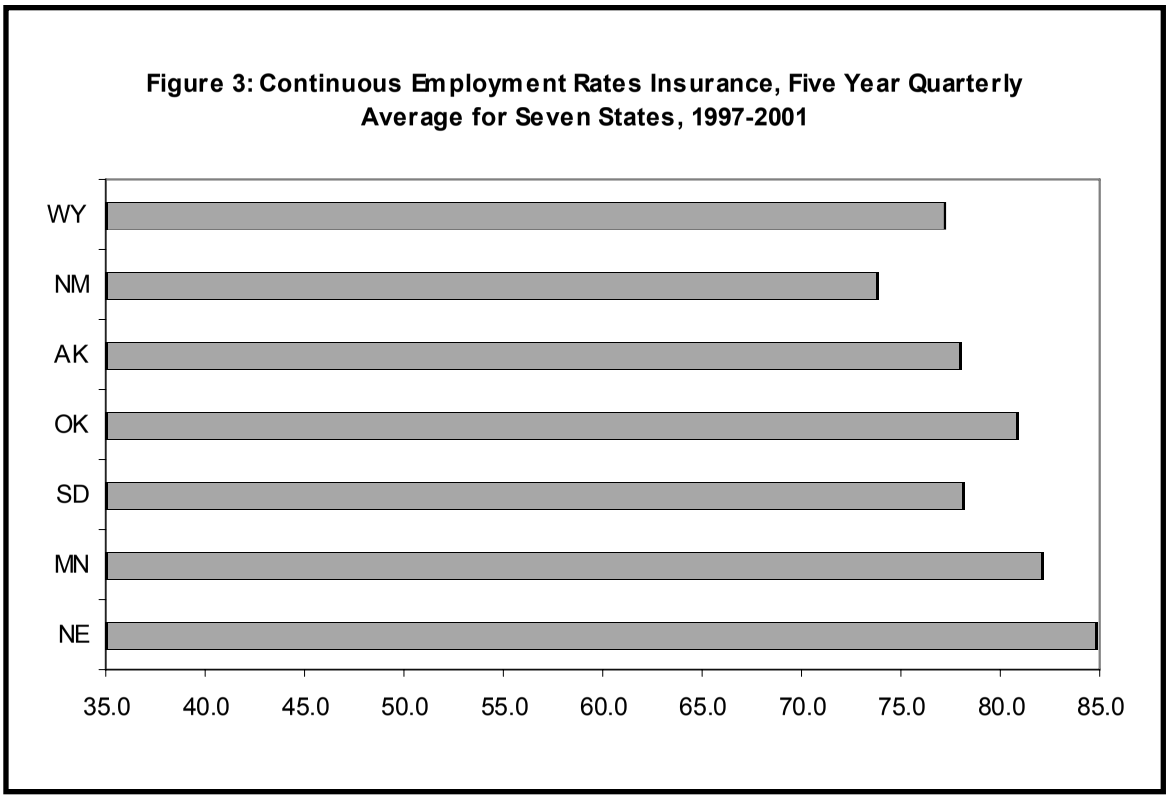
Employment Tenure

Most people work for the same employer on an ongoing basis. On average, at any given point in time, between six and seven out of ten jobs are held by people who have an ongoing or "continuous" work relationship with an employer. The continuous definition of worker tenure is used in this context because it facilitates subsequent analysis of turnover.[1] Other measures of tenure can usefully be employed to answer other research questions.

Continuous employment is defined as employment of three quarters or more with the same employer. Figure 1 displays average continuous employment rates for seven states. Differences in continuous rates between states are a function of structural differences in employment, season of the year, and the extent to which a state's economy follows the business cycle.[2]

As Figure 1 shows, continuous rates of employment were highest in Nebraska and South Dakota. Both of these states have economies based on dry-land farming dominating the eastern two-thirds of each state, with ranching more pronounced in the west and populations clustering along eastern borders. Given similarities in size, geography, and climate, one would expect similar employment patterns. These common environmental and economic features suggest that employment and training practitioners and participants may also face similar problems and opportunities in these two states.

Wyoming and New Mexico have the lowest rates of continuous employment. Contrasts between these more western states and South Dakota and Nebraska tend to fall along similar lines. Both western states have economies based primarily on mining and tourism. Both states are mountainous and have climates that are arid or semi-arid. It is not surprising then, that these states have labor markets that produce similar patterns of employment opportunity.



Figures 2 and 3, with continuous rates of employment in the Eating and Drinking Places and Insurance industries respectively, show that some industries provide continuous employment opportunities which follow a similar ranking for the entire market found in Figure 1. These rankings may be lower than average, as is the case in Eating and Drinking Places, or the ranking may be consistently above average in an industry like Insurance. Other industries, however, appear to behave in ways independent from the overall performance of the market. Figure 4, which shows continuous employment rates for the Heavy Construction Industry, reveals a pattern of continuous employment which seems unconnected to the dominant form of human resource use in each state. A knowledge of these persistent differences in the way industries utilize human resources would certainly appear to provide an opportunity to evaluate the consequences of job development strategies, whether performed by an individual job seeker or someone assisting that person.

Turnover

Exit rates, frequently referred to as "turnover," generally tend to be inversely related to continuous employment rates. The lower the level of

Figure 4: Continuous Employment Rates Heavy Construction, Five Year Quarterly Average for Seven States, 1997-2001

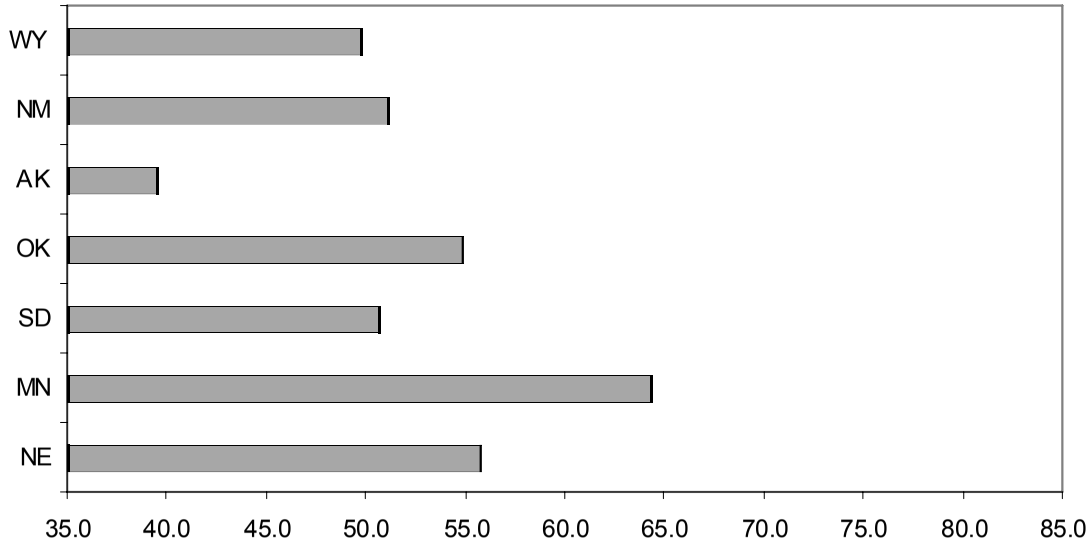
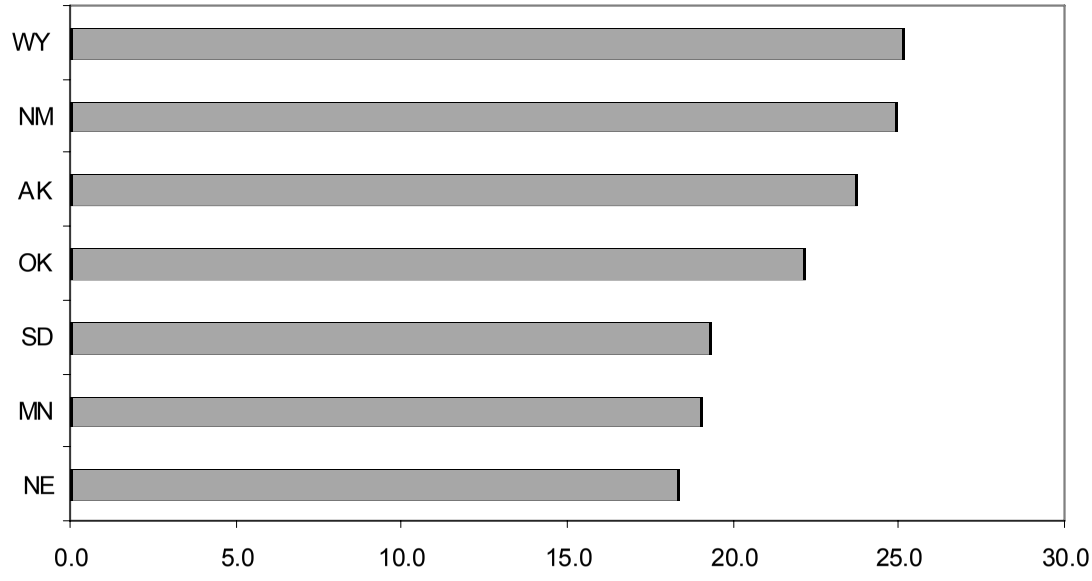


Figure 5: Exit Rates, Seven State Comparison, 1997-2001



continuous employment the higher the turnover rate. As can be seen in Figure 5, five-year exit rates are higher for Wyoming and New Mexico, at 25.1 percent and 24.9 percent, respectively, and are lowest for Nebraska (18.3%).[3] Generally, the data in Figure 5 show that turnover is higher among states with lower rates of continuous employment.

Interpreting these data often requires drawing on other information. For purposes of this discussion, however, we will limit ourselves primarily to job flow data. Turnover, or job exit, is not necessarily connected to complete job loss, high Unemployment Insurance claims activity, an increased need for dislocated worker services, or out-migration. More often than not, job exit behavior is associated with job changing behavior.

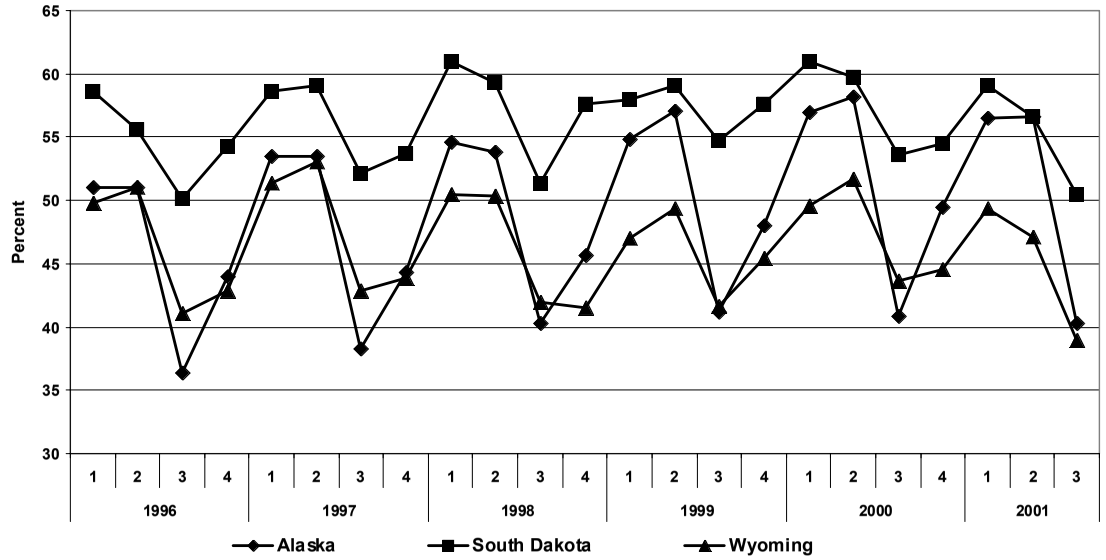
Table 1 presents information on within-state job changing behavior in Alaska, South Dakota, and Wyoming. In the first quarter of 1996, 44,301 persons in Alaska experienced a job exit (these individuals could have been holding more than one job and exited from only one employer). Of all persons experiencing an exit, more than half (51.1%) held a job in the following quarter. More than half (58.6%) of all South Dakotans experiencing a job exit in the first quarter of 1996 obtained a job in the following quarter, and almost half (49.7%) of all persons in Wyoming experiencing a job loss in the first quarter obtained a job in the following quarter. As can be seen in Figure 6, during the first quarter, slightly more than half of all job losers found another job over the period (1996 to 2001). South Dakota has the highest overall level of job changing across all quarters, while Wyoming job changing rates are more likely to peak each year in the second quarter than in the other two states.

Persistent, pronounced, seasonal cycles of job changing behavior suggest the presence of informal networks, and in some cases, formally organized strategies to facilitate job changing behavior. While we know that public and private institutional structures exist to facilitate job seeking behavior and employers finding workers, the scope and functioning of less formal means of labor movement are less clearly known. At the very least, different rates of job changing from quarter to quarter on a consistent basis suggests that more than one form or type of institution may be involved in labor mediation at different points over the year. The third quarter is the common quarter across all states when job exit behavior is least likely to result in a change of jobs. The common element across all three states may be a period of return to school for summer workers. This issue can be explored by states that can also merge administrative records from school programs and/or the demographics from other sources with wage records to determine whether or not the "return-to-school" hypothesis explains this

Table 1: Job Changing Rates for Three States, 1996 to 2001

		AK			SD			WY		
		Total with at least one	Job Changer		Total with at least one	Job Changer		Total with at least one	Job Changer	
Year	Quarter	Exit	N	Row %	Exit	N	Row %	Exit	N	Row %
1996	1	44,301	22,618	51.1	49,283	28,874	58.6	36,228	18,023	49.7
	2	63,957	32,624	51.0	65,634	36,506	55.6	50,430	25,712	51.0
	3	85,589	31,153	36.4	77,850	39,064	50.2	65,628	26,982	41.1
	4	69,146	30,423	44.0	71,552	38,843	54.3	59,088	25,334	42.9
1997	1	43,837	23,438	53.5	48,410	28,403	58.7	37,673	19,327	51.3
	2	66,290	35,438	53.5	65,273	38,592	59.1	50,761	26,926	53.0
	3	87,939	33,621	38.2	81,118	42,276	52.1	66,620	28,557	42.9
	4	67,232	29,828	44.4	68,477	36,758	53.7	58,407	25,595	43.8
1998	1	44,997	24,551	54.6	50,260	30,645	61.0	40,415	20,403	50.5
	2	65,695	35,364	53.8	68,551	40,667	59.3	55,874	28,147	50.4
	3	86,241	34,771	40.3	84,461	43,422	51.4	69,538	29,218	42.0
	4	70,289	32,092	45.7	80,232	46,204	57.6	66,275	27,552	41.6
1999	1	47,812	26,216	54.8	53,945	31,259	57.9	44,032	20,716	47.0
	2	69,243	39,532	57.1	69,943	41,336	59.1	62,194	30,713	49.4
	3	90,912	37,413	41.2	85,198	46,606	54.7	72,267	30,091	41.6
	4	72,085	34,608	48.0	75,015	43,251	57.7	60,238	27,356	45.4
2000	1	48,210	27,456	57.0	55,740	33,970	60.9	47,028	23,309	49.6
	2	68,903	40,076	58.2	72,938	43,609	59.8	58,199	30,095	51.7
	3	93,602	38,259	40.9	87,748	47,051	53.6	71,626	31,274	43.7
	4	71,707	35,467	49.5	75,883	41,362	54.5	62,504	27,834	44.5
2001	1	49,730	28,122	56.5	54,423	32,129	59.0	50,861	25,098	49.3
	2	68,548	38,819	56.6	72,781	41,238	56.7	68,176	32,136	47.1
	3	93,146	37,556	40.3	86,424	43,644	50.5	83,189	32,382	38.9

Figure 6: Job Changing Rates for Three States, 1996 to 2001

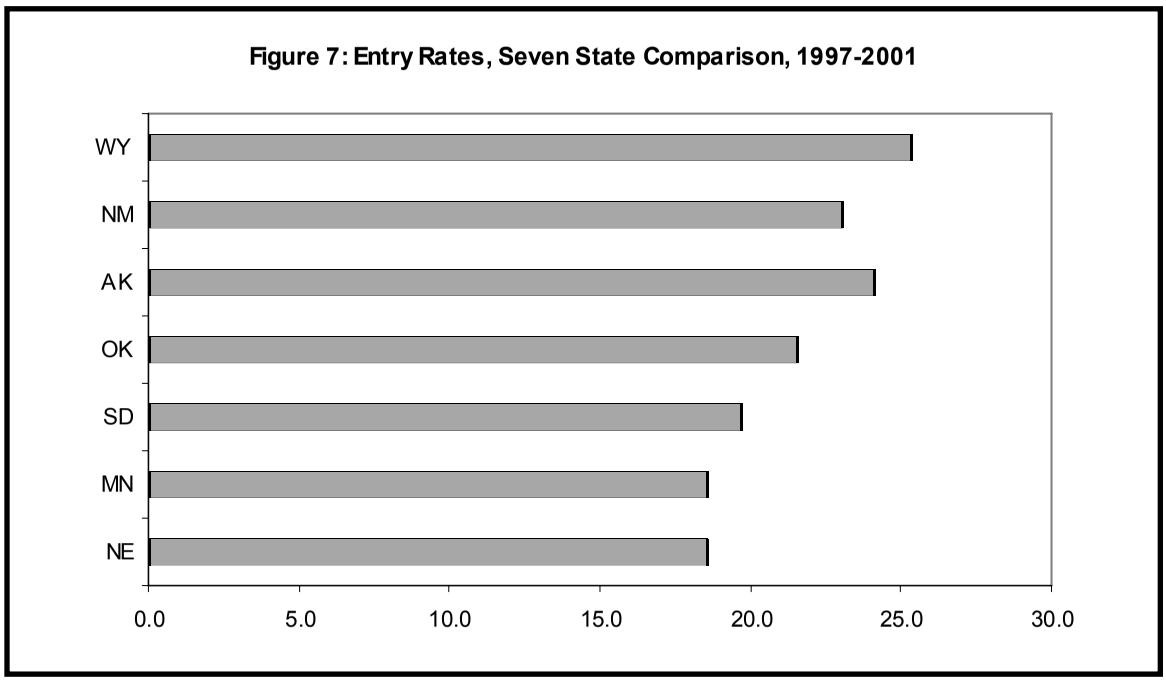


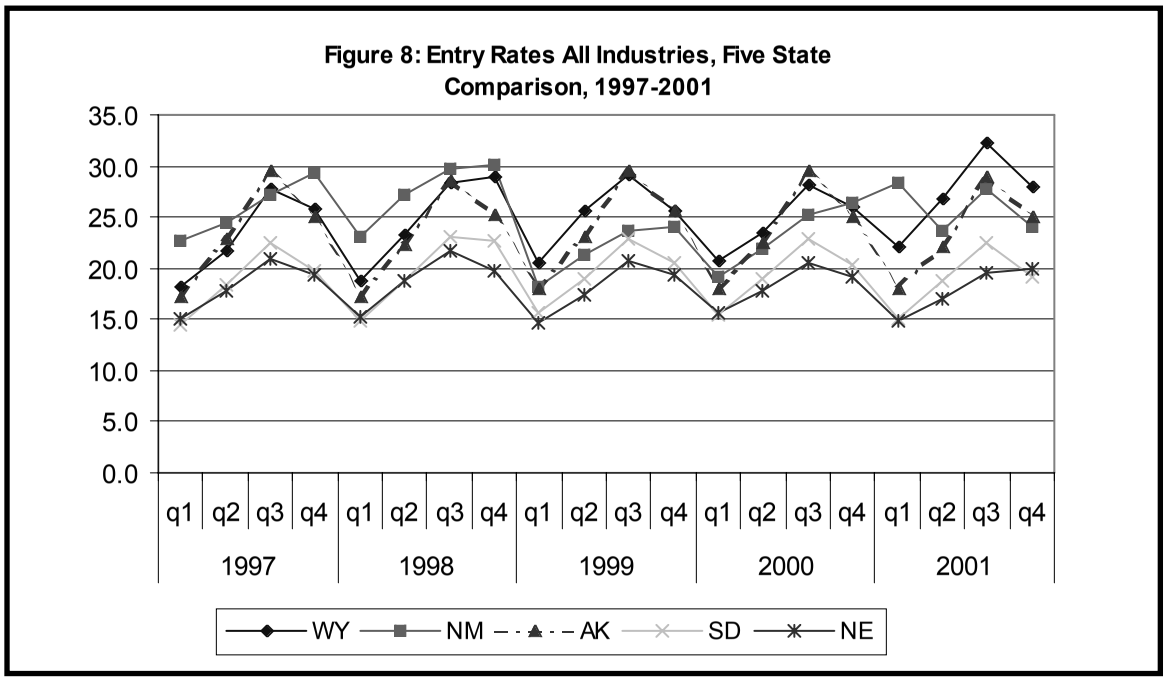
phenomenon. It is in this arena of job changing behavior that some of the larger challenges lay for the MDAR project.

To some extent, turnover may be considered as part of the normal annual cycle of return-to-school, and employment that is dependent upon predictable climatic conditions and natural resource constraints. Once these "normal" events are identified and accounted for, continuous employment and turnover rates can be used to describe the efficiency of the market for each state's resident workforce. Given the positive relationship between continuous employment and earnings, it seems quite likely that measures of the competitiveness of states and localities for labor are just around the corner. Some states are developing measures describing the retention of the experienced workforce which will tell us how effectively each state's market is retaining the workforce into which its workers and employers have made substantial investments.

Job Entry

As we have seen in the previous section, leaving a job more often than not is associated with finding another job. Job exit is associated with a variety of subsequent worker and employer behaviors and statuses deserving their own particular analysis. In this section, we briefly describe job entry rates. At the employer level, job entry is comprised of re-hires (the hire of a previous employee within an annual seasonal time frame) and new hires (persons not employed by the employer in the previous year). It seems apparent that re-hire activity is less costly for both employers and workers.





Each measure of market behavior is designed around the concept of accounting for market efficiencies. Turnover and retention measures may be analyzed by themselves. However, the ultimate value of these measures lies in their application to such issues as understanding the relationship between local markets (and internal markets, e.g. hospitals) and the larger markets within which they exist and on which they depend for resources and commerce.

As one would anticipate, job entry rates tend to be positively correlated with turnover. Figure 7 displays the distribution of the five-year average employment entry rate by state. These rates are also enumerated for each state by quarter and industry in Table 2c. High rates of turnover (Figure 5) tend to be associated with high job entry rates. Wyoming, New Mexico, and Alaska demonstrate the highest average levels of entry (24.1% or more); and South Dakota, Minnesota, and Nebraska with lower rates of turnover, also have lower rates of job entry at 19.7 percent or less. High, consistent rates of job exit and job entry suggest that fairly effective mechanisms are in place for matching workers with jobs and removing excess labor (i.e., nonresidents) from the market. Non-seasonally adjusted unemployment in the summer of 2002 for five of the states in Figure 7 fell in the lowest unemployment quadrant (4.2% or below) with only Alaska and New Mexico approaching or exceeding the national recession level of 6.0 percent.

Unemployment rates, however, do not signal the end of "job getting" market outcomes. Higher unemployment rates in New Mexico and Alaska were also accompanied by the high periods of job entry for the last three quarters of 2001. Only Wyoming had higher levels of job entry for the same period (Figure 8).

Finding workers and finding work are not without costs. Even though the mechanisms that move workers into and out of markets may be effective, they require the expenditure of energy to acquire information about the market and are therefore not without their costs. Costs may be incurred in the recruitment and training phase and are most certainly dependent upon the supply of labor. It may be suggested that the cost of hiring in New Mexico and Alaska may be identified by the reservoir of unemployed and the cost of paying unemployment insurance benefits, and the opportunity costs of unutilized labor. Costs in New Mexico may also be associated with lower wage rates as well as higher unemployment. On the other hand, the costs of finding work and workers in Oklahoma, Wyoming, South Dakota, and Nebraska may more closely be associated with lower wage rates.[4]

Whether we quantify and answer the question of market costs incurred by employers and workers at this point in time is less important than the realization that turnover and job entry rates are the variables that need to be computationally identified before the question of costs, where they are incurred, who bears them, and how they might be mitigated by workforce development systems can be addressed. It seems apparent that a measure of the success of a workforce development system may be associated not only with minimizing the costs of turnover but the costs of hiring as well.

[1]Labor market dynamics are measured in terms of the relationship between a worker and an employer. A familiar concept, labor market attachment, is employed to establish the level of order in the relationship. Of course, measuring employer-worker relationships is limited to the quarterly structure of the Unemployment Insurance wage records.

The concept of labor market attachment evolved in the context of the monthly Current Population Survey (CPS). The focus of the CPS is on the relationship of persons to markets, rather than on the relationship of persons to a particular employer at a given point or over time. Of course, the dynamics detail can be aggregated to achieve the market, rather than firm specific, level of analysis on a quarterly basis. But the starting point is at a more refined level of detailed worker-employer interaction. In the current context, attachment is defined in terms of employer-worker transactions and is operationalized with a (wage) record of compensation.

At one end of the continuum is full attachment between an employer and a worker. In the ideal situation, the status of full worker-employer attachment would be represented by four

quarters of full-time work over the course of an entire year with the same employer. For practical purposes, tenure could be extended over an indefinite period. In the current analysis, however, we focus on shorter term events, in particular as they relate to the annual cycle of the labor market.

In several instances, the principle of full attachment is achieved where month(s) or a quarter of compensation is interrupted for a range of normal and anticipated reasons. Compensation interruptions occur in the processing of agricultural products, education, construction, and in industries associated with tourism. In these circumstances, the relationship between worker and employer remains established during a brief period when no compensation occurs. Consequently, the decision was made to define full attachment in terms of any three consecutive quarters of compensation. The underlying assumption behind the definition of "continuous employment" is that the worker-employer relationship remains established because it is cost effective for both participants in the transaction to maintain the relationship, even though one quarter during a year may not be compensated.

[2]See the Total panel in Table 2a (see page 24) for the numeric values used to produce Figure 1.

[3]See Table 2a (page 15-24) for historic, quarterly turnover information by industry for all states.

[4]New Mexico, Nebraska, Wyoming, and Oklahoma ranked 40th thru 43rd among all states, and South Dakota ranked 49th in terms of average annual pay (ES-202 basis) in 2001, <http://stats.bls.gov/news.release/annpay.t02.htm>.

Table 2a: Continuous Rates; Seven State Comparison

			1997				1998				1999				2000				2001				Mean	StDev
Industry	Sub-Industry	State	q1	q2	q3	q4	q1	q2	q3	q4	q1	q2	q3	q4	q1	q2	q3	q4	q1	q2	q3	q4		
Agriculture, Forestry, Fishing	Agriculture, Forestry, Fishing	WY	64.2	41.5	50.3	50.1	66.9	41.7	51.8	48.5	58.2	39.6	47.5	51.6	61.7	44.4	50.4	52.0	61.8	42.6	48.0	48.9	51.1	7.8
		NM	49.6	21.7	17.1	23.0	47.3	29.0	21.6	23.9	52.1	41.4	34.6	30.5	53.7	36.4	32.4	35.5	50.8	36.1	27.9	39.4	35.2	11.2
		AK	56.4	33.8	41.0	51.3	63.3	37.4	45.7	52.3	69.2	38.2	44.4	51.2	65.7	35.7	42.9	46.6	55.7	35.4	41.4	47.7	47.8	10.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	59.1	52.0	55.4	61.5	60.9	52.7	58.2	60.2	57.5	3.7
		SD	62.2	50.2	57.6	55.2	66.3	49.7	57.3	56.0	63.1	50.7	57.2	55.6	63.7	51.1	55.8	56.8	65.7	49.4	56.8	56.8	56.9	5.2
		MN	65.0	44.1	50.0	48.8	65.9	44.8	50.0	47.7	65.0	44.1	50.4	47.6	65.4	47.1	53.3	50.6	68.5	47.3	55.1	50.8	53.1	8.1
		NE	69.6	56.0	40.6	57.1	69.5	55.8	42.6	60.4	71.5	58.1	43.6	60.1	71.1	57.2	45.1	60.6	70.5	57.9	47.3	61.3	57.8	9.8
		Total	61.4	38.2	34.1	40.5	61.3	41.5	38.3	40.4	62.0	45.8	44.1	45.1	62.5	47.0	46.4	50.4	63.3	47.4	47.2	51.8	48.4	9.1
	Total	WY	64.2	41.5	50.3	50.1	66.9	41.7	51.8	48.5	58.2	39.6	47.5	51.6	61.7	44.4	50.4	52.0	61.8	42.6	48.0	48.9	51.1	7.8
		NM	49.6	21.7	17.1	23.0	47.3	29.0	21.6	23.9	52.1	41.4	34.6	30.5	53.7	36.4	32.4	35.5	50.8	36.1	27.9	39.4	35.2	11.2
		AK	56.4	33.8	41.0	51.3	63.3	37.4	45.7	52.3	69.2	38.2	44.4	51.2	65.7	35.7	42.9	46.6	55.7	35.4	41.4	47.7	47.8	10.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	59.1	52.0	55.4	61.5	60.9	52.7	58.2	60.2	57.5	3.7
		SD	62.2	50.2	57.6	55.2	66.3	49.7	57.3	56.0	63.1	50.7	57.2	55.6	63.7	51.1	55.8	56.8	65.7	49.4	56.8	56.8	56.9	5.2
		MN	65.0	44.1	50.0	48.8	65.9	44.8	50.0	47.7	65.0	44.1	50.4	47.6	65.4	47.1	53.3	50.6	68.5	47.3	55.1	50.8	53.1	8.1
		NE	69.6	56.0	40.6	57.1	69.5	55.8	42.6	60.4	71.5	58.1	43.6	60.1	71.1	57.2	45.1	60.6	70.5	57.9	47.3	61.3	57.8	9.8
		Total	61.4	38.2	34.1	40.5	61.3	41.5	38.3	40.4	62.0	45.8	44.1	45.1	62.5	47.0	46.4	50.4	63.3	47.4	47.2	51.8	48.4	9.1
Mining	Metal Mining	WY	85.6	74.6	73.9	77.5	75.3	73.7	66.0	81.7	76.5	73.6	63.5	63.8	55.4	54.5	51.4	68.8	78.0	63.7	69.8	46.4	68.7	10.5
		NM	91.7	89.1	87.1	84.3	92.9	87.5	91.1	92.1	86.3	84.5	80.5	85.7	84.3	88.0	90.1	91.8	90.4	83.4	92.8	92.7	88.3	3.7
		AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		SD	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		MN	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		NE	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		Total	93.2	86.3	86.3	89.5	92.3	80.4	87.5	88.7	91.5	85.4	86.4	85.3	87.3	87.4	87.4	90.2	90.4	77.9	79.9	67.3	86.0	5.9
	Coal Mining	WY	83.7	61.2	71.4	84.8	79.1	66.5	85.6	83.0	79.1	82.6	79.7	82.9	87.6	86.2	85.4	88.5	89.8	82.4	75.4	67.5	80.1	7.9
		NM	80.9	94.2	59.5	95.0	64.7	92.8	93.7	71.7	90.7	21.3	95.8	47.6	92.2	65.0	90.1	92.0	89.9	64.4	89.7	94.2	79.3	20.0
		AK	95.1	95.0	93.4	95.8	99.2	92.9	95.3	93.5	98.3	95.1	93.6	96.8	97.6	96.8	91.5	94.4	97.6	92.9	88.6	96.7	95.0	2.5
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	73.6	70.2	58.4	77.5	78.2	76.2	74.1	83.0	73.9	7.3
		SD	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		MN	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		NE	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		Total	83.0	70.2	68.6	87.3	75.6	73.3	87.9	80.2	82.0	66.5	82.3	74.3	88.1	80.6	85.0	88.8	89.5	77.8	79.2	76.0	79.8	7.0
	Oil & Gas Extraction	WY	60.5	58.8	52.0	58.7	61.0	65.8	63.9	61.2	64.1	63.4	56.4	58.8	61.7	65.0	59.5	57.1	53.4	52.3	53.7	55.0	59.1	4.3
		NM	58.1	55.1	52.7	60.8	63.6	64.7	63.6	62.4	72.6	64.4	65.7	68.1	65.7	58.0	61.6	58.8	54.2	56.9	52.1	61.0	61.0	5.3
		AK	77.6	73.4	72.5	74.1	74.9	74.6	79.3	79.6	67.8	64.2	76.4	75.4	72.2	53.2	60.4	70.8	74.8	69.1	73.9	65.0	71.5	6.6
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	69.7	73.7	71.2	70.6	69.0	70.2	70.5	71.8	70.8	1.4
		SD	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		MN	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		NE	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		Total	64.6	61.6	58.4	64.2	66.3	68.3	69.0	67.8	68.4	64.2	66.0	66.6	68.0	65.1	65.4	65.7	64.3	64.3	64.2	65.1	65.4	2.5
	Nonmetallic Minerals Mining	WY	72.4	70.7	84.0	62.3	75.3	88.1	86.9	77.3	74.5	60.0	81.0	83.6	88.8	82.3	85.8	88.0	90.4	84.7	83.9	89.5	80.5	8.8
		NM	60.5	84.9	83.0	77.1	86.6	88.0	64.8	73.0	83.3	61.3	66.0	86.1	87.4	83.0	84.3	84.1	83.2	86.6	82.5	87.4	79.7	9.2
		AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	81.1	77.8	74.7	73.6	81.0	77.6	78.4	77.4	77.7	2.6
		SD	86.4	62.8	71.8	75.1	89.7	65.5	67.9	55.4	86.5	67.5	71.7	79.6	81.3	65.7	71.0	73.0	83.7	62.9	75.2	75.6	73.4	9.1
		MN	63.1	41.8	71.4	55.4	65.0	55.0	73.7	56.2	75.4	51.2	72.5	61.9	87.6	61.5	68.0	60.2	73.9	61.4	72.6	65.4	64.7	10.2
		NE	85.8	73.4	80.2	78.5	83.4	71.5	78.1	82.2	88.2	74.0	78.7	77.7	87.0	76.0	78.8	81.2	86.7	71.4	77.8	81.7	79.6	5.0
		Total	70.4	64.1	77.8	65.2	77.2	73.1	74.5	67.5	78.5	60.0	73.4	75.3	85.3	73.8	76.3	75.4	82.7	73.8	77.4	77.9	74.0	6.1

N/A-Not Available.
ND-Not Disclosable.

Table 2a: Continuous Rates; Seven State Comparison

	Total	WY	69.0	62.2	62.8	65.7	68.4	70.0	73.3	70.3	70.6	68.6	66.5	68.4	71.8	72.7	69.1	68.4	66.3	62.8	61.9	61.0	67.5	3.7
		NM	66.2	66.9	61.5	68.6	70.5	73.1	70.8	68.6	77.5	62.5	69.4	69.8	72.5	64.3	69.1	66.8	63.2	63.1	62.1	69.7	67.8	4.2
		AK	78.5	70.9	72.1	73.2	76.4	73.6	77.9	78.2	69.4	64.9	75.8	74.6	74.0	55.4	62.4	71.3	75.9	68.9	74.0	66.0	71.7	5.9
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	70.7	74.0	71.4	70.9	69.9	70.8	71.1	72.2	71.4	1.2
		SD	87.1	77.7	79.6	82.5	89.9	64.4	75.0	69.0	87.8	72.2	68.3	70.0	86.4	76.5	78.5	71.0	82.0	66.5	78.7	79.2	77.1	7.5
		MN	89.3	76.1	84.9	84.8	87.8	74.4	85.9	79.8	93.0	80.2	89.0	83.8	90.0	83.6	84.7	85.9	88.2	73.1	73.8	56.4	82.2	8.3
		NE	78.9	70.2	78.5	76.3	80.2	71.9	76.8	78.3	84.5	74.9	77.1	76.1	84.5	75.1	78.3	80.3	84.5	73.2	75.5	79.8	77.7	3.9
		Total	73.5	68.2	68.0	71.4	74.1	72.1	75.4	73.0	76.1	68.0	72.8	72.4	73.8	69.9	70.7	71.0	70.4	67.6	68.1	67.5	71.2	2.7
Construction	General Building	WY	57.3	42.8	43.1	45.6	54.4	42.2	42.9	43.9	51.0	42.8	43.3	48.1	53.6	49.1	49.7	49.7	55.3	43.6	43.5	45.5	47.4	4.9
	Contractors	NM	49.9	32.8	39.2	44.3	47.0	43.5	42.4	44.7	54.9	51.4	48.2	52.4	52.6	49.3	50.3	51.5	50.7	50.7	45.0	53.3	47.7	5.4
		AK	51.9	36.4	35.3	38.3	49.3	37.2	37.4	37.3	49.7	36.8	38.1	40.2	48.2	37.9	37.9	42.3	53.4	36.0	37.2	40.5	41.1	5.9
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	54.0	51.3	51.6	55.4	51.1	47.6	53.2	56.0	52.5	2.7
		SD	64.1	49.5	48.2	50.7	61.5	48.2	50.2	55.2	62.1	49.3	50.1	55.8	63.9	51.1	51.8	57.2	65.6	49.9	51.2	57.3	54.6	5.9
		MN	70.7	59.0	61.6	62.2	69.2	60.1	61.5	62.9	68.5	59.9	61.5	63.3	69.2	58.6	63.0	62.7	71.5	61.9	61.4	62.1	63.5	4.0
		NE	68.9	58.6	57.3	60.9	65.9	56.0	58.8	63.0	66.9	60.6	59.3	64.0	66.1	57.9	58.3	63.6	69.4	60.1	62.6	65.6	62.2	4.0
		Total	62.5	53.4	50.4	53.5	60.0	51.4	55.0	54.5	62.1	54.1	53.9	57.4	60.7	53.3	55.0	57.2	61.2	53.6	53.8	57.2	56.0	3.6
	Heavy Construction	WY	68.4	47.4	46.2	52.3	68.9	47.1	51.2	53.7	62.4	43.4	48.0	46.8	59.4	45.4	45.3	49.0	50.7	35.6	37.3	37.9	49.8	9.2
		NM	56.7	45.1	43.5	47.4	56.8	42.6	48.0	45.3	58.9	52.2	54.2	56.1	59.7	51.5	52.9	50.8	54.3	50.2	44.3	51.8	51.1	5.2
		AK	65.3	33.4	44.2	36.9	49.0	34.7	38.4	33.2	49.0	27.8	42.5	32.3	48.5	30.8	38.6	35.7	41.9	30.2	41.5	35.2	39.5	8.8
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	56.5	55.5	55.4	56.1	53.3	52.4	54.5	58.9	55.3	2.0
		SD	70.6	37.1	45.5	44.3	71.4	38.1	46.0	41.3	71.1	39.0	47.6	48.0	70.8	40.3	48.4	46.8	69.4	39.8	51.0	47.3	50.7	12.4
		MN	82.8	50.5	68.1	53.1	77.9	48.0	68.7	52.0	78.5	49.1	66.4	52.9	80.6	51.5	70.5	53.3	81.0	50.4	71.1	54.6	63.1	12.6
		NE	68.6	43.3	52.0	48.7	65.6	43.3	52.1	48.9	69.0	50.0	54.9	53.1	64.8	51.4	61.4	56.6	72.1	47.6	60.5	50.7	55.7	8.7
		Total	70.8	45.9	54.5	49.5	67.5	44.5	57.4	48.5	68.1	46.7	57.0	51.0	65.6	49.4	57.7	51.9	63.1	47.0	56.3	51.3	55.2	8.1
	Special Trade	WY	57.2	43.2	46.2	45.6	55.2	42.3	47.2	46.6	54.3	39.7	44.4	47.2	55.1	45.7	49.6	52.2	55.4	41.6	43.5	46.4	47.9	5.2
	Construction	NM	50.1	41.8	41.3	45.1	50.2	46.1	47.6	46.5	58.1	54.4	54.5	56.4	57.5	54.5	53.9	56.8	51.4	52.6	46.6	57.0	51.1	5.3
		AK	57.2	41.0	43.3	43.4	57.3	41.2	44.0	42.1	57.8	41.7	43.4	43.6	55.1	42.3	46.3	46.7	57.2	40.9	45.1	46.0	46.8	6.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	60.0	57.3	56.4	60.3	58.9	54.5	54.8	58.8	57.6	2.2
		SD	69.9	54.0	57.2	58.0	68.8	54.8	57.3	59.3	69.3	56.3	57.6	61.3	65.7	56.0	58.5	59.5	67.3	53.3	55.7	59.6	60.0	5.3
		MN	71.9	57.7	63.4	61.5	70.9	57.7	62.7	61.4	71.4	57.5	62.1	62.4	70.0	58.9	64.4	62.2	70.9	59.1	63.4	61.4	63.5	4.9
		NE	67.5	59.5	61.3	64.0	69.4	59.4	61.2	64.8	70.1	61.8	63.8	66.6	69.8	62.8	65.0	66.9	72.2	62.4	65.3	66.0	65.0	3.6
		Total	65.0	53.0	56.0	56.6	64.8	53.9	57.5	57.1	67.1	55.8	58.7	60.1	64.8	57.1	59.8	60.5	64.6	55.9	57.7	59.5	59.3	4.0
	Total	WY	61.2	44.7	45.6	48.1	59.7	44.1	47.8	48.7	56.6	41.8	45.5	47.3	56.3	46.3	47.9	50.5	54.0	40.1	41.4	43.4	48.6	6.1
		NM	51.4	41.7	41.2	45.4	50.6	44.6	47.5	45.7	57.4	53.1	52.7	55.2	56.6	52.4	52.7	54.0	51.8	51.5	45.7	54.9	50.3	4.8
		AK	57.3	37.6	41.2	40.3	52.9	38.4	40.7	38.7	53.4	37.1	41.6	40.3	51.7	38.3	42.0	43.1	52.8	37.0	42.0	42.2	43.4	6.4
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	58.0	55.7	55.1	58.4	56.0	52.6	54.4	58.2	56.1	2.1
		SD	68.2	49.0	51.8	52.9	66.8	49.4	52.7	54.3	67.4	50.3	53.0	56.8	66.1	50.9	54.1	56.0	67.2	49.4	53.4	56.4	56.3	6.8
		MN	73.5	56.5	64.0	59.9	71.6	56.3	63.7	59.8	71.8	56.4	62.8	60.8	71.4	57.5	65.2	60.7	72.4	58.1	64.3	60.3	63.4	5.8
		NE	68.0	56.5	58.8	60.8	68.0	55.9	59.1	61.7	69.3	59.4	61.2	63.6	68.3	59.8	62.9	64.6	71.6	59.6	64.0	63.5	62.8	4.4
		Total	65.5	51.6	54.3	54.3	64.1	51.2	57.0	54.7	66.0	53.4	57.2	57.6	64.0	54.6	58.3	58.0	63.5	53.6	56.6	57.4	57.6	4.6
Manufacturing	Manufacturing -	WY	75.3	75.8	73.0	73.3	81.3	73.7	70.6	70.4	72.5	71.9	55.5	77.0	76.3	61.5	72.1	68.2	74.4	56.3	66.1	67.8	70.7	6.6
	Nondurable Goods	NM	70.5	65.6	54.3	59.5	68.8	66.0	55.4	62.2	71.4	75.8	71.9	59.6	72.3	70.3	63.7	60.2	66.5	61.5	60.3	61.8	64.9	6.0
		AK	49.6	40.4	32.2	61.0	44.7	45.2	33.8	57.5	45.1	47.1	30.4	59.4	51.3	46.0	32.0	60.9	50.6	49.9	34.8	60.9	46.6	10.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	75.1	75.6	69.6	68.3	69.3	73.7	73.1	69.7	71.8	2.9
		SD	67.5	75.2	69.0	75.1	78.9	74.8	71.7	71.2	74.1	70.4	70.3	70.2	77.2	74.1	72.0	71.7	74.8	75.1	73.8	74.9	73.1	2.9
		MN	78.8	79.7	77.9	76.9	80.3	78.5	75.7	77.1	81.0	77.8	74.0	73.9	78.4	77.7	77.6	76.0	80.2	80.6	81.0	78.0	78.1	2.1
		NE	76.4	79.5	75.9	77.0	76.9	75.8	75.2	74.4	78.2	75.2	76.5	75.4	76.9	76.9	77.2	77.4	77.0	78.2	78.2	64.4	76.1	3.0
		Total	75.5	75.9	71.8	75.0	77.0	74.9	71.0	74.2	77.4	74.8	70.4	72.6	76.1	74.9	72.4	73.3	75.6	76.1	74.9	72.3	74.3	2.0

N/A-Not Available.
ND-Not Disclosable.

Table 2a: Continuous Rates; Seven State Comparison

	Manufacturing -	WY	72.5	67.4	66.3	67.0	73.7	64.9	65.9	69.6	72.6	66.2	65.7	63.9	66.5	63.5	61.5	64.0	68.2	58.4	57.8	63.3	65.9	4.2
	Durable Goods	NM	78.5	73.4	73.4	79.1	75.9	73.6	75.5	76.6	73.2	76.6	77.8	78.6	78.8	76.1	74.7	76.3	73.7	77.1	71.5	77.6	75.9	2.2
		AK	63.5	44.4	53.3	43.7	67.8	48.4	60.2	45.7	64.4	47.5	53.1	47.5	61.6	46.3	55.6	53.5	67.8	49.7	55.5	48.8	53.9	7.8
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	72.4	76.7	74.8	78.7	78.6	77.4	77.0	74.6	76.3	2.2
		SD	81.6	77.7	77.4	79.1	83.4	78.5	78.3	64.7	65.9	79.4	78.8	74.6	80.6	78.5	78.7	73.5	75.6	77.9	73.1	82.4	77.0	4.8
		MN	80.8	79.2	79.1	76.3	79.6	79.1	79.6	76.9	78.0	75.8	80.3	76.8	79.6	74.5	75.7	73.8	76.1	78.8	82.1	81.6	78.2	2.3
		NE	80.0	81.9	78.1	83.1	84.0	81.7	81.6	83.7	84.9	80.8	81.3	82.7	84.2	81.0	79.7	73.8	83.1	82.1	83.9	84.4	81.8	2.6
		Total	80.3	78.5	77.9	77.4	80.2	78.5	79.1	76.4	77.4	76.6	79.6	77.2	78.2	75.9	75.8	74.9	77.2	78.3	79.3	79.6	77.9	1.5
	Total	WY	74.1	72.1	70.2	70.7	78.0	69.8	68.5	70.0	72.5	69.4	59.8	71.0	71.7	62.4	67.4	66.4	71.7	57.3	62.1	65.7	68.5	5.0
		NM	75.6	70.8	65.9	71.4	73.3	70.8	67.7	70.7	72.6	76.3	75.7	71.7	76.7	74.2	70.8	70.5	71.4	71.9	67.5	71.9	71.9	2.9
		AK	51.5	41.0	34.9	57.3	48.0	45.7	37.2	55.0	47.7	47.2	33.4	56.9	52.9	46.0	35.2	59.3	53.3	49.8	37.3	58.6	47.4	8.4
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	73.4	76.3	73.0	75.2	75.4	76.2	75.7	72.9	74.8	1.4
		SD	76.6	76.8	74.5	77.8	81.9	77.3	76.1	66.8	68.6	76.4	76.0	73.1	79.5	77.0	76.4	72.9	75.3	76.9	73.3	79.6	75.6	3.5
		MN	79.9	79.4	78.6	76.5	79.9	78.9	77.9	77.0	79.3	76.6	77.6	75.6	79.1	75.8	76.5	74.7	77.8	79.6	81.6	80.0	78.1	1.8
		NE	78.1	80.7	76.9	79.9	80.3	78.7	78.2	78.8	81.3	77.9	78.8	78.9	80.4	78.9	78.4	75.7	79.8	80.0	80.8	73.2	78.8	1.9
		Total	78.2	77.3	75.1	76.3	78.8	76.9	75.4	75.4	77.4	75.8	75.5	75.2	77.3	75.5	74.3	74.2	76.5	77.4	77.4	76.4	76.3	1.3
TCPU*	Transportation	WY	65.5	64.6	62.6	59.8	66.9	61.5	63.7	60.5	65.7	60.6	62.5	60.3	64.7	64.0	64.0	63.1	62.5	57.4	54.6	60.7	62.3	3.0
		NM	66.3	60.6	57.5	63.7	65.3	63.6	61.3	61.4	72.5	67.4	67.2	64.5	70.5	67.9	64.5	66.1	61.9	68.4	60.3	67.6	64.9	3.7
		AK	75.8	60.6	66.5	66.3	74.7	60.2	66.4	66.4	74.7	61.8	67.2	68.1	75.7	61.2	67.7	68.4	76.1	61.1	66.7	68.0	67.7	5.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	74.9	70.9	72.2	74.8	71.4	74.1	73.8	70.4	72.8	1.8
		SD	70.1	65.7	68.6	64.6	69.8	65.5	67.3	67.3	70.5	66.6	68.6	65.5	69.2	68.9	69.4	68.2	72.9	68.7	70.2	69.5	68.4	2.1
		MN	77.2	68.4	74.0	69.1	74.6	69.8	69.2	72.3	79.2	73.8	75.0	70.5	75.3	73.0	74.3	68.2	73.0	71.9	77.5	75.3	73.1	3.2
		NE	71.5	69.2	70.4	68.9	73.0	70.2	69.1	70.1	71.3	70.2	67.4	69.4	70.5	68.0	68.1	68.9	69.9	67.9	68.7	68.0	69.5	1.4
		Total	73.8	66.6	69.8	67.6	72.7	67.4	67.8	69.3	75.4	70.1	70.8	68.7	73.5	69.7	70.9	69.4	71.2	69.8	72.0	71.2	70.4	2.3
	Communications &	WY	81.7	82.2	82.3	77.3	84.7	75.0	82.8	76.6	77.5	77.8	80.2	80.8	85.0	84.3	85.0	81.8	80.0	75.9	77.4	77.3	80.3	3.2
	Public Utilities	NM	77.7	81.2	79.9	77.9	78.0	79.9	81.1	79.7	74.7	71.1	77.5	74.8	74.3	78.4	75.9	69.6	61.3	72.9	69.5	75.3	75.5	4.9
		AK	80.3	77.1	75.1	67.9	70.5	71.2	74.7	73.9	77.4	67.9	75.1	65.1	71.4	77.6	77.7	74.4	78.1	76.9	74.1	75.2	74.1	4.0
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	76.1	78.0	77.8	68.9	71.2	83.1	83.1	72.4	76.3	5.3
		SD	86.1	81.8	80.3	79.3	84.8	80.6	81.3	82.1	80.4	76.9	79.5	77.1	75.7	73.2	80.6	81.7	84.4	82.0	84.0	83.5	80.8	3.2
		MN	81.0	71.9	73.0	69.6	65.0	77.1	78.2	79.0	79.3	78.6	81.5	69.4	71.6	76.5	61.9	64.8	63.9	71.4	79.8	64.7	72.9	6.4
		NE	87.6	87.0	86.6	84.3	85.8	86.7	85.7	84.4	84.3	86.0	87.0	82.8	81.6	85.2	86.6	83.3	85.0	86.5	86.7	86.4	85.5	1.6
		Total	82.2	78.3	78.2	75.1	74.7	79.3	80.4	79.9	79.3	77.6	81.1	73.7	75.3	78.6	74.6	71.1	70.8	78.1	80.0	73.4	77.1	3.3
	Total	WY	73.1	72.7	71.4	67.4	74.5	67.4	71.9	67.5	71.0	67.9	69.9	69.0	73.6	72.8	73.0	70.9	69.9	65.0	63.7	67.8	70.0	3.0
		NM	71.5	70.3	67.0	70.1	71.1	70.9	70.6	69.5	73.6	69.2	72.2	69.5	72.4	73.1	70.1	67.8	61.6	70.8	65.0	71.6	69.9	2.8
		AK	77.0	64.5	68.5	66.7	73.6	62.7	68.4	68.3	75.4	63.4	69.2	67.3	74.4	65.5	70.3	70.1	76.6	65.2	68.6	70.0	69.3	4.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	75.4	74.1	74.7	72.1	71.3	78.1	78.0	71.3	74.4	2.7
		SD	75.9	71.6	73.0	70.2	75.6	71.3	72.8	73.0	74.3	70.5	72.7	69.8	71.7	70.6	73.7	73.3	77.3	73.7	75.4	74.8	73.1	2.1
		MN	78.4	69.4	73.7	69.3	71.8	71.9	71.9	74.3	79.3	75.2	76.9	70.2	74.2	74.0	70.6	67.2	70.1	71.7	78.2	72.2	73.0	3.3
		NE	77.3	75.5	76.1	74.3	77.6	75.9	74.8	74.9	75.7	75.4	73.8	73.8	74.2	73.6	74.1	73.5	74.8	73.8	74.4	73.8	74.9	1.2
		Total	76.7	70.5	72.6	70.1	73.4	71.3	72.0	72.8	76.8	72.6	74.2	70.4	74.2	72.9	72.3	70.0	71.1	72.8	74.8	72.0	72.7	1.9
Wholesale Trade	Wholesale - Durable	WY	76.3	72.0	70.2	72.6	75.4	73.4	72.4	70.4	71.5	68.8	69.7	72.6	70.7	75.1	73.8	77.1	72.3	69.9	64.1	72.8	72.1	2.9
	Goods	NM	71.4	62.8	66.0	71.5	71.6	70.7	66.5	70.9	74.4	72.4	73.0	75.2	74.6	71.4	72.7	72.4	70.7	70.5	68.1	75.9	71.1	3.2
		AK	73.0	69.3	69.2	72.1	76.8	71.8	73.5	70.4	78.1	73.0	70.5	72.8	75.2	64.6	66.6	71.7	74.2	70.6	71.0	71.9	71.8	3.1
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	75.1	74.7	74.2	75.8	74.9	74.3	75.9	76.7	75.2	0.9
		SD	80.9	74.6	73.3	78.7	80.3	78.1	76.0	78.1	78.6	76.5	76.1	80.0	79.5	78.7	78.1	79.6	72.7	78.4	79.7	75.2	77.7	2.3
		MN	78.9	76.8	74.2	75.0	74.0	76.9	77.4	77.6	78.9	77.5	77.8	77.2	77.7	78.2	78.0	77.7	77.4	79.4	81.1	77.2	77.4	1.7
		NE	79.5	77.8	77.2	78.2	79.0	77.5	77.4	77.8	80.6	79.3	77.9	80.0	77.1	76.1	77.9	80.3	82.6	81.8	81.8	76.9	78.8	1.8
		Total	78.1	75.0	73.4	75.2	75.1	76.2	76.0	76.5	78.5	76.8	76.8	77.4	76.7	76.3	76.5	77.2	76.6	77.5	78.3	76.7	76.5	1.2

N/A-Not Available.

ND-Not Disclosable.

*Transportation, Communications, & Public Utilities.

Table 2a: Continuous Rates; Seven State Comparison

	Wholesale -	WY	68.4	66.2	65.1	63.9	70.1	63.0	62.7	63.1	71.7	62.7	63.1	66.7	69.6	67.3	65.1	67.7	68.5	61.7	58.3	63.1	65.4	3.3
	Nondurable Goods	NM	71.1	63.6	61.0	66.9	70.1	65.3	63.4	64.8	73.1	70.5	67.2	66.7	68.6	63.8	64.7	65.9	63.7	64.0	57.9	68.2	66.0	3.6
		AK	66.9	61.2	53.7	64.3	69.3	58.4	55.6	65.3	71.4	58.9	50.4	60.5	65.7	58.4	51.4	67.1	70.6	57.1	52.8	67.0	61.3	6.5
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	67.5	67.0	69.5	69.7	69.4	68.0	66.4	71.3	68.6	1.6
		SD	75.6	70.1	66.1	73.4	76.9	71.0	63.0	73.8	76.1	70.1	64.6	73.1	75.2	69.4	67.2	73.7	74.6	69.2	68.7	73.2	71.3	4.0
		MN	77.4	68.8	69.6	65.6	72.7	67.0	70.9	71.6	74.8	70.6	71.6	57.8	75.0	69.6	73.7	73.8	74.8	71.8	76.8	73.8	71.4	4.4
		NE	77.2	71.4	57.1	69.0	77.5	69.1	57.6	68.2	78.1	71.2	59.8	71.2	63.5	71.4	60.8	72.5	76.6	72.6	58.8	71.5	68.8	6.8
		Total	75.9	68.7	64.4	67.1	73.7	67.2	65.3	69.9	75.3	70.0	66.5	63.0	70.4	68.6	68.1	71.8	72.9	69.7	67.9	72.0	69.4	3.5
	Total	WY	72.6	69.3	67.9	68.6	73.0	68.6	67.9	67.0	71.6	66.0	66.7	70.0	70.2	71.6	69.9	73.0	70.7	66.3	61.6	68.7	69.1	2.8
		NM	71.3	63.2	63.7	69.4	70.9	68.3	65.1	68.2	73.9	71.6	70.6	71.7	72.2	68.4	69.5	69.8	68.0	68.0	63.9	72.8	69.0	3.1
		AK	69.9	65.1	60.6	68.0	72.9	64.7	63.6	67.7	74.6	65.1	58.6	66.2	70.2	61.2	57.7	69.2	72.3	63.0	60.4	69.3	66.0	4.9
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	71.6	71.1	72.1	73.0	72.4	71.5	71.6	74.3	72.2	1.0
		SD	78.1	72.1	69.3	75.9	78.5	74.3	68.7	75.7	77.3	73.0	69.5	76.2	77.2	73.6	72.1	76.4	73.7	73.5	73.9	74.1	74.2	2.8
		MN	78.2	73.3	72.2	71.0	73.4	72.7	74.6	75.0	77.2	74.5	75.1	68.6	76.6	74.7	76.3	76.1	76.4	76.3	79.3	75.8	74.9	2.5
		NE	78.3	74.3	65.2	73.1	78.2	73.0	65.9	72.5	79.3	75.0	67.7	75.4	70.0	73.7	68.5	76.3	79.6	77.1	68.8	74.1	73.3	4.4
		Total	77.1	72.1	69.1	71.4	74.4	72.0	70.9	73.4	77.0	73.7	71.9	70.7	73.9	72.8	72.7	74.8	75.0	74.1	73.5	74.6	73.3	2.0
Retail Trade	Building Materials &	WY	71.8	59.7	61.3	69.2	66.7	56.6	61.3	63.2	66.7	56.7	57.4	66.6	67.8	58.2	57.9	68.4	60.2	55.1	56.7	64.1	62.3	5.1
	Garden Supplies	NM	67.9	53.5	59.5	64.9	65.5	55.1	60.3	68.6	65.0	61.0	64.4	68.0	71.3	64.4	61.2	69.4	58.6	55.4	53.0	70.7	62.9	5.7
		AK	75.1	58.7	66.6	72.2	73.4	61.8	67.1	70.0	76.7	61.8	64.6	69.2	76.9	59.1	66.9	72.4	76.5	59.0	62.9	72.3	68.2	6.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	68.8	61.6	65.7	69.9	68.6	60.7	65.4	61.5	65.3	3.7
		SD	80.4	63.5	66.9	72.2	77.4	61.3	69.3	73.2	76.5	64.7	69.7	72.6	69.8	58.7	69.2	72.9	81.0	66.7	71.3	75.4	70.6	6.0
		MN	76.8	60.8	68.6	68.7	78.0	60.6	67.9	69.3	73.4	56.6	64.3	68.7	70.1	59.7	68.4	71.5	77.4	65.2	70.3	71.2	68.4	5.9
		NE	78.4	62.8	67.8	73.9	78.0	62.6	66.4	72.6	75.9	63.2	67.9	72.2	73.1	63.7	67.5	73.8	79.3	62.8	68.3	69.7	70.0	5.5
		Total	75.6	60.0	66.3	69.5	75.1	60.0	66.1	69.9	72.5	59.3	65.1	69.4	70.6	61.0	66.5	71.3	73.1	62.4	66.2	69.1	67.5	5.0
	General Merchandise	WY	39.0	55.6	57.0	51.1	75.4	45.0	47.1	59.6	55.1	47.8	50.1	51.8	65.1	58.7	50.6	59.2	67.8	54.6	57.3	63.3	55.6	8.4
	Stores	NM	70.0	59.7	56.2	53.0	69.5	61.1	58.4	51.7	68.7	64.5	63.2	62.9	69.1	66.3	63.0	60.4	65.6	65.7	62.6	65.9	62.9	5.2
		AK	58.7	52.4	57.2	60.3	64.0	57.9	56.4	57.5	69.1	59.6	55.1	59.3	66.7	60.3	57.5	62.0	66.4	59.7	54.6	58.4	59.7	4.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	69.9	61.4	62.0	62.0	67.8	63.7	62.9	63.8	64.2	3.0
		SD	60.0	68.7	66.3	68.4	78.1	66.8	66.7	60.9	74.5	66.0	63.9	64.8	76.8	67.8	66.4	63.9	73.7	69.1	66.5	67.9	67.9	4.8
		MN	63.8	67.8	65.0	50.8	63.0	67.9	63.2	61.6	69.9	65.1	62.9	58.6	72.8	63.9	52.3	57.6	66.4	62.3	61.6	64.8	63.1	5.3
		NE	52.8	67.6	63.4	62.8	74.7	65.9	66.4	62.8	75.8	66.4	64.1	61.3	70.9	65.8	63.8	63.9	70.9	66.3	66.4	62.4	65.7	5.0
		Total	61.5	65.0	62.6	54.8	67.3	64.8	62.0	59.8	70.3	64.1	62.1	59.9	71.1	63.6	58.2	60.4	67.6	63.4	62.3	64.1	63.2	3.9
	Food Stores	WY	61.7	51.7	58.1	65.7	66.7	58.3	53.9	33.4	63.1	40.9	39.0	56.3	64.1	61.2	54.9	59.2	63.6	56.9	54.5	61.3	56.2	9.0
		NM	61.0	55.0	52.9	53.3	63.6	58.8	55.4	62.2	69.1	64.3	53.5	56.6	65.8	62.0	59.7	63.5	61.0	59.6	42.4	57.0	58.8	5.9
		AK	73.5	61.6	61.6	68.2	72.6	60.1	61.1	67.2	74.2	31.6	29.8	56.6	71.5	59.5	59.2	66.5	68.3	60.0	58.8	67.7	61.5	11.8
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	54.9	49.4	49.6	55.1	56.8	51.7	45.3	56.8	52.5	4.1
		SD	74.9	65.3	63.1	70.0	74.8	63.3	62.4	63.1	71.1	65.0	62.8	56.1	62.0	60.6	63.4	68.8	68.5	64.7	62.9	70.2	65.7	4.8
		MN	64.6	55.4	57.4	55.2	59.5	48.4	52.3	54.4	65.4	58.1	52.0	49.0	58.1	57.4	57.8	62.1	61.3	52.7	61.4	45.5	56.4	5.3
		NE	69.9	65.1	62.0	66.3	70.9	57.2	60.2	63.8	69.4	61.7	60.1	67.3	65.0	61.9	64.3	68.8	64.0	59.3	67.3	70.0	64.7	4.0
		Total	66.3	58.3	58.2	59.5	64.9	54.3	55.8	57.9	67.7	58.1	52.9	55.4	60.3	57.1	57.3	62.1	61.4	55.4	55.7	56.2	58.7	4.0
	Auto Dealers & Service	WY	63.2	57.1	56.0	61.9	64.8	56.6	53.3	53.1	60.0	48.6	52.7	57.6	61.6	52.8	52.5	57.4	56.4	52.2	41.4	55.0	55.7	5.4
	Stations	NM	58.5	51.0	51.4	54.8	61.9	58.6	57.6	56.0	67.1	64.3	60.3	64.1	63.1	62.0	59.4	62.4	61.7	61.0	55.9	61.6	59.6	4.2
		AK	68.5	59.0	57.2	63.1	67.1	58.5	59.9	57.9	60.7	58.8	58.7	61.1	63.7	61.2	59.7	60.4	62.3	58.7	56.5	55.4	60.4	3.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	65.3	64.8	63.1	68.3	68.2	66.4	64.6	62.8	65.4	2.1
		SD	71.9	65.2	62.3	66.5	72.0	63.5	64.0	68.3	70.9	63.6	62.7	68.9	71.4	63.9	62.6	66.7	70.1	64.0	61.7	67.2	66.4	3.5
		MN	69.1	62.6	62.3	63.3	67.3	60.9	61.5	59.6	62.9	58.7	59.5	62.5	66.0	61.3	60.9	60.3	63.7	59.5	60.1	66.4	62.4	2.9
		NE	71.7	66.3	65.3	68.3	71.1	65.7	66.7	67.2	72.0	67.6	66.1	69.8	69.5	65.8	64.2	70.9	71.2	67.5	65.9	69.6	68.1	2.4
		Total	67.6	60.7	60.0	62.8	67.3	61.1	61.2	60.4	65.6	60.7	60.5	64.1	66.0	62.4	61.2	64.0	65.5	62.1	60.2	64.4	62.9	2.5

N/A-Not Available.
ND-Not Disclosable.

Table 2a: Continuous Rates; Seven State Comparison

	Apparels & Accessory Stores	WY	59.4	45.7	42.6	49.1	50.5	42.9	43.8	52.0	60.8	50.5	45.8	33.3	55.8	39.2	42.7	50.4	58.3	49.0	43.8	49.7	48.3	7.0
		NM	49.3	38.6	33.7	37.6	50.4	43.6	43.2	41.7	56.1	51.6	48.6	46.4	54.4	50.0	46.8	47.3	53.8	48.6	46.3	50.8	46.9	5.8
		AK	59.9	45.4	45.7	42.1	59.7	47.4	42.6	44.6	62.2	49.1	37.6	28.4	40.7	40.8	28.6	42.4	52.0	46.9	42.5	44.6	45.2	8.8
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	53.5	44.5	41.2	43.2	55.3	50.2	48.4	47.7	48.0	4.9
		SD	62.0	56.8	51.1	50.9	59.0	53.5	49.0	52.1	60.4	53.3	53.5	55.1	62.3	58.2	53.5	58.6	66.9	58.3	51.4	56.2	56.1	4.6
		MN	56.7	50.9	49.2	43.9	52.1	45.2	45.8	43.7	54.3	48.3	48.8	43.9	47.8	46.7	44.5	46.4	51.9	53.7	49.2	47.5	48.5	3.8
		NE	64.6	61.2	55.6	54.7	64.7	56.8	54.6	51.4	55.6	57.4	54.3	53.1	62.1	54.1	53.9	55.7	66.1	60.7	57.2	55.9	57.5	4.2
		Total	57.5	50.4	47.0	45.1	54.6	47.4	46.9	45.6	55.7	50.8	49.3	45.3	52.5	47.7	44.9	47.3	55.6	53.0	49.4	49.4	49.8	3.9
	Furniture & Home Furnishings	WY	62.9	56.1	56.6	60.5	62.8	58.4	59.6	58.5	56.3	53.4	57.7	60.6	60.0	58.3	56.5	57.4	62.5	54.3	50.4	54.6	57.9	3.3
		NM	62.0	57.6	53.3	56.9	59.2	61.7	57.0	57.7	66.9	63.2	61.5	62.7	66.8	64.5	60.7	59.3	60.1	65.4	52.4	57.4	60.3	4.0
		AK	62.5	61.3	54.5	53.4	62.9	61.5	60.5	54.8	66.7	60.2	55.9	53.7	66.0	60.3	60.9	54.2	62.7	59.2	53.5	56.8	59.1	4.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	65.2	64.1	61.7	61.2	66.5	65.6	63.4	61.4	63.6	2.1
		SD	69.5	67.4	64.5	65.6	70.5	68.2	66.2	67.7	71.5	70.0	68.2	66.1	72.9	70.5	64.7	66.4	69.5	69.6	69.1	64.5	68.1	2.4
		MN	69.8	66.7	67.6	61.3	68.9	56.0	53.0	64.0	71.5	67.2	68.4	64.2	70.2	70.5	67.4	66.7	73.3	70.1	71.4	54.5	66.1	5.8
		NE	72.8	71.0	68.5	69.3	72.4	70.9	69.3	64.6	74.2	71.5	68.0	68.7	73.2	73.3	70.4	69.9	76.1	74.8	74.7	65.9	71.0	3.0
		Total	68.4	65.8	63.9	61.8	67.4	60.6	57.8	62.7	70.4	66.6	66.4	64.3	68.8	68.1	65.1	64.4	69.8	68.4	66.6	58.1	65.3	3.6
	Eating & Drinking Places	WY	52.7	40.5	37.5	44.5	52.3	39.6	37.0	42.5	45.9	36.8	36.5	43.6	47.7	37.8	37.1	44.4	46.7	36.2	32.2	40.7	41.6	5.6
		NM	45.4	34.6	34.0	43.5	47.3	40.5	39.6	41.8	52.4	45.0	43.3	47.6	47.1	44.1	42.3	45.7	40.6	39.8	37.1	46.6	42.9	4.6
		AK	52.5	36.7	40.3	45.0	53.7	39.8	41.4	45.0	52.9	39.6	39.6	44.9	50.9	39.7	40.2	45.0	52.4	40.0	40.3	48.3	44.4	5.5
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	45.7	41.3	41.2	45.3	47.0	42.0	41.7	46.0	43.8	2.4
		SD	58.1	46.1	44.6	52.5	57.2	47.5	45.7	52.5	56.5	46.1	43.8	52.1	55.5	46.8	44.6	52.4	57.2	46.9	45.5	53.3	50.2	5.0
		MN	57.8	49.4	47.9	50.6	56.6	47.8	47.5	51.1	56.5	47.1	46.3	49.4	55.4	47.8	47.5	51.4	56.5	50.3	50.6	54.2	51.1	3.7
		NE	56.6	50.5	48.7	52.9	55.9	49.8	48.5	50.8	54.5	49.5	48.3	52.7	55.8	49.7	49.1	53.4	57.5	51.1	50.0	53.0	51.9	2.9
		Total	54.8	45.1	43.9	49.2	54.4	45.8	45.1	48.5	54.7	46.1	45.0	49.3	51.4	45.1	44.5	48.9	51.6	45.8	45.0	50.2	48.2	3.6
	Miscellaneous Retail	WY	63.4	55.1	55.5	56.2	62.5	52.9	53.3	54.3	61.0	49.9	50.2	55.0	61.5	53.2	55.1	55.8	61.4	53.0	51.1	56.6	55.9	4.1
		NM	57.6	51.9	47.9	51.2	58.3	56.0	53.5	52.3	65.4	62.1	60.4	58.3	62.0	60.6	59.0	57.5	59.9	60.9	57.0	61.2	57.7	4.4
		AK	65.3	50.0	49.9	55.9	64.3	48.3	48.5	55.6	64.7	49.6	49.8	52.0	60.5	44.9	48.4	54.5	64.1	47.6	48.9	55.2	53.9	6.6
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	61.8	58.7	59.6	58.4	62.1	62.4	60.7	60.8	60.6	1.5
		SD	66.1	57.7	61.6	59.8	67.9	57.7	60.5	59.8	68.5	55.9	57.7	56.4	62.0	58.0	56.7	56.3	70.1	62.0	62.0	62.5	61.0	4.3
		MN	67.2	64.1	63.8	57.3	65.9	63.2	57.8	54.2	63.5	62.9	61.4	59.4	66.1	64.3	63.6	59.8	60.9	62.3	64.2	61.6	62.2	3.2
		NE	71.7	67.5	67.6	59.1	70.3	68.4	54.5	60.3	71.4	67.6	65.8	59.2	67.2	67.5	65.7	61.8	68.2	70.1	68.7	61.8	65.7	4.7
		Total	66.1	61.2	60.4	56.7	65.4	61.2	56.1	55.3	65.3	61.7	60.5	58.5	64.3	61.5	61.2	59.0	62.6	62.0	61.9	61.0	61.1	3.0
	Total	WY	56.7	49.0	48.4	53.6	60.4	48.0	46.3	47.7	54.5	43.6	44.1	50.7	57.0	48.4	46.7	52.9	55.8	46.8	42.9	51.6	50.3	4.9
		NM	55.0	45.1	44.0	49.4	56.4	50.5	48.9	50.1	61.1	55.6	52.8	55.5	58.0	54.8	52.4	54.7	53.0	52.3	46.7	55.5	52.6	4.3
		AK	61.4	48.4	50.4	55.3	62.3	50.2	50.8	54.1	62.6	47.0	45.6	52.4	60.1	49.9	49.5	54.5	60.5	50.0	49.0	55.1	53.5	5.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	56.3	51.5	51.3	54.5	57.3	53.1	51.8	54.9	53.8	2.3
		SD	65.3	57.3	55.8	61.1	67.1	57.0	56.5	59.8	65.9	56.5	55.2	58.7	63.5	56.5	55.6	60.3	66.1	58.2	56.7	62.1	59.8	3.9
		MN	63.4	57.5	56.9	54.5	61.7	55.0	54.4	55.5	62.7	55.8	54.8	55.0	62.0	56.6	55.0	57.3	61.6	56.8	58.1	57.6	57.6	3.0
		NE	63.8	60.3	58.5	60.3	66.0	58.5	57.0	58.9	65.2	59.3	57.9	60.3	63.8	59.1	58.7	61.7	65.1	60.0	60.6	61.0	60.8	2.6
		Total	61.8	54.8	53.9	55.1	61.9	54.4	53.4	55.0	62.7	55.3	54.0	55.9	60.2	54.9	53.7	56.8	60.0	55.2	54.4	57.1	56.5	3.0
FIRE**	Finance	WY	81.8	70.4	68.3	77.9	78.6	75.6	76.9	76.9	74.6	71.6	74.1	78.6	77.8	75.8	69.8	73.4	73.7	68.8	70.3	72.0	74.3	3.8
		NM	76.9	73.7	74.4	75.7	77.9	76.5	73.6	72.9	75.7	74.1	75.0	75.0	76.3	76.0	74.2	74.5	70.1	73.7	71.7	76.1	74.7	1.8
		AK	76.8	68.0	68.6	75.5	77.2	70.7	69.2	71.7	77.9	72.4	70.9	74.8	78.2	71.3	69.5	73.8	75.3	71.1	68.1	73.6	72.7	3.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	80.3	76.7	77.6	76.2	79.5	76.9	77.7	81.2	78.3	1.8
		SD	82.0	80.6	82.6	80.0	79.7	82.4	79.3	72.2	73.9	79.3	79.1	79.9	82.9	81.4	76.1	75.4	81.3	80.3	81.4	75.5	79.3	3.0
		MN	77.2	75.4	76.1	75.3	71.8	65.1	76.2	67.2	76.7	77.2	76.3	72.6	78.6	75.7	71.1	68.1	77.0	71.2	77.5	75.4	74.1	3.8
		NE	81.6	79.9	79.2	83.3	83.8	81.2	80.1	82.6	83.2	81.8	81.6	83.0	84.1	81.6	77.8	81.9	83.2	82.6	83.5	85.9	82.1	1.9
		Total	78.6	75.9	76.4	77.3	76.0	71.7	76.6	71.6	77.4	77.5	77.1	75.9	79.9	77.2	74.0	73.2	78.0	75.0	77.8	77.9	76.3	2.2

N/A-Not Available.
ND-Not Disclosable.
**Finance, Insurance, & Real Estate.

Table 2a: Continuous Rates; Seven State Comparison

	Insurance	WY	77.4	76.8	80.2	78.2	79.2	77.7	74.3	76.7	77.8	77.2	74.8	76.5	82.1	77.3	76.3	79.0	78.3	74.0	73.7	76.9	77.2	2.1
		NM	73.3	72.5	63.1	66.4	75.3	74.3	73.8	74.2	69.6	77.9	77.9	79.1	79.2	77.6	76.8	79.0	75.2	70.0	63.8	74.0	73.7	4.9
		AK	83.6	80.2	72.2	76.9	80.1	75.6	78.0	77.9	78.9	79.3	75.8	78.6	80.6	78.9	76.6	77.0	77.7	75.2	76.6	79.9	78.0	2.4
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	75.5	79.7	77.8	78.8	81.1	80.0	79.8	82.1	79.4	2.0
		SD	77.5	80.8	80.2	75.0	80.8	75.6	81.6	80.2	81.9	68.6	80.3	69.8	79.3	72.5	70.9	82.5	81.5	81.7	80.9	80.9	78.1	4.4
		MN	83.3	81.5	83.7	78.6	80.4	80.9	82.6	78.8	84.2	78.8	79.2	78.8	75.1	78.3	80.0	83.3	82.6	80.0	83.8	81.6	80.8	2.4
		NE	85.3	84.3	83.5	84.6	85.4	83.9	84.1	82.7	83.5	82.7	85.4	85.9	85.7	85.6	82.9	84.5	84.5	86.0	87.6	87.5	84.8	1.4
		Total	82.6	81.4	81.5	78.9	81.3	80.7	82.0	79.4	82.4	79.1	80.6	80.0	78.0	79.7	79.4	82.2	82.0	80.5	82.2	82.3	80.8	1.4
	Real Estate	WY	67.8	52.4	55.5	58.2	62.7	54.7	53.2	52.4	62.2	53.5	56.8	62.2	67.9	57.8	60.3	63.5	66.7	54.7	57.8	62.4	59.1	5.1
		NM	57.1	48.8	51.5	46.9	60.4	57.7	54.3	49.5	66.4	64.0	61.8	60.0	66.8	65.0	62.0	63.9	63.0	62.1	58.8	67.6	59.4	6.2
		AK	65.1	51.4	49.7	56.7	62.7	56.1	51.9	59.9	69.1	56.8	51.8	57.6	68.6	58.5	54.3	61.8	70.0	58.4	55.6	61.4	58.9	6.0
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	69.5	65.7	67.0	70.7	70.3	68.2	65.7	68.2	68.2	1.9
		SD	73.6	66.7	65.5	68.0	67.8	68.1	65.7	67.3	73.2	67.0	67.3	69.2	74.7	70.0	68.9	69.3	74.9	69.5	68.9	73.2	69.4	2.9
		MN	71.0	66.5	66.9	66.8	71.1	66.3	60.9	65.8	69.5	65.7	68.1	59.0	68.6	69.1	69.8	69.7	71.6	69.4	72.7	71.6	68.0	3.5
		NE	73.3	68.9	69.0	70.2	72.8	67.3	66.8	67.2	72.2	68.1	68.0	69.4	72.3	69.6	68.9	67.3	74.3	69.2	69.8	70.6	69.8	2.2
		Total	68.3	61.6	62.1	61.9	68.2	63.8	59.7	61.6	69.3	64.7	65.3	61.3	69.3	67.1	67.0	68.4	70.6	67.4	67.8	69.7	65.8	3.4
	Total	WY	77.4	67.5	68.1	73.3	75.1	70.9	70.2	70.8	72.5	68.3	69.8	74.2	76.5	71.7	69.0	72.3	73.2	66.4	68.0	70.9	71.3	3.0
		NM	69.9	64.6	63.9	63.4	71.8	69.9	66.7	65.0	71.8	72.4	72.1	72.0	74.7	73.6	71.7	72.9	69.7	69.9	66.5	73.5	69.8	3.5
		AK	74.9	65.3	63.8	70.6	73.8	67.4	65.3	69.3	75.8	69.0	65.7	70.3	75.9	68.6	65.8	70.8	74.2	68.0	65.5	70.9	69.5	3.8
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	76.6	75.2	75.4	75.8	78.1	76.0	75.7	78.7	76.4	1.3
		SD	79.8	78.6	79.5	77.2	78.3	79.0	77.9	73.2	75.4	75.4	77.8	76.4	81.2	78.1	74.0	76.0	80.6	79.3	79.8	76.2	77.7	2.2
		MN	78.3	76.0	77.1	74.9	74.8	71.0	75.5	71.1	78.1	75.7	75.8	72.1	75.5	75.3	73.8	73.3	77.8	73.7	78.7	76.7	75.3	2.3
		NE	82.1	80.3	79.7	82.1	83.0	80.5	80.0	80.5	81.9	80.3	81.3	82.4	83.2	81.6	78.7	81.0	82.6	82.1	83.2	84.4	81.5	1.4
		Total	78.0	74.9	75.2	74.8	76.3	73.2	74.9	72.3	77.7	75.7	76.0	74.4	77.3	76.0	74.3	75.1	77.9	75.2	77.2	77.6	75.7	1.6
Services	Hotels & Other Lodging	WY	56.3	27.5	35.5	39.4	55.3	27.0	34.2	39.4	57.4	27.7	34.6	40.6	50.0	27.0	34.6	37.4	53.8	26.9	34.9	36.9	38.8	10.4
	Places	NM	54.4	37.2	39.0	48.4	54.2	43.7	42.8	51.0	58.5	49.9	49.5	53.4	57.1	48.3	47.7	53.7	45.9	46.8	44.0	56.6	49.1	5.9
		AK	55.0	35.3	41.0	49.9	64.4	35.5	40.4	50.9	64.7	34.1	38.6	44.7	59.3	31.4	34.7	48.1	61.4	35.2	40.3	51.2	45.8	10.8
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	49.4	44.9	47.0	51.2	51.6	44.3	47.3	52.8	48.6	3.2
		SD	57.0	39.1	39.8	50.3	57.5	35.1	36.6	46.2	59.3	37.2	37.3	47.3	57.7	38.6	39.0	49.5	59.7	37.8	37.9	48.4	45.6	8.8
		MN	60.5	46.7	47.6	50.4	59.2	47.9	46.1	55.4	61.7	46.3	48.8	56.2	63.4	50.8	49.7	48.9	53.2	50.7	53.6	61.5	52.9	5.7
		NE	58.2	50.0	50.3	44.9	46.5	45.2	46.5	55.8	59.7	49.6	47.4	52.7	55.6	48.1	48.6	58.3	63.1	51.9	53.3	59.3	52.3	5.4
		Total	57.6	40.7	43.0	47.9	56.2	41.5	42.3	51.3	60.3	43.0	44.6	51.7	57.7	44.0	44.8	49.8	53.9	44.3	46.6	55.0	48.8	6.2
	Personal Services	WY	61.0	55.5	58.2	56.2	60.1	53.1	58.8	55.9	56.0	50.0	55.1	56.8	57.9	52.8	54.6	57.4	54.9	49.2	49.0	55.0	55.4	3.3
		NM	51.8	49.3	52.5	57.2	53.3	52.2	54.7	56.3	58.7	57.6	63.9	61.3	59.7	55.7	54.7	59.6	45.8	55.6	54.2	57.0	55.6	4.2
		AK	58.4	56.0	55.8	55.9	57.5	52.1	57.6	55.5	61.8	52.9	54.5	55.8	58.1	51.4	53.9	55.5	55.5	52.1	52.4	53.5	55.3	2.6
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	59.9	52.3	57.2	57.3	55.3	55.3	58.9	59.3	56.9	2.5
		SD	67.1	61.6	65.5	68.9	66.5	62.2	66.1	65.9	68.2	62.1	65.3	64.1	68.3	62.0	64.9	64.9	66.0	62.4	66.1	59.9	64.9	2.5
		MN	63.1	60.9	64.5	63.9	63.8	61.7	62.4	61.5	62.7	60.9	63.5	63.1	65.7	62.8	65.5	63.9	65.2	63.5	65.4	64.3	63.4	1.5
		NE	68.2	65.3	68.6	69.4	68.2	65.0	66.7	68.4	69.2	66.0	71.1	69.0	70.9	65.2	70.3	68.5	69.9	66.9	72.5	65.5	68.2	2.2
		Total	62.4	59.6	62.9	63.5	62.8	60.2	61.9	61.8	63.3	60.6	64.2	63.4	64.0	59.2	62.4	62.1	60.9	60.4	62.9	61.7	62.0	1.5
	Business Services	WY	45.6	39.2	35.6	39.3	41.8	36.0	35.3	36.5	45.0	36.8	37.3	41.1	42.6	40.0	38.9	39.4	41.3	35.9	38.6	37.8	39.2	3.0
		NM	40.6	30.5	32.1	32.4	41.5	36.4	33.4	35.3	47.7	45.5	44.4	41.0	43.8	44.6	42.4	38.0	39.2	42.1	36.7	43.4	39.6	5.0
		AK	50.5	45.3	44.5	49.4	51.9	49.7	46.8	45.9	50.9	44.5	41.2	41.8	48.2	42.1	42.4	44.7	46.4	45.7	45.1	48.3	46.3	3.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	40.1	38.0	38.3	38.2	39.6	38.8	36.9	41.3	38.9	1.4
		SD	51.1	45.2	44.5	42.5	44.1	42.4	43.8	42.8	50.5	45.7	44.8	45.0	48.8	48.1	44.9	49.7	55.0	52.3	51.3	53.8	47.3	4.0
		MN	47.5	45.0	44.4	45.6	46.3	45.1	45.7	46.2	48.6	46.1	45.3	45.2	47.0	46.3	47.9	47.8	51.7	50.7	52.5	50.3	47.3	2.4
		NE	51.8	49.7	48.8	49.1	50.9	49.1	48.0	47.8	51.0	51.1	50.5	49.8	54.2	49.7	50.6	50.5	53.6	53.0	52.9	53.0	50.8	1.8
		Total	47.8	44.1	43.3	44.3	46.7	44.6	44.4	44.5	49.1	46.8	45.9	45.5	46.1	44.3	44.8	44.6	47.4	46.6	46.1	47.5	45.7	1.5

N/A-Not Available.
ND-Not Disclosable.

Table 2a: Continuous Rates; Seven State Comparison

Auto Repair, Services & Parking	WY	61.6	62.0	60.5	62.0	63.3	57.2	57.2	57.5	58.0	54.0	53.7	59.9	63.0	57.1	59.6	62.5	59.0	51.9	54.8	59.2	58.7	3.3
	NM	53.7	48.5	46.5	54.3	54.6	54.4	54.2	56.7	64.0	60.8	58.4	60.0	60.7	58.0	59.4	61.0	57.6	57.0	54.7	59.9	56.7	4.3
	AK	53.1	45.7	47.7	53.4	57.6	46.3	48.7	56.7	57.8	45.2	50.0	52.6	55.5	48.6	51.7	54.5	58.7	47.8	49.3	53.0	51.7	4.2
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	68.3	68.2	67.7	72.3	70.3	68.5	70.5	72.1	69.7	1.8
	SD	68.8	62.9	61.4	61.7	67.5	61.3	60.6	62.8	63.5	62.0	61.3	64.4	65.7	60.7	60.8	60.4	66.0	62.1	63.1	67.6	63.2	2.6
	MN	65.4	64.4	64.1	64.5	65.7	62.9	62.7	63.8	64.6	64.1	62.8	64.3	65.9	66.9	66.1	65.8	66.6	66.3	67.2	68.5	65.1	1.6
	NE	67.6	65.9	65.7	68.0	70.0	65.5	66.0	67.0	70.2	68.4	68.1	69.8	70.9	69.2	67.3	70.2	67.5	67.0	66.2	68.2	67.9	1.7
	Total	63.1	60.3	59.7	62.4	64.0	60.5	60.5	62.3	64.7	62.5	61.6	63.6	66.1	65.0	64.8	66.7	66.1	64.4	65.0	67.4	63.5	2.3
Miscellaneous Repair Service	WY	66.0	63.4	65.4	65.4	67.0	63.5	62.1	61.9	66.3	58.2	61.0	62.5	64.7	63.5	62.8	60.6	61.9	56.5	44.4	53.0	61.5	5.3
	NM	60.8	56.6	54.3	62.8	65.4	61.3	58.7	65.3	58.5	64.7	67.9	69.3	67.1	67.3	68.4	68.6	64.0	69.1	64.0	71.7	64.3	4.7
	AK	52.5	53.5	58.8	56.8	67.3	53.3	57.0	58.7	64.0	53.8	57.9	54.2	62.6	55.6	59.1	60.7	64.8	57.0	60.0	62.5	58.5	4.2
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	71.2	68.6	69.8	70.3	71.2	70.0	71.1	70.2	70.3	0.9
	SD	69.6	66.3	69.2	64.2	71.1	66.4	65.5	68.3	66.9	64.0	66.3	65.6	70.8	64.8	63.8	66.0	66.1	63.8	70.0	66.9	66.8	2.3
	MN	74.1	66.3	71.5	68.8	71.9	68.6	70.3	71.0	73.2	68.3	68.7	66.3	72.6	69.3	71.8	70.9	75.0	72.8	74.9	73.9	71.0	2.6
	NE	75.0	73.5	74.2	72.2	79.1	73.5	74.1	75.7	76.6	75.9	74.7	76.2	75.3	74.9	71.4	73.5	76.6	72.2	68.9	73.9	74.4	2.2
	Total	69.6	66.0	67.7	67.1	71.5	66.6	68.1	69.2	69.4	66.7	67.9	67.1	70.8	68.2	69.1	69.3	70.9	69.0	68.4	70.1	68.6	1.5
Motion Pictures	WY	57.6	53.6	44.8	56.8	56.5	54.6	43.7	46.2	48.8	47.2	39.8	43.2	54.4	51.9	46.6	54.8	57.2	41.6	45.1	49.8	49.7	5.7
	NM	47.8	30.3	23.5	26.5	46.4	43.5	27.7	38.6	52.8	36.5	40.8	41.2	48.4	42.8	37.0	44.8	47.0	43.3	42.8	46.6	40.4	8.0
	AK	52.4	42.7	43.9	45.1	54.2	43.6	46.8	39.4	51.9	41.6	41.3	44.7	29.3	41.4	40.0	43.8	43.8	41.5	35.8	41.6	43.2	5.6
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	52.1	44.1	51.7	51.1	59.1	49.3	51.3	56.6	51.9	4.5
	SD	68.9	48.4	45.2	60.9	63.5	54.7	50.2	59.5	57.3	54.8	49.2	49.7	59.6	55.3	43.8	43.0	56.0	57.7	55.1	57.9	54.5	6.7
	MN	55.1	53.9	49.0	48.3	50.4	46.3	41.4	50.3	55.4	50.3	41.9	51.2	54.8	50.1	48.6	50.2	50.6	47.9	50.8	44.1	49.5	3.9
	NE	63.8	56.7	51.2	57.8	62.9	55.4	55.0	49.7	53.8	55.0	55.4	60.6	62.1	56.7	50.5	56.3	62.1	39.7	58.0	60.5	56.2	5.6
	Total	55.7	48.6	42.5	45.3	52.4	47.6	40.8	47.9	54.4	48.1	43.4	49.8	52.9	48.5	47.0	49.8	52.9	46.3	49.7	49.0	48.6	3.9
Amusement & Recreation Services	WY	57.7	28.1	34.5	34.7	56.0	28.5	37.3	31.5	56.0	28.4	35.7	34.0	58.4	29.1	38.9	31.4	58.7	26.7	33.9	34.2	38.7	11.5
	NM	51.0	59.4	48.8	45.5	55.0	47.5	60.4	47.2	62.9	49.0	50.2	55.9	67.0	46.0	52.2	49.3	47.5	41.5	29.6	52.4	50.9	8.1
	AK	54.0	37.0	37.0	47.7	57.1	37.0	37.7	45.1	59.9	36.4	36.1	45.2	54.3	33.2	34.1	45.4	55.2	34.2	35.4	34.7	42.8	9.0
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	60.8	47.7	49.4	57.8	61.8	38.7	41.9	54.3	51.6	8.6
	SD	63.8	42.6	45.6	54.9	65.7	43.1	45.9	54.3	64.2	42.5	45.9	53.2	61.5	43.1	46.3	51.4	61.8	41.8	48.8	56.4	51.6	8.3
	MN	63.2	47.9	51.3	51.3	59.2	46.4	50.4	53.5	62.5	44.3	48.2	54.1	59.2	46.0	49.6	53.0	64.7	44.9	52.2	53.4	52.8	6.1
	NE	66.0	44.0	47.9	53.6	65.8	42.5	46.5	54.6	66.3	45.5	49.8	57.1	64.4	46.6	51.0	55.4	62.8	44.3	51.4	55.1	53.5	8.0
	Total	61.4	45.2	48.5	50.4	59.7	44.5	48.0	51.4	62.8	43.8	47.2	53.3	61.0	44.9	48.7	52.3	60.7	42.0	46.0	52.4	51.2	6.6
Health Services	WY	72.2	70.4	67.2	71.8	78.6	71.6	63.1	67.0	59.5	57.2	64.4	69.1	74.0	69.2	69.4	69.1	73.3	68.4	63.5	66.5	68.3	5.0
	NM	64.2	52.8	57.1	61.2	65.3	60.4	56.0	62.8	67.5	66.6	65.9	67.0	65.6	66.9	64.4	64.6	62.2	66.6	53.9	68.1	63.0	4.7
	AK	66.0	41.4	63.0	38.6	69.9	68.9	68.2	70.3	72.8	69.8	69.4	64.8	65.7	69.6	71.6	72.2	74.4	71.1	77.3	70.6	66.8	9.7
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	65.6	64.7	63.1	66.1	65.6	64.5	65.6	66.0	65.2	1.0
	SD	74.7	74.0	74.6	72.6	77.2	72.9	74.2	75.3	78.6	75.2	74.2	74.7	76.0	73.2	70.9	73.9	75.8	73.0	69.6	73.8	74.2	2.0
	MN	64.7	58.7	59.7	58.5	64.1	68.0	69.1	68.5	73.7	69.3	68.0	72.4	74.7	73.9	67.8	74.0	67.3	68.5	71.2	68.7	68.0	4.9
	NE	78.2	76.8	74.9	71.2	71.1	73.9	71.1	64.0	78.5	74.0	69.7	74.1	73.4	76.2	73.7	73.2	73.6	74.7	73.8	72.5	73.4	3.2
	Total	67.3	60.0	62.1	61.0	66.8	67.6	66.3	66.9	72.6	69.2	68.1	71.0	69.7	69.4	66.4	69.4	67.3	67.6	67.3	68.2	67.2	3.1
Offices and Clinics	WY	75.0	74.0	70.3	73.8	73.6	71.5	67.8	68.3	70.2	63.4	62.4	71.3	70.7	70.2	69.0	69.6	71.1	65.7	62.2	64.2	69.2	3.9
	NM	70.9	65.7	64.2	69.7	70.4	67.4	65.7	68.2	74.7	73.0	70.3	73.2	74.2	73.8	71.0	72.5	70.0	67.7	67.7	68.9	70.0	3.0
	AK	74.0	70.7	70.2	72.9	74.8	69.9	69.5	71.8	73.4	70.9	68.8	71.3	74.8	70.7	69.8	73.5	73.4	69.4	66.0	71.6	71.4	2.2
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	76.8	75.2	71.4	76.6	76.2	75.0	73.8	77.5	75.3	2.0
	SD	80.3	78.9	78.4	79.3	81.3	79.4	77.6	79.5	79.0	79.7	77.0	78.1	81.0	80.4	78.8	80.2	83.1	77.7	75.2	72.1	78.9	2.3
	MN	86.2	80.5	79.4	83.7	77.7	82.7	81.7	81.6	78.6	79.7	78.8	80.7	79.2	81.7	81.6	75.8	82.4	83.5	83.5	84.2	81.2	2.5
	NE	78.4	79.3	77.9	78.6	77.9	76.7	75.6	80.2	82.0	81.3	79.7	81.5	83.8	81.8	79.8	78.8	80.4	81.4	79.8	81.8	79.8	2.0
	Total	81.7	77.4	76.2	79.7	76.7	78.4	77.2	78.4	78.0	78.0	76.5	78.8	78.3	78.7	77.2	75.9	78.9	78.3	77.4	79.0	78.0	1.3

N/A-Not Available.
ND-Not Disclosable.

Table 2a: Continuous Rates; Seven State Comparison

Nursing Care	WY	69.7	67.2	66.8	67.6	56.8	46.0	61.7	50.5	65.0	54.5	50.7	53.7	50.2	63.5	45.0	57.9	63.4	63.6	56.2	55.8	58.3	7.5
Facilities	NM	62.6	57.2	53.1	59.0	45.5	56.3	57.3	57.1	68.9	65.8	63.7	65.5	66.0	65.2	54.4	62.3	54.2	58.7	49.7	62.9	59.3	6.1
	AK	79.7	77.1	75.8	70.7	76.0	60.1	78.1	71.9	81.5	85.0	80.4	76.3	78.4	81.4	80.2	85.7	82.1	75.8	70.0	80.6	77.3	5.9
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	51.6	50.8	48.5	47.1	46.7	50.2	50.8	49.8	49.4	1.8
	SD	71.0	75.7	67.7	71.5	77.4	73.6	72.1	73.8	77.9	74.1	72.5	74.3	78.3	73.9	74.2	74.8	77.6	75.1	73.7	75.1	74.2	2.6
	MN	78.1	74.8	71.3	71.7	73.5	66.9	70.6	68.6	70.8	65.6	68.9	67.0	69.4	69.6	74.1	71.9	71.2	74.7	74.3	67.7	71.0	3.2
	NE	80.0	75.2	73.3	76.6	78.7	75.1	67.1	74.1	70.6	74.7	72.5	75.5	76.6	72.6	66.6	75.9	76.8	73.3	73.5	71.0	74.0	3.4
	Total	76.7	73.5	70.0	71.8	71.9	67.7	68.4	68.5	71.1	68.1	69.1	69.2	65.9	65.2	64.0	65.4	65.0	66.9	66.0	63.7	68.4	3.4
Hospitals	WY	82.3	82.3	82.2	81.8	81.7	81.6	81.4	81.6	79.0	78.1	75.8	76.8	83.6	78.2	78.0	80.2	84.0	70.8	74.0	71.2	79.2	3.9
	NM	84.5	82.3	80.1	84.4	85.8	82.0	77.3	79.5	85.6	85.4	83.5	82.2	80.3	83.8	78.4	82.6	75.2	80.8	54.2	83.2	80.6	6.8
	AK	71.2	80.7	84.5	87.1	88.7	83.6	83.6	85.9	88.0	83.6	83.2	85.3	86.2	84.8	82.0	53.0	53.0	82.2	80.9	82.9	80.5	10.1
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	75.8	82.6	72.5	83.7	83.6	82.7	80.2	66.6	78.5	6.3
	SD	89.7	88.7	85.8	87.0	87.0	87.2	84.2	87.0	82.9	80.4	82.8	86.3	86.9	84.8	85.2	86.7	87.1	85.0	79.2	88.2	85.6	2.7
	MN	81.4	69.6	80.1	76.2	58.8	83.4	83.1	83.7	80.2	84.1	83.4	83.8	80.2	82.0	81.7	84.5	76.1	86.1	85.5	86.4	80.5	6.5
	NE	75.0	86.4	85.2	78.0	87.6	69.2	62.5	85.7	85.8	82.8	84.3	75.6	75.2	86.5	83.7	87.5	87.2	86.4	85.1	87.3	81.9	7.0
	Total	81.1	77.6	82.0	79.9	73.9	80.7	77.7	83.8	82.9	83.4	83.2	81.8	79.2	83.3	79.6	83.5	79.8	84.1	79.7	81.2	80.9	2.6
Legal Services	WY	72.7	70.6	73.1	72.5	74.3	71.9	73.1	70.3	71.8	67.9	68.5	73.6	75.3	71.8	67.3	67.9	70.6	66.8	64.0	71.1	70.8	2.9
	NM	72.4	68.4	66.8	70.2	73.1	70.8	69.0	72.7	68.0	70.2	72.9	75.6	73.8	74.1	73.5	72.7	71.2	73.0	67.3	74.4	71.5	2.5
	AK	78.5	74.2	69.8	77.0	77.1	74.9	70.6	77.6	74.8	77.6	73.7	76.9	79.0	73.4	70.7	76.8	78.5	76.9	74.4	76.6	75.5	2.7
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	77.5	76.3	74.7	78.0	78.2	77.4	77.0	77.9	77.1	1.2
	SD	78.7	75.3	73.2	77.4	79.3	74.5	71.9	79.4	80.1	73.5	66.8	78.5	80.8	75.0	74.6	78.4	78.1	73.5	75.5	77.0	76.1	3.4
	MN	84.0	79.8	80.9	79.3	82.0	75.0	80.0	78.0	83.2	79.3	79.0	80.5	83.5	80.5	81.6	81.9	83.6	82.2	82.4	83.2	81.0	2.2
	NE	81.9	76.6	75.8	78.0	79.7	75.4	73.0	80.2	77.6	78.3	78.5	80.6	82.8	76.6	80.4	81.3	82.9	78.2	80.2	81.7	79.0	2.7
	Total	80.6	76.4	76.3	77.0	79.4	74.1	75.7	77.1	78.4	76.6	76.4	79.1	80.1	77.4	77.5	78.9	79.7	78.4	77.7	79.7	77.8	1.7
Educational Services	WY	78.8	67.0	66.5	72.1	78.8	63.3	66.8	65.3	81.2	61.4	63.9	73.5	78.7	61.6	66.1	71.8	78.8	66.6	67.0	71.7	70.0	6.4
	NM	80.5	70.4	68.5	75.7	77.0	72.8	70.8	77.1	81.8	77.6	75.6	80.7	81.0	77.9	70.9	77.0	75.1	75.8	68.0	78.1	75.6	4.2
	AK	78.4	71.2	69.2	77.7	76.2	69.3	68.6	74.3	78.9	66.3	71.0	74.0	78.4	61.6	59.7	74.7	79.3	63.2	64.3	74.5	71.5	6.1
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	82.2	75.1	73.3	81.0	82.3	75.8	73.2	82.7	78.2	4.2
	SD	78.2	67.9	65.2	71.9	79.7	65.6	67.2	75.9	83.3	73.9	54.1	68.0	79.4	62.6	71.0	67.1	80.3	61.9	71.5	67.4	70.6	7.4
	MN	84.2	55.1	53.9	77.6	79.9	74.4	72.1	76.6	81.7	74.0	71.7	74.1	81.0	71.6	68.4	77.6	82.2	76.5	74.6	52.9	73.0	9.1
	NE	85.0	76.5	74.0	79.9	85.6	76.5	68.1	79.1	85.4	73.5	73.6	79.3	85.4	75.4	73.4	81.9	85.8	77.8	75.3	82.1	78.7	5.1
	Total	82.7	65.1	63.4	77.1	80.4	73.1	70.2	76.4	82.4	73.5	71.0	75.8	81.6	72.5	70.3	78.0	81.4	74.5	72.6	70.4	74.6	5.5
Elementary and	WY	87.2	77.8	83.8	80.5	85.1	75.0	79.7	78.0	85.2	68.1	81.6	71.3	83.0	75.1	80.1	79.1	78.1	74.9	73.5	76.7	78.7	4.9
Secondary Schools	NM	86.5	73.9	79.0	81.4	84.5	78.5	81.2	78.9	87.6	79.1	82.0	84.4	85.6	81.9	75.3	70.4	81.2	72.9	64.5	82.2	79.6	5.8
	AK	84.6	71.6	81.4	75.9	84.8	71.3	81.9	75.7	83.8	72.1	81.4	75.3	83.5	73.4	81.4	78.1	82.6	71.3	79.8	76.7	78.3	4.8
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	85.9	77.4	81.2	83.0	86.3	72.1	81.0	81.4	81.0	4.6
	SD	85.2	74.5	81.8	77.5	85.5	74.5	79.5	76.7	78.3	74.9	77.7	75.5	81.5	75.8	79.9	79.5	86.3	76.2	79.6	80.1	79.0	3.6
	MN	82.6	68.9	79.1	75.2	83.0	70.7	77.7	75.3	83.7	69.5	72.5	65.9	71.1	64.5	76.9	73.7	83.0	71.5	77.1	76.5	74.9	5.7
	NE	89.4	80.7	82.7	82.1	88.6	80.8	80.0	82.2	88.6	81.4	79.8	82.7	88.9	81.7	78.9	83.2	89.3	81.9	81.0	83.2	83.4	3.5
	Total	84.9	72.8	80.3	77.9	84.6	74.2	79.2	77.3	84.8	73.5	76.9	73.4	80.3	73.4	78.5	77.5	84.4	73.5	77.0	79.4	78.2	4.1
Social Services	WY	68.6	64.3	62.3	67.4	71.5	61.2	61.4	62.9	64.4	61.6	59.4	66.5	65.3	62.5	58.7	62.9	63.4	57.5	53.0	60.8	62.8	4.1
	NM	65.2	60.7	59.5	67.2	67.7	65.5	63.2	66.2	68.8	67.4	65.1	66.0	70.1	65.9	66.0	66.6	62.9	64.7	56.9	68.8	65.2	3.3
	AK	69.8	64.3	60.1	65.4	68.0	64.0	62.0	65.6	70.1	62.7	60.4	64.4	69.8	63.9	63.3	65.7	68.4	63.4	61.4	63.8	64.8	3.0
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	65.2	63.3	60.1	66.0	67.9	63.0	61.6	67.6	64.3	2.8
	SD	74.2	70.8	69.3	72.9	76.5	72.3	67.0	70.9	73.6	70.6	68.1	72.9	75.3	71.8	67.9	72.1	71.8	69.4	66.5	74.0	71.4	2.7
	MN	71.1	68.6	68.5	69.4	70.3	66.6	64.7	67.2	68.8	67.1	64.7	68.1	68.8	66.6	64.4	70.2	70.3	66.9	65.0	68.0	67.8	2.0
	NE	74.9	70.1	67.0	72.3	73.6	69.4	66.6	71.8	75.0	71.1	66.7	71.6	74.3	70.0	68.6	72.7	74.3	69.9	68.6	70.5	71.0	2.7
	Total	70.8	67.3	66.2	69.4	70.8	66.9	64.6	67.7	69.9	67.5	64.8	68.3	69.2	66.3	64.2	68.9	69.2	65.9	63.3	68.2	67.5	2.2

N/A-Not Available.
ND-Not Disclosable.

Table 2a: Continuous Rates; Seven State Comparison

Museums & Botanical Gardens	WY	80.1	27.3	55.8	34.7	71.3	48.3	57.6	65.5	74.9	45.9	51.8	71.1	81.5	50.0	55.3	66.3	80.1	51.8	54.6	65.2	59.5	14.8
	NM	56.4	36.2	36.3	48.9	62.0	43.6	48.1	53.1	59.5	41.6	60.7	64.3	75.7	62.0	65.0	68.8	64.1	55.6	47.4	72.2	56.1	11.4
	AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	69.9	63.4	66.7	70.5	76.5	69.9	73.4	74.3	70.6	4.2
	SD	79.2	44.3	53.6	66.4	79.4	45.9	49.6	68.4	77.9	43.4	58.4	72.5	85.8	47.8	57.2	69.3	73.3	42.3	52.8	68.6	61.8	13.9
	MN	83.1	63.6	73.3	78.6	77.9	71.1	72.3	75.0	80.1	63.4	73.6	71.8	77.6	67.9	69.9	70.0	78.7	65.7	75.5	80.7	73.5	5.7
	NE	77.6	60.7	67.9	73.3	78.7	55.4	65.9	72.7	77.9	58.2	65.2	71.3	75.2	53.6	64.7	71.5	77.7	57.8	66.8	71.5	68.2	7.9
	Total	78.1	54.3	63.1	69.5	76.0	59.5	64.5	71.2	77.1	56.3	66.5	70.8	76.2	60.4	65.5	69.9	76.9	60.3	66.8	74.9	67.9	7.4
Membership Orginizations	WY	60.4	54.7	50.2	65.7	66.8	54.6	52.6	60.1	61.0	56.9	51.7	64.7	65.3	56.0	54.3	59.3	58.2	50.3	44.0	56.6	57.2	5.9
	NM	55.9	40.9	41.1	59.5	61.7	44.4	43.0	60.2	68.4	50.0	49.8	64.7	64.8	49.0	49.7	63.6	60.3	48.9	47.0	65.3	54.4	9.0
	AK	64.1	56.0	47.7	58.1	57.4	57.1	54.9	58.7	67.4	56.9	54.4	58.3	64.5	55.9	56.1	60.0	66.2	61.9	56.7	62.6	58.7	4.6
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	67.5	60.1	57.3	67.6	68.2	57.8	54.7	67.4	62.6	5.6
	SD	73.4	65.8	61.8	66.5	71.3	66.0	60.8	68.1	72.8	64.4	59.8	67.0	72.9	64.4	62.2	62.1	70.6	57.7	59.9	66.0	65.7	4.7
	MN	71.6	65.3	64.8	67.5	69.4	64.8	59.1	66.2	71.5	63.3	65.9	66.1	67.8	61.3	64.8	67.4	70.8	65.7	67.3	61.8	66.1	3.3
	NE	72.0	65.4	64.3	67.3	71.6	63.7	63.0	67.5	70.7	63.1	64.4	68.5	71.3	64.2	64.8	69.4	73.0	65.1	65.7	70.9	67.3	3.3
	Total	69.4	61.8	59.5	65.6	67.8	61.6	57.7	64.9	70.4	61.2	61.5	65.2	67.9	60.0	61.0	65.6	69.0	62.1	61.4	63.9	63.9	3.6
Engineering & Management Services	WY	70.9	66.7	68.0	66.6	68.9	62.4	65.2	65.2	65.0	54.1	59.1	60.2	62.6	58.0	62.8	62.6	65.6	56.8	57.3	55.9	62.7	4.7
	NM	76.5	62.7	67.4	67.1	71.6	74.4	69.1	73.4	78.8	76.8	77.6	78.1	78.9	75.5	75.7	76.1	74.0	74.1	74.0	75.3	73.9	4.3
	AK	67.5	59.7	60.5	60.1	67.7	58.1	59.8	62.4	65.6	62.6	63.2	65.7	67.9	60.0	60.9	66.3	68.2	60.2	63.4	63.0	63.1	3.2
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	66.5	66.1	65.9	60.3	57.5	61.8	70.1	67.5	64.5	4.2
	SD	73.3	63.9	68.0	66.2	69.1	60.2	69.5	65.7	69.9	64.1	66.3	64.9	66.7	61.7	69.5	65.4	69.4	63.2	70.5	67.1	66.7	3.2
	MN	73.3	70.3	71.9	68.7	71.1	68.1	70.9	68.4	68.2	67.4	72.4	68.5	72.3	69.8	73.6	70.9	74.4	72.3	77.7	70.3	71.0	2.6
	NE	74.6	69.4	71.9	65.7	74.5	70.2	72.4	70.1	72.5	70.5	72.1	68.5	67.0	70.0	74.6	72.2	77.3	71.8	76.6	69.8	71.6	3.0
	Total	73.8	67.5	69.5	67.0	71.3	68.7	69.4	69.3	71.4	69.3	72.4	70.4	71.2	69.1	71.2	69.1	69.6	68.4	73.2	69.6	70.1	1.8
Private Households	WY	68.6	57.4	57.1	58.6	65.5	57.6	55.5	60.2	59.3	56.1	56.9	59.1	64.9	56.5	59.3	57.2	66.6	54.1	56.0	56.9	59.2	4.0
	NM	64.8	59.7	56.4	61.1	62.3	61.9	63.9	62.9	68.5	70.1	68.1	67.7	65.2	65.2	69.3	64.7	67.3	70.7	68.5	72.1	65.5	4.0
	AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	61.4	64.3	62.1	63.6	61.9	61.8	61.0	57.9	61.8	1.9
	SD	64.3	59.8	59.0	57.1	63.2	60.1	57.6	62.4	62.7	55.6	53.4	57.7	60.9	62.6	56.7	61.6	58.9	56.4	62.5	50.5	59.2	3.6
	MN	70.9	61.7	59.9	65.2	69.4	61.4	60.0	62.6	70.6	58.1	60.2	62.0	68.5	62.8	63.5	65.3	71.3	67.0	65.2	67.0	64.6	4.0
	NE	65.1	60.0	58.5	55.7	61.4	59.2	57.0	56.3	63.5	56.6	59.0	61.9	62.5	57.6	55.4	61.0	56.7	57.9	55.7	61.9	59.1	2.9
	Total	67.6	60.1	58.4	60.9	65.1	60.2	59.2	60.8	66.8	60.0	60.6	62.6	64.2	62.3	62.0	63.3	64.6	63.0	61.9	62.3	62.3	2.4
Services, NEC	WY	75.4	72.8	72.0	62.1	70.9	63.2	67.8	60.8	63.3	76.2	73.8	71.3	73.6	61.9	73.5	72.9	52.7	58.3	51.2	78.2	67.6	7.9
	NM	79.7	66.6	59.3	82.4	79.3	62.2	65.8	65.7	70.9	70.5	71.7	67.2	74.5	66.5	63.6	68.4	71.5	75.6	67.4	69.6	69.9	6.0
	AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	67.9	75.9	67.2	64.8	73.4	56.8	69.8	66.6	67.8	5.8
	SD	48.2	36.3	34.1	48.1	57.6	42.2	41.4	48.9	65.1	55.7	57.4	54.4	48.9	47.6	39.3	61.7	59.3	69.6	61.9	47.8	51.3	9.8
	MN	73.5	65.1	68.8	65.9	74.8	68.7	71.1	63.8	77.2	72.8	75.9	70.1	76.6	71.7	74.9	69.0	69.0	72.8	74.3	71.5	71.4	3.8
	NE	80.8	73.8	76.1	71.2	67.5	74.4	71.8	69.2	76.0	66.8	81.7	71.8	80.1	67.6	70.8	72.8	75.9	76.3	77.2	65.6	73.4	4.7
	Total	68.8	62.0	64.4	67.4	71.0	61.2	67.1	62.9	74.1	70.3	73.7	68.8	73.5	69.2	69.6	67.7	69.0	68.9	70.2	68.4	68.4	3.6
Total	WY	71.7	59.5	60.0	63.9	70.0	56.5	58.1	60.3	68.4	53.6	56.3	60.5	67.3	56.7	57.8	61.2	66.3	54.2	54.9	58.9	60.8	5.4
	NM	67.6	57.9	57.5	61.9	66.6	61.8	60.5	62.6	71.1	66.3	65.9	67.2	69.3	65.8	62.9	63.0	62.4	62.8	54.9	67.1	63.8	4.1
	AK	68.9	59.5	60.7	65.0	70.8	60.1	61.5	64.9	71.7	60.0	60.8	63.8	70.0	59.1	60.0	63.4	67.6	60.2	61.1	65.3	63.7	4.1
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	64.4	60.6	59.9	63.2	64.5	60.1	61.1	63.7	62.2	2.0
	SD	74.5	65.9	65.6	68.8	73.9	64.9	64.6	68.4	72.3	64.8	63.3	67.6	72.9	65.5	65.6	68.9	74.9	65.9	66.3	70.4	68.3	3.7
	MN	70.4	61.7	63.3	64.7	66.2	63.2	63.9	65.3	68.7	63.0	63.2	63.8	66.4	62.8	64.9	65.7	69.5	66.3	68.2	66.5	65.4	2.4
	NE	71.5	67.4	66.8	67.4	71.7	65.0	62.5	68.2	71.7	67.4	66.8	67.9	71.3	67.2	66.5	70.0	73.3	68.8	69.1	70.7	68.6	2.6
	Total	70.4	62.2	62.8	65.0	68.1	62.9	62.8	65.3	70.0	63.8	63.8	65.2	67.5	63.0	63.3	65.3	68.1	64.1	64.2	66.4	65.2	2.5

N/A-Not Available.
ND-Not Disclosable.
NEC-Not Elsewhere Classified.

Table 2a: Continuous Rates; Seven State Comparison

Public Administration	Public Administration	WY	87.4	76.7	75.7	84.0	85.7	76.1	72.5	81.1	83.0	73.4	73.5	83.1	82.4	75.5	69.6	81.7	79.4	76.0	70.7	78.0	78.3	5.1
		NM	80.1	77.1	67.4	84.4	82.5	78.5	70.9	83.5	84.9	81.1	76.6	84.2	84.8	76.9	78.5	74.4	55.0	69.4	48.8	84.0	76.2	9.8
		AK	85.9	77.2	78.6	80.0	85.0	76.1	79.0	81.0	85.5	74.4	78.2	83.3	82.7	80.5	79.0	82.0	84.4	75.8	75.5	78.9	80.2	3.5
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	88.2	83.7	82.9	87.5	87.4	77.3	76.2	87.3	83.8	4.8
		SD	86.1	69.4	69.0	79.1	86.2	67.5	67.8	78.3	81.0	69.0	69.6	80.3	85.2	69.5	70.7	80.7	85.5	67.2	68.7	79.6	75.5	7.2
		MN	85.0	78.3	78.0	78.0	79.6	75.5	74.9	75.6	83.2	74.3	76.2	77.1	84.7	73.0	75.1	76.7	84.9	75.5	77.3	78.8	78.1	3.6
		NE	89.8	75.6	75.9	84.9	83.4	75.7	71.7	84.2	87.8	76.2	76.2	85.7	88.4	76.6	77.2	78.6	88.7	70.2	76.9	85.7	80.5	6.1
		Total	85.2	76.7	74.8	80.9	82.2	75.5	73.3	79.5	84.4	75.4	75.8	81.1	85.8	77.1	77.5	80.2	81.9	74.2	72.4	82.4	78.8	4.1
	Total	WY	87.4	76.7	75.7	84.0	85.7	76.1	72.5	81.1	83.0	73.4	73.5	83.1	82.4	75.5	69.6	81.7	79.4	76.0	70.7	78.0	78.3	5.1
		NM	80.1	77.1	67.4	84.4	82.5	78.5	70.9	83.5	84.9	81.1	76.6	84.2	84.8	76.9	78.5	74.4	55.0	69.4	48.8	84.0	76.2	9.8
		AK	85.9	77.2	78.6	80.0	85.0	76.1	79.0	81.0	85.5	74.4	78.2	83.3	82.7	80.5	79.0	82.0	84.4	75.8	75.5	78.9	80.2	3.5
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	88.2	83.7	82.9	87.5	87.4	77.3	76.2	87.3	83.8	4.8
		SD	86.1	69.4	69.0	79.1	86.2	67.5	67.8	78.3	81.0	69.0	69.6	80.3	85.2	69.5	70.7	80.7	85.5	67.2	68.7	79.6	75.5	7.2
		MN	85.0	78.3	78.0	78.0	79.6	75.5	74.9	75.6	83.2	74.3	76.2	77.1	84.7	73.0	75.1	76.7	84.9	75.5	77.3	78.8	78.1	3.6
		NE	89.8	75.6	75.9	84.9	83.4	75.7	71.7	84.2	87.8	76.2	76.2	85.7	88.4	76.6	77.2	78.6	88.7	70.2	76.9	85.7	80.5	6.1
		Total	85.2	76.7	74.8	80.9	82.2	75.5	73.3	79.5	84.4	75.4	75.8	81.1	85.8	77.1	77.5	80.2	81.9	74.2	72.4	82.4	78.8	4.1
SIC Not Available	SIC Not Available	WY	55.2	34.9	47.3	30.6	51.9	34.2	48.4	34.3	70.9	30.9	50.9	36.5	50.1	33.5	47.3	33.2	42.0	28.4	35.6	12.0	40.4	12.6
		NM	14.3	0.0	0.0	10.0	9.1	13.6	0.0	12.5	34.2	22.5	30.6	27.3	31.3	32.5	28.2	23.9	26.6	14.1	2.3	19.1	17.6	11.6
		AK	20.0	23.2	16.9	16.7	14.6	28.4	19.4	28.1	29.5	37.2	35.4	30.5	33.8	29.7	25.6	37.4	23.3	29.2	23.3	19.7	26.1	6.9
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	22.3	30.6	35.2	35.5	41.5	35.5	34.7	44.5	35.0	6.7
		SD	68.4	60.4	70.2	69.1	78.1	65.3	66.5	67.1	75.8	64.2	68.9	62.7	79.1	64.6	63.7	69.0	82.4	9.6	12.5	13.0	60.5	21.8
		MN	67.8	64.0	72.1	68.2	67.6	67.9	68.4	67.7	69.1	62.2	62.5	66.5	64.9	65.0	64.4	66.6	74.1	70.9	68.8	70.4	67.5	3.1
		NE	38.4	55.0	44.6	44.4	35.0	43.5	33.7	34.3	66.7	65.2	64.6	46.6	56.8	65.5	63.7	58.6	67.6	59.1	67.4	41.5	52.6	12.4
		Total	66.1	63.4	70.5	66.7	66.5	66.8	66.6	64.6	67.9	61.2	61.7	63.9	63.6	63.5	62.7	64.8	72.3	68.5	58.1	56.2	64.8	3.8
	Total	WY	55.2	34.9	47.3	30.6	51.9	34.2	48.4	34.3	70.9	30.9	50.9	36.5	50.1	33.5	47.3	33.2	42.0	28.4	35.6	12.0	40.4	12.6
		NM	14.3	0.0	0.0	10.0	9.1	13.6	0.0	12.5	34.2	22.5	30.6	27.3	31.3	32.5	28.2	23.9	26.6	14.1	2.3	19.1	17.6	11.6
		AK	20.0	23.2	16.9	16.7	14.6	28.4	19.4	28.1	29.5	37.2	35.4	30.5	33.8	29.7	25.6	37.4	23.3	29.2	23.3	19.7	26.1	6.9
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	22.3	30.6	35.2	35.5	41.5	35.5	34.7	44.5	35.0	6.7
		SD	68.4	60.4	70.2	69.1	78.1	65.3	66.5	67.1	75.8	64.2	68.9	62.7	79.1	64.6	63.7	69.0	82.4	9.6	12.5	13.0	60.5	21.8
		MN	67.8	64.0	72.1	68.2	67.6	67.9	68.4	67.7	69.1	62.2	62.5	66.5	64.9	65.0	64.4	66.6	74.1	70.9	68.8	70.4	67.5	3.1
		NE	38.4	55.0	44.6	44.4	35.0	43.5	33.7	34.3	66.7	65.2	64.6	46.6	56.8	65.5	63.7	58.6	67.6	59.1	67.4	41.5	52.6	12.4
		Total	66.1	63.4	70.5	66.7	66.5	66.8	66.6	64.6	67.9	61.2	61.7	63.9	63.6	63.5	62.7	64.8	72.3	68.5	58.1	56.2	64.8	3.8
Total	Total	WY	68.7	58.5	58.5	62.2	68.9	57.4	58.2	59.7	66.0	54.5	55.7	60.4	66.2	57.7	57.5	61.3	64.8	54.7	53.8	58.7	60.2	4.6
		NM	64.8	55.6	52.7	58.7	64.7	59.5	57.3	59.0	68.6	64.1	62.7	64.1	67.3	63.2	60.9	61.7	59.9	60.5	52.2	62.5	61.0	4.3
		AK	68.7	57.1	57.6	63.1	68.7	58.3	58.7	62.9	69.1	57.2	56.8	62.1	68.0	57.6	57.3	63.0	67.5	58.4	57.9	63.3	61.7	4.6
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	66.4	63.6	62.9	65.5	66.6	63.4	63.5	65.7	64.7	1.5
		SD	73.7	66.1	65.4	69.0	74.5	65.6	65.3	66.8	71.2	65.3	64.6	67.5	72.8	65.8	65.6	68.4	73.7	66.2	66.1	70.1	68.2	3.3
		MN	72.5	65.8	67.1	66.1	69.6	65.7	66.4	66.7	71.5	65.5	66.2	65.2	69.9	65.5	66.4	66.6	71.0	67.5	69.9	68.2	67.7	2.3
		NE	72.7	69.0	67.0	69.4	73.4	67.4	65.1	69.1	73.7	68.8	67.6	69.7	72.4	68.7	67.6	70.2	74.1	69.5	69.7	70.5	69.8	2.4
		Total	71.1	64.1	63.7	65.4	69.8	64.2	64.0	65.4	71.1	64.9	64.7	65.6	69.1	64.6	64.4	66.1	69.0	65.2	65.1	66.9	66.2	2.4

N/A-Not Available.
ND-Not Disclosable.
SIC-Standard Industrial Code.

Figure 2a-1: Continuous Employment Rates by State 1997-2001, Heavy Construction

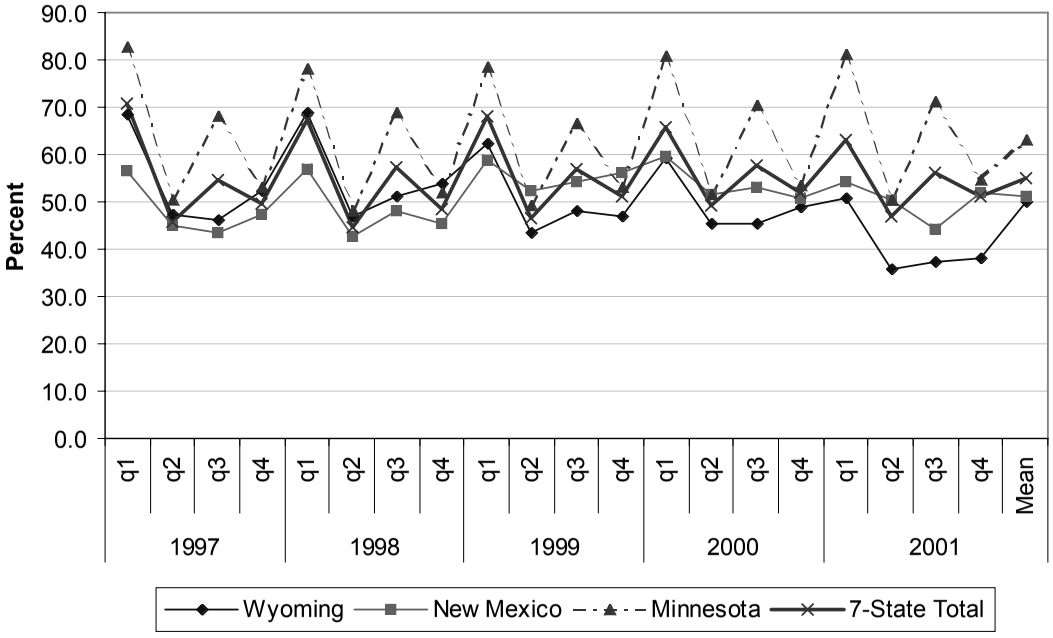


Figure 2a-2: Continuous Employment Rates by State 1997-2001, Oil & Gas Extraction

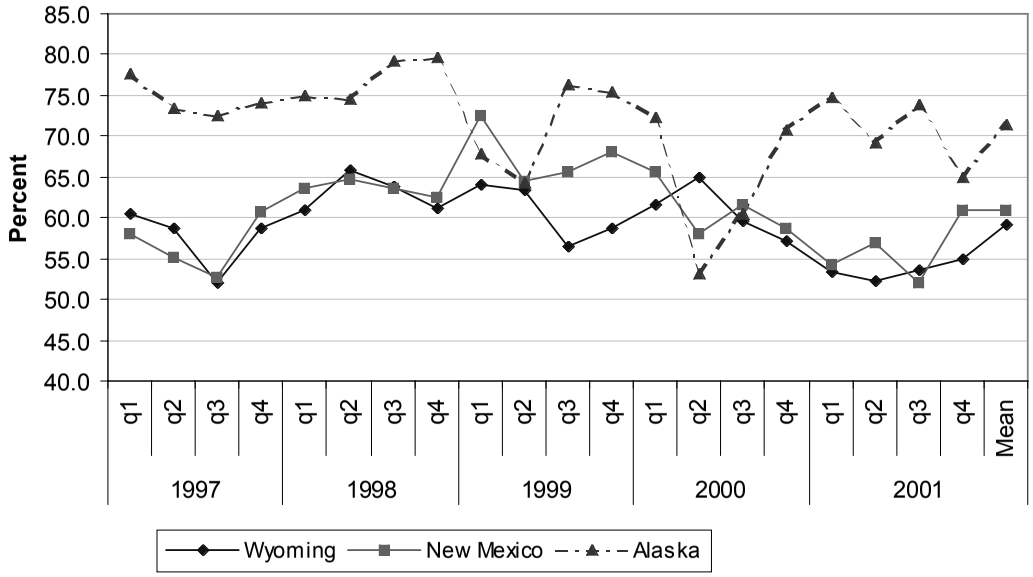


Figure 2a-3: Continuous Employment Rates by State 1997-2001, Hotels & Other Lodging Places

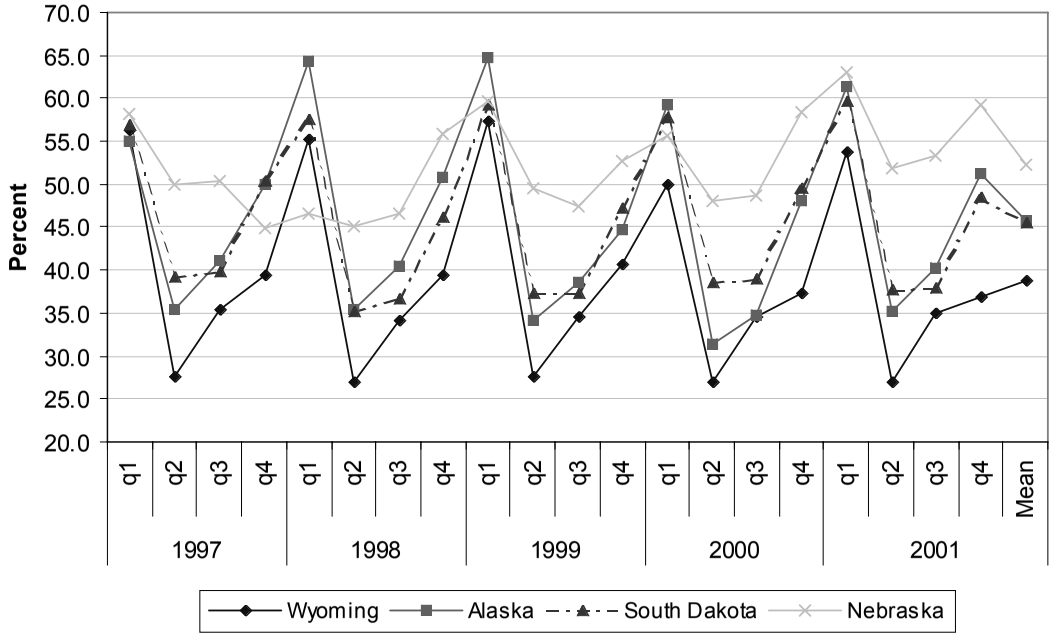


Figure 2a-4: Continuous Employment Rates by State 1997-2001, Business Services

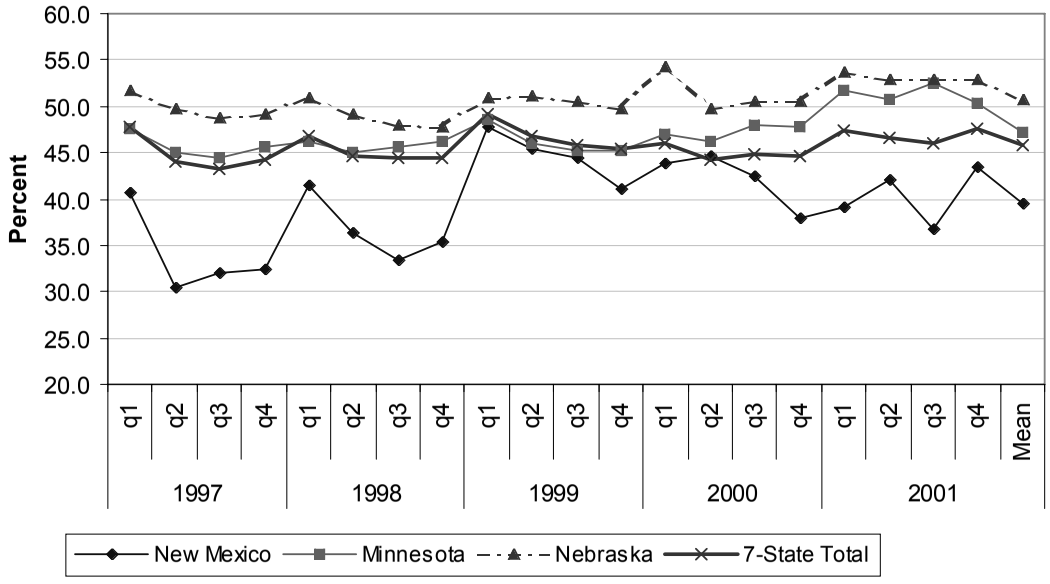


Table 2b: Exit Rates; Seven State Comparison

			1997				1998				1999				2000				2001				Mean	StDev
Industry	Sub-Industry	State	q1	q2	q3	q4	q1	q2	q3	q4	q1	q2	q3	q4	q1	q2	q3	q4	q1	q2	q3	q4		
Agriculture,	Agriculture,	WY	19.3	28.2	38.3	40.4	17.8	28.5	36.5	44.5	23.2	28.4	38.6	39.5	20.1	27.2	36.9	39.6	20.1	29.0	39.8	41.6	31.9	8.6
Forestry, Fishing	Forestry, Fishing	NM	33.7	40.3	51.2	67.2	38.1	46.9	65.1	69.3	34.5	32.7	48.9	61.5	31.2	33.8	51.4	56.3	36.1	38.0	51.3	50.4	46.9	12.3
		AK	17.1	35.7	48.4	38.3	19.3	31.6	43.8	36.8	15.0	28.1	43.2	40.7	18.7	31.9	44.1	44.7	24.1	28.5	45.0	39.8	33.7	10.5
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	23.3	27.1	29.9	27.7	21.5	27.5	27.9	29.1	26.8	2.9
		SD	19.6	26.3	29.6	34.0	16.6	27.4	29.3	33.3	20.3	27.1	29.9	33.7	20.5	26.5	30.9	32.6	19.6	27.4	29.8	31.8	27.3	5.3
		MN	19.2	24.6	37.2	43.4	18.2	25.3	37.0	43.2	18.9	25.5	35.8	43.1	19.2	23.3	33.6	40.1	16.7	22.6	32.6	40.5	30.0	9.6
		NE	15.6	21.1	49.3	33.3	16.4	19.8	48.5	31.1	15.5	18.7	47.3	31.1	14.7	19.0	45.3	31.2	15.1	20.4	43.1	31.4	28.4	12.5
		Total	22.3	30.0	45.5	50.4	23.5	31.8	49.5	51.6	23.2	26.7	42.4	46.1	21.7	26.2	40.1	40.5	21.5	26.8	38.7	38.8	34.9	10.6
	Total	WY	19.3	28.2	38.3	40.4	17.8	28.5	36.5	44.5	23.2	28.4	38.6	39.5	20.1	27.2	36.9	39.6	20.1	29.0	39.8	41.6	31.9	8.6
		NM	33.7	40.3	51.2	67.2	38.1	46.9	65.1	69.3	34.5	32.7	48.9	61.5	31.2	33.8	51.4	56.3	36.1	38.0	51.3	50.4	46.9	12.3
		AK	17.1	35.7	48.4	38.3	19.3	31.6	43.8	36.8	15.0	28.1	43.2	40.7	18.7	31.9	44.1	44.7	24.1	28.5	45.0	39.8	33.7	10.5
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	23.3	27.1	29.9	27.7	21.5	27.5	27.9	29.1	26.8	2.9
		SD	19.6	26.3	29.6	34.0	16.6	27.4	29.3	33.3	20.3	27.1	29.9	33.7	20.5	26.5	30.9	32.6	19.6	27.4	29.8	31.8	27.3	5.3
		MN	19.2	24.6	37.2	43.4	18.2	25.3	37.0	43.2	18.9	25.5	35.8	43.1	19.2	23.3	33.6	40.1	16.7	22.6	32.6	40.5	30.0	9.6
		NE	15.6	21.1	49.3	33.3	16.4	19.8	48.5	31.1	15.5	18.7	47.3	31.1	14.7	19.0	45.3	31.2	15.1	20.4	43.1	31.4	28.4	12.5
		Total	22.3	30.0	45.5	50.4	23.5	31.8	49.5	51.6	23.2	26.7	42.4	46.1	21.7	26.2	40.1	40.5	21.5	26.8	38.7	38.8	34.9	10.6
Mining	Metal Mining	WY	7.7	9.7	17.6	15.7	12.6	12.3	24.1	14.4	15.5	12.2	23.4	24.0	33.6	28.4	30.2	27.0	14.5	23.3	21.0	44.4	20.6	9.2
		NM	5.1	4.1	6.3	10.9	5.8	9.8	5.5	6.5	11.0	13.0	16.9	10.2	7.0	5.9	5.4	4.9	6.4	14.6	6.1	6.1	8.1	3.6
		AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		SD	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		MN	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		NE	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		Total	4.3	5.5	9.7	7.6	5.3	13.6	9.0	6.5	6.1	8.9	10.5	6.6	9.0	6.7	8.2	7.6	7.0	17.0	17.2	30.6	9.8	6.0
	Coal Mining	WY	9.9	11.9	25.3	4.8	8.4	15.9	10.5	12.6	9.7	7.2	13.6	9.6	7.6	5.5	11.2	8.7	5.4	7.0	17.9	28.3	11.6	6.2
		NM	11.8	1.6	35.7	3.6	4.2	2.1	4.2	27.4	7.6	52.3	2.4	6.7	3.7	33.2	5.7	4.5	3.1	2.7	5.1	3.3	11.0	14.2
		AK	4.9	0.8	4.9	2.5	0.0	0.8	4.7	4.9	0.9	0.8	4.0	0.0	1.6	0.8	4.7	4.0	0.8	3.2	8.4	2.5	2.8	2.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	15.6	23.1	27.6	15.2	10.7	12.1	15.3	11.9	16.4	5.9
		SD	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		MN	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		NE	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		Total	10.4	9.1	27.8	4.5	7.1	12.3	8.7	16.4	9.1	19.1	11.8	8.7	7.0	12.8	11.0	8.1	5.1	6.0	14.4	20.3	11.5	5.8
	Oil & Gas	WY	26.3	23.4	25.6	28.1	25.2	21.3	23.2	31.1	26.2	19.6	22.6	26.7	24.1	20.2	23.3	29.4	28.4	26.1	29.7	34.1	25.7	3.7
	Extraction	NM	28.1	24.6	27.6	27.2	25.2	24.2	27.3	29.6	17.8	19.5	21.0	20.6	18.8	28.1	23.9	24.8	33.2	26.8	30.6	27.0	25.3	4.1
		AK	13.6	12.2	12.7	17.2	13.2	12.1	9.3	15.2	25.4	17.8	15.3	15.0	12.4	21.7	20.2	19.1	12.1	17.7	16.6	29.0	16.4	4.9
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	18.5	14.9	15.6	18.0	16.5	16.6	18.9	22.3	17.7	2.3
		SD	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		MN	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		NE	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		Total	23.2	20.7	22.7	24.5	21.5	19.4	20.1	25.2	23.0	18.9	19.7	21.4	18.5	19.8	19.4	21.6	21.2	20.3	22.9	26.8	21.5	2.2
	Nonmetallic	WY	21.0	5.1	10.0	27.0	6.8	6.4	9.2	20.9	6.6	30.2	14.8	9.2	5.8	10.4	10.8	8.9	5.8	6.3	11.1	7.4	11.7	7.3
	Mineral Mining	NM	6.3	8.2	10.6	18.3	8.0	7.0	30.6	21.7	10.2	19.1	9.1	9.6	7.3	9.4	9.5	9.7	12.2	7.9	9.4	8.2	11.6	6.1
		AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	10.9	11.9	15.4	19.8	9.6	11.5	12.2	17.9	13.7	3.6
		SD	8.9	10.8	20.6	22.1	6.4	10.5	21.4	42.7	6.8	11.9	21.2	16.8	10.5	16.3	20.3	24.2	9.8	12.7	17.6	21.4	16.6	8.3
		MN	29.2	20.0	20.5	31.5	21.5	11.0	18.1	41.5	9.5	17.2	15.4	30.8	6.3	10.1	25.7	37.2	9.4	9.4	19.1	30.7	20.7	10.2
		NE	8.9	9.4	14.7	17.9	8.0	9.4	11.9	15.0	6.9	9.2	12.9	19.1	6.7	9.8	13.7	17.5	6.2	9.4	11.9	16.6	11.8	4.0
		Total	16.4	12.0	15.2	25.9	10.8	9.1	18.2	29.8	8.4	20.7	15.0	19.0	8.0	11.4	16.6	20.4	9.0	9.6	14.4	18.4	15.4	5.9

N/A-Not Available.
ND-Not Disclosable.

Table 2b: Exit Rates; Seven State Comparison

	Total	WY	20.8	16.6	22.7	22.4	17.6	17.0	17.7	24.0	17.7	17.8	19.0	19.9	17.7	15.1	18.9	22.0	20.4	19.6	25.1	30.3	20.1	3.5
		NM	20.5	17.7	23.4	22.1	18.6	18.3	22.0	25.2	15.1	22.1	18.2	16.8	14.9	24.4	19.0	19.9	26.4	21.4	24.0	20.9	20.5	3.2
		AK	12.5	12.9	14.1	18.4	12.7	11.9	11.0	16.8	23.6	16.7	15.8	16.8	11.6	20.4	19.6	19.6	11.6	16.9	16.5	28.2	16.4	4.4
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	17.8	14.8	15.7	18.1	16.0	16.2	18.4	22.0	17.4	2.3
		SD	8.3	8.9	14.9	14.7	7.8	23.4	17.5	29.0	7.5	15.0	25.4	13.2	7.9	11.4	14.8	25.9	10.2	10.4	15.0	17.7	14.9	6.5
		MN	8.6	9.2	11.9	10.5	7.3	12.1	10.3	14.6	3.5	8.9	6.6	8.9	8.2	6.2	12.0	12.4	7.3	17.0	22.5	41.9	12.0	8.2
		NE	11.4	14.4	15.4	18.6	12.1	11.7	13.3	17.1	10.6	9.5	14.4	19.6	8.6	10.7	14.3	16.2	8.2	9.4	13.9	16.8	13.3	3.3
		Total	16.8	14.8	19.4	19.6	15.2	15.8	16.4	21.5	15.9	17.2	16.4	16.7	15.3	16.7	17.2	19.1	17.5	17.8	20.9	25.7	17.8	2.6
Construction	General Building Contractors	WY	27.1	29.4	36.5	39.1	29.9	32.1	38.3	42.8	31.7	29.1	37.6	37.9	27.8	28.0	34.3	36.6	29.6	34.1	38.6	39.4	34.0	4.7
		NM	33.2	40.1	35.9	42.6	36.1	40.2	44.4	42.9	27.4	29.0	34.1	34.0	30.4	31.1	32.5	32.7	34.5	30.4	35.4	34.4	35.1	4.8
		AK	31.4	31.9	43.0	48.7	32.0	35.3	40.7	49.3	30.7	32.8	42.1	48.0	32.4	34.3	42.8	44.9	31.0	32.0	42.8	44.2	38.5	6.7
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	28.3	29.6	30.2	30.7	26.3	35.0	30.2	29.8	30.0	2.5
		SD	21.7	23.8	35.0	36.9	25.5	26.0	35.5	32.8	23.8	25.4	34.9	32.4	21.6	25.5	34.2	32.6	22.4	23.5	32.9	30.6	28.9	5.3
		MN	17.5	19.0	26.4	27.6	18.6	19.0	24.3	27.0	19.1	19.1	25.3	26.2	18.0	21.7	24.7	25.3	17.1	18.6	26.0	28.3	22.4	4.0
		NE	18.2	20.6	28.4	28.2	19.1	22.2	27.2	26.4	20.5	19.1	25.8	25.2	20.0	21.2	26.3	27.9	18.6	20.5	25.7	24.2	23.3	3.6
		Total	23.4	22.7	32.1	34.7	25.4	27.3	29.5	34.1	23.2	23.6	30.5	30.9	23.9	26.0	29.7	30.2	24.0	26.0	30.7	31.0	27.9	3.8
	Heavy Construction	WY	17.6	26.3	38.8	41.2	18.7	29.5	34.0	38.9	21.8	32.1	37.2	42.6	24.4	31.6	35.8	42.7	30.8	36.7	43.8	48.9	33.7	8.7
		NM	28.1	29.3	32.8	39.8	28.5	40.1	32.9	44.2	23.7	27.4	28.3	32.6	22.9	26.8	28.3	38.4	30.4	30.1	38.1	35.3	31.9	5.8
		AK	19.9	23.9	39.5	55.5	25.2	26.8	44.4	59.0	24.3	32.3	38.7	58.7	21.8	29.3	44.0	56.6	21.5	32.7	40.4	58.4	37.6	13.9
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	23.7	26.6	28.4	30.8	26.0	30.5	30.2	28.1	28.0	2.5
		SD	18.8	25.6	39.1	49.8	19.8	26.0	37.3	49.0	16.7	25.0	36.9	46.6	16.0	22.9	37.3	48.1	19.5	21.8	35.2	48.4	32.0	12.1
		MN	11.0	13.5	18.1	43.0	15.3	14.7	20.3	43.6	14.1	14.6	20.6	42.2	11.1	15.4	20.5	41.4	11.1	13.3	18.2	41.0	22.2	12.3
		NE	17.1	26.7	33.2	42.9	19.3	26.7	30.3	43.2	16.2	21.0	29.1	39.9	17.0	25.0	26.4	37.9	15.7	22.3	24.7	43.6	27.9	9.4
		Total	17.9	20.4	29.1	43.5	20.4	25.2	28.4	44.5	18.5	22.3	28.0	41.6	18.8	23.2	28.2	40.0	21.4	24.0	29.2	40.4	28.3	8.9
	Special Trade Construction	WY	27.0	33.1	36.0	41.5	29.3	32.9	35.5	41.9	29.3	35.5	36.2	39.5	26.8	32.6	34.2	35.5	28.9	36.5	40.0	39.5	34.6	4.6
		NM	34.2	31.9	33.5	42.1	33.7	37.1	37.3	42.3	25.0	27.1	29.2	30.6	25.7	27.9	28.8	30.0	34.4	29.6	32.0	30.1	32.1	4.8
		AK	28.4	27.4	37.6	45.6	27.0	27.3	35.8	46.2	26.7	27.0	37.3	44.9	30.0	28.6	36.2	41.5	27.0	29.1	36.2	41.4	34.1	7.0
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	23.5	25.5	28.1	27.1	22.6	26.1	30.2	29.8	26.6	2.7
		SD	17.9	21.6	28.8	31.3	18.8	21.9	28.5	32.7	18.2	21.1	28.5	29.3	19.4	22.7	28.5	31.7	18.6	22.3	31.1	31.5	25.2	5.4
		MN	17.2	17.8	23.7	29.3	18.2	19.6	24.5	28.8	16.7	19.2	24.8	28.1	17.3	18.7	23.1	29.0	16.5	18.5	24.2	30.2	22.3	4.8
		NE	17.7	20.8	25.9	25.8	17.8	19.9	24.8	25.4	16.3	19.4	22.9	23.5	17.2	19.3	22.1	25.0	15.9	18.2	22.2	25.7	21.3	3.5
		Total	21.9	22.7	28.0	32.9	22.3	24.3	28.3	32.7	19.4	22.0	26.9	29.4	20.7	22.5	26.0	29.2	21.1	22.7	27.7	30.5	25.6	4.1
	Total	WY	23.7	29.8	37.2	40.8	25.8	31.5	35.6	41.0	27.0	32.9	36.9	40.3	26.2	31.3	34.9	38.5	29.6	36.0	41.0	42.6	34.1	5.8
		NM	32.7	32.0	34.0	41.8	33.3	38.6	37.1	42.9	25.4	27.7	30.4	32.0	26.5	28.6	29.7	32.6	33.6	29.9	34.2	32.3	32.8	4.6
		AK	27.5	27.8	39.7	48.9	28.2	29.5	39.3	49.9	27.6	30.0	39.1	48.6	29.3	30.4	40.0	45.6	26.9	30.8	39.1	45.7	36.2	8.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	24.6	26.6	28.6	28.6	24.1	28.9	30.2	29.5	27.6	2.3
		SD	19.3	23.1	33.1	36.9	21.1	24.0	32.5	36.1	19.7	23.3	32.4	34.0	19.5	23.5	32.3	35.6	19.9	22.5	32.6	34.8	27.8	6.6
		MN	16.2	17.2	23.1	31.8	17.8	18.5	23.6	31.3	16.9	18.3	24.1	30.4	16.5	18.7	23.0	30.4	15.9	17.6	23.5	31.7	22.3	5.9
		NE	17.7	21.7	27.7	29.2	18.3	21.6	26.3	28.6	17.2	19.6	24.7	26.8	17.8	20.7	23.7	27.6	16.4	19.3	23.3	28.3	22.8	4.3
		Total	21.5	22.2	29.2	35.7	22.7	25.2	28.6	35.5	20.2	22.4	28.0	32.4	21.1	23.5	27.3	31.6	21.9	23.7	28.7	32.5	26.7	4.9
Manufacturing	Manufacturing - Nondurable Goods	WY	13.6	11.7	15.5	20.3	12.3	12.4	19.2	21.1	16.8	13.6	28.8	14.8	16.3	15.8	18.2	22.1	18.6	30.7	22.6	21.7	18.3	5.2
		NM	19.3	19.0	21.6	31.1	20.4	22.5	23.1	28.5	13.9	14.5	16.4	31.1	15.2	16.2	16.2	31.1	23.6	20.5	18.3	30.4	21.6	5.9
		AK	23.6	30.0	59.3	31.9	26.2	29.3	55.6	35.3	26.6	28.6	56.7	33.7	21.7	26.4	58.6	30.7	23.0	22.9	53.1	32.7	35.3	13.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	13.7	14.3	20.7	23.0	14.0	16.2	16.2	19.3	17.2	3.4
		SD	12.1	14.7	20.7	15.9	13.5	15.1	17.5	20.5	15.4	15.5	19.4	18.9	13.8	15.7	17.1	19.4	14.5	14.5	17.1	17.3	16.4	2.4
		MN	10.0	11.0	13.3	15.3	11.3	11.4	15.2	15.1	11.6	13.5	14.6	17.8	9.7	12.5	13.6	16.1	9.8	11.1	11.6	15.9	13.0	2.4
		NE	13.2	11.8	14.5	13.9	13.6	12.7	15.5	16.0	12.9	14.9	13.9	16.0	12.3	12.9	13.4	14.0	12.8	11.4	13.6	28.5	14.4	3.6
		Total	12.1	13.1	18.2	16.8	13.3	13.6	18.9	17.5	13.2	14.8	18.4	18.8	12.0	13.9	17.9	18.4	12.5	13.5	15.9	20.3	15.7	2.7

N/A-Not Available.
ND-Not Disclosable.

Table 2b: Exit Rates; Seven State Comparison

	Manufacturing -	WY	15.8	17.9	21.7	21.4	16.6	17.6	21.6	21.6	16.6	19.7	21.4	24.8	20.1	21.1	23.7	25.1	20.3	25.6	29.2	25.4	21.4	3.5
	Durable Goods	NM	11.9	12.5	14.1	14.4	17.0	15.6	16.9	17.4	13.6	14.6	13.9	13.7	12.0	12.9	15.1	15.5	17.3	14.1	16.9	15.9	14.8	1.8
		AK	17.5	26.8	31.0	48.4	18.3	24.3	25.7	45.7	18.1	21.9	32.6	39.5	19.3	27.3	31.1	36.0	17.8	28.3	32.1	44.1	29.3	9.6
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	12.7	13.5	14.3	13.2	11.8	14.2	15.1	17.7	14.1	1.8
		SD	9.0	10.3	13.7	12.3	9.1	10.6	13.3	29.0	10.3	11.1	13.1	14.5	11.3	11.9	13.6	19.0	12.8	13.5	17.4	12.7	13.4	4.4
		MN	10.1	11.3	12.8	15.0	10.8	10.7	12.2	16.4	10.7	13.4	12.0	14.7	10.8	13.3	14.0	17.7	12.4	12.6	10.6	13.9	12.8	2.1
		NE	8.7	9.8	13.6	9.8	8.9	10.2	11.3	10.6	8.3	11.0	11.3	9.9	8.7	10.2	12.6	15.7	11.0	10.6	10.4	11.2	10.7	1.7
		Total	10.0	11.3	13.4	14.3	11.0	11.2	12.8	17.1	10.7	13.1	12.5	14.2	11.3	13.0	14.2	16.5	12.5	13.2	12.9	14.9	13.0	1.9
	Total	WY	14.6	14.4	18.1	20.8	14.2	14.7	20.3	21.3	16.7	16.3	25.7	19.4	18.1	18.1	20.6	23.4	19.3	28.4	25.8	23.4	19.7	4.1
		NM	14.6	14.7	17.0	20.9	18.3	18.1	19.3	21.9	13.7	14.6	14.8	20.0	13.1	14.0	15.5	21.1	19.3	16.3	17.4	21.2	17.3	2.8
		AK	22.7	29.5	55.6	35.5	25.1	28.5	51.8	37.5	25.5	27.5	53.5	34.9	21.3	26.6	54.9	31.9	22.2	23.8	50.6	34.9	34.7	12.0
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	13.1	13.7	16.5	16.6	12.5	14.9	15.5	18.3	15.1	2.0
		SD	10.1	11.9	16.1	13.6	10.6	12.1	14.7	26.2	11.9	12.5	15.3	16.0	12.1	13.2	14.8	19.2	13.4	13.9	17.3	14.4	14.5	3.6
		MN	10.0	11.2	13.0	15.1	11.0	11.0	13.5	15.8	11.1	13.4	13.1	16.0	10.4	13.0	13.9	17.1	11.3	12.0	11.1	14.7	12.9	2.1
		NE	11.1	10.8	14.0	11.9	11.3	11.5	13.5	13.5	10.7	13.0	12.7	13.1	10.6	11.6	13.0	14.8	12.0	11.1	12.2	20.9	12.7	2.3
		Total	11.0	12.1	15.6	15.4	12.0	12.3	15.5	17.3	11.7	13.8	15.1	16.2	11.6	13.4	15.7	17.3	12.5	13.3	14.2	17.2	14.2	2.1
TCPU*	Transportation	WY	20.8	19.6	22.1	25.3	20.0	21.6	23.2	27.3	22.2	20.9	23.7	26.7	20.8	20.2	21.6	24.2	24.8	27.2	31.1	26.7	23.5	3.1
		NM	23.3	21.8	23.5	23.6	23.5	24.6	27.0	29.1	16.6	18.6	19.3	23.1	17.7	18.0	21.9	21.9	28.2	19.9	22.0	22.9	22.3	3.4
		AK	13.9	15.7	22.5	24.4	14.5	17.1	23.5	23.6	15.6	15.3	22.4	23.7	13.7	15.5	22.0	23.2	13.9	16.5	23.6	24.9	19.3	4.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	14.4	16.1	16.8	16.7	16.7	15.3	15.8	21.8	16.7	2.2
		SD	17.7	21.3	19.1	23.5	17.2	20.0	20.8	21.9	17.0	20.0	19.8	22.7	16.5	18.0	18.3	20.5	15.8	18.2	18.7	19.7	19.3	2.1
		MN	12.0	14.5	15.8	20.0	13.1	20.2	16.3	16.4	11.4	16.2	15.9	18.9	13.5	14.0	14.5	23.5	16.0	13.4	14.5	16.9	15.9	3.0
		NE	15.1	17.2	17.5	19.6	14.2	16.4	18.1	18.0	15.8	16.5	19.8	19.3	16.2	17.7	18.9	19.6	16.0	18.4	18.9	20.9	17.7	1.8
		Total	14.7	16.4	18.2	21.3	15.1	19.6	19.1	19.6	14.0	16.8	18.4	20.5	14.8	15.9	17.4	21.2	17.2	16.0	17.7	20.2	17.7	2.2
	Communications	WY	9.7	10.0	10.6	18.1	8.4	12.0	9.5	17.0	14.7	11.3	10.8	10.9	8.5	8.1	9.2	13.4	14.3	16.4	12.9	13.3	12.0	3.0
	& Public Utilities	NM	11.2	9.8	11.1	12.7	13.4	12.1	11.3	12.6	13.3	13.1	12.6	18.4	12.3	11.3	14.2	22.0	20.5	16.5	16.8	14.6	14.0	3.3
		AK	10.7	11.1	16.1	25.0	15.7	12.3	16.3	18.0	13.6	12.0	14.9	23.3	12.2	11.1	14.2	18.7	10.7	11.8	18.2	16.9	15.1	4.1
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	12.3	10.0	12.9	24.1	10.6	9.9	9.8	22.0	14.0	5.8
		SD	7.5	8.3	12.1	9.9	9.2	8.9	10.9	12.2	9.6	13.5	11.1	16.4	10.5	12.5	10.9	11.6	9.4	9.2	9.6	10.0	10.7	2.0
		MN	9.1	20.5	10.2	23.9	13.7	10.5	9.7	14.4	10.5	11.2	9.5	22.4	10.5	13.8	25.9	25.6	20.0	13.3	13.6	27.4	15.8	6.3
		NE	6.0	6.6	8.6	10.1	7.1	6.1	9.2	11.0	6.9	6.7	8.0	12.4	7.7	6.6	7.5	12.4	6.1	6.4	8.1	9.2	8.1	2.0
		Total	8.9	13.6	10.7	17.8	11.8	10.0	10.5	13.7	10.7	10.9	10.4	18.8	10.9	10.9	15.9	21.4	14.3	11.6	12.3	19.5	13.2	3.6
	Total	WY	15.6	15.2	17.0	22.2	15.0	17.4	17.3	22.8	18.9	16.9	18.3	20.0	15.4	14.9	16.3	19.7	20.4	22.8	23.9	21.0	18.6	2.9
		NM	17.8	16.2	18.2	18.7	18.9	19.0	19.7	21.8	15.0	15.9	16.0	20.8	15.0	14.7	18.2	22.0	24.2	18.1	19.4	18.6	18.4	2.5
		AK	13.1	14.6	21.0	24.6	14.8	15.9	21.8	22.1	15.1	14.4	20.5	23.6	13.3	14.4	20.0	21.9	13.0	15.3	22.3	22.7	18.2	4.1
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	13.5	13.4	15.1	20.0	14.0	12.9	13.2	21.9	15.5	3.5
		SD	13.9	16.5	16.4	18.4	14.1	15.7	16.9	18.1	14.1	17.5	16.5	20.4	14.2	15.8	15.5	17.1	13.4	14.8	15.3	16.0	16.0	1.8
		MN	11.1	16.3	14.1	21.2	13.2	17.5	14.4	15.8	11.2	14.7	14.0	19.9	12.6	14.0	17.9	24.1	17.3	13.3	14.2	20.0	15.8	3.4
		NE	11.8	13.5	14.4	16.3	11.7	12.8	15.1	15.6	12.8	13.2	16.0	17.0	13.4	14.1	15.2	17.3	12.8	14.6	15.5	17.2	14.5	1.7
		Total	12.7	15.5	15.8	20.1	14.0	16.5	16.3	17.7	12.9	14.8	15.7	19.9	13.4	14.1	16.9	21.3	16.1	14.4	15.7	19.9	16.2	2.5
Wholesale Trade	Wholesale -	WY	12.5	15.4	18.6	16.5	14.0	14.3	18.3	21.2	16.3	17.4	17.5	15.8	17.5	14.9	14.9	14.1	18.2	15.7	22.3	19.2	16.7	2.5
Trade	Durable Goods	NM	17.3	20.6	19.4	18.5	18.0	18.3	23.0	20.5	13.2	15.3	16.1	15.6	14.2	16.4	16.1	18.6	20.0	17.0	17.2	16.2	17.6	2.4
		AK	15.6	16.1	18.8	16.1	12.6	14.4	16.7	21.0	12.2	14.2	19.0	18.7	12.2	21.4	19.4	18.7	13.1	15.3	18.7	20.0	16.7	3.0
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	12.6	13.6	15.0	15.7	12.9	14.8	15.1	15.5	14.4	1.2
		SD	10.3	14.0	16.0	12.9	11.1	12.0	15.5	14.7	10.5	14.0	14.7	12.4	11.5	11.7	14.1	13.4	10.7	11.0	13.5	19.1	13.2	2.2
		MN	11.2	13.0	16.5	16.1	11.2	11.9	13.4	14.2	10.9	12.3	13.3	14.0	11.2	11.6	12.6	14.5	11.5	11.7	11.7	16.5	13.0	1.8
		NE	10.3	11.8	13.8	12.9	10.7	12.1	13.5	14.0	9.4	11.1	13.1	12.6	13.9	11.5	13.4	12.3	8.9	9.9	11.2	17.3	12.2	1.9
		Total	11.8	13.8	16.5	15.6	12.0	12.8	14.7	15.3	11.0	12.7	13.9	14.0	12.3	12.7	13.7	14.8	12.3	12.6	13.3	16.6	13.6	1.6

N/A-Not Available.

ND-Not Disclosable.

*Transportation, Communications, & Public Utilities.

Table 2b: Exit Rates; Seven State Comparison

	Wholesale -	WY	18.1	17.9	21.7	24.5	17.6	20.2	22.2	25.8	15.8	20.7	24.8	21.4	16.8	18.6	22.2	21.2	17.5	23.4	27.6	26.3	21.2	3.4
	Nondurable	NM	18.5	20.2	22.1	22.2	20.0	24.0	25.4	26.2	17.3	17.5	20.6	23.4	17.9	22.8	21.2	23.3	26.3	19.7	22.4	22.3	21.7	2.7
	Goods	AK	19.8	19.0	34.9	23.7	15.8	23.2	32.0	22.1	17.9	20.0	38.8	27.5	17.2	21.7	37.1	22.3	17.5	22.7	36.5	22.7	24.6	7.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	17.1	19.9	18.4	21.2	15.4	19.1	21.9	19.8	19.1	2.1
		SD	13.2	17.6	23.7	16.7	13.6	16.8	26.7	16.3	13.2	17.7	26.3	16.6	13.5	19.3	22.0	16.6	13.6	18.4	22.2	16.7	18.0	4.2
		MN	11.7	19.1	21.8	21.2	16.0	18.0	17.9	18.8	12.7	16.7	18.2	27.7	14.0	18.0	15.7	17.6	14.5	13.8	14.4	17.7	17.3	3.6
		NE	11.9	14.6	31.4	21.3	12.9	15.9	30.8	21.5	12.2	14.8	31.0	18.0	20.8	15.0	29.3	18.6	13.1	14.0	30.7	20.0	19.9	7.0
		Total	13.0	18.0	25.1	21.1	15.5	18.3	23.4	20.2	13.3	16.7	23.4	24.2	16.3	18.4	20.8	19.1	15.4	16.2	21.4	19.1	18.9	3.5
	Total	WY	15.1	16.6	20.0	20.2	15.6	17.0	20.1	23.3	16.0	18.9	20.8	18.3	17.2	16.6	18.2	17.2	17.9	19.1	24.5	22.3	18.7	2.6
		NM	17.8	20.5	20.6	20.2	18.9	20.8	24.1	23.0	14.9	16.2	18.0	18.8	15.7	18.9	18.1	20.4	22.5	18.1	19.3	18.6	19.3	2.3
		AK	17.7	17.6	27.8	20.0	14.2	19.1	25.2	21.6	15.2	17.4	30.7	23.4	14.9	21.5	29.8	20.6	15.4	19.5	29.1	21.4	21.1	5.1
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	14.7	16.5	16.6	18.2	14.0	16.8	18.2	17.4	16.6	1.5
		SD	11.9	16.0	20.2	14.9	12.4	14.6	21.9	15.6	12.0	16.1	21.3	14.7	12.5	15.9	18.5	15.1	12.2	14.9	18.1	17.8	15.8	3.0
		MN	11.4	15.6	18.8	18.3	13.2	14.5	15.4	16.2	11.7	14.2	15.4	20.1	12.3	14.2	13.8	15.7	12.7	12.5	12.9	17.0	14.8	2.4
		NE	11.2	13.3	24.3	17.5	11.9	14.1	23.5	18.1	10.8	13.0	23.2	15.5	17.5	13.3	22.2	15.5	11.0	12.0	22.2	18.7	16.4	4.6
		Total	12.4	15.8	20.6	18.2	13.6	15.3	18.8	17.6	12.1	14.6	18.4	18.7	14.1	15.2	16.9	16.7	13.6	14.2	17.0	17.7	16.1	2.3
Retail Trade	Building Materials	WY	17.3	19.7	25.4	21.5	18.6	22.2	25.2	26.4	20.0	23.5	27.0	23.7	18.1	23.8	27.0	24.0	17.8	25.8	29.6	23.7	23.0	3.5
	& Garden	NM	19.1	22.5	24.4	24.8	21.9	26.7	29.0	22.0	16.4	22.2	22.1	20.4	15.2	19.8	27.4	22.4	30.2	26.9	20.0	18.6	22.6	4.0
		AK	13.7	20.5	22.6	19.4	11.9	18.4	22.2	21.1	13.5	19.2	23.7	22.1	13.4	19.2	22.2	20.5	13.0	18.5	23.9	19.7	18.9	3.8
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	16.2	22.8	22.7	20.3	15.1	22.9	20.3	28.4	21.1	4.2
		SD	11.9	17.6	21.0	18.6	11.0	19.0	20.5	19.6	12.8	16.8	20.5	18.4	20.1	16.9	20.2	16.9	11.4	16.4	19.8	16.6	17.3	3.2
		MN	12.8	17.9	20.2	19.7	13.0	19.8	21.4	19.4	17.3	20.7	24.2	20.5	16.6	19.1	20.5	18.0	12.0	17.2	19.8	19.0	18.5	3.0
		NE	11.2	18.7	22.1	17.7	12.2	18.3	21.7	18.6	12.8	18.8	20.5	18.3	14.6	18.7	21.6	18.2	11.3	19.2	20.6	19.2	17.7	3.4
		Total	13.8	19.0	21.7	20.1	14.4	20.6	22.8	20.1	16.0	20.3	23.0	20.2	16.2	19.9	22.2	19.2	15.0	19.9	20.6	20.8	19.3	2.7
	General	WY	16.9	19.2	28.5	35.0	17.6	22.7	43.0	25.7	18.5	35.1	36.5	24.3	20.6	17.6	28.3	26.1	20.6	20.1	28.9	21.6	25.3	7.4
	Merchandise	NM	22.8	22.7	23.6	29.1	22.5	23.9	25.2	29.7	19.7	21.1	21.2	21.6	19.8	19.2	21.8	22.1	25.1	20.5	21.3	18.8	22.6	2.9
	Stores	AK	22.1	28.0	28.0	24.1	21.9	22.2	28.1	25.5	21.2	22.7	26.6	24.6	22.8	21.9	27.1	22.6	21.8	21.7	27.4	25.4	24.3	2.5
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	19.5	20.2	22.2	22.4	21.2	20.8	23.0	22.0	21.4	1.2
		SD	15.0	18.3	17.8	16.7	15.3	19.1	19.3	22.6	15.1	18.7	20.5	19.1	16.2	17.9	19.5	19.9	16.5	17.7	19.0	16.6	18.0	2.0
		MN	18.6	18.8	21.7	31.5	18.2	18.5	23.8	20.4	20.2	20.5	21.1	22.4	19.1	21.9	30.8	19.6	20.0	25.5	19.3	17.2	21.5	3.9
		NE	22.0	18.4	19.9	20.0	17.2	18.7	19.9	21.0	16.2	19.3	20.1	21.1	19.6	19.5	21.6	19.7	18.7	19.5	19.9	23.2	19.8	1.6
		Total	19.7	20.0	22.2	28.0	18.7	19.8	24.3	22.7	19.2	21.1	21.9	22.1	19.4	20.5	25.7	21.0	20.7	22.3	21.4	19.9	21.5	2.3
	Food Stores	WY	25.6	20.7	24.0	22.1	23.4	23.0	26.3	54.9	22.3	38.7	30.5	22.5	21.7	18.5	31.0	25.5	26.0	26.3	29.6	23.2	26.8	8.0
		NM	23.8	24.6	27.6	33.3	23.9	27.0	31.6	27.0	19.4	21.6	29.5	25.7	22.2	22.9	26.5	23.8	27.9	25.7	35.6	25.6	26.3	4.0
		AK	16.0	19.9	26.6	19.8	16.8	21.6	26.2	20.5	16.1	56.7	28.8	26.4	18.8	21.5	28.5	21.3	19.6	21.9	27.9	21.8	23.8	8.7
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	27.5	31.5	32.0	29.6	27.5	30.2	34.5	28.0	30.1	2.5
		SD	15.3	18.8	21.5	17.8	15.4	20.1	23.2	23.3	15.7	19.6	21.8	31.2	17.0	21.6	22.3	18.0	17.3	20.0	23.8	17.5	20.1	3.8
		MN	22.4	27.0	26.6	30.7	24.3	32.3	27.0	26.9	19.4	27.2	31.7	30.3	22.7	23.5	25.7	22.6	26.3	27.1	24.5	38.1	26.8	4.2
		NE	17.8	20.2	22.6	19.4	17.2	26.9	22.2	21.1	18.9	22.7	24.3	20.2	20.0	20.7	22.2	18.2	26.6	19.2	20.2	17.8	20.9	2.7
		Total	20.8	23.9	25.4	26.8	21.5	28.2	26.5	26.5	18.9	27.0	28.8	27.0	22.9	24.6	26.9	23.5	26.0	25.8	28.0	28.7	25.4	2.7
	Auto Dealers &	WY	20.4	23.5	28.4	24.8	20.6	24.6	31.6	33.1	25.3	26.1	29.6	28.8	25.4	25.1	30.6	28.1	28.1	28.6	42.6	29.3	27.7	4.8
	Service Stations	NM	25.8	25.2	26.5	33.7	23.6	26.6	27.1	33.5	19.0	20.5	24.4	23.4	20.8	22.5	25.2	25.7	25.8	23.9	25.8	25.7	25.2	3.6
		AK	18.5	22.4	26.2	22.9	17.5	23.9	25.6	28.4	17.3	22.5	26.9	26.0	18.0	22.6	25.9	27.2	19.8	24.8	27.9	30.6	23.7	3.9
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	19.0	21.0	22.1	21.3	18.9	19.5	21.8	26.1	21.2	2.3
		SD	15.5	18.5	23.8	20.5	15.9	21.5	23.0	19.8	17.3	20.1	22.8	19.1	16.8	20.2	24.1	21.1	17.0	19.8	25.0	20.2	20.1	2.7
		MN	18.3	21.7	23.4	23.1	19.1	22.1	24.0	28.9	19.4	24.8	23.7	23.4	19.8	22.9	24.9	26.6	22.3	24.8	24.3	21.2	22.9	2.6
		NE	16.1	19.7	20.5	20.0	15.9	20.0	20.3	20.3	15.4	17.9	20.7	18.6	17.3	20.8	21.5	17.8	16.5	18.3	20.6	19.1	18.9	1.9
		Total	19.1	21.9	24.1	24.4	19.1	22.7	24.5	27.8	18.7	22.6	23.9	22.7	19.4	22.1	24.2	23.9	21.0	22.5	24.8	23.3	22.6	2.3

N/A-Not Available.
ND-Not Disclosable.

Table 2b: Exit Rates; Seven State Comparison

	Apparels & Accessory Stores	WY	26.8	30.7	40.2	29.6	32.4	33.5	34.0	30.1	27.8	25.8	36.4	52.9	31.3	26.9	36.6	32.5	27.4	27.2	37.6	31.8	32.6	6.2
		NM	39.3	34.2	36.4	40.5	37.3	38.5	38.6	38.9	30.3	28.6	31.9	30.3	32.5	30.0	32.0	28.5	34.1	29.8	30.5	30.0	33.6	4.0
		AK	25.3	29.8	33.5	35.8	30.7	29.2	34.4	34.6	26.5	26.6	38.1	52.0	34.0	35.0	36.4	35.9	34.6	31.3	37.3	32.2	33.7	5.7
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	32.8	37.7	34.3	32.3	31.8	30.7	31.6	30.0	32.7	2.4
		SD	25.4	24.9	31.0	26.5	27.8	26.2	34.6	30.1	25.5	26.2	28.2	25.0	25.5	25.0	28.8	22.3	22.5	24.7	30.2	21.5	26.6	3.2
		MN	32.4	28.3	31.4	33.5	35.8	35.4	33.2	31.3	34.3	28.4	32.1	34.6	37.0	32.0	33.7	33.9	30.0	27.7	32.2	34.0	32.6	2.5
		NE	25.3	23.0	24.6	25.0	24.7	25.5	26.2	27.5	28.7	23.9	26.5	26.2	25.2	25.7	27.4	23.5	24.2	22.7	25.8	24.5	25.3	1.5
		Total	31.3	28.4	31.7	32.9	33.3	33.3	33.0	31.9	31.6	27.3	31.4	33.6	33.1	31.9	32.8	31.1	29.9	28.0	31.3	30.7	31.4	1.8
	Furniture & Home Furnishings	WY	22.0	27.0	28.2	25.2	22.2	25.1	25.2	26.5	28.9	28.4	24.8	24.1	25.4	26.0	23.6	28.7	23.9	29.9	32.8	28.3	26.3	2.7
		NM	25.4	24.0	26.2	27.4	27.4	24.6	29.5	27.3	19.6	22.3	23.1	21.3	19.5	21.3	24.2	25.5	27.1	21.2	30.2	28.3	24.8	3.2
		AK	21.6	24.8	28.1	26.4	20.6	23.7	24.6	25.2	22.6	24.5	26.2	27.5	20.8	24.5	22.6	28.6	23.8	23.9	26.2	25.2	24.6	2.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	21.1	22.5	22.3	23.9	22.1	20.5	21.4	24.3	22.3	1.3
		SD	19.8	18.1	20.2	19.5	17.7	19.2	19.2	17.3	17.5	17.9	18.6	17.4	16.1	17.5	21.6	20.6	17.3	17.0	18.1	22.5	18.7	1.6
		MN	19.0	20.9	18.9	20.5	19.2	33.0	19.3	20.0	17.7	17.8	17.1	19.2	18.1	16.8	17.4	19.1	17.7	16.4	15.7	34.1	19.9	4.9
		NE	16.5	17.0	18.7	17.0	16.2	16.2	17.3	19.7	15.3	16.4	17.8	17.0	15.5	15.5	16.6	17.4	14.2	16.0	14.7	22.8	16.9	1.9
		Total	19.9	20.8	21.0	21.5	20.2	27.1	20.5	21.4	18.2	18.9	18.9	19.5	18.8	19.0	19.7	21.3	19.7	18.4	19.4	29.2	20.7	2.8
	Eating & Drinking Places	WY	28.5	33.2	44.1	37.2	29.3	34.2	43.2	41.6	32.7	35.3	42.9	38.4	32.4	35.2	43.8	38.3	33.9	39.6	49.6	39.9	37.7	5.5
		NM	36.5	36.7	39.0	40.6	36.1	41.3	43.6	43.3	28.2	35.0	37.8	35.0	30.7	34.6	38.4	38.5	40.1	38.2	40.0	36.5	37.5	3.8
		AK	28.1	34.5	40.9	38.0	26.5	31.5	40.7	38.1	28.0	31.9	43.6	37.5	28.8	32.3	42.4	36.4	29.3	32.9	42.0	35.2	34.9	5.4
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	33.4	36.9	38.7	37.1	32.5	37.2	38.4	36.5	36.3	2.2
		SD	25.2	28.1	37.0	31.3	24.8	28.5	37.1	31.8	25.5	29.0	37.1	31.0	26.6	29.7	37.5	31.9	25.2	29.7	36.5	31.0	30.7	4.4
		MN	25.5	28.9	34.3	33.0	25.0	30.9	34.8	31.7	26.0	32.9	34.6	33.9	24.8	30.8	33.5	32.2	25.4	27.7	31.7	31.5	30.5	3.5
		NE	25.6	29.8	32.0	30.3	26.0	30.1	33.2	32.5	25.6	29.7	32.7	30.0	26.1	29.8	32.3	30.2	24.6	29.0	31.8	30.5	29.6	2.7
		Total	27.8	31.2	36.0	34.3	27.5	32.8	37.2	35.0	26.7	32.5	36.1	33.6	28.5	32.8	36.4	34.4	29.5	32.3	35.9	33.7	32.7	3.2
	Miscellaneous Retail	WY	21.6	24.9	29.4	27.0	24.7	26.6	30.9	31.7	25.2	26.7	29.9	27.0	23.3	25.6	28.1	28.0	24.0	28.2	34.4	26.8	27.2	3.0
		NM	29.5	27.0	30.1	31.6	28.6	29.2	31.7	32.5	21.4	21.8	24.6	26.2	23.3	23.1	25.0	25.9	28.6	23.6	24.9	23.6	26.6	3.4
		AK	21.2	24.4	35.7	28.9	21.0	23.5	38.3	29.3	20.9	21.6	36.7	32.8	23.1	25.9	37.5	29.1	22.1	23.1	37.5	29.0	28.1	6.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	23.9	26.9	25.1	24.5	25.8	24.3	24.8	25.0	25.0	0.9
		SD	20.8	23.7	25.9	23.9	19.4	23.5	25.9	25.3	18.3	23.8	27.7	27.8	20.5	23.0	31.7	25.9	19.4	19.9	25.7	23.6	23.8	3.4
		MN	21.1	20.9	22.1	26.0	20.7	21.1	28.2	28.4	20.6	21.9	23.3	24.2	20.8	20.7	21.7	25.2	24.6	22.4	21.1	24.1	23.0	2.5
		NE	18.8	18.5	19.2	23.7	20.3	18.1	30.4	22.9	18.5	18.7	19.9	24.7	21.1	18.6	19.7	20.4	22.0	17.2	19.5	20.3	20.6	3.0
		Total	22.0	22.0	24.3	26.5	22.0	22.4	29.6	28.2	20.4	21.7	24.4	25.3	21.9	22.5	24.0	24.8	24.6	22.4	23.7	24.0	23.8	2.3
	Total	WY	24.2	27.1	34.8	30.7	24.8	28.4	36.5	37.9	27.2	32.1	35.9	31.7	26.7	27.7	35.2	31.4	28.1	31.5	40.6	31.3	31.2	4.5
		NM	30.1	30.3	32.4	35.2	29.7	33.1	35.5	35.5	23.3	27.2	30.2	28.2	25.2	27.3	30.7	30.0	32.5	29.7	32.3	28.7	30.4	3.3
		AK	22.5	27.9	33.5	29.3	22.0	26.0	33.6	30.2	22.3	30.4	34.8	31.4	23.8	26.7	34.3	29.5	24.3	26.8	34.5	29.6	28.7	4.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	26.8	30.0	30.8	29.4	26.8	29.2	30.8	29.7	29.2	1.6
		SD	19.8	22.8	28.1	24.0	19.6	23.8	28.5	25.7	19.9	23.6	28.5	26.2	21.2	23.9	29.3	24.8	20.0	23.2	28.3	23.6	24.2	3.2
		MN	22.2	24.5	27.4	29.3	22.3	26.8	28.9	27.6	22.4	26.6	28.2	27.8	22.4	25.2	28.2	26.4	23.4	25.2	25.6	27.7	25.9	2.4
		NE	21.0	23.3	25.1	24.1	20.7	24.4	26.8	25.4	20.6	23.5	25.7	24.2	21.8	23.6	25.5	23.1	21.9	22.6	24.6	24.1	23.6	1.7
		Total	23.2	25.5	28.7	29.1	23.2	27.3	30.3	29.1	22.3	26.4	28.9	27.5	23.8	26.5	29.4	27.3	25.2	26.5	28.7	27.8	26.8	2.3
FIRE**	Finance	WY	10.3	19.7	14.0	12.9	11.0	11.6	14.4	15.6	15.5	14.0	13.2	12.6	13.5	12.2	18.9	17.4	13.9	16.3	18.8	20.2	14.8	2.9
		NM	13.0	13.7	13.7	14.3	12.9	13.4	16.1	16.3	13.9	14.5	14.1	14.8	13.8	13.1	14.8	15.7	18.0	14.3	15.4	14.3	14.5	1.3
		AK	12.0	17.3	19.6	16.0	13.3	15.5	19.3	18.3	12.3	15.3	19.0	16.0	13.0	16.2	19.0	16.6	15.3	16.1	19.4	16.9	16.3	2.4
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	10.5	11.3	12.5	16.1	10.1	10.8	12.8	11.4	11.9	1.9
		SD	9.1	9.9	9.0	11.1	9.8	8.0	11.9	19.7	8.4	9.9	11.7	10.2	8.2	9.3	15.6	11.5	8.3	10.0	9.8	17.4	10.9	3.1
		MN	11.3	14.1	11.2	15.2	16.2	19.8	13.6	15.8	10.7	12.5	14.9	15.9	10.2	13.9	18.3	18.0	12.2	15.5	10.8	17.6	14.4	2.8
		NE	11.1	12.0	10.2	9.2	7.0	8.8	10.6	9.9	7.4	8.3	9.7	9.5	8.2	8.8	12.4	10.9	7.5	10.9	8.3	8.9	9.5	1.5
		Total	11.2	13.6	11.7	13.6	13.2	15.4	13.5	15.4	10.4	11.9	13.6	13.9	10.3	12.1	15.8	15.7	11.4	13.3	11.7	14.9	13.1	1.7

N/A-Not Available.
ND-Not Disclosable.
**Finance, Insurance, & Real Estate.

Table 2b: Exit Rates; Seven State Comparison

	Insurance	WY	10.5	11.3	11.6	13.6	9.6	11.8	14.2	14.4	12.2	13.2	14.2	15.5	8.5	12.6	14.9	14.2	11.8	16.6	16.2	12.4	13.0	2.1
		NM	16.7	14.9	21.6	18.6	14.2	15.4	16.6	16.2	10.8	11.8	12.4	13.2	10.8	13.1	12.9	12.6	15.6	20.1	22.8	17.8	15.4	3.4
		AK	8.4	10.6	16.0	14.3	9.5	13.4	12.8	13.8	10.2	12.2	13.6	12.6	10.3	12.0	13.5	14.2	10.3	12.3	13.7	11.5	12.3	1.9
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	11.6	11.0	11.4	12.5	9.3	11.0	10.5	10.5	11.0	0.9
		SD	10.6	9.2	10.9	18.3	9.2	9.4	10.4	13.2	9.6	23.1	11.0	22.8	10.3	8.7	22.1	11.7	8.9	9.7	11.6	13.2	12.7	4.8
		MN	8.0	9.7	9.4	13.8	8.1	8.4	10.2	13.2	8.0	11.8	9.4	14.4	13.6	8.8	12.5	11.0	8.8	7.9	9.7	12.6	10.5	2.2
		NE	7.4	7.6	9.1	8.9	7.3	7.7	9.4	11.5	6.8	8.9	8.6	9.4	6.8	7.2	9.6	10.5	6.5	7.0	7.6	8.2	8.3	1.3
		Total	8.7	9.6	10.6	13.1	8.5	9.0	10.6	13.1	8.1	11.7	9.7	13.5	11.4	9.3	12.3	11.4	9.0	9.4	10.5	11.6	10.6	1.6
	Real Estate	WY	18.9	23.8	31.4	28.8	21.6	22.6	33.2	32.7	24.9	22.9	28.9	27.1	18.9	23.3	25.5	24.7	20.4	25.7	30.3	25.5	25.6	4.3
		NM	29.0	26.2	24.2	41.4	24.2	25.8	28.7	40.8	19.6	20.1	23.8	29.1	18.8	19.8	24.0	24.4	24.5	22.9	24.0	22.1	25.7	6.0
		AK	22.3	26.5	32.5	31.0	21.4	24.7	31.7	28.3	18.2	23.6	30.6	30.4	18.5	23.0	29.7	27.5	17.9	23.7	27.5	26.4	25.8	4.6
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	15.8	19.8	20.3	19.8	15.9	17.6	20.6	22.0	19.0	2.3
		SD	15.5	16.8	21.7	21.0	18.2	15.8	21.5	21.9	15.9	17.5	20.5	19.9	14.4	15.1	20.1	20.9	15.6	14.5	19.8	16.5	18.2	2.7
		MN	15.6	18.9	19.7	20.6	15.6	18.1	27.6	22.4	16.3	19.6	18.9	21.9	16.0	15.9	18.2	19.7	14.1	16.7	16.5	18.3	18.5	3.1
		NE	13.3	15.9	19.5	18.3	14.0	17.0	20.1	19.7	15.7	16.4	19.2	20.1	15.0	15.9	18.9	22.3	12.4	14.8	18.5	19.1	17.3	2.6
		Total	18.4	20.6	22.1	26.0	17.8	19.9	27.0	26.8	17.2	19.5	21.2	23.4	16.3	17.7	20.3	21.1	15.9	17.9	19.6	20.1	20.4	3.3
	Total	WY	12.3	18.5	17.9	16.9	13.0	14.4	19.2	19.5	16.9	16.1	17.5	16.7	13.6	15.1	19.6	18.4	14.9	18.7	21.1	19.7	17.0	2.5
		NM	18.8	18.4	19.1	24.8	16.7	17.9	20.8	24.8	14.6	15.3	16.3	18.2	14.3	14.8	16.7	17.1	19.0	17.9	19.4	17.0	18.1	2.9
		AK	14.1	18.8	22.7	19.9	14.9	17.7	22.1	20.4	13.5	17.2	21.8	19.7	14.1	17.6	21.6	19.4	15.2	17.8	21.1	18.9	18.4	2.9
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	11.9	13.0	13.8	15.8	11.0	12.2	13.8	13.4	13.1	1.5
		SD	10.3	10.8	11.3	14.0	10.8	9.4	12.9	18.6	9.6	13.8	12.7	14.2	9.4	9.9	17.5	12.7	9.3	10.5	11.4	16.5	12.3	2.8
		MN	10.9	13.4	12.1	15.7	13.2	15.4	15.1	16.0	10.7	13.6	13.7	16.5	12.5	12.5	16.3	16.0	11.5	13.2	11.6	16.1	13.8	1.9
		NE	9.8	10.6	11.0	10.3	8.0	9.5	11.4	11.9	8.3	9.7	10.5	10.9	8.5	9.1	12.1	12.3	7.7	9.8	9.5	10.1	10.1	1.3
		Total	11.7	13.7	13.4	15.9	12.5	14.1	15.3	16.8	10.8	13.2	13.8	15.6	11.8	12.3	15.6	15.4	11.5	13.0	12.9	14.9	13.7	1.7
Services	Hotels & Other	WY	29.4	24.2	48.8	48.5	27.7	27.6	50.2	47.4	28.1	26.6	49.3	46.5	33.4	28.5	49.7	47.8	30.3	30.9	52.1	48.4	38.8	10.6
	Lodging Places	NM	29.7	36.8	36.6	33.3	31.2	38.0	42.5	34.0	25.5	29.6	33.6	30.8	26.8	31.8	35.5	29.5	39.9	31.1	36.6	30.6	33.2	4.3
		AK	25.2	23.6	47.3	38.1	20.3	22.5	47.0	39.4	20.2	25.0	49.4	40.4	22.7	32.0	49.3	38.5	22.0	24.5	48.0	37.6	33.7	10.9
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	29.0	34.4	35.1	35.3	29.3	33.6	37.6	31.7	33.3	3.0
		SD	23.6	27.4	45.3	37.3	27.2	31.0	46.9	39.5	25.6	29.3	46.9	39.7	25.2	28.3	46.6	38.7	24.6	30.7	45.2	39.4	34.9	8.5
		MN	24.0	24.0	37.4	33.7	22.6	25.6	38.7	30.9	24.1	26.7	34.9	29.2	21.1	24.2	35.8	38.6	20.5	24.6	32.8	27.6	28.9	6.0
		NE	23.5	28.9	33.3	42.5	25.8	31.3	35.4	29.0	23.9	28.4	35.3	32.3	25.9	29.8	33.9	28.6	21.9	28.1	31.3	30.7	30.0	4.8
		Total	25.9	27.8	40.1	37.1	25.8	29.4	42.4	34.8	24.6	27.5	39.3	33.8	25.2	28.7	39.4	36.5	26.5	28.2	38.6	32.8	32.2	5.9
	Personal	WY	20.7	29.2	25.3	30.9	21.2	29.4	26.0	30.9	26.3	30.7	28.6	27.4	22.9	31.8	29.1	28.2	26.4	35.7	35.6	26.3	28.1	4.0
	Services	NM	27.7	31.1	27.9	28.7	27.0	35.4	33.4	29.3	20.4	28.0	22.2	22.8	22.0	30.8	32.1	26.9	30.3	32.1	25.8	28.5	28.1	4.0
		AK	21.4	27.8	28.8	28.1	21.5	30.6	26.4	26.7	19.5	30.2	28.2	27.8	22.9	28.6	28.5	27.3	24.3	30.4	30.0	29.0	26.9	3.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	22.7	31.5	26.5	26.6	23.0	31.2	24.9	25.2	26.5	3.3
		SD	16.4	25.0	21.1	18.7	18.9	23.3	22.0	20.8	17.1	24.6	21.6	21.1	17.5	23.2	22.1	21.2	17.9	24.4	21.7	25.8	21.2	2.8
		MN	17.8	25.8	22.1	22.2	18.1	25.1	23.1	26.0	19.2	25.7	21.1	23.5	18.2	22.8	20.1	23.8	16.6	24.2	19.7	25.3	22.0	3.0
		NE	16.5	21.6	19.6	18.5	15.6	23.0	20.3	19.5	14.6	22.0	17.1	18.7	13.3	22.7	17.6	18.2	14.0	21.0	16.4	21.7	18.6	2.9
		Total	19.2	26.0	22.9	22.9	19.3	26.5	24.2	25.3	18.7	25.7	21.2	22.8	19.3	26.2	23.1	24.1	19.8	26.7	22.1	25.3	23.1	2.7
	Business	WY	32.5	36.5	45.2	48.4	37.3	37.5	46.1	48.9	33.9	43.5	43.5	42.9	34.5	38.7	43.4	44.7	36.1	44.2	43.1	45.4	41.3	5.0
	Services	NM	40.2	40.1	39.1	52.4	41.1	45.6	48.7	49.8	31.7	34.6	35.7	43.0	35.7	35.5	38.1	45.4	45.8	38.8	38.5	40.7	41.0	5.5
		AK	27.4	32.1	39.0	34.0	26.9	28.9	36.8	38.1	31.7	32.2	39.6	40.7	33.7	35.1	38.5	40.0	35.1	34.7	38.4	34.8	34.9	4.1
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	36.7	41.0	41.2	45.5	38.6	41.4	43.8	42.7	41.4	2.8
		SD	28.7	33.4	38.1	41.3	33.8	33.3	39.6	41.6	29.6	33.9	37.0	38.3	34.1	33.9	36.1	36.9	29.9	32.1	33.7	31.6	34.8	3.7
		MN	33.4	34.9	36.1	37.4	34.9	34.1	37.0	39.3	31.5	35.1	36.4	38.2	34.3	32.6	34.5	36.0	32.1	33.3	32.0	36.7	35.0	2.2
		NE	30.7	32.8	33.9	34.9	32.5	32.5	35.5	37.9	28.5	31.0	33.3	35.0	28.8	33.1	32.7	35.2	29.4	31.4	31.4	33.6	32.7	2.4
		Total	33.2	35.0	36.5	39.3	34.9	35.2	38.5	40.9	30.8	34.2	35.9	38.3	34.2	35.4	36.7	39.6	34.8	35.9	36.3	38.2	36.2	2.4

N/A-Not Available.
ND-Not Disclosable.

Table 2b: Exit Rates; Seven State Comparison

Auto Repair,	WY	21.7	21.8	24.1	25.6	23.3	25.6	26.3	30.6	27.2	26.6	29.2	26.0	22.0	26.1	26.2	25.2	25.8	31.5	28.8	26.3	26.0	2.7
Services &	NM	31.1	30.2	31.0	32.5	30.3	31.3	32.4	31.6	22.0	23.1	25.1	28.5	22.5	26.6	26.2	26.0	28.2	26.3	27.0	29.4	28.1	3.3
Parking	AK	30.1	29.6	35.7	32.1	24.7	30.8	36.0	28.9	24.8	30.6	33.2	33.2	26.0	29.7	32.6	29.8	23.7	28.4	34.2	32.8	30.3	3.5
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	16.3	18.6	20.4	18.9	16.1	18.7	18.8	20.4	18.5	1.6
	SD	17.6	20.8	24.4	24.3	18.5	23.1	25.5	24.6	20.6	22.9	23.7	22.4	22.1	23.7	25.3	25.2	19.0	22.1	22.9	20.1	22.4	2.3
	MN	20.2	21.5	22.2	21.3	20.1	23.4	22.6	23.3	20.4	22.5	23.2	23.0	20.8	21.0	21.0	21.2	18.8	20.5	20.0	20.9	21.4	1.3
	NE	18.2	19.8	21.0	19.8	16.9	20.0	19.8	21.4	16.2	18.3	19.4	19.6	16.6	18.1	20.6	19.2	16.2	19.6	20.4	20.8	19.1	1.6
	Total	22.2	23.3	24.7	24.0	21.6	24.7	25.1	25.2	20.5	22.6	23.8	24.0	19.5	21.3	22.3	21.6	19.2	21.3	21.7	22.4	22.6	1.8
Miscellaneous	WY	18.8	20.0	22.0	23.9	20.3	22.3	23.6	30.6	18.3	26.1	21.8	26.6	20.6	22.1	23.2	28.0	23.8	24.6	35.8	31.2	24.2	4.5
Repair Service	NM	23.6	23.8	26.2	24.7	22.2	27.3	28.9	24.9	28.2	24.0	19.4	21.3	17.9	18.1	19.1	20.9	22.0	18.6	22.2	19.0	22.6	3.4
	AK	32.0	28.3	27.0	32.2	18.7	24.1	28.8	29.9	18.6	24.6	28.6	31.2	21.3	22.4	26.6	27.0	18.8	23.0	27.5	26.1	25.8	4.3
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	13.8	19.5	19.8	20.7	14.3	17.7	18.7	20.8	18.2	2.7
	SD	15.4	19.1	20.1	23.8	18.1	19.6	22.5	22.4	15.8	21.6	20.7	21.8	17.2	22.1	24.4	22.8	21.8	20.0	19.3	21.7	20.5	2.5
	MN	14.4	19.5	17.1	20.3	16.6	17.2	17.9	19.6	16.5	18.5	19.5	22.1	15.5	16.7	17.7	19.6	14.0	15.2	15.5	18.6	17.6	2.1
	NE	12.6	13.6	16.8	17.9	11.0	14.1	16.2	16.9	13.1	13.1	15.8	15.9	12.5	13.2	18.2	17.3	12.4	15.9	13.6	19.2	15.0	2.3
	Total	17.2	19.3	19.8	21.9	17.0	19.4	20.0	21.6	18.3	19.8	19.9	22.0	15.6	18.2	19.7	20.9	16.2	17.7	19.4	20.8	19.2	1.8
Motion Pictures	WY	23.5	25.8	37.4	23.7	28.4	25.7	35.9	37.5	30.3	30.8	37.3	39.4	21.0	26.6	37.5	23.3	27.0	34.5	36.9	33.5	30.8	6.0
	NM	36.0	38.8	46.1	60.0	39.2	37.0	62.0	44.9	32.8	45.9	44.4	41.0	35.6	35.0	46.4	36.9	37.4	37.4	39.9	33.4	41.5	7.9
	AK	31.2	34.4	35.6	29.5	26.9	33.4	35.3	34.5	31.2	36.2	38.8	34.8	43.4	35.6	40.6	31.1	37.0	36.2	44.9	37.5	35.4	4.4
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	25.3	33.6	32.2	27.6	25.2	27.7	31.7	25.1	28.6	3.5
	SD	18.7	29.7	32.2	21.9	21.3	23.0	33.5	23.1	24.3	25.6	33.6	29.4	26.7	27.0	43.2	30.8	27.4	25.0	27.8	25.9	27.5	5.5
	MN	25.7	27.3	34.7	34.1	32.7	34.4	42.8	32.8	27.5	30.4	43.0	32.2	26.7	32.5	34.9	32.5	31.5	34.9	30.8	42.8	33.2	5.0
	NE	20.4	26.1	30.1	22.4	22.0	25.2	30.6	37.2	21.9	23.3	29.1	24.5	22.8	23.5	31.1	24.9	21.6	48.0	26.9	23.7	26.8	6.5
	Total	26.5	29.9	36.9	37.3	31.3	32.7	44.4	35.0	27.8	32.4	40.7	33.0	28.0	31.9	36.4	30.9	30.1	35.4	32.6	35.1	33.4	4.4
Amusement &	WY	26.5	35.1	49.3	37.2	28.1	36.3	48.9	42.1	26.3	35.3	48.7	36.4	25.2	38.3	46.2	39.4	25.1	41.6	54.0	35.1	37.8	8.7
Recreation	NM	23.8	21.9	32.8	33.4	24.7	28.1	25.2	37.0	19.8	24.5	31.3	27.6	17.6	29.3	31.8	31.4	41.8	32.5	57.6	26.4	29.9	8.7
Services	AK	26.8	33.1	50.1	31.5	25.5	30.7	50.1	34.2	22.9	30.8	52.0	35.5	26.3	31.2	53.4	35.8	26.5	32.1	52.7	42.6	36.2	10.1
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	21.3	25.8	35.5	29.3	20.3	38.0	34.7	29.5	29.3	6.6
	SD	20.9	22.8	41.3	30.9	20.6	22.1	41.9	32.2	21.1	22.9	39.7	31.5	23.5	23.5	41.0	33.7	24.2	22.0	39.0	30.1	29.2	7.9
	MN	22.9	23.5	36.4	34.5	24.3	26.0	36.8	31.1	24.2	25.0	40.2	30.3	24.2	22.7	37.6	31.6	21.2	22.5	37.2	32.8	29.3	6.2
	NE	17.5	26.6	39.0	32.2	17.9	24.5	38.9	32.6	17.8	21.7	37.5	30.4	18.5	20.8	37.0	33.2	17.6	22.2	36.8	33.1	27.8	8.1
	Total	22.5	25.0	38.1	33.7	23.5	26.4	39.0	32.9	22.5	25.0	39.6	30.5	22.3	24.9	37.8	32.0	24.3	27.1	40.8	32.0	30.0	6.5
Health Services	WY	14.4	16.6	19.8	18.8	12.2	17.0	26.8	17.2	30.6	26.0	21.3	19.2	14.0	17.8	18.6	19.9	14.5	18.5	24.4	17.2	19.2	4.6
	NM	22.1	24.9	22.2	25.0	22.8	27.5	27.1	23.2	18.7	18.7	20.6	19.9	19.3	16.6	20.3	22.1	24.8	17.8	21.3	15.6	21.5	3.3
	AK	17.6	49.3	24.9	19.3	15.4	18.2	20.7	17.2	14.6	15.4	21.5	21.3	11.6	15.7	17.3	15.6	13.0	15.1	13.0	14.2	18.5	8.0
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	18.6	20.8	21.3	21.2	19.1	19.7	19.2	20.3	20.0	1.0
	SD	14.0	12.3	15.6	17.0	12.0	16.3	15.4	15.3	12.0	13.5	15.4	15.2	13.1	15.3	17.0	14.9	15.5	15.0	19.6	13.7	14.9	1.9
	MN	19.8	25.9	23.5	27.7	20.9	20.6	19.1	19.4	14.6	18.7	21.3	16.2	13.3	14.5	21.1	15.0	18.3	19.9	18.7	18.7	19.4	3.7
	NE	11.8	13.2	15.4	15.9	17.5	14.9	18.0	21.6	11.9	15.5	17.4	15.5	15.3	13.0	15.0	15.8	14.4	14.4	14.1	18.9	15.5	2.4
	Total	18.6	24.2	21.7	24.3	19.8	20.8	21.0	20.2	15.7	18.1	20.3	17.3	16.2	17.1	20.2	18.5	18.7	18.7	18.5	18.4	19.4	2.3
Offices and	WY	13.1	14.4	16.8	17.0	15.1	16.5	18.1	22.6	18.7	21.3	23.2	17.1	15.7	17.3	17.9	18.9	17.8	22.0	25.0	21.1	18.5	3.1
Clinics	NM	16.7	18.6	19.7	19.9	18.2	21.2	22.0	21.6	13.4	15.0	16.9	15.5	13.3	15.3	16.3	17.8	19.6	21.5	17.0	16.6	17.8	2.7
	AK	13.8	16.4	17.8	17.3	14.3	16.7	18.3	16.6	14.0	16.4	18.4	17.1	12.8	16.1	18.2	15.7	14.7	16.7	22.0	16.2	16.5	2.0
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	11.1	13.8	16.9	14.0	11.1	14.2	13.9	14.6	13.7	1.9
	SD	10.7	10.6	11.5	13.0	9.6	11.6	12.9	12.2	10.7	12.1	12.7	14.1	8.5	10.9	12.3	12.8	8.4	11.4	14.4	16.0	11.8	1.9
	MN	7.3	11.9	13.1	10.7	11.5	9.5	9.7	10.9	9.7	11.6	10.9	11.4	12.3	8.9	10.5	16.5	10.3	8.4	9.3	9.6	10.7	2.0
	NE	9.5	11.1	12.2	13.7	10.1	14.0	12.9	12.2	9.4	9.9	11.0	10.9	8.5	9.2	10.9	14.0	8.3	9.1	11.0	11.1	11.0	1.8
	Total	9.6	13.0	14.2	13.2	12.3	12.5	12.8	13.3	10.7	12.5	12.7	12.5	11.7	11.3	13.1	15.7	11.6	12.0	12.6	12.6	12.5	1.3

N/A-Not Available.
ND-Not Disclosable.

Table 2b: Exit Rates; Seven State Comparison

Nursing Care	WY	15.9	18.3	19.8	20.6	31.2	30.6	24.3	29.3	22.6	25.2	36.7	21.6	38.1	22.4	30.1	21.3	20.3	21.8	27.0	30.3	25.4	6.1
Facilities	NM	23.8	24.3	26.4	23.5	27.2	30.3	28.1	26.4	18.3	19.6	22.0	20.7	19.7	20.3	32.5	25.7	32.6	27.5	28.8	25.1	25.1	4.2
	AK	10.2	15.1	14.0	15.8	15.6	32.2	11.0	17.5	8.6	10.2	11.5	11.5	10.8	9.6	12.0	5.6	9.3	13.2	15.5	7.7	12.8	5.5
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	31.5	32.0	32.6	37.2	31.2	32.3	30.4	36.0	32.9	2.4
	SD	18.4	14.0	16.2	17.8	12.5	15.0	16.2	16.6	12.8	14.7	17.4	14.8	12.4	15.9	15.9	14.4	13.5	14.0	15.7	15.4	15.2	1.7
	MN	13.1	15.6	18.6	16.1	14.8	21.9	16.6	16.9	18.3	21.8	19.3	22.6	14.5	18.4	14.6	18.0	14.5	14.0	13.3	23.0	17.3	3.2
	NE	11.4	15.0	14.5	14.0	11.8	14.5	22.9	15.8	12.2	14.2	16.2	14.1	13.4	15.9	19.0	13.8	12.6	15.1	15.2	19.1	15.0	2.7
	Total	13.9	16.0	18.0	16.4	15.6	20.7	19.3	18.0	16.6	19.3	19.1	19.7	19.5	21.5	21.9	22.6	19.8	19.9	19.5	25.4	19.1	2.7
Hospitals	WY	8.4	8.8	10.8	11.6	8.6	10.9	11.1	11.9	12.0	13.7	11.5	12.7	8.4	12.7	11.5	12.5	8.8	19.2	17.1	12.8	11.8	2.7
	NM	8.8	8.8	11.2	8.7	8.2	10.0	10.2	13.1	7.3	8.0	9.6	10.3	9.4	8.8	13.0	10.1	19.2	10.6	28.2	9.3	11.1	4.8
	AK	6.2	9.2	8.3	7.3	5.5	9.1	8.8	8.0	6.0	8.7	9.8	7.9	6.6	7.7	10.0	41.6	8.3	8.3	10.7	9.7	9.9	7.6
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	17.0	9.2	11.1	8.9	9.0	9.3	10.8	27.9	12.9	6.6
	SD	5.3	6.5	8.1	7.8	5.8	6.6	8.7	7.3	12.0	7.5	8.9	7.7	5.9	7.5	8.7	7.2	6.2	7.5	14.3	6.1	7.8	2.1
	MN	5.7	24.2	12.2	18.4	12.3	9.1	10.2	8.6	6.9	7.6	9.1	10.3	11.5	10.4	10.0	7.5	7.0	6.6	7.6	8.1	10.2	4.3
	NE	6.4	6.8	7.7	12.5	6.2	24.9	8.6	7.2	8.8	7.2	9.0	19.4	6.9	7.4	8.5	6.4	6.6	6.8	7.8	6.8	9.1	4.8
	Total	6.5	15.5	10.5	13.5	9.3	12.2	9.7	9.0	8.1	7.9	9.3	12.0	11.1	9.2	10.3	9.4	8.8	8.2	11.6	12.6	10.2	2.2
Legal Services	WY	13.5	16.5	16.9	17.0	13.8	15.4	16.7	21.6	15.9	17.4	18.0	17.7	14.6	15.0	20.3	22.5	17.2	19.3	21.6	19.7	17.5	2.6
	NM	17.1	16.8	19.2	19.5	16.7	16.9	21.0	19.6	22.3	19.5	16.3	16.2	14.5	14.3	16.4	18.9	19.6	15.1	17.9	16.3	17.7	2.2
	AK	10.9	12.9	20.3	14.5	10.3	13.4	18.7	13.0	13.1	11.6	17.1	14.4	11.9	15.0	17.4	14.7	10.7	12.2	15.9	16.0	14.2	2.7
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	11.6	12.8	14.5	13.9	11.9	11.7	13.3	15.1	13.1	1.3
	SD	12.8	13.1	17.3	16.3	11.1	13.8	19.2	14.0	11.0	15.1	24.8	13.1	10.1	12.5	16.8	14.1	12.2	13.8	15.9	14.4	14.6	3.3
	MN	8.6	10.5	11.0	13.7	10.1	13.6	11.0	12.1	8.6	11.3	12.7	11.4	8.5	9.6	11.0	11.5	8.1	8.6	10.5	11.2	10.7	1.7
	NE	8.9	12.2	15.0	13.5	9.9	12.8	17.3	13.0	8.8	10.8	12.4	12.3	8.4	11.5	11.3	12.1	8.5	10.5	12.4	11.6	11.7	2.2
	Total	10.6	12.4	14.2	15.0	11.4	14.1	14.8	14.1	12.0	13.2	14.5	12.9	10.5	11.7	13.4	13.8	11.1	11.1	13.2	13.5	12.9	1.4
Educational	WY	11.4	21.7	23.5	18.5	11.0	24.0	23.6	26.6	10.7	22.1	26.6	16.5	11.4	25.4	23.7	18.0	12.2	23.8	22.3	16.8	19.5	5.6
Services	NM	10.4	17.8	17.8	15.1	12.8	19.5	16.7	16.0	9.3	14.4	12.9	11.0	10.3	14.0	18.9	17.1	15.8	13.9	12.4	15.6	14.6	3.0
	AK	10.6	21.4	19.5	12.2	12.6	21.0	19.0	15.2	10.9	21.8	16.9	14.9	9.3	19.6	30.9	14.5	9.4	18.6	25.6	13.5	16.9	5.7
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	9.3	15.4	15.7	11.5	9.0	15.1	15.6	10.5	12.8	3.0
	SD	11.6	21.3	22.1	17.0	9.0	25.4	23.4	17.6	8.2	15.8	17.0	12.4	9.6	29.9	15.0	11.9	9.8	29.9	15.3	11.4	16.7	6.7
	MN	8.3	38.3	16.7	12.9	11.5	17.4	17.4	12.6	8.9	18.1	17.2	12.2	9.7	19.8	16.1	13.8	8.9	15.4	15.7	41.0	16.6	8.6
	NE	8.1	15.0	15.1	12.9	7.3	14.6	22.2	13.3	7.2	18.9	16.7	11.3	8.9	13.9	16.3	11.1	6.8	12.9	14.9	11.6	13.0	4.1
	Total	9.1	26.3	17.4	13.9	10.7	18.2	19.1	14.6	8.8	17.9	16.8	12.2	9.6	17.9	17.3	13.3	9.7	16.2	15.8	21.9	15.3	4.6
Elementary	WY	7.6	18.7	8.5	8.2	9.0	21.4	10.6	9.2	7.4	28.3	9.2	7.3	11.6	21.3	9.9	8.4	14.5	20.7	12.4	11.1	12.8	6.0
and Secondary	NM	8.0	18.5	7.6	9.3	10.2	18.6	9.0	12.2	5.7	15.8	8.2	7.6	8.7	14.7	14.3	23.3	13.8	16.4	11.4	6.6	12.0	4.8
Schools	AK	8.6	25.3	7.3	9.8	8.4	25.8	7.7	9.7	9.9	24.5	8.5	10.3	9.6	23.2	8.5	7.8	10.3	25.4	9.3	10.4	13.0	7.1
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	8.0	19.8	6.7	8.2	7.5	25.2	7.0	9.3	11.5	7.0
	SD	9.0	22.6	9.1	9.0	9.4	22.8	11.1	9.4	15.4	22.5	10.8	9.7	9.7	20.9	9.9	8.9	8.5	20.3	10.4	8.7	12.9	5.5
	MN	12.2	23.9	10.3	11.0	10.5	24.4	10.9	9.5	9.8	27.0	14.7	17.9	18.8	24.6	11.9	10.6	8.9	24.9	11.4	9.5	15.1	6.4
	NE	6.2	16.7	9.3	6.8	6.6	16.7	10.1	6.4	6.4	16.1	10.1	6.3	6.3	15.6	10.3	6.2	6.3	15.4	9.5	6.2	9.7	4.1
	Total	9.8	21.6	9.3	9.6	9.5	22.0	10.2	9.5	8.9	23.0	11.7	12.5	12.2	20.8	10.4	10.7	9.1	22.5	10.0	8.8	13.1	5.4
Social Services	WY	15.9	21.6	24.4	18.4	15.8	23.0	22.5	22.5	21.9	22.2	24.9	19.6	21.7	23.4	23.3	21.6	23.4	26.1	30.4	23.7	22.3	3.3
	NM	19.1	20.8	23.2	21.5	19.0	21.6	25.3	21.7	15.3	18.4	21.3	20.7	15.5	20.4	20.7	18.6	25.3	19.0	26.0	17.7	20.6	2.9
	AK	15.7	21.9	25.1	19.3	16.9	21.3	23.3	19.8	15.9	21.8	24.0	20.1	16.0	21.2	22.6	19.0	17.0	21.8	23.4	19.8	20.3	2.8
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	19.3	21.9	24.4	20.2	17.3	21.8	22.4	19.9	20.9	2.2
	SD	14.8	16.8	17.9	14.9	12.3	15.6	20.4	17.1	13.0	16.9	19.0	15.6	13.2	16.0	19.9	15.5	15.8	18.8	18.9	14.1	16.3	2.3
	MN	14.6	17.8	19.6	18.6	17.3	19.3	20.8	20.3	16.7	19.4	21.7	18.3	16.0	19.6	21.7	17.5	15.4	18.0	21.1	18.6	18.6	2.0
	NE	13.2	17.1	19.4	15.8	13.5	16.3	19.6	15.5	13.0	15.3	20.0	16.1	13.2	16.6	18.6	14.6	13.0	16.2	18.8	18.6	16.2	2.4
	Total	15.2	18.5	20.5	18.4	16.6	19.2	21.5	19.7	15.9	18.8	21.5	18.3	16.3	19.8	21.7	17.9	17.1	19.1	22.0	18.7	18.8	2.0

N/A-Not Available.
ND-Not Disclosable.

Table 2b: Exit Rates; Seven State Comparison

Museums & Botanical Gardens	WY	10.9	50.6	34.7	31.6	21.5	11.5	33.7	29.9	12.4	15.1	35.2	23.4	12.8	11.0	35.7	25.3	12.7	12.0	36.3	29.9	24.3	11.6
	NM	20.6	34.5	38.0	40.5	26.9	31.9	41.5	38.4	31.8	39.0	28.1	24.9	12.7	13.3	26.5	22.2	21.2	19.5	39.9	18.7	28.5	9.3
	AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	16.6	21.7	25.7	23.4	12.6	15.8	16.9	18.9	19.0	4.4
	SD	8.8	12.2	42.0	28.9	11.8	11.5	43.7	28.3	8.6	17.7	35.9	24.9	8.7	13.2	37.2	26.4	16.7	14.0	39.0	27.4	22.8	12.0
	MN	8.7	16.1	19.2	11.0	12.9	9.9	20.1	16.4	10.5	15.0	18.1	18.8	11.3	10.6	20.5	21.9	13.6	11.7	18.0	11.4	14.8	4.1
	NE	8.1	12.0	24.8	20.8	9.7	16.1	24.2	20.0	9.2	14.0	26.7	22.6	11.9	14.5	26.0	20.9	11.3	14.0	25.3	24.3	17.8	6.4
	Total	10.1	19.8	26.9	20.0	13.9	14.3	27.0	21.2	12.1	17.6	24.7	21.3	12.6	13.8	25.6	22.5	13.5	13.7	25.0	18.6	18.7	5.4
Membership Orginizations	WY	24.2	24.7	33.3	24.5	18.7	22.8	35.4	24.8	23.2	23.3	34.2	22.1	20.9	27.4	32.2	25.1	28.2	27.6	45.4	25.7	27.2	6.2
	NM	24.9	24.3	41.9	27.5	25.9	27.9	46.9	29.3	17.6	18.5	39.1	22.2	21.6	20.9	40.0	25.1	26.4	19.5	39.6	23.3	28.1	8.6
	AK	22.6	24.6	39.0	28.6	19.8	23.5	31.7	26.8	19.3	23.8	32.3	28.0	19.9	24.0	31.1	25.2	19.8	20.0	30.6	26.9	25.9	5.3
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	17.7	20.6	30.4	22.0	18.6	20.8	31.0	22.8	23.0	5.0
	SD	15.9	17.9	27.0	18.6	18.1	17.5	26.6	20.1	15.9	18.9	28.3	21.2	16.4	18.9	26.4	27.5	17.1	20.5	27.8	21.6	21.1	4.4
	MN	15.5	19.2	25.3	20.8	19.3	21.2	28.2	20.8	16.2	21.6	22.8	21.8	16.5	23.3	23.8	20.8	16.1	19.7	22.4	28.6	21.2	3.6
	NE	17.0	19.2	24.3	20.5	15.9	19.2	25.7	20.3	16.3	20.2	24.6	19.9	17.5	19.5	23.7	18.9	15.0	19.1	23.1	18.7	19.9	3.0
	Total	17.5	20.4	28.9	22.1	19.2	21.5	29.9	22.2	17.0	21.3	26.8	22.5	17.6	22.3	27.3	22.3	17.9	20.1	27.0	25.8	22.5	3.9
Engineering & Management Services	WY	15.7	19.8	20.4	23.5	16.4	22.1	21.6	24.5	20.5	30.7	25.3	26.0	21.1	25.8	23.3	23.3	18.5	26.6	29.9	31.0	23.3	4.3
	NM	15.5	20.7	18.3	24.1	13.7	15.5	19.5	17.8	10.4	12.7	13.8	13.7	11.7	13.3	14.5	15.0	16.1	15.7	14.6	15.3	15.6	3.2
	AK	18.7	23.2	25.3	26.5	16.7	23.0	24.7	26.3	20.0	20.9	24.1	23.9	17.3	21.5	23.7	21.1	16.9	21.0	24.1	25.6	22.2	3.1
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	16.7	19.1	21.2	23.7	14.9	24.7	19.4	21.3	20.1	3.3
	SD	14.3	24.0	21.6	22.6	14.9	25.9	19.6	21.7	15.8	22.9	21.2	21.1	17.2	25.4	18.4	21.4	15.2	25.3	21.2	21.2	20.5	3.6
	MN	13.5	16.5	17.4	21.0	14.1	19.0	17.4	21.7	16.3	20.7	16.9	20.3	14.5	17.7	14.8	19.2	12.2	18.0	13.3	21.2	17.3	2.9
	NE	12.5	18.4	18.4	24.6	11.5	19.1	17.0	20.4	13.4	17.9	16.9	20.8	20.6	19.1	15.5	17.5	10.8	17.7	15.3	21.3	17.4	3.5
	Total	14.4	18.6	18.7	23.0	13.9	18.8	18.7	20.9	14.7	18.6	17.1	19.2	15.5	17.9	17.2	19.5	14.0	20.0	16.7	20.6	17.9	2.5
Private Households	WY	15.6	19.5	28.6	29.4	18.3	19.9	31.3	26.2	24.9	22.8	28.6	27.9	21.7	22.5	25.9	32.8	17.2	27.0	33.6	28.9	25.1	5.2
	NM	19.1	21.2	24.6	28.4	20.2	24.7	23.9	27.2	16.4	15.9	19.8	23.4	18.1	21.7	19.6	25.9	19.9	16.5	20.9	20.0	21.4	3.6
	AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	19.9	23.2	23.4	25.4	21.3	23.1	22.5	30.0	23.6	3.0
	SD	18.7	22.4	27.6	30.6	18.1	24.5	26.3	27.4	17.7	25.3	28.4	29.0	22.2	22.8	25.7	27.7	28.2	24.7	22.5	29.9	25.0	3.9
	MN	15.3	20.7	27.6	22.3	17.1	21.5	26.3	26.0	16.9	22.6	26.3	25.1	16.3	18.9	24.7	23.1	16.2	18.0	24.2	24.7	21.7	4.0
	NE	21.1	23.8	25.0	28.7	22.6	24.3	28.3	29.7	21.5	25.9	26.3	27.7	19.9	26.2	30.2	26.3	27.1	23.3	28.4	26.5	25.6	2.9
	Total	17.5	21.7	26.7	26.3	19.4	23.1	27.0	27.2	18.5	22.1	25.4	25.7	18.9	22.2	24.6	25.5	20.7	21.2	24.5	26.6	23.2	3.1
Services, NEC	WY	14.8	13.2	14.0	28.0	24.8	18.1	14.8	21.7	25.9	10.9	8.5	19.3	17.0	21.9	15.7	21.2	27.0	21.7	36.5	14.9	19.5	6.7
	NM	11.3	7.9	29.3	13.1	12.5	13.5	30.1	27.4	19.6	18.7	16.8	21.6	13.0	23.0	25.0	23.1	21.2	12.9	16.1	23.9	19.0	6.4
	AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	19.1	12.0	17.7	22.9	12.3	25.3	18.3	26.0	19.2	5.3
	SD	24.7	41.6	41.1	32.7	25.5	33.9	48.1	35.1	22.9	27.9	25.4	29.4	30.5	42.1	59.0	23.3	29.6	26.1	23.8	34.8	32.9	9.5
	MN	15.9	16.3	16.4	23.3	11.7	18.6	18.8	23.9	12.1	13.3	14.8	19.7	12.9	14.6	14.7	21.5	16.4	16.3	17.2	17.5	16.8	3.4
	NE	9.3	7.7	13.2	16.4	8.6	13.6	18.8	16.5	13.5	23.9	13.7	17.5	9.3	18.6	17.4	18.8	9.9	9.6	15.4	22.0	14.7	4.6
	Total	16.2	17.8	21.7	21.7	13.7	22.9	23.9	25.2	15.5	15.6	16.4	20.2	14.6	17.9	19.4	22.0	16.8	17.9	19.4	22.1	19.0	3.3
Total	WY	16.2	22.0	27.3	24.2	17.9	24.4	28.7	26.9	19.1	27.4	29.5	23.7	20.0	25.4	28.2	24.9	20.8	27.9	31.3	26.1	24.6	4.1
	NM	20.0	24.4	24.0	26.1	21.0	26.1	26.5	26.2	16.1	20.4	20.9	21.2	17.9	21.1	23.8	25.4	26.7	22.6	25.9	20.7	22.9	3.1
	AK	16.7	24.3	26.5	21.1	15.7	23.4	25.6	21.7	16.4	23.3	26.4	22.5	16.8	23.7	26.8	23.3	17.2	22.9	26.5	21.5	22.1	3.7
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	20.9	25.4	24.5	24.6	20.2	26.5	24.3	24.8	23.9	2.2
	SD	14.6	20.1	22.4	19.4	15.0	20.7	23.7	20.1	16.6	20.3	22.9	19.5	15.5	20.9	22.5	19.2	14.8	20.6	22.0	17.6	19.4	2.8
	MN	17.3	24.4	22.9	22.7	19.3	22.9	23.2	21.9	17.8	23.5	23.5	23.0	20.0	22.1	22.0	21.7	17.0	21.1	20.1	22.8	21.5	2.2
	NE	15.8	20.4	20.9	20.8	16.5	22.2	22.8	20.6	15.5	19.7	21.1	20.8	16.1	20.2	20.8	19.1	15.1	19.3	19.4	19.2	19.3	2.3
	Total	17.2	23.3	23.1	22.7	18.5	23.2	24.0	22.5	17.1	22.3	23.1	22.1	19.0	22.6	23.1	22.5	18.6	22.6	22.4	22.3	21.6	2.2

N/A-Not Available.
ND-Not Disclosable.
NEC-Not Elsewhere Classified.

Table 2b: Exit Rates; Seven State Comparison

Public Administration	Public Administration	WY	7.2	9.3	18.9	9.9	8.6	10.9	21.2	13.1	10.0	10.4	19.8	10.5	11.5	10.9	23.0	10.0	11.6	9.8	21.7	16.3	13.2	4.9
		NM	13.6	9.5	20.7	9.5	11.2	11.5	23.3	10.9	8.2	8.0	17.5	10.1	7.7	11.5	15.9	16.4	40.1	11.2	25.7	10.0	14.6	7.9
		AK	7.6	12.4	15.4	13.6	8.2	12.9	14.7	12.4	8.0	15.0	15.3	10.1	10.6	9.9	15.0	11.7	8.8	12.4	16.5	13.9	12.2	2.8
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	6.6	7.2	11.4	7.3	6.5	14.3	12.0	7.2	9.1	3.0
		SD	8.1	12.2	24.4	13.7	8.3	14.0	26.7	15.8	9.9	11.6	24.3	13.1	9.1	10.8	24.0	13.0	8.3	12.9	25.3	12.0	14.9	6.3
		MN	9.0	8.6	16.3	15.9	10.3	11.0	16.6	17.9	9.9	12.4	17.0	14.6	9.3	11.8	16.8	16.7	9.0	9.9	16.9	14.9	13.2	3.4
		NE	5.1	9.4	18.8	10.5	10.4	8.7	18.9	10.7	6.7	7.6	19.0	9.1	6.4	7.3	17.9	17.1	5.8	7.2	18.0	9.7	11.2	5.0
		Total	8.8	9.7	18.3	13.1	10.0	11.1	19.1	14.5	8.9	10.9	18.0	12.1	8.2	9.8	16.1	13.5	12.0	11.2	17.7	11.6	12.7	3.4
	Total	WY	7.2	9.3	18.9	9.9	8.6	10.9	21.2	13.1	10.0	10.4	19.8	10.5	11.5	10.9	23.0	10.0	11.6	9.8	21.7	16.3	13.2	4.9
		NM	13.6	9.5	20.7	9.5	11.2	11.5	23.3	10.9	8.2	8.0	17.5	10.1	7.7	11.5	15.9	16.4	40.1	11.2	25.7	10.0	14.6	7.9
		AK	7.6	12.4	15.4	13.6	8.2	12.9	14.7	12.4	8.0	15.0	15.3	10.1	10.6	9.9	15.0	11.7	8.8	12.4	16.5	13.9	12.2	2.8
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	6.6	7.2	11.4	7.3	6.5	14.3	12.0	7.2	9.1	3.0
		SD	8.1	12.2	24.4	13.7	8.3	14.0	26.7	15.8	9.9	11.6	24.3	13.1	9.1	10.8	24.0	13.0	8.3	12.9	25.3	12.0	14.9	6.3
		MN	9.0	8.6	16.3	15.9	10.3	11.0	16.6	17.9	9.9	12.4	17.0	14.6	9.3	11.8	16.8	16.7	9.0	9.9	16.9	14.9	13.2	3.4
		NE	5.1	9.4	18.8	10.5	10.4	8.7	18.9	10.7	6.7	7.6	19.0	9.1	6.4	7.3	17.9	17.1	5.8	7.2	18.0	9.7	11.2	5.0
		Total	8.8	9.7	18.3	13.1	10.0	11.1	19.1	14.5	8.9	10.9	18.0	12.1	8.2	9.8	16.1	13.5	12.0	11.2	17.7	11.6	12.7	3.4
SIC Not Available	SIC Not Available	WY	31.7	23.0	30.9	58.6	34.7	21.5	30.3	52.8	18.4	36.3	22.4	53.6	17.4	27.4	33.6	55.0	46.5	28.7	57.3	84.7	38.2	17.4
		NM	57.1	0.0	56.3	80.0	45.5	77.3	92.3	31.3	40.2	48.7	44.4	51.9	31.3	41.9	61.0	66.0	52.7	45.8	39.8	36.3	50.0	20.0
		AK	43.5	41.3	50.4	64.5	33.7	36.3	44.0	44.1	39.7	35.6	43.6	50.5	38.6	41.6	46.8	38.2	32.5	33.5	33.7	50.4	42.1	7.8
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	54.2	38.6	39.2	45.6	28.0	31.8	36.5	33.6	38.4	8.3
		SD	21.6	24.1	18.5	17.7	11.9	18.6	18.8	23.6	11.3	20.2	16.2	26.5	10.4	25.0	18.2	23.4	13.6	79.6	43.2	60.2	25.1	17.2
		MN	23.4	21.7	17.3	23.0	22.4	18.6	19.9	23.3	19.9	25.4	23.7	22.7	23.8	21.1	21.0	24.7	16.4	16.6	18.8	20.1	21.2	2.7
		NE	22.3	24.4	21.4	26.9	25.2	28.7	19.8	22.5	15.8	14.4	16.2	24.1	20.2	16.6	18.2	27.2	19.1	25.8	14.1	32.7	21.8	5.1
		Total	23.4	21.8	17.7	23.6	22.5	19.0	20.1	23.6	20.2	25.3	23.7	23.8	24.0	21.8	22.3	25.8	17.2	17.9	22.4	24.9	22.1	2.6
	Total	WY	31.7	23.0	30.9	58.6	34.7	21.5	30.3	52.8	18.4	36.3	22.4	53.6	17.4	27.4	33.6	55.0	46.5	28.7	57.3	84.7	38.2	17.4
		NM	57.1	0.0	56.3	80.0	45.5	77.3	92.3	31.3	40.2	48.7	44.4	51.9	31.3	41.9	61.0	66.0	52.7	45.8	39.8	36.3	50.0	20.0
		AK	43.5	41.3	50.4	64.5	33.7	36.3	44.0	44.1	39.7	35.6	43.6	50.5	38.6	41.6	46.8	38.2	32.5	33.5	33.7	50.4	42.1	7.8
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	54.2	38.6	39.2	45.6	28.0	31.8	36.5	33.6	38.4	8.3
		SD	21.6	24.1	18.5	17.7	11.9	18.6	18.8	23.6	11.3	20.2	16.2	26.5	10.4	25.0	18.2	23.4	13.6	79.6	43.2	60.2	25.1	17.2
		MN	23.4	21.7	17.3	23.0	22.4	18.6	19.9	23.3	19.9	25.4	23.7	22.7	23.8	21.1	21.0	24.7	16.4	16.6	18.8	20.1	21.2	2.7
		NE	22.3	24.4	21.4	26.9	25.2	28.7	19.8	22.5	15.8	14.4	16.2	24.1	20.2	16.6	18.2	27.2	19.1	25.8	14.1	32.7	21.8	5.1
		Total	23.4	21.8	17.7	23.6	22.5	19.0	20.1	23.6	20.2	25.3	23.7	23.8	24.0	21.8	22.3	25.8	17.2	17.9	22.4	24.9	22.1	2.6
Total	Total	WY	18.1	21.8	27.8	25.9	18.8	23.2	28.4	29.0	20.5	25.6	29.1	25.6	20.7	23.5	28.2	26.1	22.0	26.7	32.2	28.0	25.1	3.8
		NM	22.6	24.5	27.2	29.3	23.1	27.1	29.8	30.1	18.1	21.3	23.7	24.0	19.1	21.9	25.2	26.4	28.4	23.7	27.7	24.0	24.9	3.4
		AK	17.3	22.9	29.6	25.0	17.2	22.2	28.5	25.3	18.0	23.1	29.5	25.7	17.9	22.4	29.6	25.0	17.9	22.0	29.0	25.1	23.7	4.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	19.4	22.2	22.9	22.9	19.0	23.1	22.8	23.3	22.0	1.7
		SD	14.5	18.3	22.5	19.7	14.8	18.8	23.1	22.6	15.6	18.9	22.8	20.5	15.5	19.0	22.8	20.4	15.0	18.8	22.5	19.2	19.3	2.9
		MN	15.9	19.8	20.6	22.4	17.2	19.8	21.2	21.6	16.2	20.4	21.3	22.4	17.3	19.3	21.0	21.9	16.4	18.5	18.9	22.1	19.7	2.2
		NE	15.0	17.8	21.0	19.4	15.3	18.7	21.8	19.8	14.6	17.5	20.7	19.3	15.6	17.7	20.5	19.2	14.9	17.0	19.5	19.9	18.3	2.2
		Total	16.8	20.3	22.7	23.0	17.7	20.9	23.4	23.2	16.4	20.3	22.5	22.3	17.8	20.3	22.6	22.4	18.3	20.3	22.0	22.5	20.8	2.3

N/A-Not Available.
ND-Not Disclosable.
SIC-Standard Industrial Code.

Figure 2b-1: Exit Rates 1997-2001, Manufacturing Durable and Nondurable Goods and Communication & Public Utilities

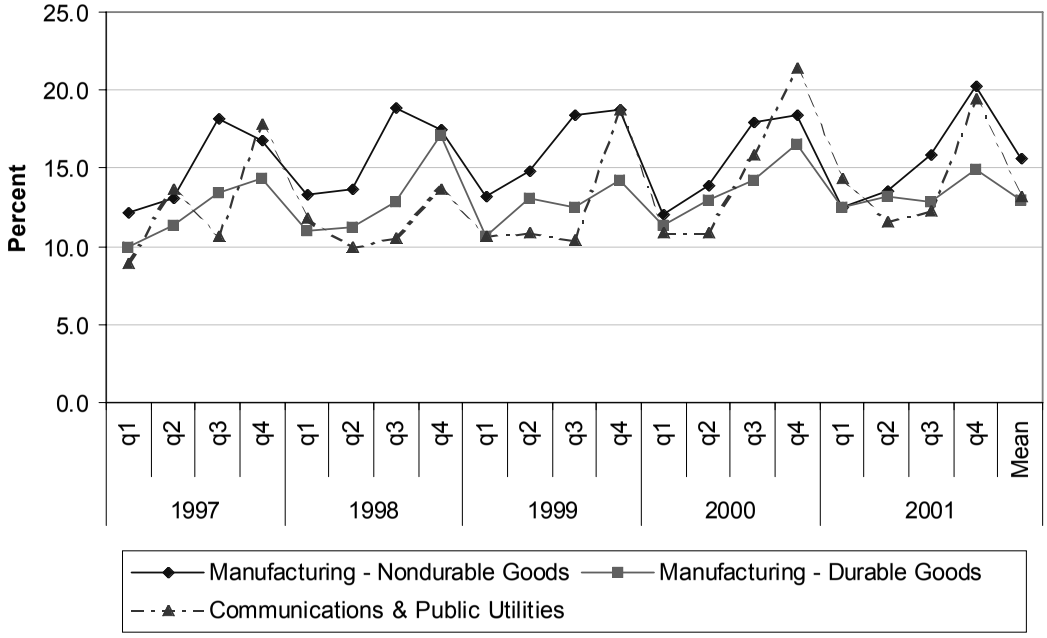


Figure 2b-2: Exit Rates by State 1997-2001, Communications & Public Utilities

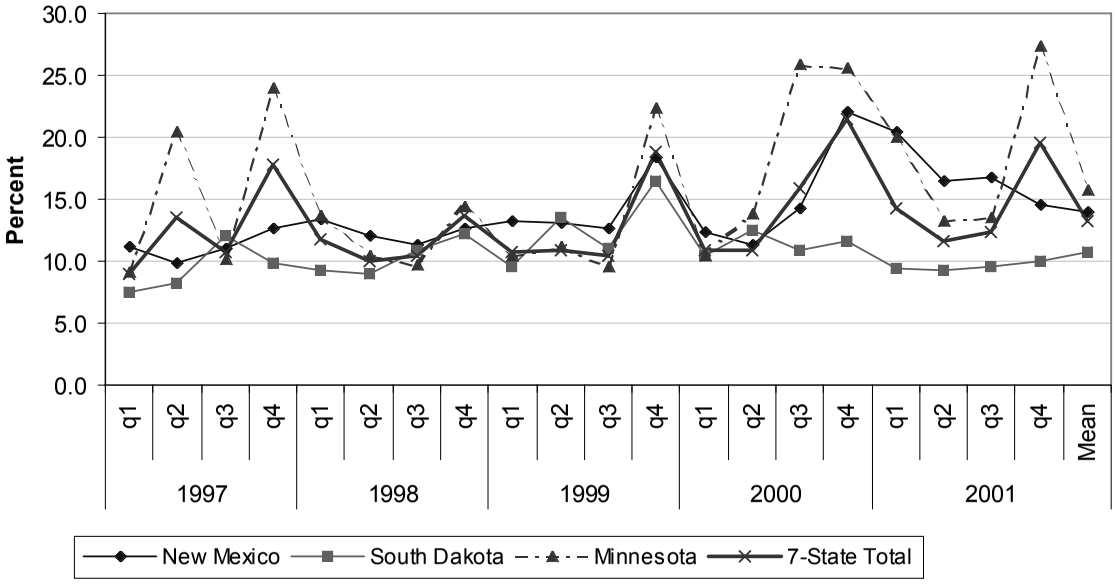


Figure 2b-3: Exit Rates by State 1997-2001, Hotels & Other Lodging Places

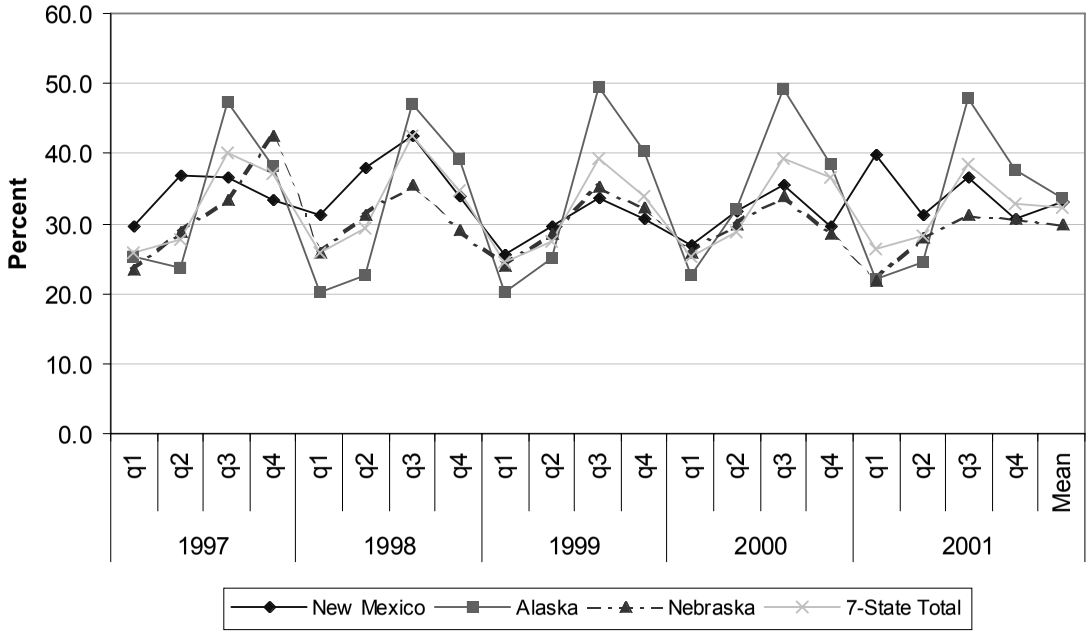


Figure 2b-4: Exit Rates Four States 1997-2001, Nursing Care Facilities

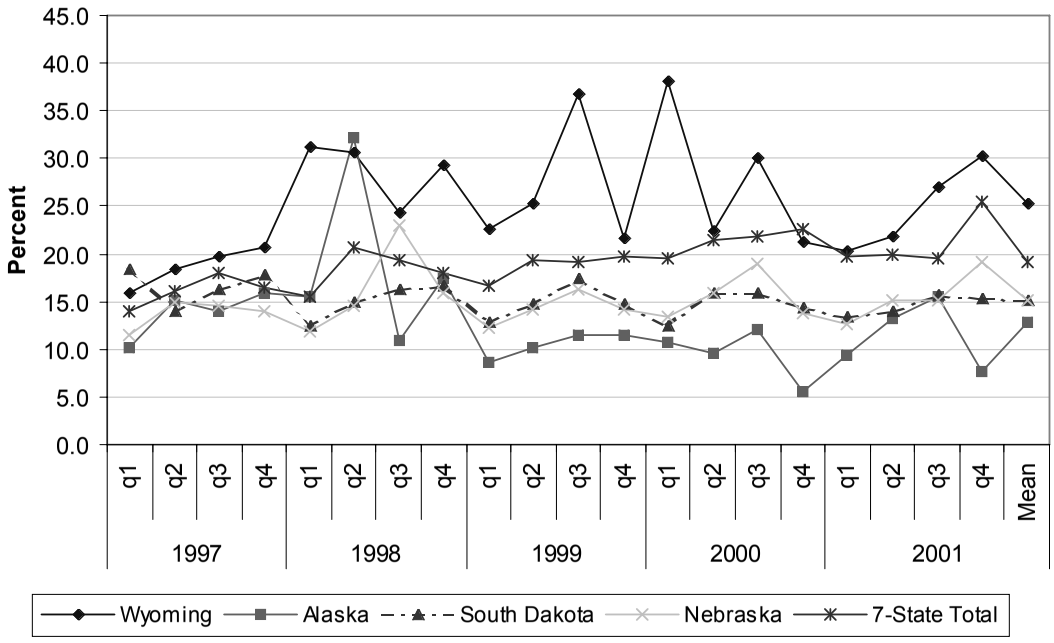


Table 2c: Entry Rates; Seven State Comparison

			1997				1998				1999				2000				2001				Mean	StDev
Industry	Sub-Industry	State	q1	q2	q3	q4	q1	q2	q3	q4	q1	q2	q3	q4	q1	q2	q3	q4	q1	q2	q3	q4		
Agriculture, Forestry, Fishing	Agriculture, Forestry, Fishing	WY	24.4	48.9	26.6	25.1	23.0	49.6	26.9	23.0	29.4	51.0	31.5	25.0	27.4	45.6	28.0	23.4	27.3	46.4	29.9	27.4	32.0	10.0
		NM	28.3	55.7	52.7	33.1	27.6	44.1	39.7	33.1	29.1	49.4	48.4	40.3	31.7	55.0	50.9	37.2	26.4	53.0	55.4	35.4	41.3	10.5
		AK	34.6	52.5	31.8	21.1	24.1	53.9	31.5	20.0	22.0	52.9	30.0	22.6	22.5	55.3	32.7	19.9	30.0	56.2	32.5	22.2	33.4	13.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	28.3	34.7	26.7	20.5	27.8	33.7	24.0	21.1	27.1	5.2
		SD	27.7	38.7	24.8	23.5	24.2	37.9	25.8	23.7	25.9	37.6	26.4	23.8	25.5	36.3	26.2	23.3	22.9	38.7	25.4	23.8	28.1	5.9
		MN	24.4	46.7	32.5	23.3	24.2	45.8	32.2	24.8	24.6	46.0	32.7	27.9	23.4	43.4	29.1	22.8	21.5	43.2	27.1	21.9	30.9	9.0
		NE	20.8	34.1	47.0	22.6	20.4	35.0	44.1	19.9	18.4	32.6	43.6	20.7	19.7	33.4	40.8	19.4	19.4	32.6	41.1	18.0	29.2	10.2
		Total	25.2	47.6	43.4	27.1	24.3	43.3	36.9	27.2	25.0	44.5	39.5	30.1	25.7	42.9	36.5	25.5	23.8	41.9	36.1	24.4	33.5	8.4
	Total	WY	24.4	48.9	26.6	25.1	23.0	49.6	26.9	23.0	29.4	51.0	31.5	25.0	27.4	45.6	28.0	23.4	27.3	46.4	29.9	27.4	32.0	10.0
		NM	28.3	55.7	52.7	33.1	27.6	44.1	39.7	33.1	29.1	49.4	48.4	40.3	31.7	55.0	50.9	37.2	26.4	53.0	55.4	35.4	41.3	10.5
		AK	34.6	52.5	31.8	21.1	24.1	53.9	31.5	20.0	22.0	52.9	30.0	22.6	22.5	55.3	32.7	19.9	30.0	56.2	32.5	22.2	33.4	13.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	28.3	34.7	26.7	20.5	27.8	33.7	24.0	21.1	27.1	5.2
		SD	27.7	38.7	24.8	23.5	24.2	37.9	25.8	23.7	25.9	37.6	26.4	23.8	25.5	36.3	26.2	23.3	22.9	38.7	25.4	23.8	28.1	5.9
		MN	24.4	46.7	32.5	23.3	24.2	45.8	32.2	24.8	24.6	46.0	32.7	27.9	23.4	43.4	29.1	22.8	21.5	43.2	27.1	21.9	30.9	9.0
		NE	20.8	34.1	47.0	22.6	20.4	35.0	44.1	19.9	18.4	32.6	43.6	20.7	19.7	33.4	40.8	19.4	19.4	32.6	41.1	18.0	29.2	10.2
		Total	25.2	47.6	43.4	27.1	24.3	43.3	36.9	27.2	25.0	44.5	39.5	30.1	25.7	42.9	36.5	25.5	23.8	41.9	36.1	24.4	33.5	8.4
Mining	Metal Mining	WY	9.1	20.1	13.8	11.9	19.6	18.8	17.1	7.1	11.2	19.5	24.8	23.1	18.1	31.5	28.2	11.7	15.9	21.8	19.1	21.2	18.2	6.2
		NM	4.0	7.2	7.3	6.4	1.8	3.1	4.3	2.0	4.7	3.4	3.1	5.1	10.8	7.3	5.1	4.5	4.9	2.7	1.9	3.3	4.6	2.3
		AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		SD	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		MN	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		NE	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		Total	3.8	10.7	6.4	4.4	4.1	8.9	5.8	6.0	4.0	8.6	5.0	9.7	4.8	7.6	6.2	3.1	4.0	6.7	4.4	7.2	6.1	2.2
	Coal Mining	WY	8.3	29.8	13.6	11.5	15.2	20.7	6.2	7.7	14.8	12.1	10.7	11.6	6.9	9.6	5.8	5.7	6.5	13.4	10.2	6.9	11.4	5.8
		NM	12.4	4.5	8.0	2.2	32.2	5.5	2.5	2.1	4.3	28.2	2.8	49.8	4.7	3.0	6.2	5.2	8.3	33.9	6.2	4.8	11.3	13.4
		AK	0.8	4.1	1.6	3.3	0.9	6.4	1.6	1.6	0.9	4.1	2.4	3.3	0.8	2.4	3.9	2.4	1.6	3.9	6.1	1.6	2.7	1.7
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	17.4	10.9	19.8	9.8	13.7	16.6	15.3	7.9	13.9	4.1
		SD	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		MN	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		NE	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		Total	9.5	22.8	11.9	9.3	19.4	16.8	5.1	6.1	12.2	16.2	9.4	21.1	6.8	8.0	6.6	5.8	7.0	18.5	9.4	6.3	11.4	5.7
	Oil & Gas Extraction	WY	23.9	28.0	36.7	25.5	24.6	20.8	23.2	19.6	19.3	25.6	32.8	28.6	25.0	23.5	29.1	26.7	31.0	35.5	31.6	27.2	26.9	4.9
		NM	23.6	28.3	28.6	20.6	18.5	17.8	16.3	17.1	15.6	23.1	22.7	20.9	24.4	24.3	24.9	30.2	24.8	28.2	32.2	26.0	23.4	4.8
		AK	13.3	17.8	20.6	11.3	16.1	17.6	14.4	8.2	11.1	22.9	11.1	13.2	22.0	28.2	23.7	14.3	16.2	18.1	12.4	10.0	16.1	5.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	17.6	16.6	19.2	19.5	21.5	19.8	17.1	12.9	18.0	2.6
		SD	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		MN	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		NE	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		Total	20.9	25.1	28.7	19.4	19.6	18.6	17.7	14.9	15.0	23.6	22.4	21.6	21.0	21.6	22.9	22.2	23.0	24.0	22.0	17.8	21.1	3.3
	Nonmetallic Minerals Mining	WY	8.8	26.4	9.3	14.9	20.1	7.8	6.4	4.4	21.3	13.1	7.4	10.5	7.8	14.7	6.9	5.3	5.7	11.3	7.4	5.2	10.7	6.0
		NM	35.0	9.5	8.8	6.6	7.1	6.6	7.2	7.2	9.5	23.6	27.8	8.5	7.4	12.1	9.2	8.3	8.0	7.9	11.2	6.6	11.4	7.9
		AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	11.3	14.6	14.1	17.8	12.0	14.6	12.9	14.8	14.0	2.0
		SD	7.4	32.0	16.6	5.7	5.3	31.3	20.0	6.3	9.6	27.3	14.4	7.7	11.7	28.2	18.0	6.6	10.0	32.5	13.9	7.2	15.6	9.7
		MN	11.5	55.4	18.9	18.6	18.6	40.6	13.1	16.6	18.9	40.6	18.7	11.8	8.5	34.0	21.4	8.5	21.3	34.2	13.6	8.9	21.7	12.7
		NE	6.8	20.9	9.1	8.2	11.5	23.1	14.0	6.1	6.4	21.4	12.5	5.8	7.9	19.0	9.8	2.5	9.1	23.2	12.9	3.6	11.7	6.5
		Total	15.6	31.2	12.9	13.4	14.9	22.3	12.1	9.2	15.9	25.0	16.7	10.1	9.4	21.0	14.0	9.6	11.4	20.7	12.5	8.8	15.3	6.0

N/A-Not Available.
ND-Not Disclosable.

Table 2c: Entry Rates; Seven State Comparison

	Total	WY	17.0	27.9	25.7	20.1	21.4	18.6	15.8	13.5	18.1	19.1	22.9	21.6	17.8	18.8	20.5	18.9	22.3	27.6	24.2	20.6	20.6	3.7
		NM	20.4	21.0	21.7	15.6	16.0	13.3	12.2	12.6	12.1	20.7	19.4	20.8	19.4	19.3	19.8	23.8	20.0	24.3	25.1	20.0	18.9	4.0
		AK	13.0	20.2	20.0	11.5	14.8	18.9	14.9	8.3	11.1	23.3	12.0	12.7	20.4	27.6	22.8	13.1	15.5	19.0	12.9	9.9	16.1	5.1
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	17.1	16.3	18.8	19.2	20.8	19.4	16.7	13.0	17.7	2.4
		SD	7.0	17.4	10.7	5.2	3.9	17.0	13.4	5.3	7.0	17.2	11.4	20.5	7.9	18.3	12.6	6.0	10.9	29.1	11.0	6.4	11.9	6.4
		MN	4.2	22.0	7.7	6.8	7.4	18.2	6.5	10.5	5.1	15.9	6.6	8.6	2.7	12.2	8.4	3.6	6.2	12.2	5.9	7.9	8.9	5.0
		NE	14.5	21.1	10.8	11.8	12.0	20.9	14.8	10.2	7.6	20.2	13.4	9.1	10.1	19.7	10.9	5.3	10.3	21.2	14.5	6.7	13.3	5.0
		Total	15.2	22.8	20.1	14.5	15.8	17.0	13.2	11.4	12.6	20.0	16.8	17.6	16.6	18.9	18.7	17.6	18.9	21.6	18.6	15.1	17.2	3.0
Construction	General Building	WY	27.1	44.7	38.3	33.0	28.7	43.6	36.4	30.9	31.4	45.3	39.1	29.8	31.5	36.8	32.5	29.5	27.4	42.3	36.5	31.7	34.8	5.8
	Contractors	NM	27.7	40.8	36.3	25.2	28.5	28.7	28.7	26.1	31.1	34.1	34.0	29.1	30.3	36.0	32.2	30.8	30.3	34.2	35.6	26.6	31.3	4.0
		AK	28.4	50.5	44.5	32.1	33.3	46.8	43.9	33.5	32.5	47.5	42.1	31.1	34.3	45.0	41.8	30.7	27.6	50.7	43.0	32.9	38.6	7.6
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	30.3	32.9	31.3	26.6	36.2	31.6	28.9	25.8	30.5	3.4
		SD	22.5	38.9	33.4	28.9	23.6	40.7	29.1	26.3	23.7	39.3	31.2	25.0	23.5	37.9	28.8	23.4	20.5	39.8	30.0	24.7	29.6	6.6
		MN	18.4	32.3	23.2	21.1	19.9	30.9	25.4	21.2	20.4	30.5	24.1	20.8	20.2	29.1	22.4	21.9	18.0	27.9	24.2	19.3	23.6	4.4
		NE	19.4	31.1	24.8	22.8	22.9	31.6	23.8	20.4	19.4	28.9	23.9	20.5	21.5	30.7	25.8	17.7	18.3	28.5	21.0	19.2	23.6	4.5
		Total	22.5	36.0	30.6	24.8	24.4	33.6	28.6	24.4	24.5	34.3	29.6	24.4	25.7	33.2	28.4	24.8	25.1	32.9	29.1	23.6	28.0	4.2
	Heavy	WY	22.2	43.2	38.2	22.3	20.8	44.9	33.7	24.5	26.4	44.8	33.3	32.0	27.5	42.5	36.8	24.8	34.5	52.6	42.8	35.2	34.2	9.1
	Construction	NM	23.5	34.9	33.9	24.7	23.1	31.7	29.7	23.6	27.6	33.6	30.5	22.5	26.9	33.7	32.5	24.5	27.5	34.5	34.8	28.0	29.1	4.4
		AK	21.7	58.3	35.9	20.4	34.3	53.3	37.2	22.8	35.6	54.3	37.7	24.9	40.6	56.8	35.2	22.3	49.4	49.9	37.5	18.6	37.3	12.9
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	31.1	29.2	27.7	25.4	32.6	31.0	28.0	23.3	28.5	3.1
		SD	19.8	57.4	36.6	22.2	16.7	56.0	36.6	25.3	20.5	55.1	35.7	19.4	19.9	53.5	31.8	15.8	18.7	54.5	31.3	16.4	32.2	15.3
		MN	10.3	44.8	21.9	11.6	12.1	46.5	20.4	14.0	13.9	46.3	22.7	13.6	12.5	43.3	16.7	11.9	11.9	44.1	17.7	11.4	22.4	13.9
		NE	21.1	47.5	30.2	23.2	22.5	46.2	32.1	21.5	20.9	41.5	30.0	18.2	25.3	36.1	21.8	15.0	18.1	44.8	25.0	20.8	28.1	10.1
		Total	17.8	46.7	29.8	18.4	19.1	44.3	27.8	19.6	21.6	44.4	28.6	19.6	23.8	40.2	26.2	19.0	24.9	42.2	27.6	20.0	28.1	9.9
	Special Trade	WY	29.9	44.7	36.2	30.3	28.7	45.2	34.6	30.0	30.3	46.6	38.3	31.9	30.3	39.7	33.0	26.9	28.7	45.0	37.4	32.3	35.0	6.3
	Construction	NM	26.4	37.1	35.7	24.8	27.0	28.7	26.7	23.3	28.7	31.3	29.4	26.4	28.5	30.9	30.3	25.8	27.3	32.6	37.7	25.6	29.2	4.0
		AK	25.3	48.1	38.8	26.7	27.1	47.9	39.2	28.3	26.5	46.7	39.7	26.7	27.2	45.7	36.6	26.2	27.6	47.5	36.9	25.9	34.7	8.9
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	26.6	28.5	27.5	23.3	28.5	31.4	28.1	21.7	27.0	3.1
		SD	19.3	36.5	26.7	22.7	19.9	35.6	26.3	21.0	20.1	34.4	25.9	20.9	23.3	34.0	24.7	20.1	21.5	36.8	27.4	20.6	25.9	6.2
		MN	17.4	34.0	23.5	18.8	18.6	33.3	23.9	19.8	18.8	33.5	24.2	18.9	20.0	31.6	21.6	18.0	18.8	31.6	22.3	17.3	23.3	6.0
		NE	21.9	29.4	23.1	19.6	19.6	30.4	24.1	19.2	19.6	27.4	21.5	18.2	19.2	26.2	20.5	15.9	17.6	27.5	20.1	16.3	21.9	4.3
		Total	21.3	35.4	27.8	21.5	21.5	33.6	26.2	21.5	21.8	33.7	26.5	21.3	23.3	31.3	25.0	20.5	22.7	32.7	26.6	20.3	25.7	5.1
	Total	WY	26.6	44.1	37.4	27.9	26.0	44.8	34.7	28.2	29.1	45.6	36.6	31.5	29.6	40.2	34.4	26.7	30.1	46.8	39.1	33.1	34.6	6.9
		NM	26.2	37.0	35.5	24.9	26.6	29.4	27.0	24.1	29.1	32.5	30.9	26.3	28.6	32.9	31.3	26.8	28.2	33.5	36.5	26.4	29.7	3.9
		AK	25.5	51.5	39.7	26.8	30.6	49.0	40.0	28.8	30.2	48.7	40.0	27.7	31.9	48.2	37.8	26.7	32.4	49.0	38.8	26.6	36.5	9.0
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	28.3	29.6	28.3	24.4	31.1	31.4	28.2	22.8	28.0	3.0
		SD	20.4	41.9	31.0	24.5	20.6	41.3	29.4	23.5	21.3	40.6	29.8	21.8	22.8	39.7	27.6	20.0	20.7	41.5	29.0	20.9	28.4	8.2
		MN	16.4	35.9	23.1	17.8	17.8	35.5	23.5	18.9	18.4	35.3	23.9	18.3	19.0	33.3	20.8	17.7	17.7	33.1	21.9	16.7	23.3	7.1
		NE	21.2	32.9	24.7	20.9	20.8	33.3	25.4	19.9	19.8	30.2	23.6	18.7	20.6	28.9	21.9	16.2	17.8	30.5	21.1	17.6	23.3	5.2
		Total	20.9	37.8	28.9	21.6	21.8	35.9	27.0	21.8	22.4	36.1	27.7	21.7	23.9	33.6	26.0	21.2	23.7	34.7	27.4	21.0	26.8	5.8
Manufacturing	Manufacturing -	WY	14.5	16.8	16.5	14.8	9.3	18.6	15.7	17.5	15.3	19.3	23.7	14.9	11.4	29.8	16.4	18.4	12.0	21.7	19.6	20.4	17.3	4.6
	Nondurable	NM	14.9	20.1	30.8	16.3	15.7	17.6	28.5	16.0	19.3	14.7	19.1	17.6	17.8	19.5	27.0	15.7	16.2	24.2	30.3	16.0	19.9	5.3
	Goods	AK	44.5	41.9	43.4	14.0	49.0	37.0	45.3	15.8	47.5	33.4	49.8	13.8	41.6	37.4	44.2	14.9	41.0	35.4	44.5	12.2	35.3	13.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	16.1	14.7	16.3	17.7	21.4	14.7	15.9	15.8	16.6	2.2
		SD	25.4	15.0	17.0	16.2	12.0	15.3	18.0	16.4	16.4	20.0	17.5	19.4	14.7	16.2	17.7	16.3	16.0	15.8	15.7	14.1	16.8	2.7
		MN	14.4	12.7	13.7	12.2	12.0	13.3	14.5	12.0	10.9	12.7	16.7	13.6	15.1	14.0	12.8	11.6	13.6	11.5	10.5	9.3	12.9	1.7
		NE	14.3	12.3	14.1	13.5	13.3	15.7	13.8	15.2	13.3	14.1	14.3	13.4	14.8	14.0	13.3	12.8	13.8	13.5	11.5	13.2	13.7	0.9
		Total	16.7	15.2	17.5	13.1	14.3	15.7	17.7	13.5	14.2	14.9	19.1	14.2	16.3	15.9	16.3	13.6	16.2	14.4	14.9	12.0	15.3	1.7

N/A-Not Available.
ND-Not Disclosable.

Table 2c: Entry Rates; Seven State Comparison

	Manufacturing -	WY	16.7	21.4	21.3	17.8	15.9	25.2	20.6	17.3	16.5	23.0	22.4	20.6	21.5	23.7	23.7	19.7	18.4	27.2	24.8	21.5	21.0	3.2
	Durable Goods	NM	12.5	17.3	15.8	9.7	9.9	15.1	11.3	10.2	17.1	14.7	12.9	12.0	13.5	15.7	14.7	12.9	13.8	12.7	17.3	11.6	13.5	2.4
		AK	26.9	43.5	28.8	20.6	20.6	39.9	25.0	20.8	23.0	42.5	26.9	23.4	27.7	39.5	26.2	19.6	21.6	35.4	23.8	18.0	27.7	8.0
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	19.1	13.6	15.2	11.7	12.8	11.9	11.4	10.9	13.3	2.7
		SD	11.7	15.3	12.5	11.8	9.7	13.9	11.7	12.5	28.0	12.6	11.1	15.1	10.9	12.7	11.2	10.7	14.6	11.2	12.9	7.5	12.9	4.0
		MN	11.8	12.5	11.8	13.9	12.4	13.4	11.3	10.5	14.4	14.1	11.4	12.4	12.4	16.7	13.4	12.6	14.8	12.2	9.6	7.3	12.4	2.0
		NE	14.0	11.2	11.7	10.3	9.8	10.8	10.2	8.7	9.1	11.2	10.6	10.7	9.8	11.8	10.9	13.5	8.2	9.7	8.1	7.0	10.4	1.7
		Total	12.4	13.4	12.5	12.9	11.7	13.6	11.5	10.6	15.2	13.9	11.7	12.5	13.9	15.3	13.7	12.5	13.5	12.1	10.9	8.7	12.6	1.6
	Total	WY	15.5	18.8	18.5	16.1	12.1	21.5	17.9	17.4	15.8	20.9	23.2	17.5	16.1	27.2	19.6	18.9	14.8	24.1	22.1	20.9	18.9	3.6
		NM	13.4	18.2	21.7	12.3	12.0	16.0	17.9	12.5	17.9	14.7	15.1	14.0	14.9	16.9	19.0	13.9	14.6	16.6	21.9	13.2	15.8	2.9
		AK	42.0	42.1	41.5	15.4	44.9	37.4	42.6	16.9	44.2	34.9	46.8	15.8	39.3	37.8	41.8	15.9	37.9	35.4	42.0	13.3	34.4	11.6
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	18.1	14.0	15.6	13.7	15.7	12.8	13.0	12.6	14.4	1.9
		SD	16.5	15.2	14.0	13.3	10.4	14.3	13.8	13.8	24.2	15.0	13.3	16.5	12.2	13.8	13.4	12.7	15.1	12.8	13.9	10.0	14.2	2.9
		MN	12.9	12.6	12.7	13.2	12.2	13.4	12.7	11.1	12.9	13.5	13.6	12.9	13.5	15.6	13.1	12.2	14.3	11.9	10.0	8.2	12.6	1.5
		NE	14.2	11.8	13.0	12.0	11.6	13.4	12.1	12.2	11.3	12.7	12.6	12.1	12.4	12.9	12.2	13.1	11.2	11.8	10.0	10.5	12.2	1.0
		Total	14.3	14.2	14.8	13.0	12.8	14.5	14.3	11.9	14.8	14.3	15.0	13.3	14.9	15.5	14.8	13.0	14.6	13.1	12.6	10.1	13.8	1.3
TCPU*	Transportation	WY	20.2	23.7	23.8	24.3	19.6	25.3	22.5	23.6	20.2	27.8	24.1	23.8	21.9	24.0	22.6	23.3	20.8	28.1	28.2	23.8	23.6	2.5
		NM	15.9	23.6	26.1	19.6	17.3	18.6	18.8	18.4	16.6	21.1	21.0	21.1	17.5	20.8	21.9	19.4	17.9	18.9	27.9	17.6	20.0	3.1
		AK	15.6	30.9	18.5	15.0	16.1	29.3	19.0	15.4	15.7	29.7	18.2	13.0	15.5	30.2	17.4	13.2	14.6	29.6	18.0	11.3	19.3	6.6
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	15.4	18.4	16.9	14.2	16.5	15.5	15.6	13.5	15.8	1.5
		SD	18.1	20.7	19.6	20.4	18.5	21.9	19.4	19.6	18.9	20.9	19.1	20.6	20.7	19.7	18.9	19.1	16.8	19.8	17.4	17.4	19.4	1.3
		MN	15.3	21.9	15.3	16.5	17.3	15.4	20.7	17.2	13.2	15.5	15.7	17.4	15.5	17.9	16.2	14.9	20.1	19.2	12.4	12.0	16.5	2.6
		NE	18.1	19.1	17.9	17.6	17.0	18.6	18.5	18.2	17.9	18.3	18.9	17.8	18.5	20.2	19.0	17.6	19.2	19.4	18.2	17.5	18.4	0.8
		Total	16.3	22.6	18.0	17.4	17.3	18.9	19.9	17.7	15.4	19.1	17.7	17.8	16.5	20.1	17.7	15.8	18.4	19.8	16.4	14.1	17.8	1.9
	Communications	WY	12.1	10.2	9.6	8.6	9.9	17.9	10.2	10.9	13.6	14.1	12.5	13.0	9.5	10.6	8.4	8.9	9.6	13.7	13.6	14.1	11.6	2.5
	& Public Utilities	NM	13.1	11.4	11.2	12.6	11.8	10.7	9.8	10.6	15.0	19.2	13.8	11.9	18.9	13.8	13.5	15.5	24.0	14.5	19.8	15.3	14.3	3.7
		AK	11.7	15.9	14.0	15.0	21.5	20.9	16.5	13.4	13.4	24.8	15.0	17.2	21.1	15.2	12.5	10.5	14.7	15.4	13.0	12.8	15.7	3.7
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	14.4	14.4	12.7	11.4	21.7	9.4	9.5	9.2	12.8	4.2
		SD	8.6	11.9	9.8	13.6	7.7	12.9	10.2	8.8	12.8	12.2	11.6	9.4	16.9	16.4	10.4	10.1	9.0	11.4	8.6	9.2	11.1	2.5
		MN	12.9	11.0	20.8	9.4	25.2	15.4	14.6	10.5	14.0	13.4	11.3	12.7	21.3	12.3	15.3	24.8	28.1	18.5	8.9	11.8	15.6	5.6
		NE	7.6	7.6	7.1	7.4	9.4	8.6	6.5	6.4	10.5	8.2	6.2	7.0	12.9	9.2	6.9	6.4	10.5	8.0	6.3	5.7	7.9	1.8
		Total	11.4	10.8	14.3	10.2	17.0	13.5	11.7	9.8	13.3	14.4	11.2	11.7	17.1	13.0	12.5	15.0	21.0	13.2	10.6	10.7	13.1	2.8
	Total	WY	16.4	17.5	17.5	17.5	15.5	22.1	17.2	18.1	17.2	22.0	19.3	19.2	16.4	18.2	16.5	17.2	16.1	22.2	22.4	19.7	18.4	2.2
		NM	14.7	17.9	19.7	16.4	14.8	15.0	14.6	14.9	15.8	20.2	17.5	16.7	18.2	17.3	17.8	17.5	21.0	16.6	23.7	16.4	17.3	2.4
		AK	14.6	27.4	17.4	15.0	17.5	27.3	18.4	14.9	15.1	28.4	17.4	14.2	17.2	26.3	16.1	12.5	14.6	25.9	16.7	11.7	18.4	5.4
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	14.9	16.6	15.0	13.0	18.8	12.8	12.9	11.5	14.4	2.4
		SD	14.6	17.5	15.9	17.8	14.3	18.5	15.8	15.4	16.5	17.6	16.2	16.4	19.2	18.4	15.7	15.7	13.9	16.6	14.1	14.3	16.2	1.6
		MN	14.5	18.7	16.9	14.4	19.6	15.4	18.9	15.2	13.4	14.8	14.4	16.0	17.3	16.2	16.0	17.9	22.6	19.0	11.4	11.9	16.2	2.7
		NE	14.3	15.1	14.1	14.0	14.3	15.1	14.4	14.2	15.4	15.0	14.8	14.2	16.6	16.6	15.1	14.0	16.4	15.8	14.4	13.8	14.9	0.9
		Total	14.6	18.7	16.8	15.0	17.2	17.1	17.2	15.1	14.7	17.5	15.5	15.7	16.8	17.5	15.8	15.5	19.4	17.4	14.3	12.9	16.2	1.6
Wholesale	Wholesale -	WY	15.5	18.4	18.4	15.8	15.3	17.6	14.8	14.1	17.5	20.1	20.4	17.0	20.6	15.1	16.0	12.9	15.3	20.7	22.0	13.5	17.1	2.7
Trade	Durable Goods	NM	15.6	22.2	19.2	14.7	15.2	15.5	16.2	13.9	17.0	17.7	15.7	13.8	15.9	18.8	16.3	14.4	15.1	18.2	21.0	12.6	16.5	2.4
		AK	16.6	20.8	17.4	16.5	14.3	17.9	15.3	12.9	12.5	16.8	16.2	14.4	16.3	19.5	20.5	15.0	16.2	19.6	15.5	13.3	16.4	2.4
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	16.1	15.6	15.1	12.6	15.9	15.2	13.2	11.7	14.4	1.7
		SD	12.0	15.3	16.9	12.4	12.0	12.9	14.0	11.7	14.2	13.1	14.6	11.5	12.4	13.5	12.6	10.8	20.5	13.6	11.2	10.2	13.3	2.3
		MN	13.0	13.3	14.9	14.3	18.2	14.6	12.7	12.3	13.1	14.0	12.7	13.2	14.2	13.2	12.2	11.9	13.9	11.5	10.2	9.9	13.2	1.8
		NE	12.8	13.7	12.8	12.5	13.2	13.7	12.7	11.6	12.6	12.2	12.6	10.6	11.5	15.1	11.9	10.5	10.5	10.7	9.5	9.1	12.0	1.5
		Total	13.4	14.8	15.3	14.1	16.5	14.6	13.2	12.4	13.6	14.3	13.4	12.9	14.4	14.6	13.4	12.1	14.4	13.2	12.1	10.5	13.7	1.3

N/A-Not Available.

ND-Not Disclosable.

*Transportation, Communications, & Public Utilities.

Table 2c: Entry Rates; Seven State Comparison

	Wholesale -	WY	19.9	21.8	20.0	20.1	18.9	24.5	22.2	18.5	18.4	26.6	20.9	19.8	19.5	20.6	20.4	17.8	19.9	23.1	24.2	20.5	20.9	2.3
	Nondurable	NM	14.5	21.7	23.3	17.1	14.9	16.8	17.4	16.3	14.9	18.6	19.9	17.9	19.2	23.1	22.2	19.4	17.7	24.4	29.5	15.1	19.2	3.9
	Goods	AK	19.9	29.4	30.9	21.3	21.5	27.4	29.7	21.2	16.1	29.9	33.0	21.4	22.8	31.0	32.5	18.0	18.8	32.1	29.7	17.7	25.2	5.8
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	21.7	19.9	18.1	15.6	20.3	19.1	18.8	15.8	18.7	2.1
		SD	15.3	18.6	23.9	16.0	13.8	18.1	26.5	16.5	15.2	19.2	23.8	16.4	16.3	18.2	21.3	15.6	16.1	19.2	19.6	16.1	18.3	3.4
		MN	15.2	18.1	18.7	20.4	17.8	23.5	18.5	16.9	16.8	19.2	16.6	22.2	14.8	18.8	16.1	14.3	14.2	20.0	13.4	14.5	17.5	2.7
		NE	14.0	18.1	31.8	17.0	12.7	19.9	30.1	19.1	12.6	18.9	27.0	17.2	19.8	18.7	26.9	15.1	13.2	18.5	30.6	16.0	19.9	6.1
		Total	15.2	19.0	23.6	18.9	16.2	21.8	22.7	17.5	15.6	19.7	21.0	20.2	17.9	19.7	20.2	15.4	15.9	20.3	20.4	15.4	18.8	2.6
	Total	WY	17.5	20.0	19.1	17.8	16.9	20.7	18.2	16.1	17.9	23.1	20.6	18.3	20.1	17.5	18.0	15.0	17.3	21.7	23.0	16.5	18.8	2.2
		NM	15.2	22.0	21.0	15.8	15.1	16.1	16.7	14.9	16.1	18.1	17.4	15.5	17.2	20.5	18.6	16.4	16.1	20.6	24.4	13.6	17.6	2.8
		AK	18.2	25.3	24.9	19.0	18.0	23.0	23.3	17.2	14.4	24.1	26.2	18.2	19.8	25.8	27.5	16.6	17.6	26.6	23.8	15.7	21.3	4.2
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	18.7	17.6	16.5	14.0	17.9	16.9	15.7	13.5	16.4	1.8
		SD	13.8	17.1	20.8	14.3	13.0	15.7	21.1	14.3	14.8	16.5	19.8	14.2	14.5	16.0	17.4	13.4	18.2	16.6	15.7	13.3	16.0	2.4
		MN	13.9	15.4	16.5	17.0	18.0	18.4	15.1	14.3	14.7	16.2	14.4	17.2	14.4	15.5	13.8	12.9	14.0	15.0	11.6	11.9	15.0	1.8
		NE	13.4	16.1	24.1	15.0	13.0	17.0	22.8	15.7	12.6	15.7	20.8	14.1	15.9	16.9	20.2	12.9	11.8	14.7	21.4	12.7	16.3	3.7
		Total	14.2	16.8	19.3	16.3	16.3	17.9	17.7	14.8	14.5	16.8	17.0	16.3	16.0	16.9	16.5	13.5	15.0	16.3	15.9	12.7	16.0	1.6
Retail Trade	Building Materials	WY	16.1	28.8	22.3	16.3	20.8	31.9	22.6	20.6	21.8	29.7	26.0	18.2	20.2	27.4	23.9	14.6	28.7	30.3	24.8	19.7	23.2	5.1
	& Garden	NM	18.1	30.4	21.4	14.8	18.5	26.5	17.2	14.6	25.9	24.9	20.3	18.8	18.6	23.6	17.4	15.1	25.9	27.7	35.2	16.7	21.6	5.7
	Supplies	AK	15.9	31.7	17.6	14.5	18.2	28.9	17.3	15.5	13.2	28.1	19.4	16.2	13.8	31.0	17.0	13.4	14.6	31.5	20.4	12.5	19.5	6.7
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	19.8	24.2	17.1	15.8	20.8	26.0	20.2	17.9	20.2	3.5
		SD	10.5	26.1	18.2	15.8	14.7	28.2	15.5	14.3	14.6	26.0	14.5	15.1	14.0	32.2	15.6	16.2	10.0	23.7	14.0	13.8	17.7	6.1
		MN	13.5	29.7	16.2	17.9	12.2	28.5	16.6	17.7	13.9	33.2	17.4	17.4	20.6	29.5	15.4	15.3	13.3	24.7	13.9	15.3	19.1	6.4
		NE	12.9	26.6	15.4	13.5	13.1	27.8	17.1	14.3	15.1	25.9	16.5	15.4	17.2	25.7	16.0	13.3	12.6	26.2	16.4	17.4	17.9	5.3
		Total	14.1	29.1	17.5	16.2	14.3	28.2	17.0	16.4	16.5	29.7	18.0	17.1	19.0	27.4	16.5	15.1	16.7	25.9	18.8	16.2	19.5	5.3
	General	WY	51.8	31.6	25.5	24.7	9.2	42.2	24.2	25.6	35.0	27.1	28.9	38.8	20.7	29.5	31.2	23.6	16.4	32.7	22.1	22.2	28.2	9.3
	Merchandise	NM	9.9	22.7	25.8	27.6	11.4	20.8	22.9	28.0	16.1	20.9	22.7	24.7	14.9	20.9	22.3	29.3	14.0	20.2	23.9	23.7	21.1	5.4
	Stores	AK	27.6	30.1	25.5	26.0	22.3	28.0	26.7	28.8	16.3	27.4	29.0	26.5	17.7	25.7	25.4	24.8	19.3	27.0	29.5	27.7	25.6	3.8
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	15.0	26.1	23.9	26.1	17.2	23.0	21.4	24.4	22.1	4.1
		SD	29.1	17.0	20.7	21.2	8.6	18.9	19.3	25.7	12.8	20.8	21.4	24.1	9.3	19.0	19.3	25.6	13.0	17.5	19.7	22.4	19.3	5.3
		MN	21.8	18.7	19.4	29.8	24.0	18.6	22.2	28.4	12.9	20.2	22.5	28.5	11.8	19.6	25.4	33.4	17.8	17.5	26.2	25.8	22.2	5.5
		NE	30.0	19.2	22.5	26.3	10.7	20.9	19.2	26.1	11.0	20.0	22.1	27.8	13.4	20.2	20.9	25.7	14.5	20.0	19.2	23.3	20.7	5.3
		Total	23.4	20.7	21.7	27.9	18.4	21.0	22.1	27.7	14.2	21.1	23.1	27.8	13.6	22.1	24.1	29.0	16.6	20.6	23.6	24.7	22.2	4.3
	Food Stores	WY	20.0	36.0	27.6	19.4	15.6	27.1	29.8	29.6	22.1	43.1	45.3	30.1	23.3	26.4	23.1	24.4	17.6	27.7	27.8	25.1	27.1	7.6
		NM	21.8	27.4	27.5	23.7	18.8	21.5	21.9	18.1	17.7	21.8	27.6	28.2	19.9	24.2	24.3	21.7	20.9	25.4	36.0	28.2	23.8	4.4
		AK	15.3	26.1	21.5	19.0	15.8	26.3	22.5	20.2	14.7	23.8	59.1	25.7	15.0	27.4	21.8	19.8	17.9	26.4	24.0	18.0	23.0	9.4
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	28.2	32.0	31.4	27.5	26.0	30.1	32.7	26.1	29.3	2.7
		SD	13.6	20.4	21.5	18.0	13.7	21.6	21.5	20.3	17.8	20.6	21.8	21.2	26.7	24.8	20.8	18.7	19.2	20.3	20.0	17.8	20.0	3.1
		MN	20.8	26.6	25.5	23.8	29.7	29.6	31.7	29.6	21.9	24.3	27.0	33.2	28.5	27.6	25.8	24.3	18.6	28.5	21.2	27.8	26.3	3.8
		NE	17.3	20.2	22.1	20.7	16.8	22.5	24.2	22.6	16.4	22.3	22.9	19.1	20.7	23.9	19.2	18.9	14.2	28.4	17.8	18.2	20.4	3.3
		Total	19.3	25.3	24.7	22.2	22.4	25.8	26.9	25.1	19.3	23.9	28.6	27.9	25.4	27.5	25.4	23.5	19.9	27.9	25.7	24.8	24.6	2.8
	Auto Dealers &	WY	23.7	28.4	26.5	22.9	21.3	29.1	27.2	24.9	25.5	37.4	30.9	24.0	23.5	32.8	29.4	24.8	26.1	31.7	34.2	27.2	27.6	4.2
	Service Stations	NM	22.6	30.5	29.0	19.4	20.2	22.5	22.5	18.1	20.8	23.1	24.3	20.1	24.0	24.1	24.8	20.4	19.8	24.1	31.0	23.3	23.2	3.5
		AK	18.4	26.6	24.5	21.3	20.3	27.0	22.9	23.3	28.7	26.6	22.7	21.3	24.2	24.2	23.1	21.0	23.7	25.4	25.8	25.8	23.8	2.6
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	22.5	21.9	22.8	17.3	18.8	21.1	21.0	18.1	20.4	2.1
		SD	17.3	22.3	22.3	19.4	16.8	22.4	20.9	18.4	17.5	23.2	22.6	18.5	16.8	22.7	22.3	18.9	18.0	22.9	21.9	18.9	20.2	2.3
		MN	18.8	23.2	22.1	22.0	20.3	25.2	22.8	21.8	25.5	26.5	25.9	22.7	20.9	23.9	22.7	21.5	25.0	27.1	24.9	20.0	23.1	2.3
		NE	16.6	19.8	20.9	17.9	18.0	20.7	19.7	19.2	17.5	20.2	20.2	17.2	18.9	19.8	21.3	16.6	17.2	19.9	19.9	16.4	18.9	1.6
		Total	19.3	24.4	23.7	20.6	19.7	24.1	22.4	20.7	22.8	25.4	24.6	21.0	21.4	23.4	23.2	19.8	21.5	24.4	24.5	20.0	22.3	1.9

N/A-Not Available.
ND-Not Disclosable.

Table 2c: Entry Rates; Seven State Comparison

	Apparels &	WY	21.6	33.8	36.0	33.7	25.1	41.7	34.8	29.2	19.1	33.8	32.8	42.9	23.7	46.7	35.3	33.1	22.9	32.3	33.9	32.4	32.2	7.1
	Accessory Stores	NM	18.0	37.4	40.8	35.6	19.7	28.9	28.7	31.9	21.8	30.4	32.3	37.0	20.6	31.5	33.8	37.9	20.3	32.8	36.7	33.4	30.5	6.9
		AK	20.6	35.7	33.6	39.1	17.0	33.5	36.8	37.4	17.3	34.2	40.6	41.5	37.9	37.2	50.4	35.6	22.3	31.6	34.5	38.0	33.7	8.4
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	21.1	30.2	41.8	43.2	19.8	29.6	31.9	36.9	31.8	8.6
		SD	18.5	26.4	30.8	34.2	17.7	30.1	30.2	33.3	21.5	26.8	29.6	29.8	17.8	24.2	28.2	27.8	16.6	24.1	28.8	32.1	26.4	5.4
		MN	17.9	31.5	33.3	39.3	23.2	35.8	37.2	42.0	21.0	35.2	34.0	36.9	26.1	37.5	37.6	35.2	28.8	28.6	31.5	33.9	32.3	6.3
		NE	14.6	22.7	28.2	31.0	15.1	26.6	28.6	34.4	20.5	25.1	28.2	31.6	18.0	28.7	27.1	30.8	14.2	22.0	24.0	30.1	25.1	6.0
		Total	17.6	31.1	33.8	36.7	20.7	32.8	33.7	37.8	20.9	32.1	32.8	36.1	23.1	33.6	36.8	36.6	22.9	28.5	31.3	34.1	30.7	6.2
	Furniture & Home	WY	21.9	27.6	28.0	25.9	23.2	26.4	26.1	26.6	25.5	31.5	28.6	25.5	22.8	25.8	29.2	24.8	23.4	28.1	30.8	28.7	26.5	2.6
	Furnishings	NM	18.1	24.1	26.9	23.3	20.3	19.4	21.5	22.6	20.1	21.9	23.8	24.5	18.9	20.9	21.8	26.4	21.0	20.5	26.4	26.7	22.5	2.7
		AK	21.9	19.9	26.4	30.4	21.8	23.3	22.3	30.1	16.5	23.2	27.5	30.5	19.8	22.8	23.4	30.1	20.1	24.7	32.0	27.5	24.7	4.4
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	19.2	20.2	23.5	24.8	16.9	20.3	21.9	27.0	21.7	3.3
		SD	18.6	19.6	21.4	22.1	16.5	17.8	21.5	22.0	16.5	17.0	20.2	23.0	15.0	16.4	20.0	21.2	18.0	18.5	18.2	25.0	19.4	2.6
		MN	15.8	17.4	19.6	26.3	16.9	18.3	36.3	23.9	16.4	20.7	20.5	24.4	16.0	16.9	20.4	20.4	13.3	18.7	17.4	29.4	20.5	5.4
		NE	14.3	16.9	19.0	19.6	15.1	16.9	18.4	23.5	13.9	15.9	19.1	19.7	15.3	14.6	17.5	19.0	12.9	12.8	14.3	23.1	17.1	3.1
		Total	16.6	18.8	21.6	24.5	17.6	18.7	29.4	23.8	17.0	20.4	21.3	23.8	17.2	18.2	21.2	22.3	15.6	18.9	19.9	27.6	20.7	3.7
	Eating & Drinking	WY	29.4	40.8	37.1	33.5	29.8	41.9	39.4	31.7	35.6	45.7	40.9	33.9	33.8	43.6	39.0	33.4	34.1	43.9	43.3	38.2	37.5	4.9
	Places	NM	29.0	40.2	38.9	27.8	27.2	31.1	30.2	27.9	31.9	35.2	36.9	31.9	36.3	37.4	36.6	31.7	36.1	39.3	45.4	32.4	34.2	4.8
		AK	30.3	44.9	36.5	30.5	30.7	43.3	35.2	30.8	30.4	43.5	35.2	32.6	32.9	43.4	35.4	34.2	30.0	42.7	35.6	29.9	35.4	5.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	36.2	39.3	37.9	34.0	35.0	38.1	37.3	33.5	36.4	2.1
		SD	25.1	36.2	33.1	27.8	27.0	34.8	31.8	27.6	27.5	36.7	34.4	28.4	28.2	35.4	33.3	28.0	27.1	35.4	32.8	27.1	30.9	3.8
		MN	26.8	33.4	31.5	30.1	29.0	33.3	31.9	29.9	27.6	35.1	34.1	30.5	30.0	33.6	32.3	29.0	27.8	32.9	30.2	25.4	30.7	2.6
		NE	27.5	30.6	31.2	28.6	28.2	31.8	30.7	29.3	29.6	32.2	31.4	29.2	28.1	31.5	30.9	27.6	26.7	30.4	29.4	28.2	29.7	1.6
		Total	27.5	35.6	33.7	29.4	28.5	33.8	32.0	29.4	29.3	35.8	34.6	30.7	32.3	36.2	34.5	30.8	30.9	35.7	34.7	29.4	32.2	2.8
	Miscellaneous	WY	22.7	29.6	25.9	28.2	21.3	32.1	28.5	25.6	22.8	34.7	32.6	28.7	23.9	30.3	27.3	27.8	23.1	30.8	28.3	27.6	27.6	3.6
	Retail	NM	20.0	28.5	30.6	27.0	20.4	22.6	23.3	25.4	19.6	23.9	23.8	27.2	22.3	24.5	24.8	27.6	19.7	24.0	27.3	25.0	24.4	3.1
		AK	20.0	36.3	27.0	25.6	21.5	37.9	25.1	25.8	20.3	37.8	25.5	26.6	23.9	40.1	27.4	27.0	21.0	39.2	26.0	26.1	28.0	6.5
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	23.1	25.5	25.7	29.5	21.2	23.2	25.6	25.7	24.9	2.5
		SD	20.0	26.9	21.1	25.3	19.0	27.2	22.8	25.5	19.3	29.7	25.7	28.0	25.1	27.7	22.9	29.2	15.5	24.5	21.5	22.7	24.0	3.8
		MN	18.1	22.0	21.7	27.7	19.9	22.9	22.4	33.2	22.2	23.1	23.8	27.8	19.2	21.6	22.1	25.0	22.7	23.2	21.5	25.2	23.3	3.4
		NE	13.8	19.5	19.2	29.3	13.3	18.3	24.3	28.0	14.7	19.7	20.8	27.6	16.8	19.3	21.1	27.0	13.9	17.4	17.0	25.6	20.3	5.1
		Total	18.1	24.1	23.2	27.6	19.0	23.7	23.3	30.0	20.4	24.5	24.0	27.7	20.7	23.9	23.5	26.9	20.5	23.7	23.0	25.3	23.7	3.0
	Total	WY	27.8	35.0	31.1	27.6	23.0	36.1	32.3	28.3	29.6	39.3	36.3	31.1	27.0	35.8	32.5	28.1	26.6	36.0	34.7	30.5	31.4	4.2
		NM	22.8	33.4	32.9	25.8	21.8	26.1	25.8	24.7	24.2	27.9	29.6	27.9	26.4	29.3	29.2	27.8	26.0	30.3	36.5	27.9	27.8	3.6
		AK	23.9	35.5	29.2	26.3	23.6	34.8	28.6	27.2	22.9	34.4	34.0	28.2	24.8	34.8	29.3	27.7	23.7	34.7	30.3	26.7	29.0	4.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	27.3	31.4	30.9	29.0	26.0	30.0	29.9	27.9	29.1	1.9
		SD	21.0	27.4	26.2	23.5	19.3	27.4	25.3	24.1	20.7	28.4	27.0	24.6	22.3	28.3	25.8	24.4	20.1	26.7	25.2	23.0	24.5	2.8
		MN	21.8	26.9	25.6	27.8	24.6	27.7	27.9	29.0	22.3	28.4	27.9	28.7	23.3	27.4	26.9	26.9	22.8	27.0	25.5	25.3	26.2	2.2
		NE	21.6	24.1	24.9	25.1	19.6	25.3	25.1	25.9	20.5	25.2	25.2	25.1	21.3	25.2	24.3	24.0	18.9	25.0	22.6	23.9	23.6	2.1
		Total	22.2	28.5	27.4	26.6	22.7	27.8	27.1	27.2	22.6	28.7	28.4	27.7	24.5	29.0	28.1	27.0	23.5	28.5	28.1	26.1	26.6	2.2
FIRE**	Finance	WY	10.7	14.5	20.9	12.4	13.7	16.3	11.9	11.0	13.8	18.8	16.6	12.9	12.4	14.6	16.1	13.6	16.8	20.4	17.2	14.4	15.0	2.9
		NM	12.5	15.0	14.0	12.8	11.4	12.4	13.0	14.3	13.6	14.7	14.3	13.9	13.2	14.0	14.5	14.2	15.7	15.8	16.9	13.2	14.0	1.3
		AK	15.8	20.9	18.4	13.3	14.8	19.7	18.4	15.7	14.1	17.6	16.2	15.0	12.6	17.8	17.5	15.2	13.5	17.8	19.3	14.2	16.4	2.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	11.4	14.5	12.3	10.6	13.1	15.0	11.9	10.0	12.4	1.8
		SD	10.6	12.2	10.0	11.9	12.8	10.9	11.3	15.2	20.8	13.1	11.3	12.6	10.6	10.8	11.1	16.4	12.5	11.7	10.7	10.1	12.3	2.6
		MN	14.4	13.3	15.6	12.3	16.6	19.3	14.6	21.5	15.3	13.5	12.6	16.2	13.9	13.3	14.7	20.1	16.7	16.3	14.2	11.4	15.3	2.6
		NE	9.2	13.1	12.7	9.6	10.7	11.3	11.4	9.6	10.9	11.1	10.4	9.4	9.1	10.9	11.6	9.2	10.9	7.7	9.6	6.8	10.3	1.5
		Total	12.8	13.8	14.6	11.9	14.4	16.2	13.6	17.3	14.8	13.5	12.6	14.1	12.2	13.2	13.5	15.5	14.5	14.5	13.2	10.7	13.8	1.5

N/A-Not Available.
ND-Not Disclosable.
**Finance, Insurance, & Real Estate.

Table 2c: Entry Rates; Seven State Comparison

	Insurance	WY	15.7	14.1	11.3	12.4	13.8	13.2	14.8	12.4	14.7	13.9	15.3	11.7	11.8	13.5	12.7	11.6	13.4	13.9	15.7	14.8	13.5	1.4
		NM	13.2	15.6	18.8	19.3	13.5	13.5	13.1	13.2	22.8	13.6	12.8	10.9	13.0	12.1	13.8	11.7	12.1	13.2	18.0	13.5	14.4	3.0
		AK	9.5	10.6	15.1	11.9	12.7	13.7	11.5	11.1	12.8	10.4	13.2	12.1	11.1	11.4	13.4	11.2	14.6	14.7	12.6	10.8	12.2	1.5
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	15.9	11.7	13.3	11.6	11.9	11.5	11.8	9.9	12.2	1.8
		SD	14.8	12.5	11.9	11.7	13.0	17.7	10.4	11.1	11.2	23.3	11.6	22.7	13.4	21.6	10.5	9.2	13.0	11.9	10.1	9.4	13.6	4.3
		MN	10.7	10.0	8.8	9.7	14.1	12.3	9.4	11.0	9.7	11.8	14.5	10.1	13.7	15.6	9.3	8.1	10.9	13.7	7.9	8.3	11.0	2.3
		NE	9.3	9.6	9.0	8.5	9.0	9.9	8.1	8.5	11.8	9.9	7.6	6.3	9.2	8.4	9.0	7.0	10.7	8.4	6.0	5.8	8.6	1.5
		Total	10.8	10.6	10.0	10.4	12.7	12.1	9.6	10.6	11.6	12.2	12.4	10.0	13.0	13.4	10.4	8.9	11.3	12.1	9.2	8.6	11.0	1.4
	Real Estate	WY	21.2	34.5	25.8	22.5	24.9	33.6	26.1	27.5	23.1	35.5	26.1	20.1	20.4	28.9	23.0	20.4	20.0	32.1	26.1	21.7	25.7	5.0
		NM	22.7	32.9	31.1	21.8	22.0	23.6	25.9	19.6	20.7	23.6	23.2	21.2	20.9	22.7	23.0	20.5	19.7	23.9	26.7	17.5	23.2	3.7
		AK	21.2	34.9	33.1	24.6	24.0	31.4	33.4	22.4	19.7	30.4	32.9	23.4	20.0	29.6	30.4	19.2	18.5	28.7	29.9	21.2	26.4	5.5
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	19.6	22.1	18.7	15.4	18.7	20.0	22.3	17.6	19.3	2.3
		SD	15.2	23.4	19.6	18.0	18.8	22.1	20.2	19.3	16.4	22.2	19.7	18.8	16.3	21.2	17.6	17.3	14.3	21.4	17.8	15.7	18.8	2.5
		MN	18.3	20.3	19.3	18.9	17.7	21.4	24.4	18.7	19.4	21.2	19.4	28.2	20.7	20.0	17.1	17.3	18.9	19.2	15.7	16.4	19.6	2.8
		NE	17.3	20.2	17.1	17.6	16.9	21.2	18.9	19.5	16.6	20.8	18.0	16.6	17.2	19.7	17.8	17.2	16.6	20.8	17.3	16.2	18.2	1.6
		Total	19.1	24.6	22.8	19.8	19.1	23.0	24.4	19.6	19.1	22.8	21.2	24.3	19.9	21.5	19.1	17.4	18.5	21.0	19.6	17.1	20.7	2.3
	Total	WY	14.5	19.5	19.6	14.8	16.3	19.8	16.3	15.4	16.2	21.9	18.8	14.4	14.1	17.9	17.0	14.7	16.8	21.9	19.1	16.2	17.3	2.4
		NM	15.9	21.5	21.1	17.4	15.2	16.3	17.7	15.9	17.7	16.8	16.3	15.1	15.1	15.7	16.5	15.2	15.7	17.2	19.6	14.3	16.8	2.0
		AK	16.2	23.2	22.1	16.2	16.9	22.1	21.9	16.9	15.4	20.2	20.9	17.0	14.4	20.3	20.9	15.8	15.0	20.5	21.6	15.8	18.7	2.9
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	14.5	15.4	13.9	11.9	13.9	15.0	14.1	11.6	13.8	1.4
		SD	12.2	13.9	11.9	12.7	13.7	13.9	12.4	14.9	18.3	16.5	12.5	15.5	11.8	14.4	11.8	15.2	12.8	12.9	11.4	10.7	13.5	1.9
		MN	13.8	13.4	13.8	12.6	15.9	17.2	14.7	17.2	14.0	14.3	14.4	16.4	15.1	15.4	13.3	15.7	15.3	16.0	12.4	11.3	14.6	1.6
		NE	10.3	12.5	11.7	10.2	10.8	12.1	11.0	10.5	12.0	11.9	10.3	9.1	10.2	11.1	11.4	9.4	11.6	9.8	9.2	7.7	10.6	1.2
		Total	13.3	14.9	14.7	13.0	14.7	16.1	14.5	15.5	14.5	14.8	14.1	14.7	13.9	14.9	13.7	13.8	14.3	15.0	13.2	11.3	14.2	1.0
Services	Hotels & Other Lodging Places	WY	25.5	61.7	36.1	22.2	28.8	60.5	37.4	23.6	26.2	60.8	38.2	24.0	30.6	59.6	37.7	26.5	29.0	60.3	34.9	28.3	37.6	14.4
		NM	24.5	36.7	35.5	27.8	23.2	29.9	28.0	24.2	25.4	33.1	31.6	27.9	26.2	34.0	32.1	28.4	27.9	36.7	36.7	23.2	29.7	4.6
		AK	27.4	55.3	29.4	21.2	23.2	55.2	31.9	18.1	22.2	55.3	32.8	23.8	27.1	54.9	38.0	21.6	23.9	53.6	31.2	19.3	33.3	13.7
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	35.4	37.3	34.5	27.9	31.9	38.6	31.6	29.0	33.3	3.8
		SD	29.4	48.2	35.3	24.4	25.6	51.8	39.3	28.1	25.4	50.5	38.0	27.2	28.5	49.5	36.9	24.5	25.7	48.5	38.9	24.0	35.0	10.1
		MN	23.9	40.7	29.5	25.8	26.8	37.5	31.9	24.0	22.7	39.1	31.9	24.2	23.3	35.7	28.5	22.6	35.0	34.7	25.8	18.1	29.1	6.4
		NE	27.6	34.4	29.9	24.9	38.6	38.5	33.5	26.4	25.8	34.4	32.3	26.6	29.0	35.9	32.1	23.2	22.9	32.0	27.8	18.6	29.7	5.4
		Total	25.5	43.8	32.3	25.2	27.3	42.1	32.8	24.2	24.2	42.8	33.5	25.5	27.4	41.2	32.8	24.8	30.0	41.0	31.0	21.9	31.5	7.2
	Personal Services	WY	26.1	23.7	25.9	26.3	28.7	28.1	26.4	26.4	28.8	30.3	28.8	28.6	29.2	26.7	27.9	26.1	28.8	30.8	33.7	30.9	28.1	2.3
		NM	29.1	26.5	26.8	22.2	28.0	20.7	21.2	22.6	30.3	22.0	21.5	25.3	27.7	23.2	23.0	27.0	37.0	21.1	31.1	25.3	25.6	4.2
		AK	28.5	24.5	26.7	26.5	27.2	26.1	25.1	28.0	25.4	25.6	26.9	27.4	27.2	28.4	27.5	28.3	29.8	27.0	28.1	27.7	27.1	1.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	27.3	26.4	25.9	27.0	31.5	22.9	25.5	24.4	26.4	2.5
		SD	22.2	21.3	19.3	18.6	20.4	21.3	18.8	22.5	21.6	21.1	21.0	23.7	21.0	21.3	19.8	22.3	23.4	20.5	20.2	23.5	21.2	1.5
		MN	26.2	21.7	21.4	23.0	25.9	20.7	23.0	22.5	25.4	22.7	23.4	22.2	22.8	21.8	21.1	20.3	24.6	18.9	21.5	18.3	22.4	2.1
		NE	20.8	18.2	17.7	18.6	21.7	18.2	19.1	18.5	21.2	17.9	16.9	18.9	20.3	17.2	17.0	18.6	21.2	16.9	15.5	20.2	18.7	1.7
		Total	25.5	21.9	21.9	22.2	25.3	20.9	22.1	22.2	25.3	22.2	22.3	22.6	24.3	22.8	22.2	22.8	27.3	20.6	23.1	21.6	23.0	1.7
	Business Services	WY	38.7	46.0	46.5	36.5	43.7	49.5	45.9	39.2	39.8	46.1	44.8	38.5	42.1	43.2	42.1	38.4	41.8	44.4	40.9	38.7	42.3	3.5
		NM	32.2	43.1	41.6	32.8	30.4	33.9	34.6	31.3	36.0	37.2	38.3	37.7	39.9	38.4	39.9	38.3	36.8	39.9	47.7	37.8	37.4	4.2
		AK	36.2	38.5	34.1	31.1	34.6	34.7	35.0	32.3	32.3	39.5	39.5	35.4	33.6	41.2	38.1	32.0	35.6	37.5	36.3	33.7	35.6	2.8
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	43.5	43.2	41.3	38.9	42.5	41.2	41.5	35.8	41.0	2.5
		SD	34.2	38.4	35.3	35.8	37.6	42.0	37.8	36.7	35.6	39.0	37.1	36.5	35.9	36.2	38.3	32.0	29.8	31.0	31.7	30.6	35.6	3.2
		MN	36.9	38.5	38.2	36.9	35.0	39.1	36.2	35.4	36.7	36.9	36.4	35.8	36.4	38.4	34.1	33.6	30.4	31.9	30.2	30.9	35.4	2.7
		NE	33.2	34.0	34.3	34.0	32.5	36.0	34.1	32.7	35.6	33.6	32.2	32.9	31.1	34.1	32.8	31.3	30.5	31.1	30.5	28.7	32.8	1.8
		Total	35.3	38.2	37.8	35.4	34.1	37.9	35.8	34.3	36.3	36.6	36.1	35.5	37.8	39.1	36.8	35.1	34.6	35.4	35.6	32.7	36.0	1.6

N/A-Not Available.
ND-Not Disclosable.

Table 2c: Entry Rates; Seven State Comparison

Auto Repair,	WY	26.3	24.4	24.3	21.9	22.9	28.5	28.2	23.8	26.5	32.7	30.5	25.8	24.2	27.1	24.6	21.9	26.3	29.9	30.9	25.6	26.3	3.0
Services &	NM	25.1	30.0	32.0	22.7	24.9	23.7	22.9	20.6	23.4	26.0	26.2	21.8	26.1	26.2	25.2	23.5	26.1	29.2	29.7	21.1	25.3	3.1
Parking	AK	31.1	38.8	29.6	26.7	29.1	38.0	31.1	25.8	27.6	38.9	28.7	26.7	29.6	35.6	28.0	26.8	25.9	36.3	29.1	25.3	30.4	4.5
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	21.5	20.0	18.7	15.0	19.8	19.2	17.0	13.3	18.1	2.8
	SD	20.5	23.4	23.6	23.4	20.1	23.8	24.4	22.8	25.0	23.6	23.8	21.8	21.2	24.3	22.9	24.4	22.9	24.3	22.9	19.2	22.9	1.6
	MN	23.1	21.8	22.1	22.2	22.3	22.2	23.4	22.3	23.4	21.8	23.0	22.4	22.7	18.5	20.3	20.3	22.1	19.6	20.3	18.3	21.6	1.5
	NE	20.8	20.2	20.0	19.0	18.7	21.1	20.3	18.8	19.4	19.1	18.6	17.0	18.2	18.5	18.8	16.4	23.0	19.1	20.3	17.5	19.2	1.5
	Total	23.5	24.3	24.3	22.1	22.4	23.6	23.5	21.7	23.2	23.7	23.6	21.7	22.5	21.2	20.8	19.2	22.4	21.9	21.4	17.8	22.2	1.7
Miscellaneous	WY	23.8	22.8	21.3	19.8	20.8	23.8	23.2	18.0	24.5	26.1	27.3	21.4	24.5	22.4	23.2	24.5	26.3	31.9	38.3	28.2	24.6	4.5
Repair Service	NM	23.0	26.7	27.9	19.6	19.2	20.1	21.2	16.1	24.6	23.0	18.4	18.0	22.1	21.6	20.4	18.2	21.0	19.0	24.1	15.4	21.0	3.3
	AK	25.5	32.0	27.8	22.0	20.9	34.4	25.8	20.4	24.1	32.3	25.6	24.9	24.3	32.3	25.1	21.5	24.4	28.7	21.7	21.6	25.8	4.2
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	20.4	20.0	16.0	16.6	19.5	18.5	16.6	16.3	18.0	1.8
	SD	21.1	23.2	17.9	22.8	16.7	21.7	20.0	17.8	23.8	24.5	21.2	22.7	19.7	24.0	22.2	22.0	18.6	25.3	17.4	21.8	21.2	2.5
	MN	16.6	21.2	17.8	18.4	16.6	20.6	18.1	16.7	16.2	20.9	20.0	21.1	17.8	20.8	16.5	16.6	16.0	17.3	14.4	14.0	17.9	2.2
	NE	16.6	16.9	13.5	16.3	13.2	17.3	15.2	12.4	16.2	15.5	14.6	14.2	16.2	16.3	15.4	15.0	15.9	18.4	21.7	13.8	15.7	2.0
	Total	19.2	21.8	19.6	18.9	17.0	21.3	18.9	16.3	19.5	22.0	20.0	20.0	19.6	21.1	17.9	17.6	18.8	20.1	19.5	16.7	19.3	1.6
Motion Pictures	WY	28.2	29.2	30.5	29.3	24.8	27.2	31.0	30.4	32.2	32.7	36.7	35.2	33.9	28.4	25.0	31.2	25.6	37.3	30.5	34.5	30.7	3.6
	NM	25.9	43.9	47.2	36.2	26.6	30.4	35.3	31.9	29.9	48.8	39.7	42.4	32.6	39.7	42.8	35.2	36.9	39.6	36.5	37.6	37.0	6.3
	AK	29.7	31.8	34.8	37.1	26.9	33.6	28.7	43.9	27.0	35.6	35.4	35.2	44.1	37.4	34.6	38.3	35.0	36.5	41.1	39.4	35.3	4.9
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	32.1	34.5	24.7	32.1	23.6	32.9	26.6	26.7	29.2	4.2
	SD	17.3	31.8	34.2	24.1	22.1	27.8	24.7	26.3	26.3	28.5	28.9	36.9	23.8	26.8	27.1	39.6	26.0	26.5	25.9	27.0	27.6	5.0
	MN	31.9	29.2	31.1	36.9	34.3	35.5	41.5	31.5	28.5	32.1	40.2	31.6	29.3	29.6	32.2	31.4	30.7	36.6	31.5	29.7	32.8	3.6
	NE	22.0	23.2	27.1	27.9	21.8	26.9	23.1	27.3	33.8	29.5	22.2	23.4	23.0	26.5	29.5	27.1	23.3	48.6	21.9	24.1	26.6	6.1
	Total	28.8	31.7	34.8	34.9	30.3	32.9	36.7	31.6	29.2	34.7	37.2	33.2	30.4	31.7	31.7	32.4	29.3	37.6	30.5	30.2	32.5	2.7
Amusement &	WY	27.1	46.7	37.2	42.2	26.1	45.9	37.6	45.3	28.9	46.4	38.2	43.3	26.7	42.6	36.3	42.5	27.9	44.4	35.9	45.4	38.3	7.3
Recreation	NM	31.5	26.5	25.8	27.2	27.9	30.9	22.5	22.8	25.0	35.8	29.1	24.4	21.7	35.3	26.6	32.6	22.2	36.1	48.4	29.5	29.1	6.4
Services	AK	30.4	43.7	39.6	32.4	28.8	45.8	36.0	33.3	26.4	46.7	37.5	33.7	31.0	50.3	38.5	31.0	30.4	49.2	37.1	38.6	37.0	7.0
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	25.8	38.5	26.3	23.6	25.0	38.7	35.7	27.0	30.1	6.4
	SD	22.5	44.8	29.2	21.7	20.5	44.5	28.1	23.4	22.5	44.4	29.9	24.7	22.7	43.3	28.9	24.3	21.5	46.4	27.0	22.3	29.6	9.3
	MN	23.6	39.4	30.2	23.3	26.4	40.4	31.1	26.0	23.1	40.7	32.0	23.8	27.5	40.5	28.9	23.4	21.8	41.5	25.5	22.4	29.6	7.1
	NE	22.1	39.6	25.8	23.5	22.5	43.4	26.8	22.1	22.3	41.7	24.1	22.5	24.5	40.4	23.1	18.8	26.8	42.0	21.5	20.2	27.7	8.4
	Total	24.8	40.6	29.9	24.9	25.8	40.5	30.8	26.0	23.7	41.1	31.0	25.2	25.9	40.2	28.3	25.4	23.4	41.4	30.6	25.2	30.2	6.6
Health Services	WY	18.4	18.2	19.6	15.6	12.1	15.8	16.8	22.2	32.5	27.6	22.6	19.5	17.5	17.7	18.1	17.9	16.5	19.9	20.2	22.1	19.5	4.4
	NM	18.7	28.6	26.1	19.5	17.0	18.5	23.7	19.5	19.7	21.3	19.6	19.3	22.3	21.7	22.2	19.8	19.9	20.5	34.5	22.0	21.7	4.0
	AK	21.7	49.6	17.2	53.5	19.4	17.0	15.6	18.9	16.1	18.6	14.7	22.9	26.8	19.2	14.5	17.0	16.2	18.0	12.1	19.1	21.4	10.8
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	21.4	20.5	21.9	19.6	20.3	22.6	21.4	19.7	20.9	1.1
	SD	17.8	16.9	14.3	16.2	13.8	14.4	14.9	15.1	13.2	14.8	14.1	14.8	15.6	15.3	18.3	15.3	12.1	17.2	15.4	18.5	15.4	1.7
	MN	24.4	24.6	25.3	23.4	21.0	21.3	18.8	18.1	16.2	17.1	17.7	17.1	16.0	15.6	16.7	15.2	22.0	18.2	16.9	20.4	19.3	3.3
	NE	13.5	13.4	13.1	17.7	14.8	15.2	16.2	20.6	13.0	14.9	18.4	14.8	15.1	13.8	15.7	16.1	15.7	15.0	16.8	15.1	15.4	1.9
	Total	21.2	24.6	23.0	22.6	18.4	19.1	19.1	18.9	17.1	18.1	18.0	17.5	19.2	18.3	19.3	17.7	19.8	19.8	20.6	19.9	19.6	2.0
Offices and	WY	17.0	16.2	18.1	14.3	16.7	17.9	21.9	15.7	17.9	26.0	24.6	17.9	20.2	18.9	19.3	17.7	17.7	21.1	24.3	23.0	19.3	3.2
Clinics	NM	16.7	20.3	20.8	15.5	15.8	17.4	17.3	15.7	16.1	16.4	17.8	16.2	16.8	15.2	17.3	14.7	15.5	16.7	21.4	20.9	17.2	2.0
	AK	16.9	18.2	17.9	15.3	15.3	18.5	18.6	16.7	16.7	17.1	19.0	17.3	16.6	17.6	17.7	15.9	16.5	18.7	18.1	17.4	17.3	1.1
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	15.3	15.0	15.4	13.5	16.0	14.0	15.8	12.2	14.7	1.3
	SD	12.5	13.2	13.2	11.3	11.8	11.5	12.8	12.4	13.3	11.4	13.9	11.9	13.3	11.8	12.4	10.9	10.9	14.1	13.8	15.6	12.6	1.2
	MN	8.3	9.6	9.8	8.4	17.3	10.4	11.1	10.4	15.2	12.1	13.0	11.3	11.3	11.7	11.0	10.3	9.3	10.2	9.3	8.4	10.9	2.2
	NE	14.8	12.2	13.2	11.2	14.4	11.9	14.4	10.7	10.6	11.2	12.0	10.7	9.9	11.2	11.6	10.2	13.6	11.5	11.6	9.9	11.8	1.5
	Total	11.4	12.3	12.8	10.6	16.2	12.4	13.3	11.8	14.7	13.3	14.3	12.4	13.1	13.2	13.2	11.9	12.5	12.8	13.3	12.0	12.9	1.2

N/A-Not Available.
ND-Not Disclosable.

Table 2c: Entry Rates; Seven State Comparison

Nursing Care	WY	19.7	20.0	20.2	18.5	19.2	33.4	21.8	30.3	19.6	30.3	24.1	34.9	26.2	20.3	35.6	30.7	23.2	20.9	26.0	24.6	25.0	5.7
Facilities	NM	20.0	24.4	27.4	23.6	36.3	20.8	21.9	24.2	18.5	21.3	21.7	21.3	21.2	21.7	22.4	21.3	31.2	27.7	37.0	24.4	24.4	5.1
	AK	13.0	11.2	14.6	16.9	13.4	17.5	15.1	18.8	12.6	6.1	10.8	16.0	12.6	10.8	9.6	8.7	12.1	13.7	21.0	13.8	13.4	3.5
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	30.8	31.9	34.4	31.1	36.3	32.1	32.8	28.1	32.2	2.5
	SD	15.4	14.2	21.4	15.1	14.1	14.9	16.1	14.9	13.1	14.8	15.0	16.0	13.3	13.9	14.4	15.8	12.6	14.8	14.7	14.0	14.9	1.8
	MN	12.7	12.9	14.5	16.7	16.9	15.9	17.5	20.1	16.5	19.5	17.8	18.3	21.0	19.2	16.0	15.8	19.5	15.3	16.0	13.7	16.8	2.4
	NE	11.6	13.0	16.0	12.8	12.4	13.7	14.9	14.5	21.2	14.6	15.9	14.4	13.9	15.6	19.3	14.1	14.1	15.9	15.6	14.7	14.9	2.2
	Total	13.3	14.0	16.6	16.2	17.5	16.3	17.3	19.1	17.5	18.5	17.6	17.9	21.9	21.7	22.2	20.1	23.3	20.6	21.8	18.4	18.6	2.7
Hospitals	WY	12.3	11.0	9.4	8.9	12.2	10.9	10.6	9.0	15.9	10.5	16.9	13.4	10.2	11.6	13.9	10.0	9.4	13.6	12.7	19.3	12.1	2.8
	NM	7.9	10.3	10.4	8.0	7.0	9.3	13.8	9.2	8.5	7.9	8.4	9.5	11.7	8.8	10.8	9.1	11.5	10.4	22.1	9.3	10.2	3.2
	AK	24.6	11.5	8.6	7.2	6.6	10.5	9.1	7.5	7.1	9.6	8.6	8.5	8.6	8.8	9.7	9.5	42.8	11.0	11.4	8.8	11.5	8.3
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	9.7	9.8	18.8	9.1	9.1	9.7	10.9	8.4	10.7	3.4
	SD	6.0	5.8	7.8	6.8	8.5	7.4	8.9	7.5	7.6	14.5	10.3	7.6	8.6	9.0	7.6	7.6	7.9	8.8	8.3	7.1	8.2	1.8
	MN	14.7	8.7	9.8	7.9	32.9	9.1	9.0	9.7	14.7	10.0	9.2	7.9	10.2	10.8	10.7	9.6	18.8	8.6	8.3	7.3	11.4	5.8
	NE	21.1	7.8	8.3	11.3	7.3	8.5	32.0	8.4	6.5	11.2	8.2	6.9	20.0	7.1	9.1	7.3	7.3	7.8	8.3	7.0	10.6	6.4
	Total	14.3	8.7	9.3	8.6	19.2	9.0	14.8	9.0	10.9	10.4	9.3	8.2	11.7	9.5	12.2	8.9	13.7	9.2	10.7	8.1	10.8	2.8
Legal Services	WY	18.3	16.6	15.0	16.2	16.4	18.3	16.0	14.6	18.4	20.3	20.1	14.2	15.1	18.7	18.3	15.7	18.4	21.8	23.1	16.4	17.6	2.4
	NM	14.9	18.7	18.7	15.5	13.7	16.2	15.0	12.9	17.9	16.9	15.8	13.3	15.7	15.9	14.7	15.4	15.5	17.1	22.1	15.0	16.0	2.1
	AK	13.6	15.8	14.1	12.2	15.4	14.5	15.8	12.9	14.4	13.3	14.0	12.8	12.9	14.9	16.2	11.9	14.1	14.0	13.6	12.2	13.9	1.3
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	13.5	14.1	14.2	12.2	13.0	14.4	12.8	11.4	13.2	1.1
	SD	14.8	15.4	15.9	12.3	14.1	16.3	18.0	10.7	13.2	16.4	22.7	12.4	13.5	15.6	13.0	12.8	13.6	16.7	12.9	13.5	14.7	2.6
	MN	9.2	11.7	10.5	10.3	10.1	14.0	11.4	13.3	10.2	11.3	11.0	11.5	10.1	11.9	9.3	9.8	10.0	10.9	9.3	8.6	10.7	1.4
	NE	11.6	13.7	12.7	12.0	13.0	14.3	12.4	10.4	15.8	13.1	11.6	10.3	10.8	13.6	10.6	9.8	10.9	13.2	9.8	9.5	12.0	1.7
	Total	11.4	13.9	12.9	11.9	11.9	14.8	13.1	12.8	13.2	13.3	13.2	11.9	12.2	13.6	12.1	11.5	12.1	13.5	12.6	10.8	12.6	1.0
Educational	WY	16.5	20.9	20.7	18.7	15.4	23.7	19.3	20.1	13.1	27.5	24.8	19.3	14.9	25.3	20.0	19.8	14.3	19.5	22.0	20.9	19.8	3.8
Services	NM	12.0	15.5	17.9	13.2	13.0	12.4	17.0	11.0	11.7	11.6	15.8	12.1	12.9	11.5	14.7	9.7	17.0	14.2	24.4	9.7	13.9	3.4
	AK	15.2	13.5	19.6	15.6	15.4	15.5	20.5	16.6	14.7	18.1	19.1	17.0	16.0	24.6	22.4	17.1	14.8	23.6	18.6	17.6	17.8	3.1
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	11.3	14.7	16.4	11.6	11.4	14.0	16.4	10.9	13.3	2.3
	SD	15.6	16.2	20.4	16.8	14.4	15.1	20.2	16.2	11.7	15.2	38.5	25.0	13.6	12.4	19.0	26.8	12.5	12.6	18.5	26.8	18.4	6.6
	MN	10.5	12.3	38.9	14.2	13.4	13.2	17.4	16.1	12.6	13.5	17.7	18.6	12.7	13.8	22.8	14.3	11.8	12.2	16.3	12.5	15.7	6.2
	NE	9.7	13.8	16.3	12.2	9.5	13.2	15.0	12.7	10.0	12.9	16.3	14.7	7.8	16.0	15.2	10.9	9.6	13.4	14.5	10.2	12.7	2.6
	Total	11.5	14.0	26.7	14.0	12.7	13.9	17.2	14.6	11.9	14.1	19.1	17.1	12.0	14.9	18.7	13.7	12.3	13.9	17.6	12.9	15.1	3.5
Elementary	WY	8.7	7.4	10.1	16.0	9.9	8.9	12.9	18.9	10.7	8.3	12.3	25.9	9.3	8.8	13.2	16.8	11.6	8.7	18.1	17.0	12.7	4.8
and Secondary	NM	7.6	11.3	15.0	12.4	8.2	5.7	11.9	11.9	8.6	8.1	11.7	11.1	9.1	6.2	15.6	10.5	7.0	15.2	27.7	14.3	11.5	4.9
Schools	AK	10.5	9.3	14.4	20.4	10.4	9.0	13.9	20.9	11.4	9.6	13.7	20.7	11.1	9.4	13.5	19.1	11.1	9.0	14.3	19.2	13.5	4.3
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	9.5	7.9	14.0	13.5	9.3	7.8	14.2	14.7	11.4	3.0
	SD	10.2	10.5	12.5	20.0	9.5	9.5	12.8	20.5	12.1	9.3	15.1	21.5	13.5	9.4	13.2	17.4	9.1	10.0	13.2	16.6	13.3	4.0
	MN	8.9	13.7	14.8	20.0	10.2	10.9	16.1	20.8	10.4	9.3	18.4	23.1	22.4	18.0	15.7	21.3	11.8	9.6	16.1	19.8	15.6	4.8
	NE	6.9	6.6	10.2	15.3	7.4	6.3	12.2	15.2	7.5	6.4	12.5	14.7	7.3	6.1	12.8	14.3	6.8	6.4	11.5	14.3	10.0	3.6
	Total	8.6	11.2	13.6	17.8	9.4	9.0	14.1	18.3	9.9	8.6	15.3	19.6	14.2	11.3	14.6	16.8	9.9	9.3	16.4	17.0	13.2	3.6
Social Services	WY	21.1	20.7	22.3	21.1	17.7	23.2	24.0	22.2	23.2	24.7	25.0	21.5	20.4	21.1	25.7	22.6	23.4	26.2	28.1	24.5	22.9	2.4
	NM	20.8	23.7	22.8	16.4	18.0	18.2	17.6	17.5	21.3	19.4	20.4	20.1	19.6	19.9	19.4	21.3	18.6	23.1	28.1	19.3	20.3	2.7
	AK	20.0	20.8	23.7	22.5	20.9	20.7	22.8	21.8	19.0	21.7	23.2	22.4	19.3	21.1	20.6	21.4	20.1	21.0	22.4	23.2	21.4	1.3
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	22.2	22.1	23.8	20.8	20.7	22.4	23.2	18.7	21.7	1.6
	SD	15.0	16.8	18.0	17.2	15.0	16.6	17.8	18.0	18.1	17.3	17.9	16.9	15.4	16.9	17.3	17.4	16.4	19.2	19.9	16.3	17.2	1.2
	MN	19.0	18.9	17.9	18.0	18.3	19.9	21.5	19.0	20.0	19.6	21.1	19.6	20.8	20.6	20.6	18.3	19.4	20.1	20.2	18.8	19.6	1.0
	NE	15.8	17.0	18.9	16.6	16.6	18.4	18.7	17.4	15.7	17.3	18.0	17.1	16.0	17.1	17.5	16.8	16.3	17.7	17.0	15.2	17.1	1.0
	Total	18.7	19.4	19.4	17.9	17.9	19.4	20.4	18.8	19.6	19.4	20.6	19.4	20.0	20.2	20.7	19.2	19.2	20.8	21.7	18.7	19.6	1.0

N/A-Not Available.
ND-Not Disclosable.

Table 2c: Entry Rates; Seven State Comparison

Museums &	WY	12.0	44.8	15.5	49.7	11.4	45.7	17.4	8.6	17.1	46.6	22.5	8.6	9.8	45.1	16.2	12.5	13.0	42.9	17.5	10.9	23.4	15.5
Botanical	NM	28.9	39.8	38.0	22.5	16.5	35.6	20.3	19.3	21.1	52.2	17.9	19.1	16.2	31.7	15.1	13.4	19.4	36.5	31.1	13.0	25.4	10.7
Gardens	AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	19.6	24.7	12.3	12.1	15.2	22.0	13.0	14.7	16.7	4.8
	SD	14.2	51.6	16.7	6.8	10.3	49.7	21.6	7.9	15.7	50.2	13.7	6.0	8.7	47.4	14.5	6.8	14.6	53.8	17.6	7.2	21.8	17.6
	MN	9.9	25.3	13.1	13.1	12.5	22.6	12.6	10.6	12.1	25.4	13.0	13.2	13.7	24.1	14.4	11.4	16.0	25.5	10.4	10.2	15.5	5.6
	NE	16.4	32.6	12.4	7.3	13.3	36.6	16.4	11.3	15.7	33.8	14.0	9.4	18.2	38.6	14.0	10.3	15.2	34.6	12.9	8.1	18.6	10.3
	Total	14.2	33.4	17.2	15.0	13.2	32.3	15.7	11.3	14.3	34.5	14.8	11.8	15.1	31.5	14.5	11.2	15.7	31.9	14.5	10.4	18.6	8.5
Membership	WY	23.9	32.0	30.6	19.7	21.7	33.0	25.7	25.0	25.2	30.0	31.0	21.7	22.9	27.5	28.9	27.3	23.2	33.9	33.8	28.4	27.3	4.3
Orginizations	NM	27.0	43.1	25.3	20.8	19.4	36.5	19.7	19.4	21.0	39.9	20.5	21.9	23.6	39.6	20.3	21.8	22.7	40.6	24.7	19.3	26.4	8.4
	AK	23.8	30.3	29.8	26.9	33.1	29.7	29.2	26.0	21.8	29.7	28.6	26.7	24.6	31.4	26.7	26.2	21.8	25.3	25.9	21.3	26.9	3.3
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	22.3	27.9	23.0	19.1	20.7	30.2	26.0	16.8	23.3	4.5
	SD	16.1	22.5	22.4	21.7	16.4	22.4	25.2	19.2	16.8	23.8	27.1	19.2	16.7	23.8	22.5	17.4	18.5	28.9	20.7	20.4	21.1	3.6
	MN	19.1	22.7	19.0	21.0	18.3	22.6	28.4	22.3	19.1	22.4	20.1	21.2	22.6	23.8	19.5	20.5	19.3	22.6	18.0	22.5	21.3	2.4
	NE	17.5	22.3	20.7	20.3	18.7	23.9	20.3	19.2	20.0	23.9	18.7	19.4	18.4	23.5	19.4	19.2	18.0	22.2	18.6	17.4	20.1	2.1
	Total	19.9	25.6	21.9	21.6	20.2	25.3	26.4	22.0	19.7	25.4	22.4	21.6	21.9	26.4	21.5	21.0	20.0	25.8	21.3	20.9	22.5	2.3
Engineering &	WY	19.3	21.5	19.5	18.6	21.7	23.7	22.1	20.1	22.5	33.4	25.9	25.6	26.1	28.1	22.6	24.3	24.4	28.3	25.8	28.0	24.1	3.7
Management	NM	11.1	21.9	19.0	17.4	18.4	13.9	16.3	13.6	14.5	14.7	12.7	12.9	13.8	15.8	14.5	14.2	14.0	15.5	16.8	14.7	15.3	2.5
Services	AK	19.7	26.1	23.9	22.4	21.4	27.8	25.6	19.5	20.7	23.8	22.1	18.2	20.9	26.6	25.6	20.6	21.8	26.0	21.9	18.5	22.7	2.9
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	23.0	20.8	18.7	24.9	34.5	25.3	16.4	19.9	22.9	5.6
	SD	17.8	24.4	21.4	20.8	21.0	25.5	17.2	22.6	20.7	23.1	19.9	23.6	23.4	22.6	18.6	23.0	21.4	22.8	15.3	21.9	21.4	2.6
	MN	17.7	19.4	16.2	18.2	20.8	19.9	17.7	18.1	23.3	20.1	16.7	19.2	18.8	19.8	15.8	17.0	17.1	15.3	12.4	15.4	17.9	2.4
	NE	17.2	19.3	15.7	24.3	18.0	17.4	16.0	17.6	19.5	18.0	16.6	19.3	22.6	18.1	14.4	18.5	15.2	16.7	12.6	17.9	17.7	2.6
	Total	16.1	20.7	17.8	19.4	19.8	18.9	18.1	17.1	20.1	19.3	16.4	17.9	19.6	19.7	17.0	18.9	21.3	19.4	15.4	17.4	18.5	1.6
Private	WY	21.1	30.6	24.1	21.4	21.8	30.1	21.9	22.8	25.9	30.9	25.7	21.7	21.2	29.1	23.6	20.3	25.1	31.3	25.1	27.2	25.0	3.7
Households	NM	22.0	26.2	26.0	18.7	23.6	20.5	18.8	18.1	22.3	20.1	18.0	15.8	23.3	20.2	18.1	18.3	18.8	19.0	18.0	14.0	20.0	3.1
	AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	27.5	20.9	23.7	19.9	24.1	23.3	25.8	23.2	23.6	2.4
	SD	23.5	23.4	22.9	23.5	24.2	20.9	23.3	22.3	25.6	26.4	29.4	25.2	24.3	23.3	26.8	20.3	23.7	26.0	22.3	29.9	24.4	2.5
	MN	19.5	23.5	19.9	19.4	20.4	23.2	20.7	19.8	18.0	27.8	21.6	21.6	21.3	24.3	18.5	19.5	17.3	19.8	16.6	17.1	20.5	2.7
	NE	22.1	24.8	25.8	26.9	23.5	24.1	23.9	23.8	23.5	25.2	24.8	18.8	25.4	25.4	25.3	23.0	27.0	29.5	27.0	21.2	24.6	2.3
	Total	21.2	25.2	23.1	21.6	22.3	23.6	21.6	21.0	21.7	25.8	22.5	20.0	24.4	23.0	21.9	20.1	21.8	23.4	22.3	20.6	22.4	1.6
Services, NEC	WY	15.6	23.5	21.3	19.9	12.1	26.4	20.8	23.5	19.3	16.3	20.1	17.1	15.9	29.8	17.7	15.3	31.2	27.9	27.7	12.2	20.7	5.7
	NM	11.8	28.5	17.1	6.5	11.3	29.7	10.9	16.6	16.7	17.2	17.0	21.1	17.8	25.2	24.3	18.0	12.8	16.8	26.1	13.9	18.0	6.2
	AK	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	18.3	15.0	20.2	21.5	16.5	22.9	15.3	19.1	18.6	2.9
	SD	38.3	46.0	48.8	26.9	34.0	34.7	39.9	26.6	21.1	31.2	27.9	33.1	33.3	32.4	28.2	20.0	22.2	17.4	19.1	30.4	30.6	8.5
	MN	16.5	25.2	20.0	21.0	17.0	18.6	16.0	23.0	14.2	18.7	13.6	17.7	14.5	18.8	14.7	17.6	20.9	15.5	13.5	18.9	17.8	3.2
	NE	11.2	20.2	14.2	17.8	27.6	15.3	16.0	19.2	16.4	12.2	10.9	14.7	12.0	20.2	18.6	12.6	17.2	16.1	11.4	17.0	16.0	4.0
	Total	22.4	26.9	20.4	19.1	20.3	22.2	16.8	21.8	15.5	19.6	14.9	19.1	16.7	20.7	18.7	18.4	19.8	18.4	17.3	17.5	19.3	2.7
Total	WY	19.0	27.1	24.3	20.9	19.8	29.2	25.7	23.3	21.3	30.5	27.8	25.4	21.1	28.2	26.1	23.5	21.5	29.5	27.3	25.5	24.9	3.4
	NM	17.9	24.4	25.1	19.8	18.4	19.2	20.7	18.6	19.1	20.9	21.2	20.2	20.3	21.1	22.5	20.9	20.6	23.5	31.0	20.8	21.3	3.0
	AK	21.1	25.6	23.6	22.2	19.8	25.0	23.7	21.7	18.4	25.4	23.9	22.4	20.0	26.5	24.3	21.3	22.1	25.1	22.9	21.2	22.8	2.2
	OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	23.8	24.7	25.6	22.9	24.4	24.0	24.7	21.0	23.9	1.4
	SD	16.6	21.7	20.8	19.3	16.7	22.2	21.3	20.1	17.5	23.0	23.3	21.1	18.1	21.3	20.8	19.6	15.8	21.0	19.6	18.9	19.9	2.1
	MN	19.6	22.3	23.4	22.0	22.6	22.8	23.1	22.3	21.1	22.4	23.2	22.6	22.7	24.0	21.9	21.1	20.1	20.2	19.3	19.0	21.8	1.5
	NE	19.4	19.9	20.3	20.6	18.5	21.0	23.2	19.7	19.3	20.3	20.0	19.7	19.2	20.4	20.3	18.6	17.4	19.3	18.4	17.3	19.6	1.3
	Total	19.2	22.6	23.0	21.2	20.5	22.3	22.8	21.1	20.1	22.4	22.6	21.7	21.8	23.4	22.8	21.2	20.7	21.9	22.3	19.7	21.7	1.2

N/A-Not Available.
ND-Not Disclosable.
NEC-Not Elsewhere Classified.

Table 2c: Entry Rates; Seven State Comparison

Public Administration	Public Administration	WY	7.9	17.4	12.3	9.0	8.9	17.7	15.2	8.8	10.0	20.4	14.7	8.9	10.0	17.6	16.8	11.6	13.1	17.7	15.3	10.4	13.2	3.9
		NM	9.6	15.6	18.2	8.4	9.6	13.1	12.4	8.1	9.9	13.3	12.2	7.8	10.4	14.2	10.2	11.9	12.5	23.1	36.2	7.6	13.2	6.6
		AK	9.5	15.8	11.2	12.5	9.9	17.0	11.7	10.8	9.5	16.6	11.6	10.3	11.0	13.1	11.2	10.4	9.9	17.0	14.7	11.9	12.3	2.5
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	6.5	11.1	8.0	7.2	7.9	11.6	15.5	7.3	9.4	3.1
		SD	8.7	23.3	15.4	12.2	8.9	27.0	13.6	12.5	13.2	24.3	14.0	10.7	9.4	24.6	13.1	10.5	9.2	26.9	14.1	12.5	15.2	6.3
		MN	9.4	16.3	10.5	13.1	14.2	17.0	14.2	14.9	10.2	17.9	12.6	14.5	9.8	18.2	12.3	13.3	9.4	17.9	10.0	11.9	13.4	3.0
		NE	6.4	19.3	10.6	7.2	7.9	19.5	16.0	7.8	7.1	19.2	10.3	7.5	6.6	18.7	9.3	7.2	7.1	24.8	9.2	6.7	11.4	5.8
		Total	8.8	17.3	12.6	10.9	11.1	17.6	13.9	11.6	9.7	17.8	12.2	11.1	8.7	15.9	10.7	10.4	9.4	18.2	15.4	9.6	12.6	3.2
	Total	WY	7.9	17.4	12.3	9.0	8.9	17.7	15.2	8.8	10.0	20.4	14.7	8.9	10.0	17.6	16.8	11.6	13.1	17.7	15.3	10.4	13.2	3.9
		NM	9.6	15.6	18.2	8.4	9.6	13.1	12.4	8.1	9.9	13.3	12.2	7.8	10.4	14.2	10.2	11.9	12.5	23.1	36.2	7.6	13.2	6.6
		AK	9.5	15.8	11.2	12.5	9.9	17.0	11.7	10.8	9.5	16.6	11.6	10.3	11.0	13.1	11.2	10.4	9.9	17.0	14.7	11.9	12.3	2.5
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	6.5	11.1	8.0	7.2	7.9	11.6	15.5	7.3	9.4	3.1
		SD	8.7	23.3	15.4	12.2	8.9	27.0	13.6	12.5	13.2	24.3	14.0	10.7	9.4	24.6	13.1	10.5	9.2	26.9	14.1	12.5	15.2	6.3
		MN	9.4	16.3	10.5	13.1	14.2	17.0	14.2	14.9	10.2	17.9	12.6	14.5	9.8	18.2	12.3	13.3	9.4	17.9	10.0	11.9	13.4	3.0
		NE	6.4	19.3	10.6	7.2	7.9	19.5	16.0	7.8	7.1	19.2	10.3	7.5	6.6	18.7	9.3	7.2	7.1	24.8	9.2	6.7	11.4	5.8
		Total	8.8	17.3	12.6	10.9	11.1	17.6	13.9	11.6	9.7	17.8	12.2	11.1	8.7	15.9	10.7	10.4	9.4	18.2	15.4	9.6	12.6	3.2
SIC Not Available	SIC Not Available	WY	27.7	50.5	34.5	26.8	33.2	55.3	25.3	31.4	12.3	59.9	30.7	17.2	37.9	48.5	27.1	20.1	44.6	56.3	18.4	48.4	35.3	14.2
		NM	42.9	0.0	68.8	40.0	63.6	40.9	53.9	68.8	43.8	51.1	46.0	41.1	52.0	45.2	27.3	27.6	41.7	75.6	96.1	71.0	49.9	20.7
		AK	67.7	65.2	62.1	54.7	79.4	57.4	65.6	53.7	60.6	49.4	47.3	47.2	42.7	48.9	59.3	43.2	64.7	56.8	65.0	59.3	57.5	9.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	57.1	53.2	46.4	41.7	46.1	52.8	51.9	38.4	48.5	6.4
		SD	24.8	21.4	18.1	19.8	12.5	20.0	20.8	15.8	15.7	22.5	23.6	20.1	12.2	19.3	23.5	9.7	5.0	17.4	53.4	42.5	20.9	10.7
		MN	14.1	20.8	16.8	15.5	18.2	21.7	19.9	16.1	17.2	21.1	24.6	20.2	20.7	21.6	23.8	17.2	16.0	19.2	20.1	17.5	19.1	2.8
		NE	50.5	31.6	44.1	43.5	49.9	41.0	54.6	59.6	22.4	25.9	28.2	43.2	29.7	24.0	24.7	24.4	20.1	20.2	23.4	38.8	35.0	12.5
		Total	16.3	21.5	18.3	17.1	19.3	22.6	21.7	19.9	18.5	22.6	25.6	22.4	22.0	22.8	24.6	18.2	17.4	21.0	31.9	31.9	21.8	4.3
	Total	WY	27.7	50.5	34.5	26.8	33.2	55.3	25.3	31.4	12.3	59.9	30.7	17.2	37.9	48.5	27.1	20.1	44.6	56.3	18.4	48.4	35.3	14.2
		NM	42.9	0.0	68.8	40.0	63.6	40.9	53.9	68.8	43.8	51.1	46.0	41.1	52.0	45.2	27.3	27.6	41.7	75.6	96.1	71.0	49.9	20.7
		AK	67.7	65.2	62.1	54.7	79.4	57.4	65.6	53.7	60.6	49.4	47.3	47.2	42.7	48.9	59.3	43.2	64.7	56.8	65.0	59.3	57.5	9.3
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	57.1	53.2	46.4	41.7	46.1	52.8	51.9	38.4	48.5	6.4
		SD	24.8	21.4	18.1	19.8	12.5	20.0	20.8	15.8	15.7	22.5	23.6	20.1	12.2	19.3	23.5	9.7	5.0	17.4	53.4	42.5	20.9	10.7
		MN	14.1	20.8	16.8	15.5	18.2	21.7	19.9	16.1	17.2	21.1	24.6	20.2	20.7	21.6	23.8	17.2	16.0	19.2	20.1	17.5	19.1	2.8
		NE	50.5	31.6	44.1	43.5	49.9	41.0	54.6	59.6	22.4	25.9	28.2	43.2	29.7	24.0	24.7	24.4	20.1	20.2	23.4	38.8	35.0	12.5
		Total	16.3	21.5	18.3	17.1	19.3	22.6	21.7	19.9	18.5	22.6	25.6	22.4	22.0	22.8	24.6	18.2	17.4	21.0	31.9	31.9	21.8	4.3
Total	Total	WY	20.2	29.0	25.6	21.6	19.6	29.8	25.4	22.2	22.0	31.6	28.4	24.7	21.6	29.0	26.2	22.7	22.0	30.8	28.1	24.7	25.3	3.7
		NM	18.8	27.1	28.2	20.6	18.6	21.4	21.8	19.6	20.1	23.1	23.5	21.5	21.3	23.8	24.2	22.0	21.3	25.6	33.4	23.7	23.0	3.5
		AK	21.0	29.8	25.8	20.5	21.3	28.7	25.6	20.5	20.0	28.8	27.0	21.1	21.4	29.2	25.9	20.2	21.5	28.5	25.4	19.7	24.1	3.7
		OK	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	21.8	23.1	23.1	20.8	22.0	22.3	22.4	19.4	21.9	1.2
		SD	16.8	22.4	20.6	18.5	15.6	22.7	20.4	19.0	19.0	23.3	21.5	19.8	17.4	22.3	20.0	18.5	16.4	22.0	19.4	17.4	19.7	2.3
		MN	17.3	21.2	20.2	19.7	19.8	21.9	20.9	20.1	18.2	21.7	21.0	20.7	19.5	22.4	20.0	19.3	18.6	20.5	17.8	17.1	19.9	1.5
		NE	17.6	19.7	20.2	18.6	16.4	20.6	21.3	18.6	16.8	19.9	19.5	18.1	17.3	20.0	19.2	17.2	15.7	19.5	17.7	16.2	18.5	1.6
		Total	17.9	22.7	22.1	19.7	18.8	22.4	21.5	19.8	18.6	22.6	21.9	20.5	20.0	22.9	21.5	19.8	19.4	22.1	21.4	18.6	20.7	1.6

N/A-Not Available.
ND-Not Disclosable.
SIC-Standard Industrial Code.

Figure 2c-1: Entry Rates Four States 1997-2001, Manufacturing Durable Goods

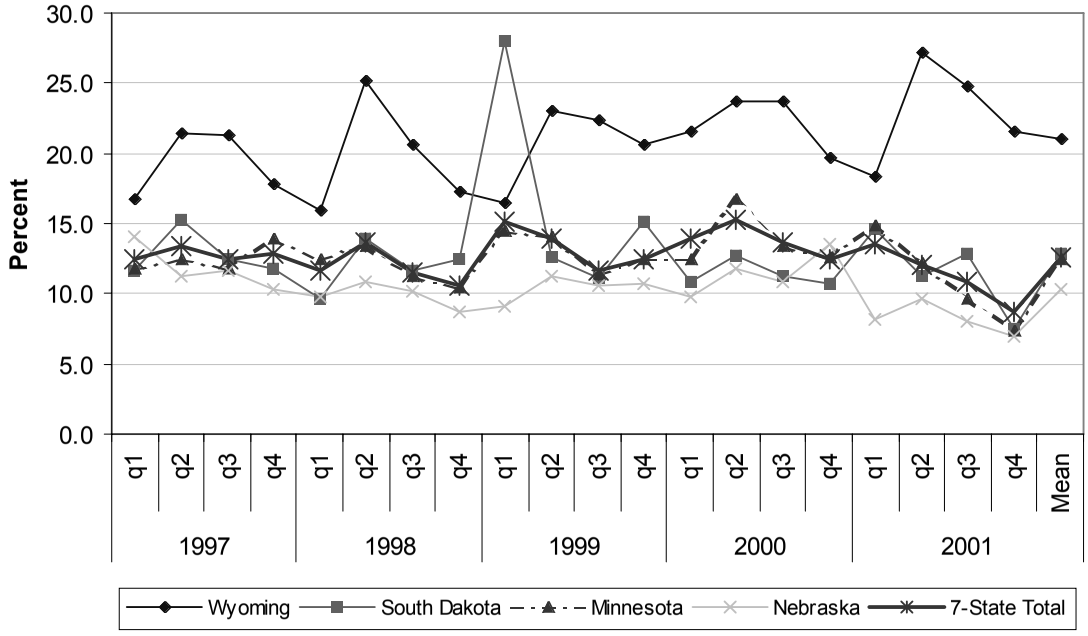


Figure 2c-2: Entry Rates Three States 1997-2001, Transportation

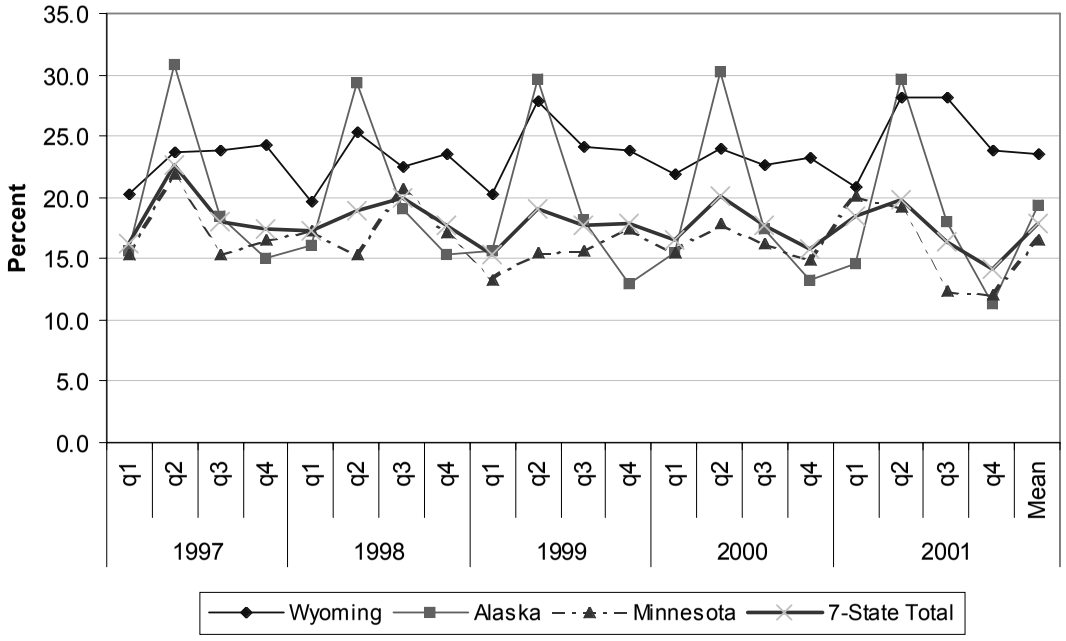


Figure 2c-3: Entry Rates Three States 1997-2001, Communications & Public Utilities

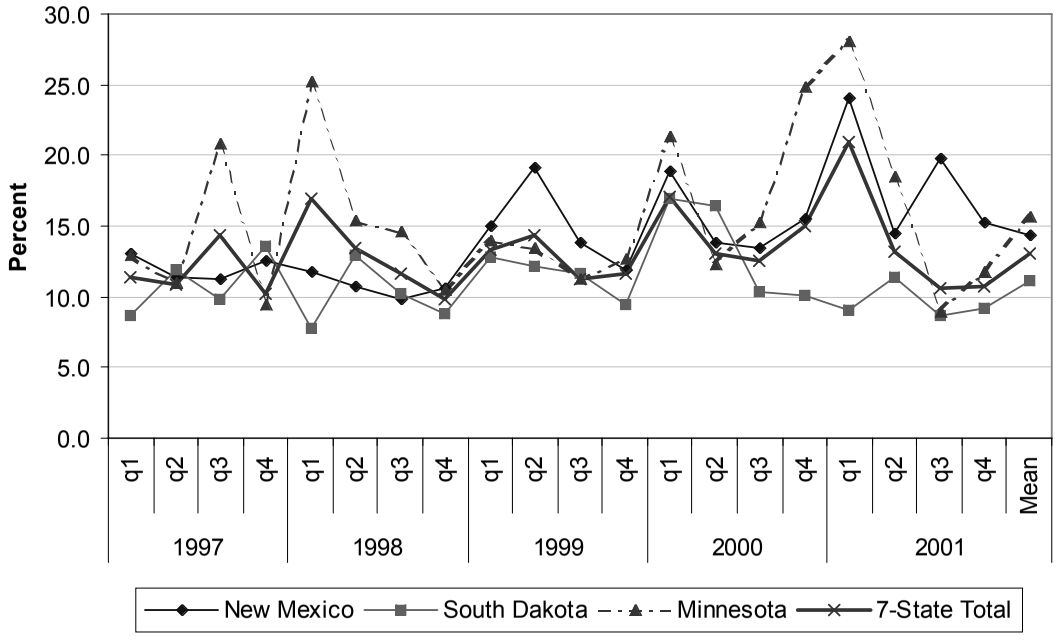


Figure 2c-4: Entry Rates Four States 1997-2001, Building Materials & Garden Supplies

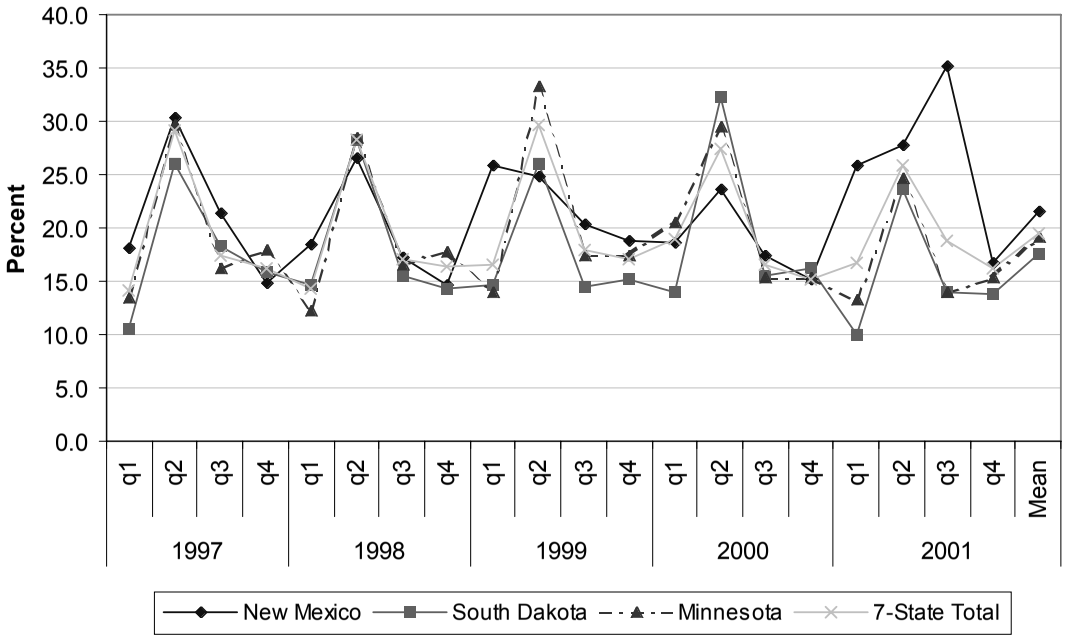
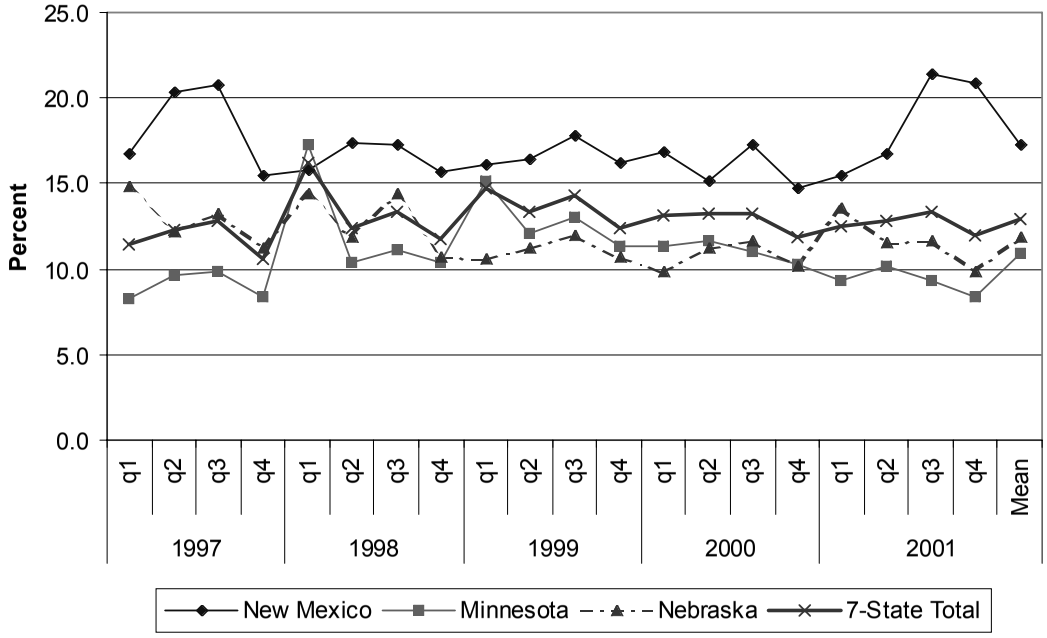


Figure 2c-5: Entry Rates Three States 1997-2001, Doctors Offices and Clinics



State Reports

Measuring the Impact of Wyoming's Workforce Development Training Fund: Part Two

by: Mark A. Harris, Ph.D., Sociologist, Wyoming Department of Employment, Research & Planning

Originally published in the June 2002 issue of ***Wyoming Labor Force Trends***

The Wyoming Workforce Development Council (WWDC), created by Executive Order 1998-1, is responsible for coordinating a workforce development system that serves the needs of all Wyoming residents, students, and employers by integrating economic development, training, education, and employment opportunities. The Council also has oversight responsibilities for the workforce programs within the workforce development system such as Workforce Investment Act (WIA) youth, adult, and dislocated worker programs, Adult Education, and Vocational Rehabilitation. A strategy the WWDC proposes for reaching its goal of increasing economic opportunity for Wyoming workers[1] is to support programs that demonstrate success in wage progression.[2]

A major training program for Wyoming workers supported by the WWDC is the Workforce Development Training Fund (WDTF). The May 2002 issue of ***Wyoming Labor Force Trends*** contained part one of this article, which described the wage experience of WDTF completers. Part two examines the wage experience of WDTF completers within the context of a matched control group and multi-variate statistical analysis. Such a strategy allows us to compare wage progression of program participants with individuals who did not participate in WDTF training. Results indicate that WDTF participants have higher wages after training than those who did not participate.

Goals

The goal of the quasi-experimental research presented here is to determine whether program participation has a net effect on wages above what happens to a matched control group. As such, Research & Planning (R&P) constructed matched control groups for the WDTF participant groups. This was done by stratifying the participant groups on relevant theoretical characteristics and then selecting control groups with identical (or matched) characteristics. In principle, having matched control groups allows us to determine whether the outcome variables (i.e., wages) are different between the control and participant groups. Equivalence between the two groups is not assured; however, in the absence of random assignment to control and experimental groups, the proposed strategy is superior to non-experimental design, especially if employed longitudinally.

Theoretically, we expect the WDTF group will have higher subsequent wages than its matched control group. If this is the case, our assumption is that the training programs had a net effect on wages beyond what took place in the control group. However, if the control and participant groups are not adequately matched (i.e., if there are theoretically important differences between the two groups), the differences, rather than the explanatory variable of interest (i.e., program participation), may have caused the variation in the outcome variables. For example, if program participants are highly motivated workers, but members of the control group are not, differences in outcome variables could be attributed to this personality characteristic rather than participation in training. In other words, highly motivated workers would likely have better wages with or without participating in training.

We only have a limited number of theoretical variables with which to stratify our sample and select a control group with similar characteristics. If the stratification variables we have selected are theoretically relevant, then there is good reason to believe the differences we observe between the matched and participant samples are due to program effects.

Methods

Participant groups for this study consist of WDTF participants who finished their training in fiscal years 1999 (FY99) and 2000 (FY00). To be included in the study, participants had to have wages in R&P's Wage Records[3] database for at least two quarters in the year prior to the year training ended. The WDTF group was stratified by gender, five age categories, and wage quintiles[4] for the average quarterly wage in the year prior to the year training ended. Wage Records for this study included data from Wyoming, Colorado, Idaho, Nebraska, New Mexico, South Dakota, Texas, and Utah. Using regional wage data increases the likelihood of capturing wages for participants both before and after training (i.e., it increases sample size). Regional data are also theoretically relevant because skills gained from training should be related to a wage increase regardless of whether or not the participant remains in Wyoming.

A matched control group of individuals who did not participate in WDTF training (during the period of interest) was then selected from Wage Records. The selection was accomplished by constructing strata with the same age, gender, and prior wage characteristics as the participant groups, then randomly selecting a proportionate sample from the different strata.

Figure 1: Average Quarterly Wages for Workforce Development Training Fund (WDTF) Fiscal Year 1999 (FY99) Participant Group

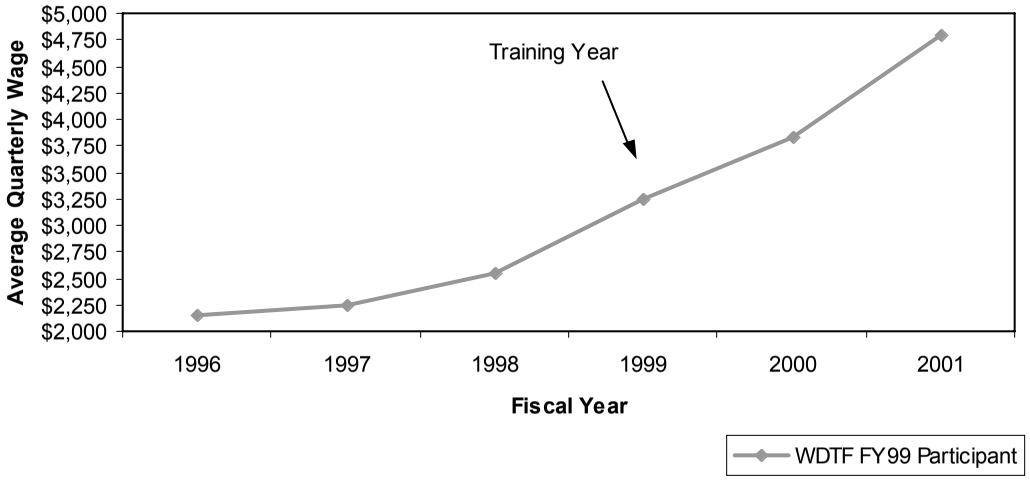
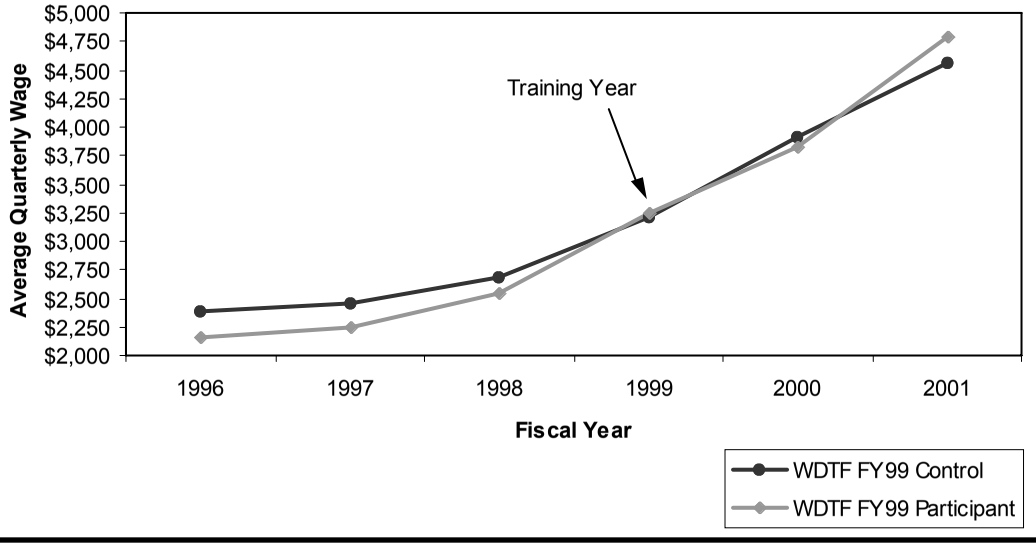


Figure 2: Average Quarterly Wages for Workforce Development Training Fund (WDTF) Fiscal Year 1999 (FY99) Participant and Control Group



Quasi-Experimental Results

Figure 1 presents average quarterly wages by year for the FY99 WDTF participant group. As can be seen in Figure 1, the FY99 participant group experienced an increase in wages subsequent to training. We pose the question "How does the earnings capacity of the participant group compare to the experience of the matched control group?" Figure 2 adds the control group to the graph. As shown in Figure 2, the WDTF participant group's

Figure 3: Average Quarterly Wages for Workforce Development Training Fund (WDTF) Fiscal Year 2000 (FY00) Participant Group

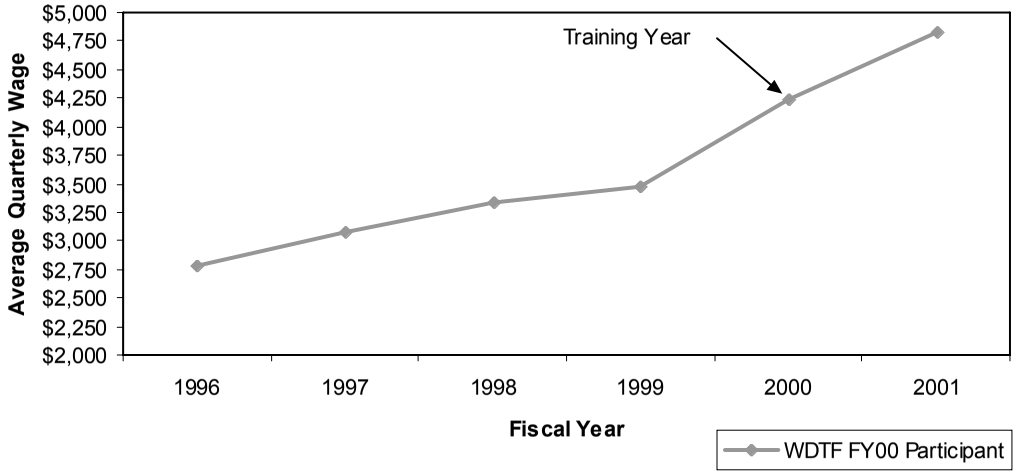
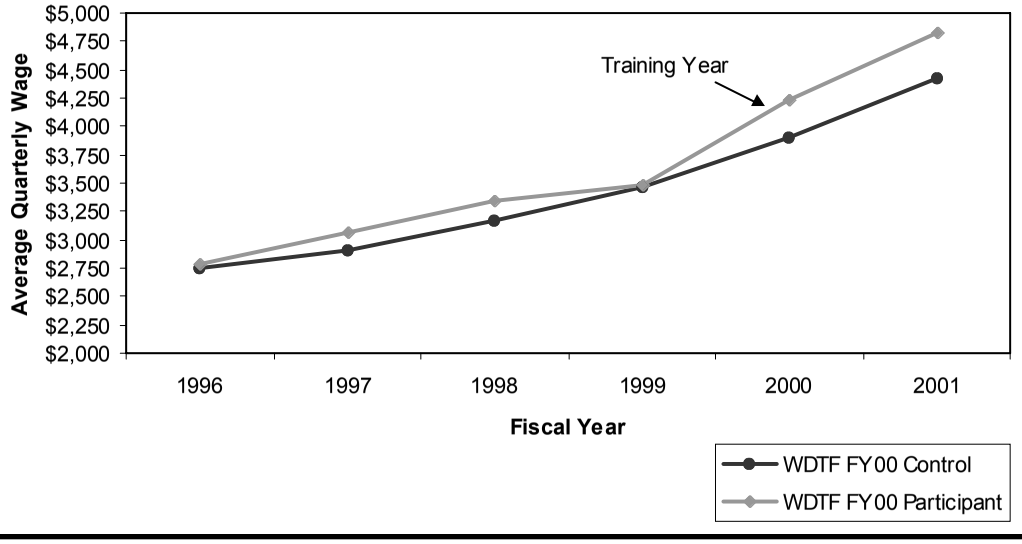


Figure 4: Average Quarterly Wages for Workforce Development Training Fund (WDTF) Fiscal Year 2000 (FY00) Participant and Control Group



average quarterly wage was about $250 dollars more than the WDTF control group two years after the year training ended.[5]

Figures 3 and 4 present similar data for the FY00 group. The major difference between Figures 1 and 2, and Figures 3 and 4, is for the latter two we only have one year of wage data after training. As shown in Figure 4, the WDTF participant group had higher wages (approximately $400) than the matched control group in the year training ended and one year after training ended.

Taken together, Figures 2 and 4 indicate that, relative to their respective control groups, the FY00 participant group performed better than the FY99 participant group. Basic differences in the participant groups between the two fiscal years may account for this, or it may be that WDTF program effectiveness is increasing over time.

In sum, the results presented here seem to indicate that, as a group, WDTF participants experience wage progression relative to a matched control group. Assuming the stratification variables we have selected are the appropriate theoretical controls, the data show that training associated with the WDTF may be effective in increasing wages above and beyond the experience of a matched control group.

Multi-Variate Tests

The following sections present Ordinary Least Squares (OLS) regression results for the WDTF FY99 and FY00 groups. In an effort to stimulate comparison and replication, we present the results in tabular form (see Tabular Regression Results) for readers who are familiar with regression analysis. For readers unfamiliar with tabular regression results, we present the same data in graphical form (see Graphical Regression Results).

Matched control group designs are useful in examining group differences, but they have limitations. Specifically, it becomes impractical to build more than a few controls into the selection process when participant groups are small. The more variables one desires to stratify or control simultaneously (e.g., age, gender, wages), the larger the participant group required to have sufficient cell sizes. As such, matched control designs are inherently limited in the number of factors that can be controlled simultaneously. For instance, in our control group construction process we used five age categories, two gender categories, and five wage categories. Thus, we divided our participant group by all logical combinations of these three variables, and then created a matched control group based on this stratification. Including an additional variable (e.g., industry) adds additional categories. When doing so, the likelihood of having very small, or zero, cell sizes for any of the logical combinations of stratification variables increases and makes the stratification process unworkable.

One solution to the problem of small cell sizes is to employ multi-variate statistical tests that control for various characteristics statistically rather than building them into the control groups manually through the stratification process. This is a technique suggested by Rossi, Freeman, and Lipsey.[6]

To this end, we utilize Ordinary Least Squares (OLS) regression techniques. The basic logic behind OLS regression is to statistically control for relevant theoretical variables that could explain higher wages and then, after these factors have been accounted for, examine whether program participation is a significant predictor of wages subsequent to training. For instance, once we control for age, gender, and other factors, does program participation explain or account for variation in subsequent wages? This is substantively similar to the theory behind creating matched control groups. The advantage here is that it provides a measure of the "net" effect of program participation on subsequent wage outcomes and tells us whether this effect is statistically significant. Cell size problems are less of an issue for multi-variate techniques such as OLS than the stratification process in matched control group designs.

Tabular Regression Results

Table 1 presents OLS unstandardized regression coefficients (b's)[7] for average quarterly wages subsequent to training regressed on age, age-squared,[8] a dummy variable[9] for gender (males compared to females), prior average quarterly wage, a dummy variable for industry (goods producing compared to services producing industries), and a dummy variable for program participation (participants compared to non-participants). With the exception of program participation, all independent variables are measured one year prior to the year training ended. Prior industry is an additional variable being controlled for that was not accounted for in the matched control group design presented earlier. Individuals employed in a goods producing industry prior to training may have a different level of wages subsequent to training relative to those employed in a services producing industry. The sample utilized for these regressions is the same as that used in the design presented earlier, with the additional criteria that those included in the OLS model have at least two quarters worth of wages in the year after WDTF training ended. This additional criteria creates a more reliable estimate of average quarterly wages for individuals in the regression equations.

As shown in Table 1, being male is positively and significantly related to subsequent wages for all individuals under study. In other words, males have significantly higher quarterly wages than females (approximately $790 for FY99 and $717 for FY00). Age has a significant curvilinear effect for both FY99 and FY00 as noted by the significant age-squared term - indicating that wages peak near the middle of the age distribution and then decline. Working in a goods producing industry is also positively and significantly related to subsequent wages. Those who work in a goods producing industry, on

Table 1: Average Quarterly Wages After Training Regressed on Demographic, Industry, Prior Wage, and Program Participation Measures, Fiscal Years 1999 (FY99) and 2000 (FY00)

	FY99 Average Quarterly Wages Two Years after Training	FY00 Average Quarterly Wages One Year after Training
	b[1] (S.E.)[2]	b (S.E.)
Male[3]	790.285*** (58.545)	717.01*** (31.927)
Age	124.872*** (19.506)	53.370*** (7.011)
Age-Squared	-1.951*** (.285)	-.792*** .091
Goods Producing Industry[4]	101.698* (72.383)	188.685*** (37.800)
Prior Wage	.871*** (.015)	.913*** (.007)
WDTF[5] **Participant**	358.831* (276.849)	391.492** (165.689)
Constant	28.232	295.926
R-square	.243(n=35,373)	.337(n=27,581)

[1]b is the statistical notation for an unstandardized regression coefficient. Unstandardized regression coefficients can be interpreted as increases or decreases in average quarterly wages (depending on a positive or negative sign) for a one-unit increase in the variable of interest. To illustrate, males in the WDTF FY99 group earn, on average, $790 more in average quarterly wages than females.

[2]S.E. = standard error.

[3]The effect of being male on subsequent average quarterly wages compared to being female.

[4]The effect of working in a goods producing industry prior to training on subsequent average quarterly wages compared to working in a services producing industry.

[5]WDTF = Workforce Development Training Fund. This variable represents the effect of participating in WDTF training on subsequent average quarterly wages compared to not participating in WDTF training.

*p < .10 (one-tailed).

**p < .05 (one-tailed).

***p < .01 (one-tailed).

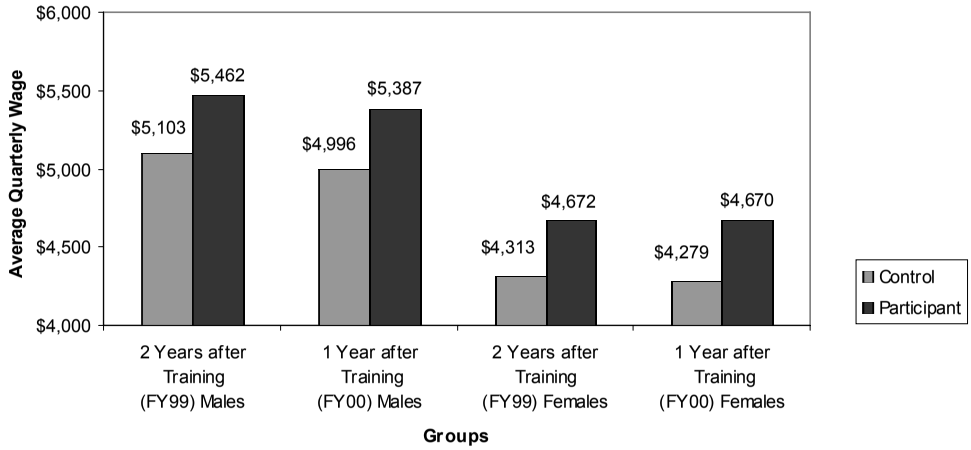
average, have significantly higher wages (approximately $102 for FY99 and $189 for FY00) than those who work in a services producing industry. Prior wages are also positively and significantly related to subsequent wages - indicating that those with higher prior wages have higher ending wages.

Of central theoretical importance, the WDTF participant dummy variable is significant. As a group, WDTF participants have significantly higher average quarterly wages than non-participants subsequent to training (approximately $359 for FY99 and $391 for FY00). Thus, R&P cannot rule out the possibility that participation in the WDTF training, in fact, increased wages of WDTF participants above the wages of those who did not participate in the training when controlling for age, gender, industry, and prior wages. It appears that we have found a program effect for WDTF participants.

Graphical Regression Results

We illustrate predicted average quarterly wage outcomes for WDTF participants in Figure 5. As an example, we present the results for a 24-year-old, in a services producing industry, with average wages one year prior to training for their specific group (i.e., the average quarterly wages for the FY99

Figure 5: Predicted Average Quarterly Wages* for Workforce Development Training Fund (WDTF) Fiscal Years 1999 (FY99) and 2000 (FY00) Male and Female Participants and Non-Participants



*Predicted average quarterly wages are calculated for a 24-year-old, in a services producing industry, with average wages one year prior to training for their specific group (i.e., the average quarterly wages for the FY99 group were $2,769 and $3,459 for the FY00 group).

group were $2,769 and $3,459 for the FY00 group). Figure 5 shows results for males and females separately. As can be seen in Figure 5, WDTF male and female participants for both FY99 and FY00 have significantly higher wages than those who did not participate in training.

Conclusions and Directions for Future Research

Although the results presented here are supportive of the argument that WDTF participants experience wage progression relative to a matched control group, we can only speculate on the source of the difference. The addition of industry to the OLS model shows that this factor does not "explain away" the significant relationship between program participation and subsequent wages for those involved in WDTF. Some theoretical possibilities that are not controlled for in our matched control group or OLS designs include firm characteristics, such as size, geographic location, and progressive compensation packages. An additional step is to conduct further OLS analyses that measure and test important firm characteristics on wage progression. More variables could be added to the multi-variate models without the difficulty associated with adding variables to the matched control group design.

Beyond these steps, additional research is needed to determine long-term training effects. In particular, we would like to determine whether the WDTF

group continues to experience higher wages. There is some indication of this as noted by the different lag times in the study results (i.e., one or two years after training completion). Even though unanswered questions remain, this article demonstrates the advantages of matched control and multi-variate design for exploring the effects of employment training programs. Without comparative control groups or multi-variate statistical controls, we have no context within which to place the wage experience of training participants.

[1]Alfrieda Gonzales, ***Strategic Plan Vision Statement***, Wyoming Workforce Development Council, June 2001.

[2]Alfrieda Gonzales, ***Goals of the Wyoming Workforce Development System***, Wyoming Workforce Development Council, June 2001.

[3]Wage Records is an administrative database. Each employer in the State that has employees covered under Unemployment Insurance, by law, must submit quarterly tax reports to the State showing each employee's Social Security Number and wages earned in the quarter. Wage Records has a two-quarter time lag (e.g., wage information for first quarter 2001 employees is not available until third quarter 2001). For more information, see Wayne M. Gosar, "Insurance Wage Record Summary: A New Way to Look at Wyoming," ***Wyoming Labor Force Trends***, May 1995, pp. 4-8.

[4]Outliers on the top and bottom of the wage distribution were removed before the groups were broken into wage quintiles.

[5]Statistical tests of program and control group differences are presented in the multi-variate tests.

[6]Peter H. Rossi, Howard E. Freeman, and Mark W. Lipsey, ***Evaluation: A Systematic Approach***, 2002.

[7]The coefficients can be interpreted as increases or decreases in average quarterly wages (depending on a positive or negative sign) for a one-unit increase in the variable of interest. To illustrate, males in the Workforce Development Training Fund Fiscal Year 1999 group earn, on average, approximately $790 more in average quarterly wages than females in the same group.

[8]We also include an age-squared term due to the strong possibility that wages peak near middle age and then decrease with time. If this is the case, then the appropriate functional form for age is curvilinear. A significant age-squared term in OLS regression models indicates the relationship is curvilinear.

[9]The term dummy variable is a standard statistical term in which the members of the group of interest are coded as 1 and the members of the comparison or "dummy" group are coded 0.

Prices and Employment in the New Mexico Oil and Gas Industry

This article will examine some of the factors affecting employment and labor dynamics in the New Mexico oil and gas industry between 1998 and 2001. All employment figures discussed in this article are from the Current Employment Statistics program conducted by the New Mexico Dept. of Labor. There are complete statistics for the oil and gas industry in New Mexico starting in the second quarter of 1998 from the ONGARD data system maintained by the New Mexico Taxation and Revenue Dept. The Unemployment Insurance system of the state of New Mexico yields data on turnover by industry and continuous employment by industry. This article will relate the three sets of data to each other in order to shed light on the behavior of the labor market in the oil and gas industry over the past few years.

In April 1998, there were 9,900 workers in the NM oil and gas industry, but employment dropped to 9,100 by the end of 1998. In 1999, employment had reached a low of 8,300 in March before increasing to 9,400 by the end of the year. Employment continued to rise in 2000, rising from 9,600 in January to 11,300 in December 2001. Employment was maintained between 11,200 and 11,700 throughout 2001. Between September 2001 and September 2002, oil and gas employment dipped from 11,300 to 10,600.

Oil and gas employment is closely related to commodity prices in the oil and gas industry. Starting in the second quarter of 1998, natural gas prices were at $1.87 per mcf. Prices remained between $1.50 and $1.87 per mcf through May 1999, when prices rose to the $2.05 to $2.15 range. Prices were in the $2.50 -$2.90 per mcf range in the last quarter of 1999 and remained in that range until rising to near $4.00 per mcf in June 2000. The price per mcf was about $4.73 in October and November 2000 before leaping to near $6.83 in December 2000 and $8.67 in January 2001. January 2001 was the peak month for natural gas prices, as prices began dropping after that. Prices dropped to $6.34 in February and to $5.03 in March. Prices fell in stages to $1.83 per mcf in October 2001. The October 2001 price level was the trough of the series, as prices were between $2.00 and $3.00 per mcf through January 2002.

The average price of oil produced in New Mexico was $13.47 per bbl. In April 1998, Prices fell to between $9.00 and $10.50 per bbl. From December 1998 to February 1999, prices began a fairly consistent rise after that, reaching $22.00 in September 1999 and $29.00 by March 2000. Prices reached $30.00 per bbl. in August 2000 and remained between $30.00 and $33.00 from September to November. Prices were between $25.00 and $30.00 for the

first five months of 2001 and in the $20.00 - $25.00 range through October 2001 Prices were between $17.00 - $20.00 through the end of the ONGARD series in January 2002.

Recent research utilizing administrative data from the NM Unemployment Insurance tax system provides a complementary way of looking at the situation of labor in the New Mexico oil and gas industry. One of these indices is 'continuous employment', defined as employment with the same employer for three consecutive quarters. Continuous employment in the oil and gas industry in the second quarter of 1998 was 72.3 percent, with almost 20 percent of workers exiting a job in the industry in that quarter. By the second quarter of 1999, continuous employment had risen to 78 percent, while about 17 percent of workers exited a job in the industry. In the second quarter of 2000, continuous employment had dropped to 62 percent and 30 percent of the industry's workers had exited a job. In the first quarter of 2001, continuous employment had fallen to 58 percent and the proportion of exits had risen to 36 percent. By the final quarter of 2001, the continuous employment rate in oil & gas had stabilized at 61 percent and the turnover rate had fallen to 27 percent.

As employment fell in the NM oil and gas industry between 1998-qII and 1999-qII, continuous employment rose from 72 percent to 78 percent and the turnover [exit] rate fell from 19 percent to 16 percent. As employment rose from 10,100 to 12,200 from 1999-II to 2000-II the rate of continuous employment fell from 78 percent to 62 percent and turnover rose from 17 percent to almost 30 percent. As employment in the oil and gas industry rose to 12,600 in 2001-I, the continuous rate fell to 58 percent and the turnover rate rose to 36 percent.

There are two apparent trends emerging from a first look at price, employment, and labor turnover data in the oil and gas industry over the past few years. As prices rise, industry employment rises, as one would expect. Also as employment increases, the continuous employment rate tends to fall, while the turnover [exit] rate rises steeply. The overall employment movements from the CES series mask interesting labor market dynamics that become clear from the analysis of administrative data from the UI tax system.

Coal Bed Methane: Low Technology and High Turnover in the Oil and Gas Industry

Why would rates of continuous employment and turnover be different for the same industry in different states? Turnover and continuous rates of employment can vary over time within the same industry, or at the same time in different localities. Longitudinal analysis and cross sectional analysis by those informed about the application of industry specific technologies can produce explanations of differences in human resource use. The oil and gas industry provides a unique illustration of the manner in which human resource utilization is affected by changing technology.

The oil and gas industry represents important components of the labor market in Alaska, Oklahoma, New Mexico, and Wyoming.

For many of the reasons described in the preceding article about the oil and gas industry in New Mexico, oil and gas drilling rig counts began to grow in late 1999 and achieved a higher level in 2001 (see Figure 1) in Wyoming than at any time in the previous decade.

Large areas of both New Mexico and Wyoming have coal at relatively shallow soil depths which makes these deposits amenable to strip mining. The majority of the subsurface of two of Wyoming's 23 counties (and one-third of another county in the region) include Sub-Bituminous coal beds.[1] These coal beds also serve as aquifers. Aquifer water pressure on top of the coal constrains the emission of methane embedded throughout the bed. Shallow wells drilled to depths of 60 to 150 feet to relieve the water pressure from these coal beds subsequently result in the substantial release of readily collectible methane gas. Shallow well technology requires neither the skill nor staffing of traditional deep wells, which may be drilled to a depth of 15,000 feet, nor the sophistication of horizontal drilling, that have traditionally characterized Wyoming's oil and gas industry. Absent shallow coal beds containing recoverable methane, deeper and horizontal wells, in addition to more elaborate technologies still characterize the oil and gas industry in Alaska and Oklahoma.

The expansion of coal bed methane development in Wyoming and New Mexico can readily be detected in Figure 2 which shows job entry rates for Wyoming, New Mexico, and Alaska. Not only do we see job entry rates climb in conjunction with expanded rig counts but we can also see turnover rates expanding in the second quarter of 2000 in Wyoming and New Mexico and continuing to expand during 2001 in contrast to past periods. At the same

Figure 1: Wyoming Drilling Rig Counts - One Quarter Moving Average

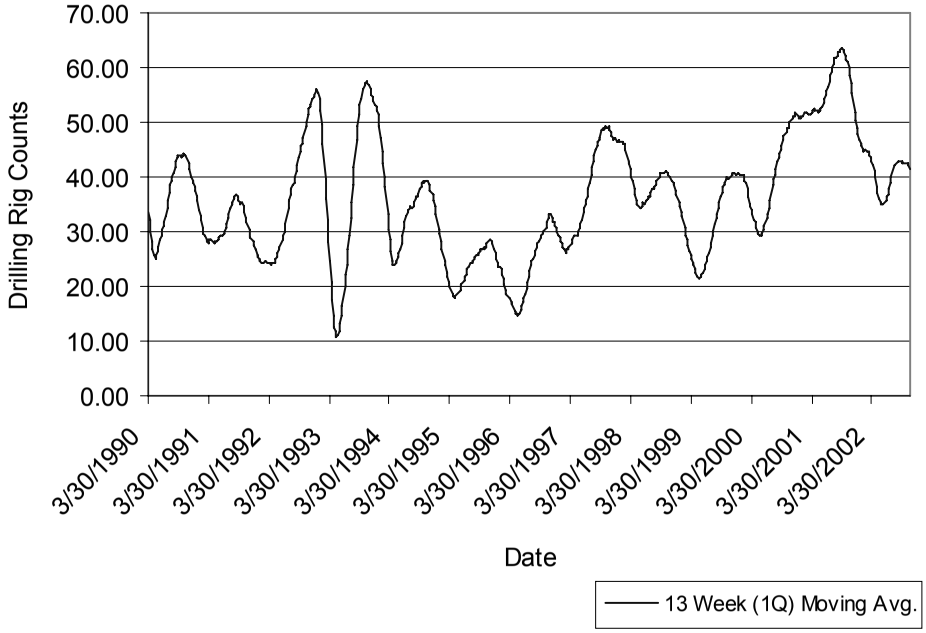
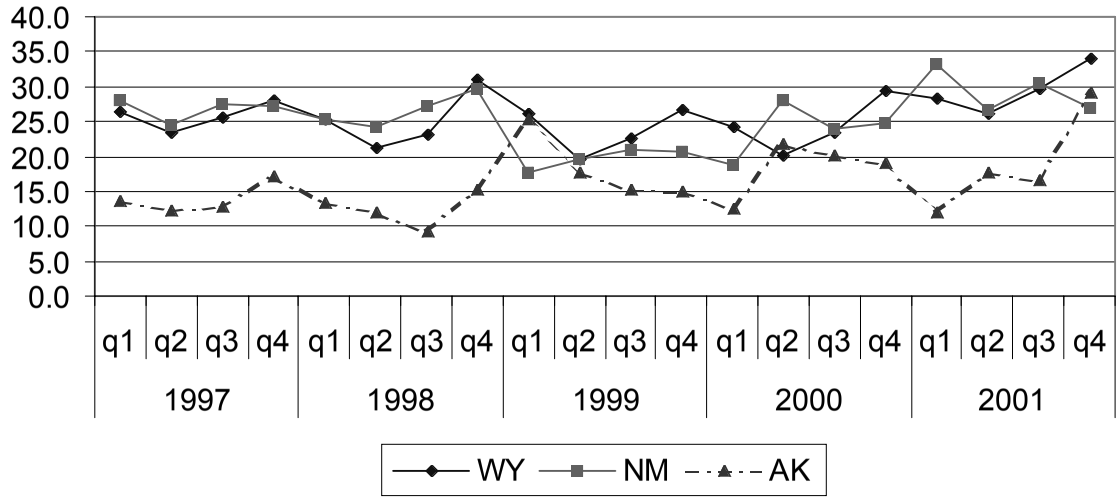


Figure 2: Entry Rates Oil & Gas Extraction, Three State Comparison, 1997-2001



State Reports: Coal Bed Methane: Low Technology and High Turnover in the Oil and Gas Industry
Alaska, New Mexico, Oklahoma, and Wyoming

time, Alaska's turnover rate remains consistent and lower than both states experiencing coal bed methane (CBM) development.

Except for a brief period in the second and third quarters of 2000, Alaska's rate of continuous employment tends to exceed continuous rates of employment in either New Mexico or Wyoming in the oil and gas industry (see Table 2a and Figure 2a-2).[2] Given the lower technical requirements of CBM, employers need not hire the skills associated with deep well drilling nor need they make the investment in employee retention.[3] With the expansion of CBM, turnover is permitted to rise and continuous employment rates fall. In the first quarter of 1999 (1999Q1), 72.6 percent of workers in Wyoming's oil and gas industry were continuously employed compared to 64.1 percent in New Mexico. With the introduction of CBM, the rate of continuous employment fell to 54.2 percent and 53.4 percent in the first quarter of 2001, respectively, in the two states. On the other hand, in Alaska, without CBM development, the continuous rate of employment stood at 67.8 percent in 1999Q1, rose to 72.2 percent in 2000Q1, and increased to 74.8 percent in 2001Q1. The continuous rate of employment in Oklahoma stood at 69.0 percent in 2001Q1 and remained above that level during the whole of 2001. This example illustrates the sensitivity of the turnover computational strategy to the introduction of technology. It also suggests that the investment in technology (and perhaps the overall capital intensity of each firm) is associated with continuous employment and therefore with earnings.

The analysis of the relationship between the introduction of simpler technology in the oil and gas industry and the level of continuous employment, at the same point in time among a number of states (a cross section) and on longitudinal analysis of CBM-associated employment change based on a knowledge of the timing of its introduction in New Mexico and Wyoming, can be considered to be relatively crude because of its reliance on aggregate data. However, this example illustrates the point that it seems entirely possible to estimate the human resource effect of the investment (or dis-investment, or sustained investment) in technology in a range of industries. The quality of the analysis could be improved if firm specific linkages were made between state tax credits granted to firms for capital investment, for example, and continuous employment rates on a longitudinal basis.

[1]Large areas of North Dakota also have thick seams of coal near the surface. However, these seams are comprised largely of lignite.
[2]During the second and third quarters of 2000, Alaska's oil and gas industry experienced a firm specific dislocation of major proportions.
[3]For a detailed discussion and analysis of interstate migration, see <http://lmi.state.wy.us/w_r_research/CBM_Presentation6_07_2002.pdf>.

Excerpt from "Industry Labor Flows in New Mexico"*

by: Maurice L. Moffett, Ph.D., Economist, New Mexico Department of Labor, Economic Research & Analysis
introduction by: Krista R. Shinkle, Economist, Wyoming Department of Employment, Research & Planning

Excerpt originally published in the October 2002 issue of ***Wyoming Labor Force Trends***

Introduction

Strategies to increase worker retention are among the issues of greatest interest to the workforce development community.[1] Turnover data can be used by workforce development councils to identify industries most likely to offer opportunities for stable worker attachment. To improve comparability of turnover data between states, several state Labor Market Information (LMI) offices[2] joined together to create a standardized approach to the computation of turnover. Consequently, comparable turnover analysis can be used by these states to estimate the effects of training, wages, and benefits on worker retention. The three-part article series, "Nursing in Wyoming," is an example of how turnover data are used to help explain the shortage in the supply of nurses (see page 1 of [the October 2002 issue of ***Wyoming Labor Force Trends****] for Part Two of the series). The following article is an excerpt from the January* ***2002 New Mexico Labor Market Review****. It represents another use of comparable turnover data. Both Wyoming's study on nursing and New Mexico's analysis of State labor flows could be replicated by other states, and the data could be compared among states for further analysis.*

Turnover Rates

Labor turnover is often discussed as the movement of labor from one [job] to another. There will always be some level of normal turnover [as people seek] the highest pay for their skills and experience. The calculation of the turnover rate is usually an exit rate. The rates in Table 1 are calculated from the following formula, [which closely matches the Bureau of Labor Statistics' definition of the Turnover Rate:]

$$\text{Turnover Rate} = \frac{\text{(Count of Job Exits)}}{\text{(Count of Workers)}^{[3]}}$$

About a quarter of the New Mexico workforce left their employer during the first quarter of 2001. This is down from the previous quarter. The turnover rate for the fourth quarter of almost any year is dominated by [agricultural firms] completing any last activity and the ending of seasonal work that occurs during the holiday season. The rate of exit was higher in the first quarter of 2001 compared to 2000. This is largely due to an increase in exits from Mining, State and Local Government, and Transportation, Communications, [& Public Utilities] (TCPU).

Construction is generally a high turnover field [due to] the nature of the business. A construction worker will finish one project and then might work for someone else on a different project. Retail Trade is volatile because of the large number of restaurants and other establishments that have large amounts of job churning.[4] [The Services industry includes] temporary agencies that [employ short-term workers].

Table 1: New Mexico Turnover Rates for January - March 2001 by Industry

	Rate				
Industry	First Quarter 2001	Fourth Quarter 2000	Percent Change	First Quarter 2000	Percent Change
Total	**24.75%**	**28.33%**	**-3.57%**	**20.27%**	**4.48%**
Agriculture	29.12	69.76	-40.64	33.32	-4.20
Mining	23.08	21.06	2.02	15.52	7.57
Construction	28.24	34.82	-6.58	28.10	0.14
Manufacturing	15.42	21.49	-6.07	13.21	2.21
TCPU*	21.41	22.62	-1.21	15.27	6.13
Wholesale Trade	17.05	20.77	-3.72	15.95	1.11
Retail Trade	28.79	32.81	-4.02	27.21	1.58
FIRE**	18.38	17.59	0.78	14.66	3.71
Services	22.59	27.59	-5.00	19.27	3.33
Public Administration	14.95	16.55	-1.60	7.75	7.20

*Transportation, Communications, & Public Utilities.
**Finance, Insurance, & Real Estate.

[1]Tom Gallagher, "The Development of Common Measures of Turnover in Four States; Overview and Applications," Symposium on Labor Market Information Applications of Wage Records for Workforce Investment, April 30-May 1, 2002.

[2]Currently, seven states have adopted the standardized computation of turnover rates: Alaska, Minnesota, Nebraska, New Mexico, Oklahoma, South Dakota, and Wyoming.

[3]Although this formula is identical to the formula used by Research & Planning, the terminology is different. We refer to the count of job exits as the count of exiting transactions, and the count of workers is the total number of transactions. We define a transaction as a worker-employer relationship. For example, if one person worked for seven employers during a quarter, the total number of transactions would equal seven. If one person worked for seven employers and another person worked for five employers during a quarter, the total number of transactions would equal twelve.

[4]Job churning refers to the movement of workers from job to job and in and out of the labor market.

*Used with permission. Originally published on January 31, 2000 in ***New Mexico Labor Market Review***, a monthly publication produced by the New Mexico Department of Labor, Economic Research & Analysis office. The entire article can be viewed at <http://www.dol.state.nm.us/dol_lmrsa6.html>.

Using Alaska UI Wage Records to Identify Training Needs and Labor Shortages

Using enhanced UI wage records, Alaska can identify the estimated number of nonresident workers employed in the state by occupation, region, and employer. In addition, the percent of local jobs that are filled by local residents (local hire) can be determined. By matching occupation information with skill and education requirements associated with those occupations, jobs filled by nonresidents can be categorized by the length of time required to attain the training required to fill the jobs. Using this information, along with projected job growth and related factors, Alaska's Workforce Investment Board prioritizes state funded training program dollars in the state.
(http://www.labor.state.ak.us/commish/ahric/home.htm)

The Alaska Workforce Investment Board (AWIB) actively promotes the hiring of residents of Alaska. The AWIB is composed of 23 members from private industry, labor, education, and government, appointed by the Governor, who give the state direction on employment education and job training services, in order to assure that Alaska employers have a skilled workforce.

Alaska's Enhanced UI Wage Record

Alaska collects occupation and place of work information each quarter for each worker as part of the employer's quarterly unemployment insurance contribution report. Employers provide a Standard Occupation Classification (SOC) code for each worker, or a job title that is matched to a SOC crosswalk. This enhanced UI wage record is then matched with several Alaska administrative databases to obtain demographic and other characteristics of workers including age, sex, and place of residence in Alaska. UI wage records are also matched with years of education required for each of the reported SOC codes. For annual summary reports, workers are assigned a SOC code based upon the occupation in which they earned the most money during the year.

Alaska residency and place of residence in Alaska is determined by matching UI wage records with the Alaska Department of Revenue Permanent Fund Dividend (PFD) file, a comprehensive list of all those eligible to receive annual dividend checks from the state. Workers employed in 2001 are considered residents if they applied for a permanent fund dividend in 2002 or received a dividend in 2001. Although most workers would have to be in Alaska all of 2001 in order to be considered residents, information from both the 2001 and 2002 dividend years is used to improve the accuracy of the residency classification. Resident workers that left Alaska during 2001 would not be eligible for a 2002 PFD unless they had spent the entire year in the state. The 2001 PFD data match identifies these workers and they are counted as residents. New workers that arrived in Alaska after January 1, 2001 would generally be counted as nonresidents.

Nonresident Workers by Occupation

Nonresident workers are found in large numbers in a wide variety of occupations especially in seafood processing related occupations, hotels, eating and drinking, oil extraction, and construction related occupations. Many occupations with large numbers of nonresident workers have relatively high pay and, although they may require significant training or education, represent an opportunity for training programs in Alaska or a career path for an unemployed Alaskan.

Training Alaska workers in occupations and specialties with high nonresident hire is critical. One of the priorities of the state funded State Training and Employment Program (STEP) is training Alaskans in occupations with high nonresident hire. In the past 12 years, STEP has provided training to nearly 15,000 workers. The occupations with the largest number of nonresident workers employed in occupations with earnings in excess of $7,500 per quarter (the approximate median quarterly earnings) are shown in Table 1 to identify high opportunity, high earnings occupations.

Nonresident Occupations by Industry

Although the total number of nonresident workers in an occupation or industry provides a good understanding of where employment and training opportunities exist, training providers and industry groups often want to know where training dollars should be directed within an industry. Table 2 shows the top nonresident occupations for several major Alaska industry sectors that historically have had a large number of nonresident workers.

Alaska Employers with High Percent Nonresident Workers

If you know which employers are hiring a large number and percent nonresident workers, we can work with those employers to create training programs that better meet their needs and pursue targeted recruitment efforts in Alaska (Table 3).

For example, in Alaska, during the last decade the Department of Labor and Workforce Development's Seafood Employment Unit has worked with major employers in the seafood industry to put more Alaskans to work in our largest industry. Particular emphasis has been placed on rural recruitment. The effort has had positive results. In 1994, resident workers accounted for 24.1% of the industry workforce, increasing to 28.6% in 2001. Offshore processors also hired many more Alaska workers than in the past; these workers, however, are generally counted in Washington State employment statistics and are not reflected in this report.

In addition, the Alaska Workforce Investment Board has focused on key industries where there is a documented need for employees, with good wages and advancement, such as health care, transportation, and the oil and gas industry. Training programs have been designed specifically to meet the needs of the oil industry in cooperation with the University of Alaska and other training providers.

Geographic Distribution of Local Residents, Alaska Residents, and Nonresidents

Worker employment records showing place of work information are matched with Permanent Fund Dividend applicant address information to determine the

(Text continued on page 75.)

Table 1: Top Private Sector Occupations With the Largest Number of Nonresident Workers Paid Greater Than Median Earnings for All Occupations ($7,500 per Quarter), Alaska 2001

Occupation	Nonresident Workers	Avg. Earnings per Quarter
Registered Nurses	670	$9,221
Airline Pilots, Copilots, and Flight Engineers	664	25,655
Operating and Construction Equipment Operators	587	13,761
Fishers and Related Fishing Workers *	528	9,038
Sailors and Marine Oilers	482	7,560
Electricians	481	12,742
Roustabouts, Oil and Gas	449	13,790
Welders, Cutters, Solderers, and Brazers	401	11,742
Truck Drivers, Heavy and Tractor-Trailer	391	9,210
Commercial Pilots	369	11,955
Plumbers, Pipefitters, and Steamfitters	354	10,148
Managers, Construction Trades/Extraction Worker	333	19,704
Captains, Mates, and Pilots of Water Vessels	323	12,939
Managers, All Other	320	16,472
General and Operations Managers	312	12,952
Engineers, All Other	235	23,927
Helpers—Pipelayers, Plumbers, Pipefitters, Steamfitters	215	12,683
Inspectors, Testers, Sorters, Samplers, and Weighers	201	9,066
Aircraft Mechanics and Service Technicians	200	10,933
Installation, Maintenance, and Repair Workers	179	11,868
Geological and Petroleum Technicians	168	25,429
Chefs and Head Cooks	148	7,553
Mining Machine Operators, All Other	137	25,012
Ship Engineers	129	14,092
Service Unit Operators, Oil, Gas, and Mining	126	16,234
Managers of Seafood Processing Workers	125	9,294
Managers of Office and Administrative Support Workers	118	12,401
Chief Executives	114	27,743
Managers of Production and Operating Workers	107	25,560
Extraction Workers, All Other	107	19,456
Machinists	107	10,462

*Includes workers that use equipment to catch and gather aquatic animals for human consumption. Includes only those workers covered by Alaska unemployment insurance.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section.

State Reports: Using Alaska UI Wage Records to Indentify Training Needs and Labor Shortages by: Alaska Department of Labor and Workforce Development, Research and Analysis Section

Table 2: Largest Nonresident Occupations in Selected Industries, Alaska 2001

Industry	Occupational Title	Resident Workers	Nonresident Workers	Nonresident % Nonresident	Resident Wages	Nonresident Wages	Nonresident % Nonresident
Oil and gas extraction	Roustabouts	1,049	442	29.6%	$45,661,880	$18,273,245	28.6%
Oil and gas extraction	Electricians	312	196	38.6%	$16,854,648	$8,174,697	32.7%
Oil and gas extraction	Mgr.Construction/Extraction	428	196	31.4%	$36,277,252	$14,168,363	28.1%
Building construction	Carpenters	2,022	417	17.1%	$57,050,998	$5,836,603	9.3%
Building construction	Construction Laborers	1,807	415	18.7%	$29,949,208	$3,766,425	11.2%
Building construction	Equipment Operators	235	54	18.7%	$7,708,732	$1,560,967	16.8%
Construction-special trade	Construction Laborers	1,190	333	21.9%	$21,273,993	$3,589,152	14.4%
Construction-special trade	Electricians	1,187	190	13.8%	$47,188,895	$3,559,593	7.0%
Construction-special trade	Carpenters	758	197	20.6%	$16,138,789	$1,781,108	9.9%
Food and kindred products	Seafood Processing Workers	3,023	8,666	74.1%	$35,891,599	$67,661,713	65.3%
Food and kindred products	Agricultural Workers	210	399	65.5%	$4,110,976	$4,249,905	50.8%
Food and kindred products	Surimi Technicians	14	223	94.1%	$238,062	$3,265,877	93.2%
Local & suburban transit	Bus Drivers, Transit/Intercity	297	69	18.9%	$4,137,437	$595,497	12.6%
Local & suburban transit	Tour Guides and Escorts	59	49	45.4%	$549,069	$343,341	38.5%
Local & suburban transit	Taxi Drivers and Chauffeurs	70	14	16.7%	$448,039	$57,987	11.5%
Water transportation	Sailors and Marine Oilers	324	180	35.7%	$9,412,399	$4,309,032	31.4%
Water transportation	Captains Water Vessels	235	149	38.8%	$8,895,197	$5,776,216	39.4%
Water transportation	Laborers and Freight, Stock, and Material Movers, Hand	349	71	16.9%	$4,608,535	$591,517	11.4%
Transportation by air	Airline Pilots, Copilots, and Flight Engineers	994	657	39.8%	$59,954,538	$44,178,496	42.4%
Transportation by air	Commercial Pilots	394	304	43.6%	$19,317,430	$10,232,064	34.6%
Transportation by air	Aircraft Mechanics/Svc. Tech.	1,015	178	14.9%	$43,397,976	$4,528,749	9.4%
Transportation services	Tour Guides and Escorts	82	83	50.3%	$685,632	$512,651	42.8%
Transportation services	Travel Agents	355	20	5.3%	$7,526,806	$163,052	2.1%
Transportation services	Production, Planning, and Expediting Clerks	226	17	7.0%	$4,630,214	$199,807	4.1%
Eating & drinking places	Food Preparation/Fast Food	5,007	1,274	20.3%	$27,164,718	$3,710,624	12.0%
Eating & drinking places	Waiters and Waitresses	3,155	1,033	24.7%	$29,788,398	$4,374,473	12.8%
Eating & drinking places	Cooks, Restaurant	1,354	511	27.4%	$20,429,126	$3,813,738	15.7%
Hotels	Maids	1,645	489	22.9%	$15,305,307	$2,374,219	13.4%
Hotels	Tour Guides and Escorts	81	326	80.1%	$927,548	$2,667,503	74.2%
Hotels	Waiters and Waitresses	633	262	29.3%	$7,117,096	$1,322,596	15.7%
Health services	Receptionists and Info. Clerks	944	129	12.0%	$17,105,554	$1,023,321	5.6%
Health services	Dental Assistants	816	110	11.9%	$17,447,152	$920,796	5.0%
Health services	Registered Nurses	2,576	550	17.6%	$115,797,226	$11,351,771	8.9%

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section.

Table 3: Top Private Sector Employers of Nonresident Workers by Major Industry, Alaska 2001

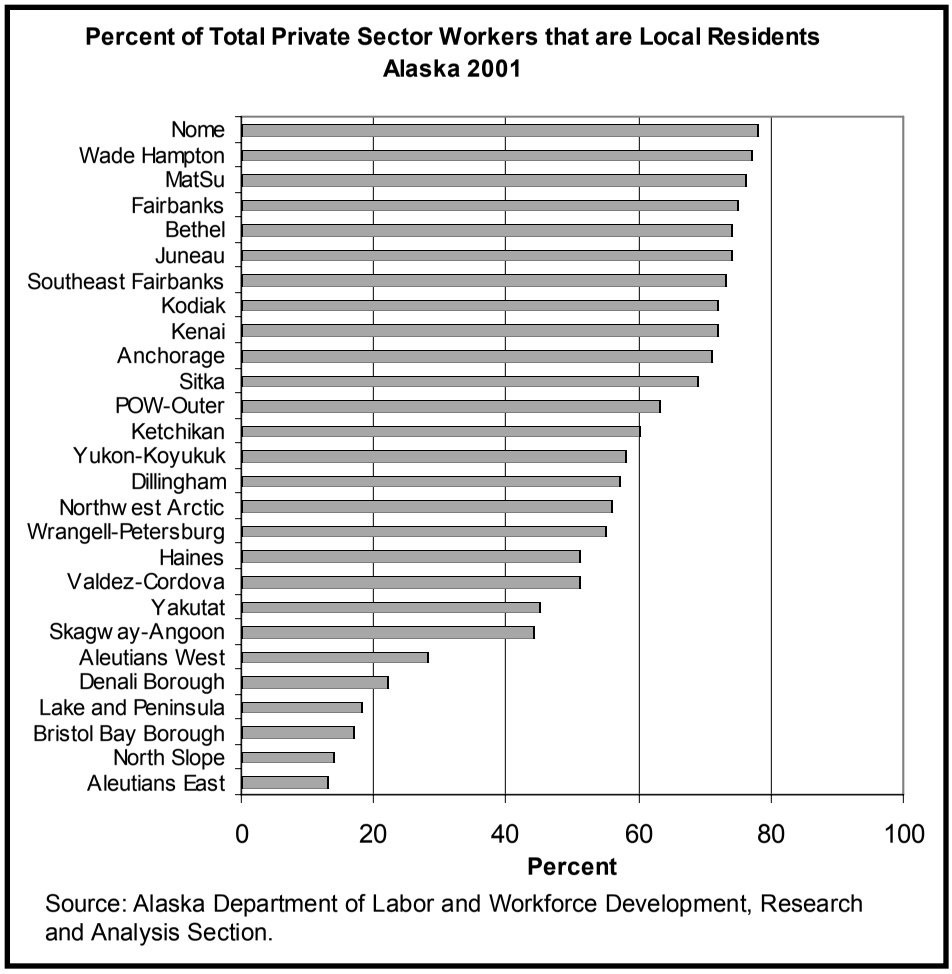
Industry	Employer	Resident Workers	Nonresident Workers	% Nonresident
Mining	VECO ALASKA INC	2,164	987	31.3%
Mining	AK PETROLEUM CONTRACTORS INC	1,678	591	26.0%
Mining	BP EXPLORATION ALASKA INC	933	441	32.1%
Mining	PEAK OILFIELD SVC CO	1,214	371	23.4%
Mining	NABORS AK DRILLING INC	715	342	32.4%
Construction	UDELHOVEN OILFIELD SYSTEM SVC	384	168	30.4%
Construction	HOUSTON CONTRACTING CO-AK LT	647	157	19.5%
Construction	CONAM CONSTRUCTION CO	200	121	37.7%
Construction	AUSTIN MAINTENANCE&CONST INC	228	110	32.5%
Construction	OSBORNE CONSTRUCTION	575	103	15.2%
Manufacturing	TRIDENT SEAFOODS CORPORATION	583	3,049	83.9%
Manufacturing	ICICLE SEAFOODS INC	378	1,351	78.1%
Manufacturing	WARDS COVE PACKING CO INC	509	1,278	71.5%
Manufacturing	UNISEA INC	363	1,173	76.4%
Manufacturing	PETER PAN SEAFOODS INC	256	1,136	81.6%
Trans., Comm., Util.	NORTHWEST AIRLINES INC	258	463	64.2%
Trans., Comm., Util.	FEDERAL EXPRESS CORP	1,118	262	19.0%
Trans., Comm., Util.	WESTOURS MOTORCOACHES INC	490	249	33.7%
Trans., Comm., Util.	CIRI ALASKA TOURISM CORP	568	205	26.5%
Trans., Comm., Util.	ROYAL HWY TOURS INC	625	183	22.6%
Retail Trade	ARAMARK SVCS MGMT OF AK INC	380	881	69.9%
Retail Trade	KMART CORP	2,764	768	21.7%
Retail Trade	SAFEWAY INC	5,341	580	9.8%
Retail Trade	WAL-MART ASSOCIATES INC	3,574	568	13.7%
Retail Trade	FRED MEYER SHOPPING CENTERS	3,966	523	11.7%
Services	ALASKA HOTEL PROPERTIES LLC	655	546	45.5%
Services	LABOR READY NORTHWEST INC	1,128	487	30.2%
Services	PROVIDENCE HOSPITAL PAYROLL	3,890	422	9.8%
Services	WESTMARK HOTELS INC	903	280	23.7%
Services	GLACIER BAY PARK CONCESSIONS	33	255	88.5%

Source: Alaska Department of Labor & Workforce Development, Research and Analysis Section

number of local residents, Alaska residents and nonresidents working in each Alaska Borough or census area.[1] Overall, 70 percent of workers were local residents of the area where they worked in 2001, while about 13 percent were residents of Alaska, but did not live in the borough or census area in which they worked.

Nonresidents Work in Jobs that Alaskans Can Fill

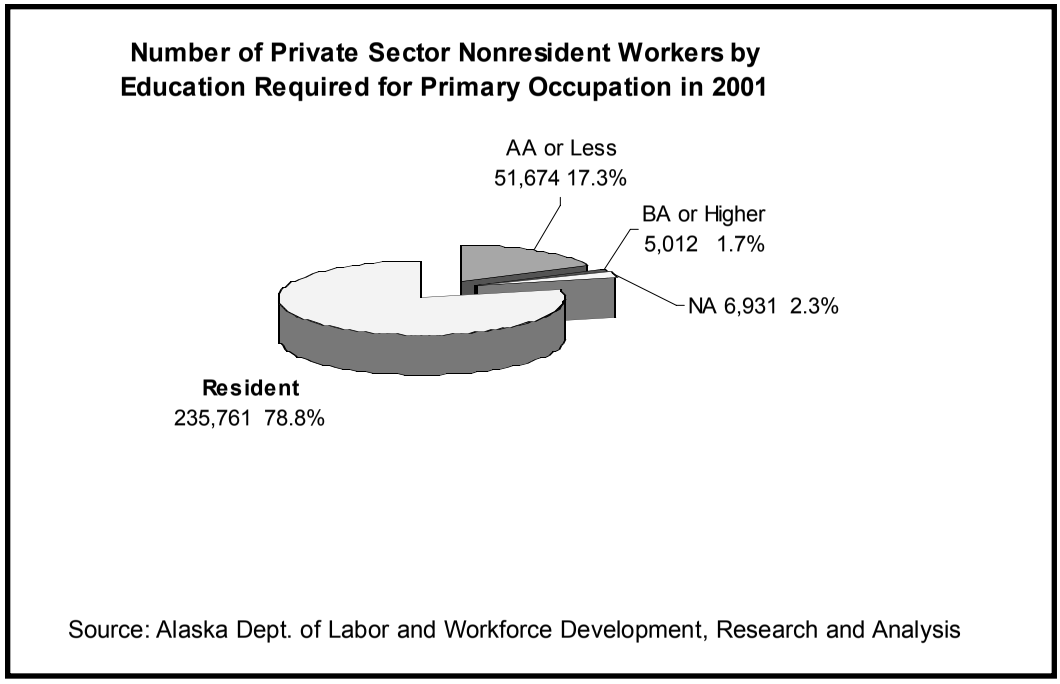
Despite reported Alaska labor shortages in some occupations in 2001, there were still qualified Alaska workers available to take many of the jobs that were



ultimately filled by nonresident workers. Depending upon the time of the year, between 16,400 and 26,400 Alaskans were "officially" unemployed at any given time. In addition, there were a significant number of underemployed workers-workers that involuntarily worked less than full-time or workers that had higher skill levels than those required for the position in which they were working.

And, many Alaskans may not fit the traditional definition of unemployed. They may live in areas where there are typically few employment opportunities and so may not have looked for work, a requirement to be considered unemployed.

In 2001, many nonresident workers filled good paying jobs that require relatively modest education or training. Based upon an analysis of Alaska occupational wage records and occupational information provided by employers, more than 80 percent of all nonresident workers employed in the private sector were employed in jobs requiring education less than or equal to an Associate's degree (approximately two years of postsecondary education).



[1] Workers were assigned to a geographic area based upon the place of work where they earned the most money in 2001. If employers did not provide specific place of work information for the worker, the census area of the primary business location was used to determine the place of work. Place of residence for Alaska residents was derived from the zip code of the most recent Permanent Fund Dividend mailing address. Although workers may move during the course of a year and employers may not provide complete and accurate information in all cases, the data provide a good indication of those areas that have a stable, local resident employment base.

Using Wage Records to Determine Placement Results in South Dakota

South Dakota uses administrative wage records to answer many types of workforce development questions. Perhaps the most sophisticated use would be the Follow-up Project. As part of that project, South Dakota's Labor Market Information Center (LMIC) gathers information about graduates and completers of public post-secondary educational and training programs. As the name implies, the goal of the project is to determine placement results for graduates and provide program performance information to the participating agencies

The use of administrative wage records plays a critical part in determining placement results for graduates and programs. The wage records are used to determine where the graduates are working in the state and with whom they are employed. Completers are matched to the UI wage records from South Dakota. Then graduates are grouped by employer. The employer is sent a survey and asked to provide placement information, such as job title, hire date, hourly pay, place of work, and benefits provided for each employee. The South Dakota Follow-up Project is designed as a statistical research project and not to gather data for enforcement of laws and regulations.

Through data sharing with seven border and regional states, the Follow-up Project staff are able to determine if graduates are working in the other states, their quarterly earnings, and the business activity of the employer. Through this additional information from other states and federal agencies, the Follow-up Project provides useful information on job placement, regardless of whether the graduate remained in the state or not.

A hot-button issue for South Dakota and many other states is whether or not students are leaving the state after graduation. Or as it is sometimes put: Is South Dakota's leading export college students? By using the data collected in the Follow-up project, we are able to address the question with solid statistical data. By using the Follow-up Project placement results, licensing data, and driver's license data, we are able to determine how many graduates remain in the state (approximately six months after graduation). The following charts and tables provide a breakdown of the results for SD's 2001 public university graduates.

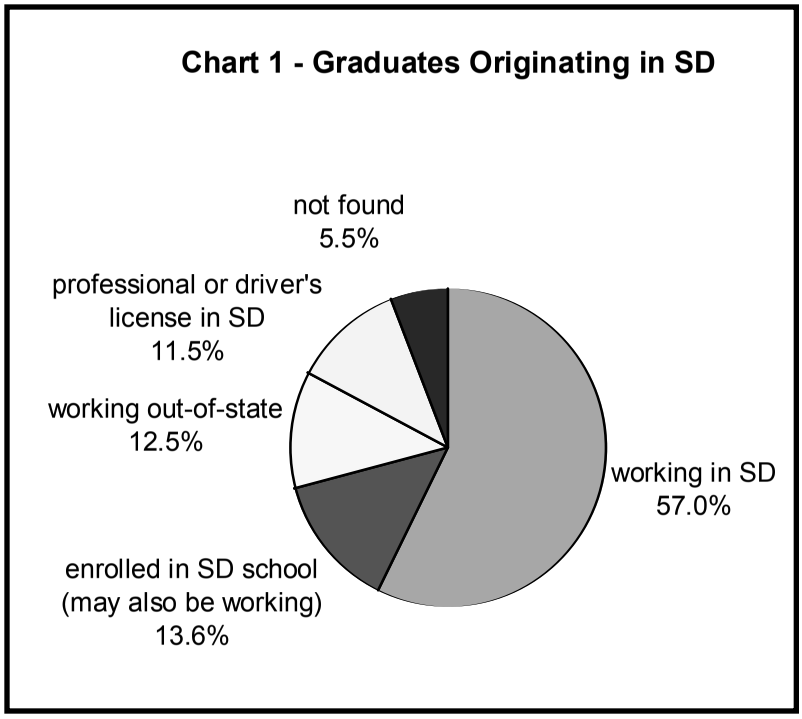
For this study the students were split into two categories based on their "state of origin," which is determined by their state of residence before starting school. The study basically used three pieces of information to determine if public university graduates remained in the state approximately six months

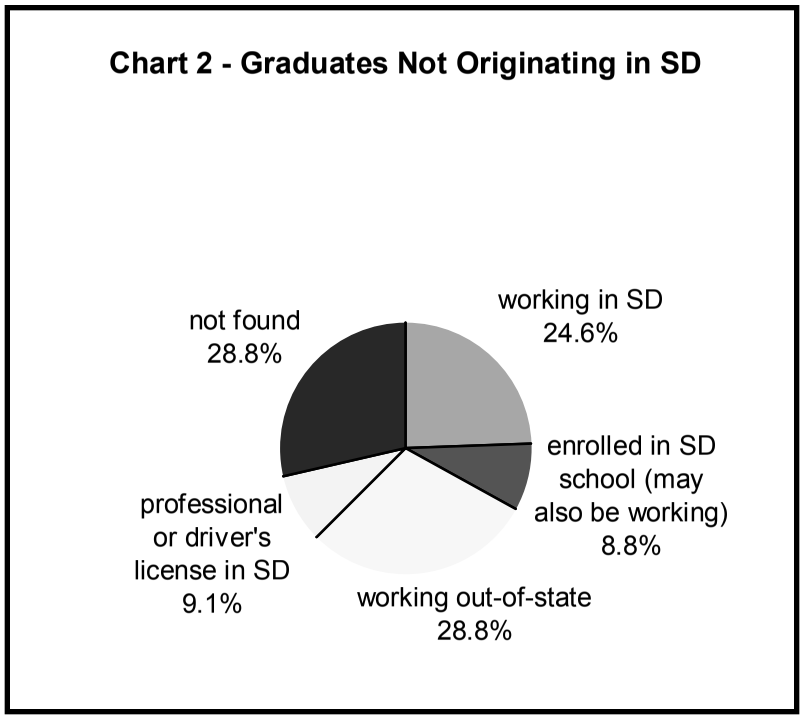
after graduation. The study used the placement results from the Follow-up Project, licensing data and drivers' license data.

If the graduates were working in SD or enrolled in a post-secondary institution in SD, they were counted as remaining in the state. Graduates found working in other states were excluded from further checks.

If the graduates were not working or enrolled in the state, licensing was checked. Any graduates who were licensed after graduation were counted as remaining in the state. If the graduates were not working, enrolled or licensed in the state, drivers licenses were checked. Graduates with a SD drivers license six months after graduation were counted as still in the state.

Charts 1 and 2 below provide graphical representations of the study.





As can be clearly seen in the pie charts, students originating in South Dakota (those with "roots") are much more likely to actually stay in the state immediately following graduation. For completers originating in other states, the top categories are out-of-state workers or not found. (Note that those listed as "not found" are likely to be working outside of SD as well.)

Table 1 summarizes the placement rates for public university graduates. It shows that students with SD as their state of origin remain in the state, at least for a while after graduation. It will be interesting to see if that same pattern continues after a longer time lapse.

Table 1 - Graduates from SD Public Universities
Follow Up Year 2001

	Grads originating in SD	Grads not originating in SD
total	3146	1196
remaining in SD	2581	508
percent remaining	82.0%	42.5%

Technical Appendix

Technical Appendix

Brief Notes on the Seven State Turnover Tables

Exit Rate = (X + B-N + B-R) / Total Transactions

Entry Rate = (E-N + E-R + B-N + B-R) / Total Transactions

Re-hire Rate = (E-R + B-R) / Total Transactions

New Hire Rate = (E-N + B-N) / Total Transactions

Flow Rate = (Entry Rate - Exit Rate)

Continuous Rate = (C) / Total Transactions

Transactions - Total Transaction Occurring in Wage Records

Percent Change in Number of Transactions from Previous Quarter = (Current Quarters Transactions - Prior Quarters Transactions) / Prior Quarters Transactions

E-N - Entry New Hire, hasn't worked for the employer in the prior four quarters

E-R - Entry Re-hire, has worked for the employer in the prior four quarters

B-N - Worker both entered and exited employment with an employer during the quarter, and had not worked for the employer in the prior four quarters

B-R - During the same quarter of employment, a worker both entered and exited employment with an employer by whom the worker had been previously employed (sometime during the prior four quarters).

X - Exit

C - Continuous

For more complete documentation refer to "Turnover Analysis; Definitions, Process, and Quantification," is available for download in Acrobat format on the following Internet address: <http://lmi.state.wy.us/w_r_research/Turnover_Methodology.pdf>

Appendix Figure 1: Re-hire, New Hire, and Flow Rates for 1997-2001, Seven-State Total